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- Measuring individual differences in the understanding of gaze cues across the lifespan
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Abstract

To explain and predict the behavior of agents, we use social cognition: we represent and reason about others' perspectives, knowledge, intentions, beliefs, and preferences. However, 11 traditional measures of social cognition (e.g., false belief change-of-location tasks) often lack satisfactory psychometric properties: they are not designed to capture variation between children and rely on low trial numbers, dichotomous measures, and group averages. This has profound implications for what these studies can show. Poor measurement of social 15 cognition on an individual level may conceal relations between different aspects of cognition 16 and may obscure developmental change. To fully understand how social-cognitive abilities 17 emerge and relate to each other, we need new tools that can reliably measure individual 18 differences. We designed a balloon-finding task to study social cognition in young children 19 and adults to approach this issue. We concentrate on an essential ability that is involved in many social-cognitive reasoning processes: gaze cue understanding – the ability to locate 21 and use the attentional focus of an agent. Our interactive task works across devices and enables supervised and unsupervised, as well as in-person and remote testing. The 23 implemented spatial layout allows for discrete and continuous measures of participants' click imprecision and is easily adaptable to different study requirements. Here we show that our task induces inter-individual differences in a child (N = XXX) and an adult (N = XXX) sample. Our two study versions and data collection modes yield comparable results that show substantial developmental gains: the older children are, the more accurately they locate the target. High internal consistency and test-retest reliability estimates underline that the captured variation is systematic. Furthermore, we find first evidence for the external validity of our task: the measured performance in gaze cue understanding relates to children's real-life social surroundings. This work shows a promising way forward in the study of individual differences in social cognition and will help us explore the in(ter)dependence of our core social-cognitive processes in greater detail.

- 35 Keywords: social cognition, individual differences, gaze cues, psychometrics
- Word count: X

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38 Introduction

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Social cognition - representing and reasoning about an agent's perspectives,
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   knowledge states, intentions, beliefs, and preferences to explain and predict their behavior -
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   is among the most-studied phenomena in developmental research. In recent decades, much
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   progress has been made in determining the average age at which a specific social-cognitive
   ability emerges in development (Gopnik & Slaughter, 1991; Candida C. Peterson, Wellman,
   & Slaughter, 2012; Rakoczy, 2022; Wellman, Cross, & Watson, 2001; Wellman & Liu, 2004).
         One of the most commonly applied prototypical measures for social cognition is the
   Sally-Anne task (Baron-Cohen, Leslie, & Frith, 1985). Here, children watch a short
   sequence of events (often acted out or narrated by the experimenters). A doll called Sally
   puts her marble into a basket. After Sally leaves the scene, a second doll named Anne
   takes the marble and moves it into a box. Participants then get asked where Sally will look
   for her marble once she returns. The outcome measures false belief understanding in a
   dichotomous way: children pass the task if they take the protagonist's epistemic state into
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   account and answer that she will look into the basket. Many years of research utilizing
   these verbal change-of-location tasks suggest that children develop belief-representing
   abilities at four to five years of age (for a review, see Wellman et al., 2001). Several
   cross-cultural studies supported this evidence (Barrett et al., 2013; Callaghan et al., 2005;
   cf. Mayer & Träuble, 2015). However, from this age onwards, the change-of-location task
   shows ceiling effects and has very limited diagnostic value. As Wellman (2012) put it, "it's
   really only passing/failing one sort of understanding averaged across age" (p. 317).
   Therefore, the focus has been to track change at an (age-) group level within a narrow
   developmental time frame and with a strong emphasis on a single social-cognitive ability.
         Although humans substantially differ in their behavior, thoughts, and motivations,
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   researchers often regard variability as cumbersome or reinterpret it as error variance,
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therefore neglecting and trivializing individual differences (Kidd, Donnelly, & Christiansen,
2018). Consequently, little consensus has been reached on the interrelation or independence
of social-cognitive abilities (termed 'structure of social cognition' by Happé, Cook, & Bird,
2017).

However, identifying variability in social-cognitive abilities and factors influencing
those could be vital in theory building (e.g., to test causal predictions) and design
interventions (Happé et al., 2017). For example, those identifiers could be used to provide
evidence for two accounts: (1) developmental lags (i.e., whether children differ in their
speed of acquiring new conceptual insights into the understanding of the mind), and (2)
genuine variation (i.e., whether children differ in their ease or fluency in (applying) these
social-cognitive abilities) (Hughes & Devine, 2015). Therefore, we argue that we should
study the co-development of social-cognitive abilities, variation in the individual's pace of
mastering developmental milestones, and which factors influence a child's proficiency. For
this endeavor, we need to take individual differences seriously – both theoretically and
methodologically.

Some studies have already examined individual differences in social cognition

(Hughes & Devine, 2015; Slaughter, 2015). Previous studies focused, for example, on the

association of mental state talk and false belief understanding (Hughes, Ensor, & Marks,

2011), emotion, language, family interaction, and belief understanding (Bulgarelli &

Molina, 2016; Cutting & Dunn, 1999; Dunn, Brown, Slomkowski, Tesla, & Youngblade,

1991), stereotypes and theory of mind (Rizzo & Killen, 2018), prosociality and theory of

mind (for a review, see Imuta, Henry, Slaughter, Selcuk, & Ruffman, 2016; Walker, 2005),

executive functions and theory of mind (Buttelmann, Kühn, & Zmyj, 2021; Carlson, Moses,

& Claxton, 2004), parenting practices and theory of mind (for a review, see Pavarini, de

Hollanda Souza, & Hawk, 2013), agency and moral cognition (Sodian et al., 2016),

attachment quality and gaze following (Astor et al., 2020), language and gaze following

(Okumura, Kanakogi, Kobayashi, & Itakura, 2017), and the interplay of physical and social

cognition (Herrmann, Hernández-Lloreda, Call, Hare, & Tomasello, 2010). Correlational approaches have also been used to argue for and test assumptions of cognitive development theories (Kidd et al., 2018; Mundy et al., 2007; Underwood, 1975).

Frequently, developmental psychologists are surprised to find minor or no association 93 between constructs that are thought to be theoretically related (e.g., Sodian et al., 2016). This might be because traditional measures of social cognition are not designed to capture variation between children: they often rely on low trial numbers, small sample sizes, and dichotomous measures. Hedge, Powell, and Sumner (2018) argued that cognitive tasks 97 often become well-established by displaying robust effects across studies. The authors could show that this usually does not emerge due to high measurement variance but relatively low between-subject variability, concluding that popular cognitive tasks may 100 reliably measure group differences but not individual differences (termed "reliability 101 paradox"). Similarly, Pronk, Molenaar, Wiers, and Murre (2021) reasoned that accurate 102 reliability estimates are needed to judge how well a particular cognitive test is suited to 103 draw inferences about individuals. A recent review underlined reoccurring issues in 104 standardization, validity, reliability, and sensitivity to developmental change: alarmingly 105 few theory of mind measures reported empirically validated psychometric properties (Beaudoin, Leblanc, Gagner, & Beauchamp, 2020) or showed poor test-retest reliability (Mayes, Klin, Tercyak, Cicchetti, & Cohen, 1996). 108

Even studies focusing on individual differences often use behavioral forced-choice
paradigms [e.g., carlson2004individual; Walker (2005)]. Few studies that do realize
continuous measures often administer (theory of mind) scales and conventionally compute
aggregate scores (across tasks or trials), therefore neglecting the issue of measurement error
(Hughes et al., 2011). This way, a particular social-cognitive ability in question is still
assessed categorically on a trial basis (e.g., Bulgarelli & Molina, 2016; Buttelmann et al.,
2021; Rizzo & Killen, 2018). This has profound implications for what these studies can
show. Poor measurement of social cognition on an individual level may conceal relations

between different aspects of cognition and may obscure developmental change.

