# AIRDAO

Candidates for Council elections

## **Council candidates**

Community
representatives,
with no
operational
responsibilities

- 1. Michael Grimwood
- 2. Boluwasefe Oyinloye
- 3. Matthieu Bou<u>rlon</u>
- 4. Alex Yaniuk
- 5. Jorma Spitz
- 6. Steven Ricks

- 7. Valerii Marshalin
- 8. Ramjee Singh
- 9. Oleksii Pyltsov
- 10. Qanh Zhou
- 11. Aymar Albert
- 12. Sofyan El Bouhdifi

Voters choose the number of candidates they wish and distribute their voting power among several candidates (%)

ex: candidate A 50% candidate B 10% candidate C 20%

...

the top 5 counting the nb of votes will win

Community
members with
operational
responsibilities

- Product-tech Igor Stadnyk
- Legal, finance Alina Tustanovska
- 3. Operations Sophie Bein Mack
- 4. Community Seth Duodu

Voters will be asked to accept or refuse every one of these candidates

# Community member without operational responsibilities

#### **Michael Grimwood**

Contribution to the Community (Past & Present)

Relevant skills or background to drive success within AirDAO

Proposed agenda / targets in the position for next 12 months

#### Community Representative

TeleIgram: @grimmers\_crypto for both telegram and Twitter

31 - live in the UK, investing in crypto since the 2017. An investor in the ecosystem since 2019. Throughout my time in the ecosystem, I have interacted and engaged with many investors and team members and believe I have contributed in meaningful way to the community. When the opportunity arose I helped build the ambassador program and joined as the lead community ambassador. I spent my time speaking with individuals, educating the community. I also spoke with industry to raise the profile of AirDAO and triaged potential partnerships and opportunities. I led the proposal to transition to a community led DAO.

Extensive knowledge of AirDAO. The attributes I believe I can bring to the table: honesty, integrity, frank, and direct communication.

I have worked in financial services/insurance and risk management for 15 years dedicated to the built environment and investment markets. I've held roles in sales and was responsible for growing a mature market by 200% in 3 years, underwriting pan European assets, relationship management at C suite level and broking complex risks in to the UK insurance markets. I have worked in global businesses large and small. I have built niche financial products which respond to global investment needs and have taken them to market at speed. I'm currently building a specialist practice within a PE back insurance business and sit on a board looking at the long term group strategy.

- Develop a strategy that will deliver value for token holders, explore VC opportunities available to us. Incentivise ecosystem
  participants to remove their coins from the markets and re-establish confidence in our future and stabilise.
- Establish community needs, shift from speaking to listening and incubate ideas brought forward by the community. Establish
  what our USPs are, not just in slogan, but within the tech and them our project offers. Are we currently offering a fit for purpose
  solution? How can we capitalise on our network of nodes and upgrade elements of AMB-NET to compete with the best, how do
  we proactively engage ecosystem partners/investments.

### **Boluwasefe Oyinloye Community Representative**



# Contribution to the Community

- Telelgram: @sefe5406, Discord: Itzsefe #4049.
- In AirDAO for 4 months as an Ambassador and Community Support for the Nigerian Community
- Pivotal to the increase of the African Community on Twitter (spec. Nigerian Community)
- Co Organized AMAs for Africa and Nigerian community, Created Sticker pack for the AirDAO telegram Community.

Relevant skills or background to drive success within AirDAO

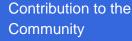
- Community is the backbone of every successful project and over the years I have gathered enough experience to kneexactly what the Community needs. Responsibilities held:
  - Community Admin at Moon Mission(2 years)
  - Ambassador/Community Manager at Project Seed Games(1 year 6 months),
  - Ambassador at Apillon (5 Months).

- Run surveys across the AirDAO Communities monthly to gather feedbacks that will help us assess where the
  project needs improvement and understand the community's needs so that every community has a voice in
  the Council whether they have a representative in the council or not
- Ensure that AirDAO's focus and topmost priority remains creating products that add value to the project. To attract investors that really see a future in the project
- Foster strategic partnerships that align with the project's goals and can bring valuable expertise, resources, or user base to support its growth.
- Stay updated with industry trends and best practices, seeking inspiration and ideas to drive innovation within AirDAO

