

Measuring individual differences in the understanding of gaze cues across the lifespan

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## Abstract

To explain and predict the behavior of agents, we use social cognition: we represent and reason about others' perspectives, knowledge, intentions, beliefs, and preferences. However, traditional measures of social cognition (e.g., false belief change-of-location tasks) often lack satisfactory psychometric properties: they are not designed to capture variation *between* children and rely on low trial numbers, dichotomous measures, and group averages. This has profound implications for what these studies can show. Poor measurement of social cognition on an individual level may conceal relations between different aspects of cognition and may obscure developmental change. To fully understand how social-cognitive abilities emerge and relate to each other, we need new tools that can reliably measure individual differences. We designed a gaze understanding task to study social cognition in young children and adults to approach this issue. We concentrate on an essential ability that is involved in many social-cognitive reasoning processes: gaze understanding – the ability to locate and use the attentional focus of an agent. Our interactive task works across devices and enables supervised and unsupervised, as well as in-person and remote testing. The implemented spatial layout allows for discrete and continuous measures of participants' click imprecision and is easily adaptable to different study requirements. Here we show that our task induces inter-individual differences in a child ( $N = XXX$ ) and an adult ( $N = XXX$ ) sample. Our two study versions and data collection modes yield comparable results that show substantial developmental gains: the older children are, the more accurately they locate the target. High internal consistency and test-retest reliability estimates underline that the captured variation is systematic. This work shows a promising way forward in the study of individual differences in social cognition and will help us explore the in(ter)dependence of our core social-cognitive processes in greater detail.

*Keywords:* social cognition, individual differences, gaze cues, cognitive development

Word count: X

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## Introduction

Social cognition – representing and reasoning about an agent’s perspectives, knowledge states, intentions, beliefs, and preferences to explain and predict their behavior – is among the most-studied phenomena in developmental research. In recent decades, much progress has been made in determining the average age at which a specific social-cognitive ability emerges in development (Gopnik & Slaughter, 1991; Peterson, Wellman, & Slaughter, 2012; Rakoczy, 2022; Wellman, Cross, & Watson, 2001; Wellman & Liu, 2004). Yet, there are always individual differences. Identifying variability in social-cognitive abilities and factors influencing their development is vital in theory building (e.g., to test causal predictions) and designing interventions (Happé, Cook, & Bird, 2017; Kidd, Donnelly, & Christiansen, 2018; Lecce, Bianco, Devine, Hughes, & Banerjee, 2014; Mundy et al., 2007; Underwood, 1975).

Numerous studies have already examined individual differences in social cognition (for an overview, see Hughes & Devine, 2015; Slaughter, 2015). These individual differences studies often focus on the relationship between social-cognitive abilities and: (1) family influences, (2) other cognitive constructs, and (3) social behavioral outcome (for an overview, see Repacholi, 2003). Studies on social-cognitive abilities and family influences include the effect of parenting practices (for a review, see Pavarini, de Hollanda Souza, & Hawk, 2013), attachment quality (e.g., Astor et al., 2020), mental state talk (Gola, 2012; Hughes, Ensor, & Marks, 2011; Lecce et al., 2014), and family background as parental education, occupation, sibling interaction and childcare (Bulgarelli & Molina, 2016; Cutting & Dunn, 1999; Dunn, Brown, Slomkowski, Tesla, & Youngblade, 1991). Another group of individual differences studies focuses on the interplay of social and physical cognition (Herrmann, Hernández-Lloreda, Call, Hare, & Tomasello, 2010), executive functions (Benson, Sabbagh, Carlson, & Zelazo, 2012; Buttelmann, Kühn, & Zmyj, 2021;

Carlson & Moses, 2001; Carlson, Moses, & Claxton, 2004; Hughes & Ensor, 2007), and language abilities (McEwen et al., 2007; Milligan, Astington, & Dack, 2007; Okumura, Kanakogi, Kobayashi, & Itakura, 2017). Studies on social behavioral outcomes measured the interplay of social cognition and prosociality (for a review, see Imuta, Henry, Slaughter, Selcuk, & Ruffman, 2016; Walker, 2005), stereotypes and resource allocations (Rizzo & Killen, 2018), and moral intentions (Sodian et al., 2016).

However, developmental psychologists are frequently surprised to find minor or no association between measures of social cognition that are thought to be theoretically related – cross-sectionally and/or longitudinally (e.g., Sodian et al., 2016). This might be because traditional measures of social cognition are not designed to capture variation between children: they often rely on low trial numbers, small sample sizes, and dichotomous measures. A recent review showed that many studies on social cognition measures failed to report relevant psychometric properties at all (Beaudoin, Leblanc, Gagner, & Beauchamp, 2020) or – when they did – showed mixed results on test-retest reliability (Hughes et al., 2000; Mayes, Klin, Tercyak, Cicchetti, & Cohen, 1996).

To give an example: the most commonly applied prototypical measure for social cognition is the change-of-location false belief task (Baron-Cohen, Leslie, & Frith, 1985; Wimmer & Perner, 1983). Here, children watch a short sequence of events (often acted out or narrated by the experimenters). A doll called Sally puts her marble into a basket. After Sally leaves the scene, a second doll named Anne takes the marble and moves it into a box. Participants then get asked where Sally will look for her marble once she returns. The outcome measures false belief understanding in a dichotomous way: children pass the task if they take the protagonist’s epistemic state into account and answer that she will look into the basket. Many years of research utilizing these verbal change-of-location tasks suggest that children develop belief-representing abilities at four to five years of age (for a review, see Wellman et al., 2001). Several cross-cultural studies supported this evidence (Barrett et al., 2013; Callaghan et al., 2005; cf. Mayer & Träuble, 2015).