Therefore, developmental psychology faces a dilemma: many research questions are questions about individual differences, yet, there is a lack of tasks to measure these individual differences reliably. To capture the emergence of social-cognitive abilities and related social factors in greater precision and detail, we must consequently address the methodological limitations of existing study designs (Hughes et al., 2011; Hughes & Leekam, 2004).

Schaafsma, Pfaff, Spunt, and Adolphs (2015) compiled a "wish-list" for new social-cognitive paradigms. They advocated for parametric measures covering proficiency as a range, avoiding floor and ceiling effects, and showing satisfactory test-retest reliability estimates. In valid and reliable tasks, differences in test scores should correspond to differences in the social-cognitive ability and systematically order individuals in the same way. Additionally, tasks should allow for use within an fMRI scanner. With an easily administrable test procedure, larger sample sizes can be collected to estimate the potentially small effect of inter-individual differences.

Additionally, it has been argued that social-cognitive abilities should not be treated as an all-or-nothing matter (e.g., dichotomously in pass/fail situations) but as abilities on a continuum (Beaudoin et al., 2020; Hughes & Devine, 2015). Task batteries might be better suited to cover a range of social-cognitive abilities (Hughes et al., 2011). Schaafsma et al. (2015) proposed that first basic social-cognitive processes should be relatively well understood before advancing to more complex social-cognitive abilities.

Another goal in creating new tasks should be to focus on the face value: we want to
measure the underlying social-cognitive ability as straight-forward and directly as possible.
The task should serve as a proxy for behavior as it appears in the real world. Importantly,
we can assess whether the task shows external validity by evaluating the relationship with
related constructs and factors of children's social surroundings.

Therefore, we aim to make individual differences measurable in a systematic and reliable way. We want to create a task that induces variation between children to get precise person-specific estimates. To approach this issue, we focus on a continuous measure and short trials that facilitate more than a dozen replicates per subject. A standardized, easily accessible test procedure helps us to enable data collection at scale. Since data collection with families requires much organizational effort, we want to enable data collection in-person with supervision as well as remotely without supervision.

In our first novel task, we concentrate on the fundamental ability that is involved in 150 many social-cognitive reasoning processes: gaze cue understanding - the ability to locate 151 and use the attentional focus of an agent. The first component of this ability is often 152 termed gaze following - turning one's eyes in the same direction as the gaze of another 153 agent - and has been studied intensively (Astor, Thiele, & Gredebäck, 2021; Byers-Heinlein 154 et al., 2021; Coelho, George, Conty, Hugueville, & Tijus, 2006; Del Bianco, Falck-Ytter, 155 Thorup, & Gredebäck, 2019; Frischen, Bayliss, & Tipper, 2007; Hernik & Broesch, 2019; 156 Itakura & Tanaka, 1998; Lee, Eskritt, Symons, & Muir, 1998; Moore, 2008; Shepherd, 157 2010; Tomasello, Hare, Lehmann, & Call, 2007). Following an agent's gaze provides 158 insights into their intentions, thoughts, and feelings by acting as a 'front end ability' 159 (Brooks & Meltzoff, 2005, p. 535). In our definition, gaze cue understanding goes one step further by including the acting on the gaze-cued location - therefore, using the available 161 social information to guide one's behavior as needed in real-life conditions.

Task design

$_{164}$ Implementation

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Our balloon finding task is presented as an interactive web app. The task is portable across devices and web browsers and does not require any installation. An advantage of online testing is that our testing procedure is standardized across participants. By using

pre-recorded study instructions, no interaction with the experimenter is necessary during
the study. The code is open-source (https://github.com/ccp-eva/gafo-demo) and a live
demo version can be found under: https://ccp-odc.eva.mpg.de/gafo-demo/.

The web app was programmed in JavaScript, HTML5, CSS and PHP. For stimulus 171 presentation, a scalable vector graphic (SVG) composition was parsed. This way, the 172 composition scales according to the user's view port without loss of quality, while keeping 173 the aspect ratio and relative object positions constant. Furthermore, SVGs allow us to 174 define all composite parts of the scene (e.g., pupil of the agent) individually. This is needed for precisely calculating exact pupil and target locations and sizes. Additionally, it makes it 176 easy to adjust the stimuli and, for example, add another agent to the scene. The web app 177 generates two file types: (1) a text file (.json) containing meta-data, trial specifications and 178 participants' click responses, and (2) a video file (.webm) of the participant's webcam 179 recording. These files can either be sent to a server or downloaded to the local device. 180

181 Stimuli

Our newly implemented task features an online game where children or adults are 182 asked to search for a balloon. The events proceed as follows (see Figure 1B and C). An 183 animated agent (a sheep, monkey, or pig) looks out of a window of a house. A balloon (i.e., 184 target; blue, green, yellow, or red) is located in front of them. The target then falls to the 185 ground. At all times, the agent's gaze tracks the movement of the target. That is, the 186 pupils and iris of the agent move in a way that their center aligns with the center of the 187 target. While the distance of the target's flight depends on the final location, the target moves at a constant speed. Participants are then asked to locate the target: they respond by touching or clicking on the screen. Visual access to the target's true location is 190 manipulated by a hedge. Participants either have full, partial, or no visual access to the 191 true target location. When partial or no information about the target location is accessible, 192 participants are expected to use the agent's gaze as a cue. 193

To keep participants engaged and interested, the presentation of events is 194 accompanied by cartoon-like effects. Each trial starts with an attention-getter: an 195 eye-blinking sound plays while the pupils and iris of the agent enlarge (increase to 130%) 196 and change in opacity (decrease to 75%) for 0.3 sec. The landing of the target is 197 accompanied by a tapping sound. Once the target landed, the instructor's voice asks 198 "Where is the balloon?". For confirming the participant's click, a short plop sound plays 190 and a small orange circle appears at the location of choice. If no response is registered 200 within 5 secs after the target landed, an audio prompt reminds the participant to respond. 201

202 Trials

Trials differ in the amount of visual access that participants have to the final target 203 position. Before the test trials start, participants complete four training trials during which 204 they familiarize themselves with clicking the screen. In the first training trial, participants 205 have full visual access to the target flight and the target's end location and are simply 206 asked to click on the visible balloon. In the second and third training trials, participants 207 have partial access: they witness the target flight but cannot see the target's end location. 208 They are then asked to click on the hidden balloon, i.e., the location where they saw the 200 target land. In test trials, participants have no visual access to the target flight or the end 210 location. Participants are expected to use the agent's gaze as a cue to locate the target. The first trial of each type comprises a voice-over description of the presented events. The 212 audio descriptions explicitly state that the agent is always looking at the target (see Appendix for audio script). After the four training trials, participants receive 15 test trials. 214 The complete sequence of four training trials and 15 test trials can be easily completed 215 within 5-10 minutes. 216

217 Study versions

We designed two study versions which differ in the final hiding place of the target 218 and, consequently, on the outcome measure: a hedge version (continuous) and a box version 219 (discrete). Both versions use the same first training trial and then differ in the consecutive 220 training and test trials. In the hedge version, participants have to indicate their estimated 221 target location directly on a hedge. Here, the dependent variable is imprecision, which is 222 defined as the absolute difference between the target center and the x coordinate of the 223 participant's click. In the box version, the target lands in a box and participants are asked 224 to click on the box that hides the target. Researchers have the choice how many boxes are 225 shown: one up to eight boxes can be displayed as potential hiding locations. Here, we use a 226 categorical outcome (i.e., which box was clicked) to calculate the proportion of correct 227 responses. Note that in the test trials of both versions, the target flight is covered by a 228 hedge. In the hedge version, the hedge then shrinks to a minimum height required to cover the target's end location. In the box version, the hedge shrinks completely. The boxes then 230 hide the target's final destination (see Figure 1B and C).