#### **Matthieu Bourlon**

#### Candidate for: Community representative

TG / Twitter / Discord : mattnounet



- Ambrosus (ex AirDAO) supporter since june 2021
- Co-builder of the Ambassador Program
  - Defining process of application
  - Selecting through 370 candidates to find the most fitted ones
- Managing the French community through all social medias (Twitter Telegram Medium)

Relevant skills or background to drive success within AirDAO

- Leading over 200 people in association aiming to increase social fabric through classical music
- Pragmatism is at the center of all my decisions : metrics, numbers and data are essential
  - Keep track of social medias accounts growth
  - Analyze the crypto-market trends (DeFi, NFT, easy-to-use products) to adjust our strategy
- I go straight to the point
  - O Decisions have to be taken: make bold decisions that can differentiate us
  - O Things have to move fast: immobility kills any crypto project

- Transparency of operations : easy access to AirDAO public wallets on Explorer
- Workflow improvement : developing processes for social media visuals with design team
- Better communication on day-to-day achievements : weekly short report on what's going on
- Use our communities to make local market surveys : what are the needs in various regions ?
- Develop use cases of AirDAO from the community needs : incentivize users to use AirDAO



#### **Alex Yaniuk**

#### candidate for position Council Community Member

Contribution to the Community (Past & Present)

Relevant skills or background to drive success within AirDAO

Proposed agenda / targets in the position for next 12 months

Telegram: @Felcorn

I have a diverse experience in financial operations, trading, treasury management, etc. Particularly for the AirDAO ecosystem, I have been trading AMB on Binance, hodling nodes, and operating a lot of Atlases. I also provided support with the validation of market makers.

I can bring the most value in developing partnerships with exchanges, both centralized & decentralized, stake nodes, assisting with financial analytics, and valuation of venture deals.

To be precise, here are my plans:

**Month 1-6:** \*Analyze existing partnerships and create a roadmap for new alliances with exchanges (CEX&DEX). \*Partner with at least two exchanges, expanding AMB trading volume and market reach. \*Engage node holders through surveys to better understand their needs, concerns, and expectations.

**Month 7-12:** \*Organize workshops & guide node holders, addressing their concerns and helping them maximize the benefits of staking. \*Implement a reporting framework to update the council regularly on the network's financial performance. \*Evaluate potential venture deals and partnerships, assessing their value and impact on the community. \*Present investment recommendations and negotiate mutually beneficial terms with selected partners.

# Jorma Spitz

# Community Representative

Contribution to the Community (Past & Present)

Telelgram: @kwich , Discord & Twitter: Jamber144

I put thousands of hours of volunteer work into Ambrosus/AirDAO since I joined the community in december 2021. These hours went mainly into communication with the Community, but I also setup the Discord server as a community project which eventually became the official Discord server. Thanks to my engagement I was chosen to be one of the core Ambassadors.

I also gave uncounted hours of tech support to regular holders and also to node operators.

Relevant skills or background to drive success within AirDAO

- Took my first programming lesions when I was 11 years old: Programmer out of passion.
   CompTIA Linux+ Certified Linux Administrator
- Oracle Certified Associate, Java SE 8 Programmer
- More Certificates in Data Structures and Performance and Advanced Data Structures
- Involved in crypto since 2017
- I was running an own mining farm with ASICs and GPUs
- Got scammed several times and I learned my lessons :)

- → Full transparency of team funds (on-chain and on CEXes)
- → Public monitoring of the running cost and generated revenues (updated once per month).
- → All smart contracts shall be verified on the blockchain. No more hidden smart contracts!
- → Second opinion on technical aspects (i.E. is it really not possible for stakers to vote? (It was possible and my demonstration of a runnin example seemed to have convinced the tech team to implement it)):)
- → Doing an investigation about the past of Ambrosus and the reasons that made Ambrosus fail to succeed with the supply chain tracking business. ESG is coming and the need for supply chain tracking solutions will be huge!

#### **Steven Ricks**

#### Candidate for: Community representative

Contribution to the Community

- Instagram/Twitter/Discord/Slack: Affluenter Telegram: aff\_ter (WhatsUp)
- I have been an AMB holder (approximately 750k) since 2018
- Was one of the first and continuous Apollo Node Owners since July 2019...



