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ANDREW ZEITLIN

Employment

Assistant Professor, McCourt School of Public Policy, Georgetown University, 2012–Present.

Other appointments and affiliations

Non-resident Fellow, Center for Global Development, 2013–Present.

Research Associate, Centre for the Study of African Economies, University of Oxford, 2012–Present.

Lead Academic, Rwanda Research Program, International Growth Centre, 2013–Present.

Prior appointments and affiliations

Postdoctoral Research Fellow, Center for Global Development, 2012–2013.

Research Fellow in Applied Microeconometrics, Lincoln College, University of Oxford, 2009–2010.

Research Officer, Centre for the Study of African Economies, Department of Economics, University of Oxford, 2008–2012.

Junior Research Fellow, St. Antony’s College, University of Oxford, 2008–2012.

Education

D.Phil., Economics, University of Oxford, 2009.

M.Phil., Economics, University of Oxford, 2004. Distinction.

B.A., Ethics, Politics, and Economics, Yale University, 2001. Cum laude, with Distinction in Major.

Papers

Daniel Ayalew, Matthew Collin, Stefan Dercon, Klaus Deininger, and Justin Sandefur, and Andrew Zeitlin. 2016. “Small price incentives increase women’s access to land titles in Tanzania” *Journal of Development Economics*, 123:6, 107–122.

Jacobus Cilliers, Ibrahim Kasirye, Clare Leaver, Pieter Serneels, and Andrew Zeitlin. 2018. “Pay for locally monitored performance? A welfare analysis for teacher attendance in Ugandan primary schools.” *Journal of Public Economics*, 167, 69–90.

Jacobus Cilliers, Isaac Mbiti, and Andrew Zeitlin. “Can public rankings improve school performance? Evidence from a nationwide reform in Tanzania.” *Journal of Human Resources*, forthcoming.

Craig McIntosh and Andrew Zeitlin. “Using household grants to benchmark the cost effectiveness of a USAID workforce readiness program.” Registered report submitted, *Journal of Development Economics*.

Andrew Zeitlin. “Teacher churn and student learning in Rwanda.” Paper solicited for special issue, *Journal of African Economies*.

Craig McIntosh and Andrew Zeitlin. “Benchmarking a child nutrition program against cash: Experimental evidence from Rwanda.”

Media: [New York Times](#), [Washington Post](#), [NPR](#), [Vox](#), [Quartz](#), [Wired](#), [World Bank Development Impact Blog](#).

Clare Leaver, Pieter Serneels, Owen Ozier, and Andrew Zeitlin. “The recruitment, effort, and retention effects of teacher performance pay: Experimental evidence from Rwanda.”

Paper presented at NBER Summer Institute 2019 (Education); Media: [World Bank Development Impact Blog](#).

Abigail Barr, Pieter Serneels, and Andrew Zeitlin. “The collective action mechanism in community-based monitoring: Field and lab evidence from Uganda.”

Stefan Dercon, Jan Willem Gunning, and Andrew Zeitlin. “The demand for insurance under limited trust.”

Andrew Zeitlin. “Understanding heterogeneity: Risk and learning in the adoption of agricultural technologies.”

Nada Eissa and Andrew Zeitlin. “The adoption and impacts of Electronic Billing Machines for VAT.”

Book

Francis Teal, Mans Soderbom, Markus Eberthardt, Simon Quinn, and Andrew Zeitlin. 2014. *Empirical Development Economics*. London: Routledge Advance Texts in Economics and Finance.

Ongoing projects

“Impacts of an innovative audit strategy for VAT compliance in Rwanda”, with Nada Eissa (Georgetown) and Francois Gerard (Columbia).

“Designing the Match for Rwandan primary teachers”, with Christopher Neilson (Princeton).

“Demand for and impacts of agricultural insurance in Kenya”, with Jacobus Cilliers (Georgetown) and William Jack (Georgetown).

“Using household grants to benchmark the cost effectiveness of a USAID workforce readiness program”, with Craig McIntosh (UCSD).

“Benchmarking a refugee livelihoods project with cash grants”, with Sana Khan (International Rescue Committee).

Teaching

Graduate teaching at Georgetown

“Social and Economic Development Policy.” Core course for Masters in International Development Policy, 20120–Present..

“Behavioral Economics and Development Policy.” Optional course for Public Policy students, 2015–2017, 2019.

“Regression Methods for Policy Analysis.” Core course for Masters in Public Policy, 2012–2015, 2017–Present.

Undergraduate teaching at Georgetown

Undergraduate thesis advisor (Economics), Samuel Solomon, 2017.

Graduate teaching at Oxford

“Behavioral Development Economics”, module for Development Economics course, M.Phil. in Economics/M.Sc. in Economics for Development, 2011.

“Program Evaluation”, module for Quantitative Methods course, M.Sc. in Economics for Development, 2009–2011.

“Economics of Education”, M.Sc. in Economics for Development, 2008–2012.

Thesis supervisor, M.Sc. in Economics for Development, 2008–2012.

Undergraduate teaching at Oxford

“Microfinance”, module for Economics of Developing Countries, 2010–2012.