232 Randomization

All agents and target colors appear equally often and are not repeated in more than
two consecutive trials. The randomization of the target end location depends on the study
version. In the hedge version, the full width of the screen is divided into ten bins. Exact
coordinates within each bin are then randomly generated. In the box version, the target
randomly lands in one of the boxes. As with agent and color choice, each bin/box occurs
equally often and can only occur twice in a row.

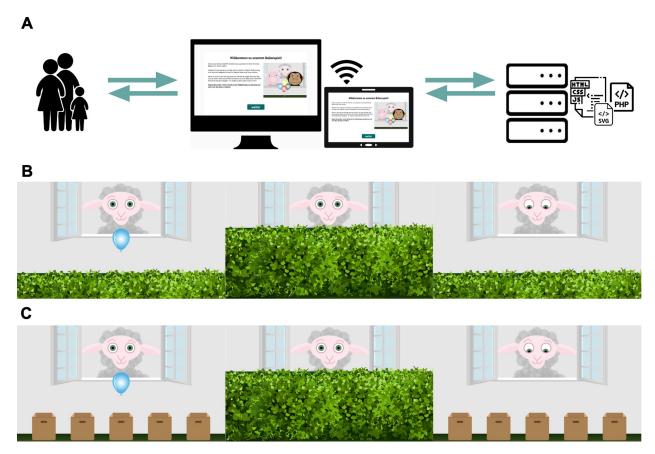


Figure 1. Study setup. (A) Infrastructure for online testing. (i) Subjects aged 3 – 99+ can participate. Data collection can take place anywhere: online, in kindergartens or research labs. (ii) The task is presented as a website that works across devices. (iii) The scripts for the website and the recorded data are stored on secure local servers. (B) Hedge version (continuous) of the balloon finding task. (i) The agent stands in a window with the target in front of them. (ii) A hedge grows and covers the target. (iii) The target falls to a random location on the ground. The agent's eyes track the movement of the target. (C) Box version (discrete) of the balloon finding task. Number of boxes (min. 1; max. 8) as potential hiding locations can be set according to the researcher's need.

Individual differences

Our first aim was to assess whether our balloon finding task induces inter-individual variation in a child and adult sample. Furthermore, we were interested in how the data collection mode influences responses.

Methods, sample size and analysis were pre-registered: https://osf.io/snju6 (child sample) and https://osf.io/r3bhn (adult sample). Participants were equally distributed across the two study versions. The study was approved by an internal ethics committee at the Max Planck Institute for Evolutionary Anthropology. Data was collected between May and October 2021.

248 Participants

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We collected data from an in-person child sample, a remote child sample, and a
remote adult sample. In-person testing with children took place in kindergartens in
Leipzig, Germany. The in-person child sample consisted of 120 children, including 40
3-year-olds (mean = 41.45 months, SD = 3.85, range = 36 - 47, 22 girls), 40 4-year-olds
(mean = 54.60 months, SD = 3.10, range = 48 - 59, 19 girls), and 40 5-year-olds (mean =
66.95 months, SD = 3.39, range = 60 - 71, 22 girls).

For our remote child sample, we recruited families via an internal database. The
remote child sample included 147 children, including 45 3-year-olds (mean = 42.62 months,
SD = 3.35, range = 36 - 47, 14 girls), 47 4-year-olds (mean = 52.64 months, SD = 3.40,
range = 48 - 59, 25 girls), and 55 5-year-olds (mean = 65.11 months, SD = 3.77, range =
60 - 71, 27 girls). Children in our sample grow up in an industrialized, urban
Central-European context. Information on socioeconomic status was not formally recorded,
although the majority of families come from mixed, mainly mid to high socioeconomic
backgrounds with high levels of parental education.

Adults were recruited via *Prolific* (Palan & Schitter, 2018). *Prolific* is an online

participant recruitment service from the University of Oxford with a predominantly
European and US-american subject pool. Participants consisted of 50 and 50
English-speakers with an average age of 31.92 and 30.76 years (SD = 12.15 and 9.12, range
= 18 and 19 - 63 and 59, 36 and 28 females). For completing the study, subjects were
payed above the fixed minimum wage (in average £10.00 per hour).

269 Procedure

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Children in our in-person sample were tested on a tablet in a quiet room in their 270 kindergarten. An experimenter guided the child through the study. Children in the remote sample received a personalized link to the study website and families could participate at any time or location they wanted. In the beginning of the online study, families were 273 invited to enter our "virtual institute" and were welcomed by an introductory video of the study leader, shortly describing the research background and further procedure. Then, 275 caregivers were informed about data security and were asked for their informed consent. 276 They were asked to enable the sound and seat their child centrally in front of their device. 277 Before the study started, families were instructed how to setup their webcam and enable 278 the recording permissions. We stressed that caregivers should not help their children. 279 Study participation was video recorded whenever possible in order to ensure that the 280 answers were generated by the children themselves. Depending on the participant's device, 281 the website automatically presented the hedge or box version of the study. For families that 282 used a tablet with touchscreen, the hedge version was shown. Here, children could directly 283 click on the touchscreen themselves to indicate where the target is. For families that used a 284 computer without touchscreen, the website presented the box version of the task. We 285 assumed that younger children in our sample would not be acquainted with the usage of a 286 computer mouse. Therefore, we asked children to point to the screen, while caregivers were 287 asked to act as the "digital finger" of their children and click on the indicated box.

All participants received 15 test trials. In the box version, we decided to adjust the

task difficulty according to the sample: children were presented with five boxes while adults were presented with eight boxes as possible target locations.

292 Analysis

All test trials without voice over description were included in our analyses. We ran all analyses in R version 4.2.0 (2022-04-22) (R Core Team, 2022). Regression models were fit as Bayesian generalized linear mixed models (GLMMs) with default priors for all analyses, using the function brm from the package brms (Bürkner, 2017, 2018).

To estimate the developmental trajectory of gaze cue understanding and the effect of 297 data collection mode, we fit a GLMM predicting the task performance by age (in months, 298 z-transformed) and data collection mode (reference category: in-person supervised). The 299 model included random intercepts for each participant and each target position, and a 300 random slope for symmetric target position within participants (model notation in R: 301 performance ~ age + datacollection + (symmetricPosition | subjID) + (1 | 302 targetPosition)). Here, targetPosition refers to the exact bin/box of the target, while 303 symmetricPosition refers to the absolute distance from the stimulus center (i.e., smaller 304 value meaning more central target position). We expected that trials could differ in their 305 difficulty depending on the target centrality and that these these item effects could vary 306 between participants. 307

For the hedge version, performance was defined as the absolute click distance between
the target center and the click X coordinate, scaled according to target widths, and
modeled by a lognormal distribution. For the box version, the model predicted correct
responses (0/1) using a Bernoulli distribution with a logit link function. We inspected
the posterior distribution (mean and 95% Confidence Interval (CI)) for the age and data
collection estimates.