Relevant skills or background to drive success within AirDAO

- Security specialist with a security agency of the US Government since 2010.
- Long term and truly committed/OG community member !!
- Involved in crypto since 2016. Have run nodes for years and stake continuously in various crypto projects.
- Running for a council position because I am an OG who has made significant monetary investment in AMB and who has shown a longstanding commitment to the project in ALL of it's transitions by continuously maintaining a 500k+ Apollo Master Node.
- Like YOU, I am a proud AMB holder. I feel a personal obligation to do everything possible to ensure the success of AirDAO, not just for me, but for EVERY AirDAO holder

Proposed agenda / targets in the position for next 12 months

As a Council member, my top 12 month goals are:

- Improve the reliability and transparency of our DAO voting system
- Find a use case(s) that will grow the project and make it profitable
- Keep an eye on spending to ensure resources are being appropriately spent for the good of the project and not for just the council

### Valerii Marshalin

candidate for position Council Community Representative

Contribution to the Community (Past & Present)

Relevant skills or background to drive success within AirDAO

Proposed agenda / targets in the position for next 12 months

Telegram: @Oggyk
I have been involved in AirDAO since 2019 (holding validator, trading AMB, and holding AMB tokens) and actively support the network since

Ambrosus times.

I have a deep understanding of technology trends and a strong background in research and development. This enables me to identify opportunities for integrating blockchain technology effectively and aligning it with the product vision, strategy, and roadmap.

Over the next 12 months, I propose the following agenda and targets:

- Conduct an in-depth analysis of the blockchain ecosystem to identify areas where our community can have a substantial impact.
- Establish strategic partnerships with key players in the industry, fostering collaboration and expanding our network's reach.
  - Work closely with the council to shape policies and guidelines that foster innovation and ensure the community's long-term growth.
- Collaborate with developers and stakeholders to streamline the integration of emerging technologies into our blockchain, aligning it with the product vision and roadmap.

# Ramjee Singh

## Community Representative

Contribution to the Community (Past & Present)

Relevant skills or background to drive success within AirDAO

Proposed agenda / targets in the position for next 12 months

Telegram: @future\_cryplo, Twitter: @ramjeebitcoin
Invested in AMB since years and actively participated in productive discussions.
Support the system with Staking. Using AMB ecosystem as well ex. Firepot for adding BUSD liquidity, cross chanin transaction(lost 896 \$ as well for my experiments by mistakenly transacting to BUSD address directly from firepot and lost as firepot busd is not compliant with busd, bad luck)
Explain your relevant skills and experience here

Early investor in blockchain tech since 2016. Early observer of crypto trends (first LTC purchase 80 cents, Eth at 5 \$, ICO investor for AAVE/LEND), have seen so many successful and failed projects as part of my journey. I can bring my experience on the table for a successful journey ahead of AMB.

Help to build long term goal to grow AMB ecosystem along with community. Be the voice of community, collect and transform raw input to create short / long term milestones.



Oleksii Pyltsov

candidate for position Community Representative

Contribution to the Community (Past & Present)

Telegram: @valar999

I am almost four years engaged in the AirDAO community. During this time, I traded/held/traded/held \$AMB, participated in town halls, and wrote

my suggestions about the network.

Relevant skills or background to drive success within AirDAO

I have an extensive background in development and architecture for 30 years. Moreover, I deeply understand complex systems and can design robust and scalable architectures

optimal implementation solutions positions me to make valuable contributions to the community.

In the next 12 months, my proposed agenda and targets as a Council Community in the position for next 12 months

Representative are as follows: Conduct a comprehensive review of the existing blockchain architecture, identifying areas for improvement and optimization.

Collaborate with the development team to enhance the performance and scalability of AirDAO blockchain infrastructure.

Foster innovation by exploring new technologies and their potential integration into the AirDAO ecosystem.

Advocate for the adoption of industry best practices, ensuring security and efficiency in our blockchain solutions.

for blockchain solutions. Additionally, my experience in evaluating ideas and finding

Proposed agenda / targets

# **Aymar Albert**

#### Community representative

Telegram: @FLAymarr, Discord: FLAymarr#2695, Twitter: @Aymaralb



Contribution to the Community (Past & Present)

Hi there! My name is Aymar, I'm the one who did video tutorials for Airdrao academy! I am also an AMBassador (won't chill, be objective is my credo) and I have been in this community for over 3 years now. In the first place, I was in for a totally degen move, wanted to be exposed to supply chain related DLT projects. I then began to speak to the team when we were facing a no man's land in the tg chats, found out that they were passionate guys & woman and wanted to bring real value to the market.

