

Usware Technologies Value Proposition

About Usware

Usware is a small web application development company providing services to small to medium sized businesses all over the world. We at Usware work primarily with Django, a Python based web framework, because we believe Django offers the best way to develop software on time and offers significant savings over using other competing technologies like J2EE and .Net. Usware works primarily with web agencies.

Usware Advantage

The Usware People: We at Usware believe that 3 good developers can build what 13 mediocre developers can not. The people at Usware have worked at some of the best product development companies, including Oracle, Slideshare and Microsoft.

The Usware Technology: Usware works exclusively with Django, (and related technology stack). Django offers significant saving on cost and time to develop software over competing technology like J2EE and .Net. Our exclusive focus on Django allows us to get deep understanding of solutions, and over time we have built a large amount of reusable code which we can leverage to build solutions faster.

The Usware Savings: Based in India, Usware has significantly lower costs which we pass on to you. This can offer savings from 40%-70% on development costs.

The Usware Experience: The biggest challenge when working with a offshore development team is communication. Everyone at Usware has at least a two year experience working with distributed teams, across geographical and timezone boundaries. This enables us to mitigate and overcome challenges associated with offshoring.

How Usware works.

Usware works primarily with Web Application development agencies. Our strength lies in providing the best in class engineering and development services. Our typical mode of engagement is the partner agency providing client acquisition, legal protection and collection, and Usware providing the development service in a white labelled package to the partner agency.

Usware works with various pricing formats with the partner web agencies.

1. Fixed per project quote.
2. Time and material per project quote.
3. Developers available exclusively to the partner agency for the duration of the contract.

Contact

Want to partner with Usware? Discuss potential other forms of partnerships? Contact us at

partnerships@uswaretech.com

Or fax at +91806688-5584

Or Phone at +919949997612

Or a letter at

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