Results

We found a strong developmental effect: with increasing age, participants got more 315 and more accurate in locating the target. In the hedge version, children's click imprecision 316 decreased with age, while, in the box version the proportion of correct responses increased 317 (see Figure 2A and F). Most participants in the box version performed above chance level. 318 By the end of their sixth year of life, children came close to the adult's proficiency level. 319 Most importantly, however, we found substantial inter-individual variation across study 320 versions and age groups. For example, some three-year-olds were more precise in their 321 responses than some five-year-olds. Even though variation is smaller, we even find 322 inter-individual differences in the adult sample. 323

As Figure 2A and F show, our remotely collected child data resembled the data from
the kindergarten sample. We found evidence that responses of children participating
remotely were slightly more precise. This difference was mainly driven by the younger
participants and especially prominent in the box version of the task. It is conceivable that
caregivers were especially prone to influence the behavior of younger children. In the box
version, caregivers might have had more opportunities to interfere since they carried out
the clicking for their children.¹

Our GLMM analysis corroborated the visual inspection of the data: in the hedge version, the estimates for age ($\beta = -0.32$; 95% CI [-0.41; -0.24]) and data collection mode -0.32 (95% CI [-0.49; -0.14]) were negative and reliably different from zero. In the box version, the estimate of age ($\beta = 0.63$ (95% CI [0.40; 0.88]) and the estimate of data collection mode ($\beta = 1.12$ (95% CI [0.69; 1.57]) were positive and reliably different from

 $^{^1}$ In an exploratory analysis, we coded parental behavior and environmental factors during remote unsupervised testing. We focused on the subsample with the greatest performance difference between data collection modes: the three-year-olds in the box version of the task (n = 16). We reasoned that if parental interference cannot explain the greatest performance difference in our sample, the effects would be negligible in the remaining sample. Based on our model comparison, we conclude that there is no clear evidence of a stable effect of parental interference. See Supplements for further detail.

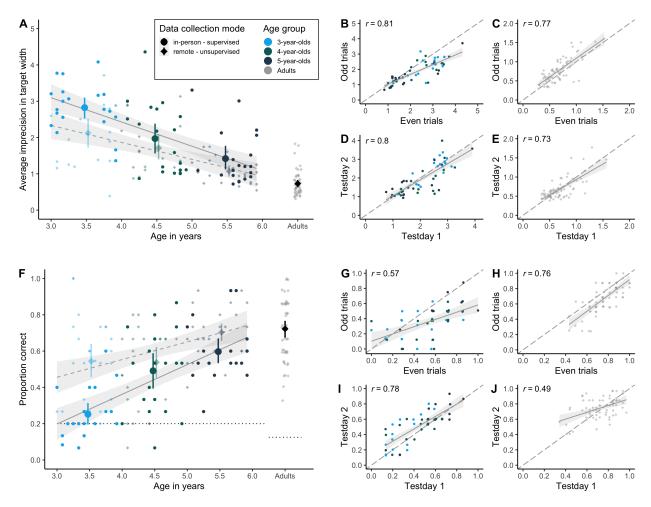


Figure 2. Measuring inter-individual variation. (A) Developmental trajectory in continuous hedge version. Performance is measured as average imprecision, i.e., the absolute distance between the target's center and the participant's click. The unit of imprecision is counted in the width of the target, i.e., a participant with an imprecision of 1 clicked in average one target width to the left or right of the true target center. (B) Internal consistency (odd-even split) in hedge child sample. (C) Internal consistency in hedge adult sample. (D) Test-retest reliability in hedge child sample. (E) Test-retest reliability in hedge adult sample. (F) Developmental trajectory in discrete box version. Performance is measured as the proportion of correct responses, i.e., how many times the participant clicked on the box that actually contained the target. Dotted black line shows level of performance expected by chance (for child sample 20%, i.e., 1 out of 5 boxes; for adult sample 12.5%, i.e., 1 out of 8 boxes). (G) Internal consistency (odd-even split) in box child sample. (H) Internal consistency in box adult sample. (I) Test-retest reliability in box child sample. (J) Testretest reliability in box adult sample. Regression lines with 95% CI show smooth conditional mean based on a linear model (generalized linear model for box version), with *Pearson*'s correlation coefficient r. Large points with 95% CI (based on non-parametric bootstrap) represent performance means by age group (binned by year). Small points show the mean performance for each subject. Shape of data points represents data collection mode: opaque circles for in-person supervised data collection, translucent diamonds for remote unsupervised data collection. Color of data points denotes age group.

zero. Note that even though confidence intervals from the data collection estimates were
wide, the effect was positive and reliably different from zero in a way that our remote
sample performed more accurately than our in-person sample.

Discussion

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Our task induced inter-individual variation in both adults and children. We see
substantial developmental gains: with increasing age, participants got more and more
precise in locating the target. The five-year-olds reached a proficiency level close to the
adults' level. For neither study version nor age group did we find any floor or ceiling
effects. The presentation as a tablet game kept children interest and motivated throughout
the 15 test trials. Furthermore, we found a comparable developmental trajectory for an
unsupervised remote child sample. This illustrates the flexibility of the task.

Internal consistency and retest reliability

As a next step, we aimed at investigating whether the variation that we captured with our balloon finding task is reliable. We assessed internal consistency (split-half reliability) and test-retest reliability. Data collection and analysis were pre-registered (can be found here: https://osf.io/xqm73 for child sample, and https://osf.io/nu62m adult sample). Participants were equally distributed across the two study versions. The study was approved by an internal ethics committee at the Max Planck Institute for Evolutionary Anthropology. Data was collected between July 2021 and April 2022.

355 Participants

Participants were recruited in the same way as in the previous study. The child sample consisted of 106 children, including 35 3-year-olds (mean = 42.57 months, SD = 2.98, range = 38 - 47, 17 girls), 38 4-year-olds (mean = 53.77 months, SD = 3.16, range =

 $_{359}$ 48 - 59, 20 girls), and 33 5-year-olds (mean = 66.12 months, SD = 3.36, range = 61 - 71, 17 $_{360}$ girls).

The adult sample consisted of 70 and 66 English-speakers with an average age of 25.43 and 26.05 years (SD = 6.43 and 9.44, range = 18 and 18 - 51 and 71, 45 and 42 females).

63 Procedure

We applied the same procedure as in the first study, with the following differences. 364 Participants completed the study twice, with a delay of 14 ± 3 days. The target locations 365 as well as the succession of agents and target colors was randomized once and then held 366 constant across participants. The child sample received 15 test trials. In the hedge version, 367 each bin occurred once, making up ten of the test trials. For the remaining five test trials, 368 we repeated one out of two adjacent bins (i.e., randomly chose between bin 1 & 2, bin 3 & 369 4, etc). In the box version, we ensured that each of the five boxes occurred exactly three 370 times. For the remaining training trials, we repeated a fixed order of four random 371 bins/boxes. Adults in the hedge version received 30 test trials, each of the ten bin 372 occurring exactly three times. Adults in the box version received 32 test trials with each of 373 the eight boxes occurring exactly four times.

Analysis

We assessed reliability in two ways. First, we focused on the internal consistency by
calculating splithalf reliability coefficients. For each subject, trials were split into odd and
even trials, performance was aggregated and then correlated using *Pearson* coefficients. For
this, we used the data of the first test day. Performance was defined according to study
version: in the hedge version, performance referred to the mean absolute difference between
the target center and the click coordinate, scaled according to target widths; in the box
version, we computed the mean proportion of correct choices. Pronk et al. (2021) recently

compared various methods for computing split-half reliability that differ in how the trials 383 are split into parts and whether they are combined with stratification by task design. To 384 compare our traditional approach of a simple odd-even split, we additionally calculated 385 reliability estimates using first-second, odd-even, permutated, and Monte Carlo splits 386 without and with stratification by target position. First-second and odd-even splits belong 387 to single sample methods, since each participant has a single pair of performance scores, 388 while permutated (without replacement) and Monte Carlo (with replacement) splits make 380 use of resampling. Analyses were run using the function by split from the splithalfr 390 package (Pronk et al., 2021). 391

Second, we assessed the test-retest reliability. We calculated performance scores 392 (depending on study version as described above) for each participant in each test session 393 and correlated them using *Pearson* correlation coefficients. Furthermore, for our child 394 sample we report an age-corrected correlation between the two test days using a GLMM 395 based approach (Rouder & Haaf, 2019). We fit trial by trial data with a fixed effect of age, 396 a random intercept for each subject and a random slope for test day (model notation in R: 397 performance ~ age (0 + reliday | subjID)). For the hedge version, performance was 398 modeled by a lognormal distribution, while the model for the box version used a Bernoulli 390 distribution with a logit link function. The model computes a correlation between the 400 participant specific estimates for each test day. This can be interpreted as the test-retest 401 reliability. By using this approach, we do not need to compromise on data aggregation and, 402 therefore, loss of information. Since the model uses hierarchical shrinkage, we obtain 403 regularized, more accurate person-specific estimates. Most importantly, the model includes age as a fixed effect. The correlation between the two person-specific estimates is consequently the age-independent estimate for test-retest reliability. This rules out the possibility that a high correlation between test days arises from domain general cognitive development instead of study-specific inter-individual differences. A high correlation 408 between our participant specific model estimates would speak for a high association

410 between test days.