I've followed the rebranding with interest, especially for new comers (Lang) ideas and the Redbeard stablecoin (the one that, I believe, we

Relevant skills or background to drive success within AirDAO

I've followed the rebranding with interest, especially for new comers (Lang) ideas and the Redbeard stablecoin (the one that, I believe, we won't see shame). But i discovered very interesting people (in the community such as Grim, Matt, J, and the team Kev, igor, Seth, Lang and i wish to help them make this whole journey a success.

#### Explain your relevant skills and experience here

I am 26 years old, I have a Master degree in business law spec tax law, I am finishing my second Master Degree in Business school spec finance. I have several experiences in financial advisory and content creation (so digital strategy / Marketing). I have been in this market since mid 2020, and I follow every regulatory evolution applied to digital assets (I actually teach this field). I've discovered digital assets from a "usefulness" point of view, meaning that use cases create values, and this is how I analyze any operational decisions or assets. Although I don't have lots of professional experience, I believe I sure have an analytical mind to leverage and that might be helpful for the operational team.

Proposed agenda / targets in the position for next 12 months

#### Provide your agenda and targets here

My first target is to bring to the Airdao network real use cases as, for now, we only have tools that \*could\* leverage a main service.

We lack this main service/product that would help to differentiate ourselves from competitors. I know there are real technical differences between AMB net and other EVM, I want it to be leveraged, so nobody can come to the main chat and ask what is the difference. I'd like to leverage Atlas Nodes and try, with the help of our future CTO, to find innovative ways to use it to develop new kinds of services. If I fail to this election, I would like the community representatives to PUSH for this kind of strategy because, as I said it, usefulness determines value. Without it, I believe we won't stand long, so please hear my voice my chérie (Seth).

Also, I hate chills, I like facts, so I want to bring to the community the most transparent look to the project and bring people to work for its success (and this comes with clear objectives and community participation).

#### Qanh Zhou Council Position

Contribution to the Community (Past & Present)

Relevant skills or background to drive success within AirDAO

Proposed agenda / targets in the position for next 12 months Telegram: @Qanh88, Discord: Example #1234., Twitter: @ExampleTW I am loyal like and retweet your tewts since April. I also send messages in telegram and I am a holder I buy the coin with USDT on Binance



Explain your relevant skills and experience here Communications, patience, understanding blockchain technology, knowledge of web3 and web2 and web1

Provide your agenda and targets here
To enhance my professional skills and knowledge in an deceentralized organization and
the value of the community. I want the prices goes up for our investments in one month
and
Thanks you

# Sofyan El Bouhdifi

Contribution to the Community (Past & Present)

Relevant skills or background to drive success within AirDAO

Proposed agenda / targets in the position for next 12 months

# **Candidate** *Community Representative*

Telegram: @SoufEB, Twitter: @Souf\_eb
I am Sofyan El Bouhdifi, 27 years old. I am Belgian, but live in Amsterdam, the
Netherlands. I started an investment company in the Netherlands in 2019 that is
doing very well. In 2020 I started investing in Crypto. Ambrosus was one of the first
projects I invested in. I have always been a member of the community and we have
had ups and downs (but unfortunately more downs than ups). In the community I
have always defended people with justified criticism. It is always good and healthy
to be able to control the team properly so that the community has confidence in it.
So I would like to sit on the council to give the community confidence and a view of
a better future.

As stated above, I have a business that has to do with investments. Because of this I am specialized in finance and the accounting part of costs and profit. I am also very good at doing business with the outside world. this is because I am five-lingual including: Dutch, French, English and Arabic.

What I really want for AirDAO is for it to be a respectful project and for people to stop saying and thinking this coin is a scam. AirDAO needs to become a mature project. I hope within 12 months AirDAO will bring in good capital and the value of AMB will rise healthy and stable. AirDAO need to become productive.

# Community members with operational responsibilities

# **IGOR STADNYK**

candidate for position CTO

Contribution to the Community (Past & Present)

Telegram - @lamGalt
I have a proven track record of launching and leading blockchain

projects since 2012. I have been participating in AirDAO for over 4 years, and since December 2022, I have been a CTO. During my work, we have re-designed AMB Tokenomics and developed a comprehensive decentralized product roadmap we are currently moving through.

Relevant skills or background to drive success within AirDAO I have been involved in AirDAO since its birth and know all the peculiarities of the ecosystem. My previous experience with building products on Ethereum, NEAR, and other blockchains helps with implementing best practices and delivering more value to users.

