

# Ali Colgecen

Product Manager

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Turkey

## EXPERIENCE

### Freelance Product Designer & Data Analyst

Colgecen.co

01/2023 - Present

- Built and deployed Gazette API: API to get selected news from leading newspapers and journals with a built-in summarizer and data labeler.
- Built GPT integrations that can analyze and report on hundreds of pages of survey data.

### Associate, Product Development

Enquire AI

11/2022 - Present

Enquire AI is an AI-powered knowledge sharing platform that matches business needs to subject matter experts from all around the world and brings the fastest responses.

- Sole designer of Auto-Recruiter that automatically invites most relevant experts to the platform as soon as a business question with is received. Securely and efficiently integrates numerous 3rd party tools to the platform. It significantly cut avg. response time, signup time and admin workload.
- Created Firehose API that allows clients to bulk export expert insights for their use. Improved efficiency of clients' operations.
- Ran analyses on usage history of the platform and replaced elements that negatively affected UX.
- Negotiated data vendor agreements for Auto-Recruiter and Resume Parser.

### FDI & International Trade Operator

Global Trade Advisors

02/2021 - 01/2023

- Established business in foreign direct investments and commodities, forestry and FMCG trade
- Conducted data powered market research
- Generated \$12m/yr trade contracts
- Due diligence, product space analysis, state subsidies advisory, lead generation and account management

### Junior Associate, Platform Data & AI

Enquire AI

09/2021 - 10/2022

- Automated LinkedIn and email recruitment with parsing, invitation and post-registration processes. Effectively increased impression and convert rates by %150 with nearly no budget, without being affected by LinkedIn restrictions.
- Took part in conceptualization of the white-label product "Lumina" that allows mid-large size corporations share knowledge internally and find right expert-employees in

## SUMMARY

Seasoned product development manager with robust multi-sector expertise and business mindset. Proven record in establishing new channels of business, conceptualizing features, and developing automation & cross-platform integrations. Skilled in wire-framing, API development and product design. Certified in Digital Demographic Research.

## SKILLS

Wireframing, API Development	Expert
Product Design	Advanced
QA Test Writing	Expert
Python, R, PostgreSQL	Expert

## LANGUAGES

Turkish	Native
English	Fluent
Russian	Intermediate

## EDUCATION

### Population and Development

Higher School of Economics, Moscow

2021

Master's degree

- Taught R Programming to 1 year Master's students.

### International Relations

Bilkent University, Ankara

2019

Bachelor's degree

networks. This spin-off generates nearly as much revenue as the platform itself.

**Cyber Security Researcher & Data Entry Lead**

BreachReport (Krypton.Moscow)

11/2019 - 06/2021

BreachReport was the world's greatest leaked data archive with more than 10 billion pieces of login credentials. It used to inform customers on cyber threats as soon as their information is found in data breaches. Krypton.Moscow owned it.

- Investigated and reported on 10,000+ leaks.
- Led ML data labeling efforts for real-time cyber threat and threat actor detection in both internet and dark web.

**CERTIFICATES**

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**Dark Web, Anonymity, Security and Privacy  
Specialization**

05/2023 - Present

**Python Social Media API Development**

11/2022 - Present

**Business Intelligence for Consultants**

04/2022 - Present

**Tableau for Data Scientists**

02/2022 - Present

**Frontiers in Digital Demographic Research (Max  
Planck Institute for Demographic Research)**

11/2020 - Present