411 Results

424

425

We found that our balloon finding task induced systematic variation: splithalf and 412 test-retest reliability was high for most samples. For the internal consistency, we show 413 traditional odd-even splits on our data and the corresponding *Pearson* correlation 414 coefficients in Figure 2B, C, G and H. Figure 3 compares splithalf reliability coefficients by 415 splitting and stratification method (Pronk et al., 2021). In the hedge version, the splithalf 416 reliability coefficients ranged from 0.57 to 0.84. In the box version, splithalf reliability 417 coefficients ranged from 0.49 to 0.76. Similarly to the results of Pronk et al. (2021), we 418 found that more robust splitting methods that are less prone to task design or time 419 confounds yielded higher reliability coefficients. In the majority of cases, stratifying by target position lead to similar or even higher estimates compared to no stratification. As 421 might be expected, we found higher coefficients for the samples with higher variation, i.e., for our continuous hedge version of the task.

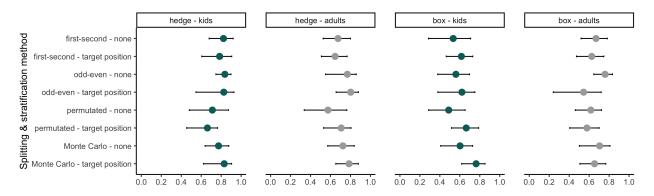


Figure 3. Internal Consistency. Reliability coefficients per splitting method, stratification level, study version and age group. Error bars show the 95% confidence intervals of the coefficient estimates, calculated with the function by_split from the splithalfr package (Pronk et al., 2021).

For the test-retest reliability, we show the association between raw performance scores of the two test days and corresponding *Pearson* correlation coefficients in Figure 2D,

 426 E, I and J.²

The age-corrected, GLMM based retest reliabilities for children yielded similar results. In hedge version it was 0.90 (95% CI [0.68;1.00]). In the box version it was 0.92 (95% CI [0.70;1.00]).

30 Discussion

Our results indicated that the measured variation was systematic. As could be
expected, the continuous measure of the hedge version yielded higher reliability estimates
than the discrete box version. For children, the model based reliability estimates showed
that the task did capture individual differences even when correcting for age. This
corroborates what we already see in Figure 2: there was a clear overlap between age
groups, indicating that age is predictive of performance for the mean, but is not the main
source of individual differences.

Validity

Our third aim was to assess whether the captured individual variation in gaze cue 439 understanding relates to factors in children's real live social environment. Previous studies 440 found associations between social cognition measures and various environmental factors 441 (Devine & Hughes, 2018; Hughes & Leekam, 2004), including family background and 442 education [Cutting and Dunn (1999); bulgarelli2016social], number and age of siblings and 443 family constellation Cassidy, Fineberg, Brown, & Perkins (2005), interaction with siblings 444 (Dunn et al., 1991), and centre-based childcare (Bulgarelli & Molina, 2016). It is assumed 445 that opportunities to play, communicate and argue with siblings and similarly-aged peers help children to understand the human mind. Therefore, if we find a link between gaze cue

² In the hedge version, we excluded one 5-year-old child from the test-retest analysis. The performance of the mentioned child was 3 standard deviations above the mean on both test days. Including the child yielded a *Pearson* correlation coefficient of r = 0.87.

understanding and family factors, we regard this as an indicator for the predictive validity of our measure.

450 Participants

For this exploratory analysis, we included all children of the aforementioned samples where families filled out a short demographic questionnaire. This subsample consisted of 137 children, including 42 3-year-olds (mean = 43.04 months, SD = 3.25, range = 36 - 47, 23 girls), 46 4-year-olds (mean = 54.43 months, SD = 2.76, range = 48 - 59, 34 girls), and 49 5-year-olds (mean = 66.25 months, SD = 3.47, range = 60 - 71, 27 girls).

456 Procedure

Families of our kindergarten and online child sample were asked to fill out a brief
demographic questionnaire. We asked for (1) the total number of household members, (2)
the number of children, (3) age of the other children, (4) whether the child was in day care,
and if yes, (5) since when and (6) for how long on an average day.

461 Analysis

To estimate the effects of social surrounding on gaze cue understanding, we fit

GLMMs predicting the task performance by each of our questionnaire variables, controlling

for age (in months, z-transformed), data collection mode (reference category: in-person

supervised) and study version (reference category: hedge version). The models included

random intercepts for each participant and each target position, and a random slope for

symmetric target position within participants. Therefore, our null model closely resembled

the structure from our first analysis (see Analysis section of *Does the balloon finding task*induce variation?; here: performance ~ age + datacollection + studyversion +

(symmetricPosition | subjID) + (1 | targetPosition)). In order to combine data of

our two study versions, we transformed continuous click responses from the hedge version 471 into a discrete outcome. For the target position, we categorized two adjacent bins as one 472 imaginary box. To measure participants' performance, we created imaginary box 473 boundaries around the target's landing position and examined whether the participant's 474 click response fell into this imaginary box. Across the two study versions, we could 475 consequently model the participant's correct response (0/1) using a Bernoulli distribution 476 with a logit link function. For model comparisons, we ran separate models, each with one 477 of the following predictors as a fixed effects added to the null model: number of household 478 members, number of children aged 0-18 in household, number of children aged 1-12 in 479 household, hours spent in childcare each day, and age when subject entered childcare. In 480 addition, we calculated three index scores. First, we calculated a sibling variety score 481 according to Candida C. Peterson (2000). Second, we implemented the modified version of Cassidy et al. (2005) (for more details, see Supplements). Third, based on our own data 483 exploration, we calculated the amount of peer exposure determined as the number of siblings and the average hours spent in childcare (both z-transformed). We compared the 485 models using WAIC (widely applicable information criterion) scores and weights 486 (McElreath, 2020). As an indicator of out-of-sample predictive accuracy, lower WAIC scores stand for a better model fit. WAIC weights represent the probability that the model 488 in question provides the best out-of-sample prediction compared to the other models. 489

90 Results

The model including our peer exposure index, as defined as the number of other
children in the household and average hours spent in childcare, showed the best
out-of-sample predictive accuracy. Note that we did not find a great difference in WAIC
scores between the compared models (see Supplements for WAIC scores and weights). The
model estimates were all considerably smaller than estimates of age, study version and
data collection, and all 95% CIs included zero. For example, for our winning model, we

found a peer exposure estimate of $\beta = 0.17$ (95% CI [-0.03; 0.36]), with the estimates of 497 age being $\beta = 0.57$ (95% CI [0.38; 0.77]), data collection mode being $\beta = 0.95$ (95% CI [0.56; 498 1.35]), and study version $\beta = 1.87$ (95% CI [0.25; 3.59]). Nevertheless, a general pattern 499 emerges: exposure to a more variable social environment positively influenced children's 500 gaze cue understanding. The number of people and, more specifically, children, as well as 501 the more diverse their age, the more likely children were to understand the agent's gaze 502 cue. The only predictor resulting in a negative estimate was the age at which a participant 503 entered childcare, i.e., the later a child entered, the better performance in the task. 504