Proposed agenda / targets in the position for next 12 months

AirDAO has the potential to be among the top 20 blockchains, but we have to push all our efforts to do this. We have already taken actions to total decentralization. Still, the blockchain market is changing frequently, so we must be flexible in our decisions. I suggest a regular roadmap and strategy (every 4-6 months) and keep track of trends.

The tech team and I prepared a Detailed Roadmap focusing on user experience (Mobile App, DeFi, AirDAO Name Service, and Account Abstraction features). Nevertheless, we took care of Tokenomics and will implement elastic block rewards to unite business and user needs.

# Alina Tustanovska

# candidate for finance & legal officer position

Telegram: @primaveralina

Contribution to the Community (Past & Present)

Relevant skills or background to drive success within AirDAO

Proposed agenda / targets in the position for next 12 months

I've been with AirDAO for more than 3 years and I have a broad experience in management and leading blockchain development teams with a focus on efficient operations executing and financial management.

Currently, I serve as a Chief Operating Officer in the blockchain development company,

in charge of all financial and legal flows. Backed by more than 10 years of experience in

blockchain operations, I execute a strong alignment between business needs and profits

to get cost-effective results. I am strongly convinced that my Master's degree in International Law will make an advantage in driving AirDAO's legal setup.

Starting from the review of current activities and financial flows, I will rearrange the budgeting process, cut unnecessary costs and provide a comprehensive economic

forecast.

In the first 6 months, AirDAO needs a new legal entity. I will define and set it up, manage the transition from the former entity, and ensure new status and operating principles are correctly defined (including powers and representations of the company).

The next step will be building legal partnerships with venture funds, centralized exchanges, etc. I will redefine contracts and ensure third parties/investors' correct engagement.

## Sophie Bein Mack Candidate as OPERATIONS



Contribution to the Community

 Involved in AirDAO since Feb 2023, participated to Operations as future COO since March, formal entry as COO planned in June.

Relevant skills or background to drive success within AirDAO

- Formerly COO of a growing (software) start-up, led restructuring and developing the organization, optimizing processes and management, business continuity management, training teams, supporting fundraising.
- Super organized and structured analytic skills: global situation, short to long-term needs / points of attention, effective communication, respectful, fair and caring leadership Eng-Span.-Fr-Germ fluent
- Very broad experience in planning and leading cross-functional projects (organization, performance, process optimization, finance, IT, risks, compliance, HR), multiple industries,. >13y in financial sector.

- Set up the required information system (key issues, KPIs, projects.. ) to support and ensure and efficient functioning of the Council, serving the interests of the Community
- Define roadmap and develop via concrete (demonstrable) actions to improve coordination, communication, efficiency, effectiveness: in the operational teams and between teams and Council
- (Re)develop HR (increase and develop sense of belonging then dedication of AirDAO's staff)
- Operational improvement, leading/supporting the transformation of AirDAO to a more efficient, better organized structure

#### **Seth Duodu**

#### **Head of Community**



Contribution to the Community

- Joined the project officially on 1st June, 2022 as Ambassador, got then promoted Regional Community Manager, Global community manager and head of Ambassador program
- I have contributed to the creation and managing of 75% of AirDAO Communities: **Social Media:**

TG: @nothingAMB | Twitter: @nothing\_AMB | Discord: NothingAMB#0665

• Link to ambassador program report under my leadership

Relevant skills or background to drive success within AirDAO

- Lead over 5000 students in a top 5 ranked university in Ghana as Student President.

  Served on University Council for a year. Worked as a finance assistant in Parliament of Ghana Treasury office
- Adaptive, Good business sense, Creativity, Team player, Leadership (Change), Verbal and written communication
- Ability to analyze community metrics and data to inform decision-making.
- Customer service experience to address community concerns and inquiries.

- Marketing and community building are key in crypto. To foster cohesive community-marketing efforts, I propose:
   aggressively increase the number of active users through higher marketing budget allocation, localized brand
   presence in various regions, media presence in Southeast Asia, MENA, and LatAm, collaboration with local Key
   Opinion Leaders (KOLs), performance marketing campaigns, active participation in global and regional crypto events,
   in-app ads campaigns, and the development of an affiliate program, while empowering the Ambassador program.
- I will work with ambassadors and community leaders to host 4 Regional Conferences under name; AirCon (AirDAO Conference): eg: AirCon Turkey and AirCon '23 (Global AirDAO conference)