“Dual economies”, module for Economics of Developing Countries, 2006–2011.

Tutorial (class) teacher for students of degrees of Economics and Management and Philosophy, Politics, and Economics: Economics of Developing Countries, 2006–2008; Microeconomics, 2006, Macroeconomics, 2006–2008, and Mathematics, 2006.

Invited seminars and conference presentations (since 2012)

- 2019 National Tax Association, Annual Meetings (scheduled)
University of Chicago, “Advances with Field Experiments” (scheduled)
NBER Summer Institute, Education Program.
Center for Global Development, RISE Annual Conference.
University of California, Berkeley, Symposium on Economic Experiments in Developing Countries
University of Maryland, Bureau for Research and Economic Analysis of Development (BREAD) Pre-Conference
Society for Research on Educational Effectiveness Annual Conference (Session Organizer).
- 2018 Harvard Kennedy School
Northeastern Universities Development Consortium Annual Conference (Cornell)
Center for Global Development, RISE Annual Conference.
University of California, Berkeley, “Economic Development and Institutions” Workshop
DC Health, Education, Labor, and Development Policy Day
- 2017 Columbia University, School of International and Public Affairs
Center for Global Development, RISE Annual Conference
National Tax Association, Annual Meetings

- Northwestern University, Innovations for Poverty Action Annual Researcher Gathering
- 2016 World Bank, Development Research Group
- 2015 Washington Area Development Economics Symposium
 William and Mary, AidData Seminar
 International Growth Centre, “Africa Growth Forum”
 Stanford Institute for Theoretical Economics
 International Food Policy Research Institute
 NBER Summer Institute, Development Program
- 2014 American Economic Association, Annual Meeting
 Center for Global Development
 International Growth Centre, “Growth Week”
 First Annual DC Health, Education, Labor, and Development Policy Day
 World Bank, Annual Bank Conference on Africa
 Northeast Universities Development Consortium Annual Conference (Boston University)
- 2013 Northeast Universities Development Consortium (Harvard University)
 Washington Area Development Economics Symposium (George Washington University)
 RAND DC Applied Micro Seminar
 Center for Global Development
 Feedback Labs
 USAID Center of Excellence on Democracy, Human Rights, and Governance
 Yale University, Conference on “Corruption, Governance, and Accountability in Africa”
- 2012 International Food Policy Research Institute
 Northeast Universities Development Consortium (Dartmouth)
 Tilburg and Wageningen Universities Development Economics Workshop
 Royal Economic Society Annual Meetings

Selected grants

- ‘Big Results Now! Research on education system reform in Tanzania’, with James Habyarimana and Jacobus Cilliers (Georgetown) and collaborators at University of Dar es Salaam, University of Virginia, VY University Amsterdam, 2016–Present. DFID *Research on Improving Systems of Education* program, GBP 4,200,000.
- “Household grant cost-effectiveness benchmarking”, with Craig McIntosh (UCSD). USAID and Google.org. USD 1,000,000.
- “Selection and motivation effects of pay-for-performance in Rwandan schools”, with David Johnson (Oxford), Clare Leaver (Oxford), Owen Ozier (World Bank), and Pieter Serneels (East Anglia).
 - DFID *Economic Development Institutions*, 2017–Present. GBP 440,681.
 - World Bank *Results in Education for All* Trust Fund, 2015–2019. USD 195,741.
 - World Bank *Strategic Impact Evaluation Fund*, 2014–2019. USD 600,000.
 - International Growth Centre, 2014–2016. USD 116,000.
- “Tax administration and tax compliance in Rwanda”, with Nada Eissa (Georgetown) and Francois Gerard (Columbia).
 - Georgetown University, MDI Seed Grant, 2016–2018. USD 38,000.
 - International Growth Centre, 2015–2018. USD 198,000.

Selected honors and awards

Summer Academic Grant, Georgetown University, 2015.

Junior Faculty Research Fellowship, Georgetown University, 2014.

Presenter, Young Talent Session, Royal Economic Society Annual Conference, 2012.

Research Fellowship in Applied Microeconometrics, Lincoln College, University of Oxford, 2009–2010.

Merit Award for Undergraduate Teaching, Department of Economics, University of Oxford.

Doctoral Studentship, Department of Economics, University of Oxford, 2004–2007.

Old Members' Graduate Scholarship, Jesus College, University of Oxford, 2004.

Mellon Undergraduate Research Award, Trumbull College, Yale University, 2000.

Service

Referee: Economic Development and Cultural Change, Economics of Education Review, Journal of African Economies, Journal of Development Economics, Journal of Development Studies, Journal of Economic Growth, Oxford Economic Papers, Review of Economics and Statistics, World Development.

Co-organizer, Washington Area Development Economics Symposium, 2013–Present.

Co-organizer, *gui2de* seminar series, Georgetown University, 2017–Present.

Co-organizer, Mortara International Development seminar series, 2016–Present.

Faculty advisor, McCourt Policy in Practice, 2014–Present.

MSPR Thesis Review Committee, 2013–Present.

MSPR Admissions Committee, 2012–2017.

Updated: August 2019