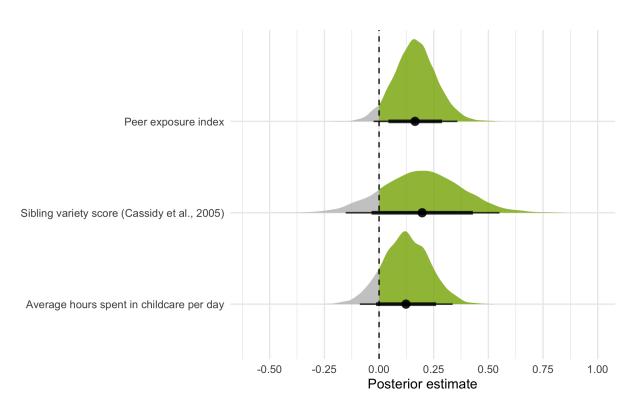


Figure 4. External validity of the balloon finding task. Factors of children's social surroundings and their influence on the probability of responding correctly. Models are ordered according to their WAIC scores, with the uppermost winning the model comparison. The graph shows the estimated density curves of a model's predictor coefficient. Only models performing better than our null model are included in the graph.

Discussion

We found that factors of children's social surrounding influenced their gaze cue 506 understanding. Even though the effects are small and confidence intervals wide, it is 507 remarkable that we were able to detect relationships between this fundamental 508 social-cognitive ability and very distant, real life variables. Previous studies often focused 509 on more complex, later developing social-cognitive abilities (e.g., false belief 510 understanding). Apparently, systematic links between family factors and social-cognitive abilities can be found even when looking at more fundamental social-cognitive abilities like gaze cue understanding.

Discussion 514

We were able to show that our balloon finding task measures inter-individual 515 variation between children and adults, alike. Our results suggest that the measured 516 variation is systematic during the course of the same and different test days. Impressively, gaze cue understanding as measured by our task related to factors in children's everyday 518 life experience. 519

Limitations

517

Future development / extending the task

Conclusion 522

Declarations 523

Open practices statement

The web application (https://ccp-odc.eva.mpg.de/gafo-demo/) described here is open 525 source (https://github.com/ccp-eva/gafo-demo). The datasets generated during and/or

analysed during the current study are available in the [gazecues-methods] repository, (https://github.com/jprein/gazecues-methods). All experiments were preregistered

(https://osf.io/zjhsc/).

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534 Conflicts of interest

The authors declare that they have no conflict of interest.

536 Ethics approval

537 Consent to participate

Informed consent was obtained from all individual participants included in the study or their legal guardians.

540 Consent for publication

Open access

542 Authors' contributions

optional: please review the submission guidelines from the journal whether statements are mandatory

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Supplements

⁷³⁷ Child sample

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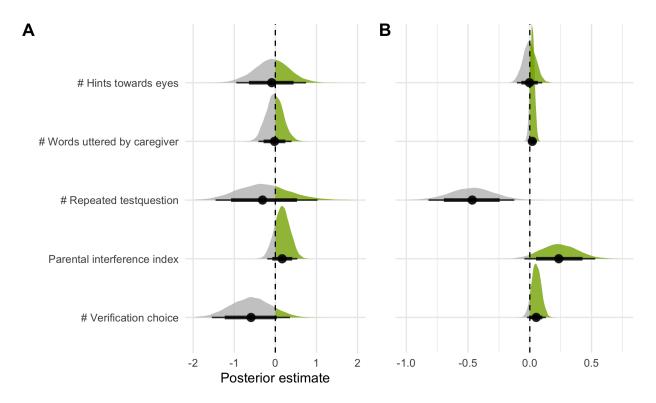


Figure 5. Model comparison for exploratory webcam coding of parental interference. Factors of parental interference and their influence on the probability of responding correctly. The graph shows the estimated density curves of a model's predictor coefficient. Models are ordered according to their WAIC scores in the trial-by-trial analysis, with the uppermost winning the model comparison. (A) Analysis on a trial-by-trial level. (B) Analysis on a subject level.

Webcam coding. Comparing the performances of children across our two data collection modes, we found that children participating remotely were slightly more precise. This difference was especially prominent in younger participants in the box version of the task. It is conceivable that caregivers were especially prone to influence the behavior of younger children. In the box version, caregivers might have had more opportunities to interfere since they carried out the clicking for their children. In an exploratory analysis, we coded parental behavior and environmental factors during remote unsupervised testing.

Due to the time consuming nature of hand coding videos frame by frame, we focused on

the subsample with the greatest performance difference between data collection modes: the three-year-olds in the box version of the task (n = 16). We reasoned that if parental 747 interference cannot explain the greatest performance difference in our sample, the effects 748 would be negligible in the remaining sample. A trial was defined as the time between two 749 eye blinking sounds. We transcribed all utterances by parents and children and counted 750 the words uttered by each. We then classified the utterances into several categories: 751 question asked by child, repeated test questions by caregiver, hints towards agents (how 752 many times the caregivers guided the child's attention to the agent), hints towards eyes 753 (how many times the caregivers guided the child's attention to the agent's eyes), 754 verification of choice (how many times the caregiver questioned or double checked the 755 child's response), mentioning of screen (how many times the caregiver verbally guided the 756 child's attention to the screen), pointing to screen (how many times the caregiver pointed towards the screen), positive & negative feedback, motivational statements, and incomprehensible utterances. In addition, we coded how many adults and children were present, whether a response click was obviously conducted by the caregiver themselves, and 760 whether children took a break during the trial. We conducted a model comparison to 761 estimate the effects of parental interference. Our null model explained the response 762 behavior by age, while including random effects for subject and target position (model 763 notation in R: correct ~ age + (1 | subjID) + (1 | targetPosition). 764

We compared this null model to models including the number of words uttered by the caregiver, number of repeated testquestions, verification of choice, or hints towards eyes as fixed effects. Furthermore, we calculated an parental interference index by summing up number of repeated testquestions, verification of choice, and hints towards eyes, with the sign matching the variable's direction of effect. Remaining variables that we coded for were

³ Attentive readers might notice that we simplified the structure of random effects. Compared to our models in the *Individual differences* and *External Validity* sections, this model does not include the random slope for symmetric target position within participants. We decided to do so since we had limited amount of data from few participants.

not included since there was not enough variation and/or occurrences in our sample. We 770 compared models using WAIC (widely applicable information criterion) scores and weights. 771 As an indicator of out-of-sample predictive accuracy, lower WAIC scores stand for a better 772 model fit. WAIC weights represent the probability that the model in question provides the 773 best out-of-sample prediction compared to the other models. On the trial level, the model 774 including the verification of choice as a main effect performed best: here, the less the 775 caregivers asked for children's responses again, the more likely children clicked on the 776 correct box. Interestingly, the effect reversed on a subject level - possibly due to greater learning effects for the children that were most likely to click incorrectly in the beginning 778 and then receiving most parental comments. On the subject level, the model including 779 number of repeated test questions performed best: the more caregivers asked again where 780 the target landed, the more likely children were to respond to the incorrect box. In all cases, however, ELPD difference scores were smaller than their standard errors. Similarly, 95% CI of the model estimates included zero and were rather wide (Table ??). Therefore, we conclude that the effect of parental interference was negligable and could, most likely, 784 be explained as described above. 785

Appendix to external validity section.

786

Scoring of sibling variety scores. For assessing the external validity of our balloon finding task, we calculated two sibling variety scores based on the existing Theory of Mind literature. First, we followed the approach by Candida C. Peterson (2000). Here, only-children as well as firstborns with siblings under one year scored 0 points; lastborns with siblings above 12 years scored 0.5 points; children with twins, firstborns with siblings over one year, and lastborns with at least one sibling under 13 years scored 1 point, middleborns with at least one older and younger sibling aged one to 12 years scored 2 points.

Second, we implemented the sibling variety score by Cassidy et al. (2005). The authors adjusted the original score of Candida C. Peterson (2000) in the following way:

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Table 1						
Model comparison	for	in fluences	of	$children \hbox{\it 's}$	social	surrounding

Predictor	WAIC	SE_WAIC	Weight	ELPD_DIFF	SE_ELPD
Average hours spent in childcare per day	2,540.39	52.23	0.54	0.00	0.00
Peer exposure index	2,541.00	52.22	0.28	-0.30	0.92
# Children in household aged 0-18	$2,\!541.65$	52.30	0.02	-0.63	1.09
Sibling variety score (Cassidy et al., 2005)	$2,\!541.76$	52.33	0.01	-0.68	1.05
Sibling variety score (Peterson, 2000)	2,541.80	52.38	0.02	-0.71	1.10
Age of childcare entry	2,542.19	52.38	0.12	-0.90	1.32
# Children in household aged 1-12	2,542.26	52.34	0.00	-0.94	0.92
Null model	$2,\!542.58$	52.26	0.00	-1.09	0.79
# Household members	$2,\!543.46$	52.36	0.00	-1.54	0.97

Note. All models included random intercepts for each participant and each target position, and a random for symmetric target position within participants

only-children scored 0 points; children with a sibling under one year or above 12 years, and
twins with no other sibling scored 0.5 points; children with a sibling above one year or
under 13 years scored 1 point; middleborns with at least one older and younger sibling
aged one to 12 years scored 2 points. Twins with additional siblings scored depending on
the age and number of their siblings.

The reasoning was that children between one and 13 years of age would engage in sibling play, while the youngest and most mature siblings would be less likely to participate in such. However, teenage siblings might provide opportunities for interesting discussions (Candida C. Peterson, 2000).

WAIC scores and weights of the model comparison. As can be seen, ELPD difference scores are smaller than their respective standard errors. WAIC scores between models don't differ substantially (Table 1). All effects except when a child entered childcare positively influence performance.

Adult sample

Recruitment. We recruited participants using the online participant recruitment 811 service Prolific from the University of Oxford. Prolific's subject pool consists of a mostly 812 European and US-american sample although subjects from all over the world are included. 813 The recruitment platform realises ethical payment of participants, which requires 814 researchers to pay participants a fixed minimum wage of £5.00 (around US\$6.50 or €6.00) 815 per hour. We decided to pay all participants the same fixed fee which was in relation to the 816 estimated average time taken to complete the task. Prolific distributed our study link to 817 potential participants, while the hosting of the online study was done by local servers in 818 the Max Planck Institute for Evolutionary Anthropology, Leipzig. Therefore, study data 819 was saved only on our internal servers, while *Prolific* provided demographic information of 820 the participants. Participants' Prolific ID was forwarded to our study website using URL 821 parameters. This way, we could match participant demographic data to our study data. 822 The same technique was used to confirm study completion: we redirected participants from 823 our study website back to the *Prolific* website using URL parameters. We used *Prolific*'s 824 inbuilt prescreening filter to include only participants who were fluent in English and could 825 therefore properly understand our written and oral study instructions. 826

Study 1 - Validation hedge version. The aim of Study 1 was to validate the
hedge version of our balloon finding task. The pre-registration can be found here:
https://osf.io/r3bhn. We recruited participants online by advertising the study on *Prolific*.

50 adults participated in the study. One additional subject returned their submission, i.e., decided to leave the study early or withdrew their submission after study completion. Data collection took place in May 2021. Participants were compensated with £1.25 for completing the study. We estimated an average completion time of 6 minutes, resulting in an estimated hourly rate of £10.00. In average, participants took 05:56min to complete the study. Participants were required to complete the study on a tablet or desktop. Participation on mobile devices was disabled since the display would be too small and would harm click precision. It was indicated that the study required audio sound.

We stored *Prolific*'s internal demographic information, while not asking for additional personal information.

Study 2 - Validation box version. As in study 1, we recruited participants on

Prolific, and employed the same methodology. However, this time we focussed on

validating the box version of the task in an adult sample. Participants were presented with

eight boxes in which the target could land. 50 adults participated in the study. One

additional subject returned their submission, i.e., decided to leave the study early or

withdrew their submission after study completion. Data collection took place in June 2021.

Participants were compensated with £1.00 for completing the study. We estimated an

average completion time of 6 minutes, resulting in an estimated hourly rate of £10.00. In

average, participants took 04:43min to complete the study.

Study 3 - Reliability hedge version. In study 3 and 4, we assessed the 849 test-retest reliability of our balloon-finding task in an adult sample. The pre-registration 850 can be found here: https://osf.io/nu62m. We tested the same participants twice with a 851 delay of two weeks. The testing conditions were as specified in Study 1 and 2. However, 852 the target locations as well as the succession of animals and target colors was randomized 853 once. Each participant then received the same fixed randomized order of target location, 854 animal, and target color. Participants received 30 test trials without voice-over description. 855 so that each of the ten bins occurred exactly three times. 856

In addition to the beforementioned prescreening settings, we used a whitelist. *Prolific*has a so-called *custom allowlist prescreening filter* where one can enter the *Prolific* IDs of
participants who completed a previous study. Only these subjects are then invited to
participate in a study. This way, repeated measurements can be implemented, collecting
data from the same subjects at different points in time.

In a first round, 60 participants took part on the first testday. Additional two 862 subjects returned their submission, i.e., decided to leave the study early or withdrew their 863 submission after study completion. One additional participant timed out, i.e., did not 864 finish the survey within the allowed maximum time. The maximum time is calculated by 865 Prolific, based on the estimated average completion time. For this study, the maximum 866 time amounted to 41 minutes. For the first testday, participants were compensated with 867 £1.25. We estimated an average completion time of 9 minutes, resulting in an estimated 868 hourly rate of £8.33. In average, participants took 07:11min to complete the first part. 869

Of the 60 participants that completed testday 1, 41 subjects finished testday 2. One additional participant timed out, i.e., did not finish the survey within the allowed maximum time. Participants were compensated with £1.50 for completing the second part of the study. We estimated an average completion time of 9 minutes, resulting in an estimated hourly rate of £10. In average, participants took 06:36min to complete the second part of the study.

Since we aimed for a minimum sample size of 60 subjects participating on both testdays, we reran the first testday with additional 50 participants. Additional seven subjects returned their submission, i.e., decided to leave the study early or withdrew their submission after study completion. Two additional participants timed out, i.e., did not finish the survey within the allowed maximum time. Again, participants were compensated with £1.25 for completing the first part of the study (estimated average completion time 9 minutes, estimated hourly rate of £8.33). In average, participants took 06:51min to complete the first part.

Of the additional 50 participants that completed testday 1, 29 subjects finished testday 2. Again, participants were compensated with £1.50 for completing the second part of the study (estimated average completion time 9 minutes, estimated hourly rate of £10). In average, participants took 06:26min to complete the second part of the study.

Study 4 - Reliability box version. As in study 3, we recruited participants on

Prolific, and employed the same methodology. However, this time participants were

presented with the box version of the task. Participants received 32 test trials without

voice-over description, so that each of the eight boxes occurred exactly four times. As in

study 2, we employed eight boxes in which the target could land.

In a first round, 60 participants took part on the first testday. Additional five subjects returned their submission, i.e., decided to leave the study early or withdrew their submission after study completion. For the first testday, participants were compensated with £1.25. We estimated an average completion time of 9 minutes, resulting in an estimated hourly rate of £8.33. In average, participants took 07:33min to complete the first part.

Of the 60 participants that completed testday 1, 41 subjects finished testday 2.

Participants were compensated with £1.50 for completing the second part of the study. We
estimated an average completion time of 9 minutes, resulting in an estimated hourly rate of
£10. In average, participants took 07:50min to complete the second part of the study.

Since we aimed for a minimum sample size of 60 subjects participating on both 903 testdays, we reran the first testday with additional 50 participants. Additional eight 904 subjects returned their submission, i.e., decided to leave the study early or withdrew their 905 submission after study completion. One additional participant timed out, i.e., did not 906 finish the survey within the allowed maximum time. Again, participants were compensated 907 with £1.25 for completing the first part of the study (estimated average completion time 9) 908 minutes, estimated hourly rate of £8.33). In average, participants took 07:37min to 909 complete the first part. 910

Of the additional 50 participants that completed testday 1, 28 subjects finished testday 2. Additional three subjects returned their submission, i.e., decided to leave the study early or withdrew their submission after study completion. One additional

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participant timed out, i.e., did not finish the survey within the allowed maximum time. 914

Again, participants were compensated with £1.50 for completing the second part of the 915 study (estimated average completion time 9 minutes, estimated hourly rate of £10). In

average, participants took 06:30min to complete the second part of the study. 917

Instructions and voice over descriptions

This is the content of our audio recordings that were played as instructions and 919 during voice over trials.

Timeline	German	English	Filename
welcome	Hallo! Schön, dass	Hello! Great that	welcome.mp3
	du da bist. Wir	you're here. We'll	
	spielen jetzt das	now play a balloon	
	Ballon-Spiel! Siehst	game. Can you see	
	du die Tiere auf dem	the animals in the	
	Bild da? Wir	picture over there?	
	möchten gleich	We want to play	
	zusammen mit den	together with the	
	Tieren mit einem	animals using the	
	Ballon spielen. Was	balloon. We'll now	
	genau passiert,	talk you through	
	erklären wir dir jetzt	exactly what will	
	ganz in Ruhe.	happen.	

touch	Schau mal, da steht	Look, an animal is	touch-1.mp3
	ein Tier im Fenster.	standing in the	
	Und siehst du den	window. And can	
	Ballon da? Der	you see the balloon	
	Ballon fällt immer	over there? The	
	runter und landet	balloon always falls	
	auf dem Boden. Und	down and lands on	
	du musst ihn dann	the ground. And you	
	finden. Das Tier	have to find it! The	
	hilft Dir und schaut	animal helps you	
	immer den Ballon	and always looks at	
	an.	the balloon.	
	Wo ist der Ballon?	Where is the	prompt-touch-
	Drück auf den	balloon? Click on	long.mp3
	Ballon!	the balloon!	

fam - HEDGE	Klasse, das war	Perfect, that was	fam-hedge-1.mp3
	super! Jetzt spielen	great! Now, we'll	
	wir weiter. Siehst du	continue playing.	
	wieder das Tier und	Can you see the	
	den Ballon da? Der	animal and the	
	Ballon fällt wieder	balloon again? The	
	runter. Diesmal fällt	balloon will fall	
	er hinter eine Hecke.	down again. This	
	Du musst ihn wieder	time, it will fall	
	finden. Das Tier	behind a hedge. And	
	hilft dir und schaut	you have to find it!	
	immer den Ballon	The animal helps	
	an.	you and looks at the	
		balloon.	
	Wo ist der Ballon?	Where is the	prompt-hedge-
	Drücke auf die Hecke	balloon? On the	long.mp3
	- wo der Ballon ist.	hedge, click where	
		the balloon is.	

fam - BOX	Klasse, das war	Perfect, that was	fam-box-1.mp3
	super! Jetzt spielen	great! Now, we'll	
	wir weiter. Siehst du	continue playing.	
	wieder das Tier und	Can you see the	
	den Ballon da? Der	animal and the	
	Ballon fällt wieder	balloon again? The	
	runter. Diesmal fällt	balloon falls down	
	er in eine Kiste. Du	again. This time, it	
	musst ihn wieder	falls into a box. And	
	finden. Das Tier	you have to find it!	
	hilft dir und schaut	The animal helps	
	immer den Ballon	you and looks at the	
	an.	balloon.	
	Wo ist der Ballon?	Where is the	prompt-box-
	Drücke auf die Kiste	balloon? Click on	long.mp3
	mit dem Ballon.	the box with the	
		balloon.	
test - HEDGE	Klasse , das hast du	Nice, good job!	test-hedge-1.mp3
	toll gemacht! Nun	Now, we'll continue	
	spielen wir weiter.	playing. There is the	
	Da sind wieder der	balloon, the animal	
	Ballon, das Tier und	and the hedge. The	
	die Hecke. Die Hecke	hedge is growing a	
	wächst jetzt hoch.	bit now.	

	Der Ballon ist nun	The balloon is	test-hedge-2.mp3
	hinter der Hecke. Du	behind the hedge	
	kannst das nicht	now. You can't see	
	sehen - das Tier	it - but the animal	
	aber! Jetzt fällt der	can! The balloon	
	Ballon auf den	falls to the ground	
	Boden und du musst	and you have to find	
	ihn wieder finden.	it. Remember - the	
	Denk dran - das Tier	animal always looks	
	schaut immer den	at the balloon!	
	Ballon an.		
	Dann schrumpft die	Now, the hedge is	test-hedge-3.mp3
	Hecke. Drücke auf	shrinking. On the	
	die Hecke - wo der	hedge, click where	
	Ballon ist.	the balloon is.	
test - BOX	Klasse , das hast du	Nice, good job!	test-box-1.mp3
	toll gemacht! Nun	Now, we'll continue	
	spielen wir weiter.	playing. There is the	
	Da sind wieder der	balloon and the	
	Ballon, das Tier und	animal. Now, a	
	die Kisten. Jetzt	hedge is growing.	
	wächst eine Hecke		
	hoch.		

	Der Ballon ist nun	The balloon is	test-box-2.mp3
	hinter der Hecke. Du	behind the hedge	
	kannst das nicht	now. You can't see	
	sehen - das Tier	it - but the animal	
	aber! Jetzt fällt der	can! The balloon	
	Ballon in eine Kiste	falls into a box and	
	und du musst ihn	you have to find it.	
	wieder finden. Denk	Remember - the	
	dran - das Tier	animal always looks	
	schaut immer den	at the balloon!	
	Ballon an.		
	Dann schrumpft die	Now, the hedge is	test-box-3.mp3
	Hecke. Drücke auf	shrinking. Click on	
	die Kiste mit dem	the box with the	
	Ballon.	balloon.	
goodbye	Geschafft! Die Tiere	The animals are	goodbye.mp3
	sind schon ganz	super happy after	
	glücklich vom	playing. Thanks a	
	Spielen! Vielen	lot for your help!	
	Dank für deine Hilfe!	See you soon and	
	Bis zum nächsten	goodbye from the	
	Mal und liebe Grüße	pig, monkey and	
	vom Schwein, Affen	sheep	
	und Schaf		
general prompt	Wo ist der Ballon?	Where is the	prompt-general.mp3
		balloon?	

touch - no	Drück auf den	Click on the balloon!	prompt-touch.mp3
response	Ballon!		
hedge - no	Drücke auf die Hecke	On the hedge, click	prompt-hedge.mp3
response	- wo der Ballon ist!	where the balloon is!	
box - no response	Drücke auf die Kiste	Click on the box	prompt-box.mp3
	mit dem Ballon!	with the balloon!	
landing sound of	-	-	balloon-lands.mp3
balloon			
sound of blinking	-	-	blink.mp3
eyes			
sound for target	-	-	positive-
click			feedback.mp3