88        However, from this age onwards, the change-of-location task shows ceiling effects and  
89        has very limited diagnostic value (Repacholi, 2003). Thus, this task seems well suited to  
90        track group-level developmental trends, yet it fails to capture individual differences  
91        (cf. “reliability paradox,” Hedge, Powell, & Sumner, 2018). As Wellman (2012) put it, “it’s  
92        really only passing/failing one sort of understanding averaged across age” (p. 317). This has  
93        profound implications for what studies on individual differences using this task (or others)  
94        can show. Poor measurement of social cognition on an individual level is likely to conceal  
95        relations between different aspects of cognition and may obscure developmental change.

96        Thus, developmental psychology faces a dilemma: many research questions are  
97        questions about individual differences, yet, there is a lack of tasks to measure these  
98        individual differences reliably. To capture the emergence of social-cognitive abilities and  
99        related social factors in greater precision and detail, we must consequently address the  
100        methodological limitations of existing study designs (Hughes et al., 2011; Hughes &  
101        Leekam, 2004).

102        Schaafsma, Pfaff, Spunt, and Adolphs (2015) compiled a “wish-list” for new  
103        social-cognitive paradigms. They advocated for parametric – instead of dichotomous –  
104        measures covering proficiency as a range, avoiding floor and ceiling effects, and showing  
105        satisfactory test-retest reliability estimates (see also Beaudoin et al., 2020; Hughes &  
106        Devine, 2015). New tasks should induce variation across age groups, including older  
107        children and adults (Repacholi, 2003). Another goal in creating new tasks should be to  
108        focus on the “face value”: measures should probe the underlying social-cognitive ability as  
109        straight-forward and directly as possible. Keeping task demands minimal is also beneficial  
110        for using the paradigm in a variety of different cultural, clinical, and demographic contexts  
111        (Molleman, Kurvers, & van den Bos, 2019). The task should serve as a proxy for behavior  
112        as it appears in the real world and should be validated in relation to real-world experiences  
113        (Repacholi, 2003).

## A new measure of gaze understanding

Our goal was to design a new measure of social cognition that captures individual differences across age groups in a systematic and reliable way. We focused on a fundamental ability implicated in many social-cognitive reasoning processes: gaze understanding – the ability to locate and use the attentional focus of an agent. The first component of this ability is often termed gaze following – turning one’s eyes in the same direction as the gaze of another agent – and has been studied intensively (Astor, Thiele, & Gredebäck, 2021; Byers-Heinlein et al., 2021; Coelho, George, Conty, Hugueville, & Tijus, 2006; Del Bianco, Falck-Ytter, Thorup, & Gredebäck, 2019; Frischen, Bayliss, & Tipper, 2007; Hernik & Broesch, 2019; Itakura & Tanaka, 1998; Lee, Eskritt, Symons, & Muir, 1998; Moore, 2008; Shepherd, 2010; Tomasello, Hare, Lehmann, & Call, 2007). Following an agent’s gaze provides insights into their intentions, thoughts, and feelings by acting as a “front end ability” (Brooks & Meltzoff, 2005, p. 535). In our definition, gaze understanding goes one step further by including the *acting on the gaze-cued location* – therefore, using the available social information to guide one’s behavior as needed in real-life conditions.

To address the psychometric shortcoming of earlier work, we implemented the following design features: First, we used a continuous measure which allowed us to capture fine-grained individual differences at different ages. Second, we designed short trials that facilitate more than a dozen replicates per subject. The result is more precise individual-level estimates. Third, we systematically investigated the psychometric properties of the new task.

Designing this task required a new testing infrastructure. We designed the task as an interactive browser-based web app. This greatly increased the flexibility with which we could modify the stimuli on a trial-by-trial basis. Furthermore, because the task is largely self-contained, it is much more controlled and standardized. Most importantly, it makes the task portable: testing is possible in-person using tablets but also remotely via the

internet (no installation needed). As such, it provides a solid basis to study individual differences in gaze understanding across ages at scale. We make the task and its source code openly accessible for other researchers to use and modify.

## Task design

### Implementation

The code is open-source (<https://github.com/ccp-eva/gafo-demo>), and a live demo version can be found under: <https://ccp-odc.eva.mpg.de/gafo-demo/>.

The web app was programmed in JavaScript, HTML5, CSS and PHP. For stimulus presentation, a scalable vector graphic (SVG) composition was parsed. This way, the composition scales according to the user’s viewport without loss of quality while keeping the aspect ratio and relative object positions constant. Furthermore, SVGs allow us to define all composite parts of the scene (e.g., pupil of the agent) individually. This is needed for precisely calculating exact pupil and target locations and sizes. Additionally, it makes it easy to adjust the stimuli and, for example, add another agent to the scene. The web app generates two file types: (1) a text file (.json) containing meta-data, trial specifications, and participants’ click responses, and (2) a video file (.webm) of the participant’s webcam recording. These files can either be sent to a server or downloaded to the local device.

### Stimuli

Our newly implemented task features an online game where children or adults are asked to search for a balloon. The events proceed as follows (see Figure 1B and C). An animated agent (a sheep, monkey, or pig) looks out of a window of a house. A balloon (i.e., target; blue, green, yellow, or red) is located in front of them. The target then falls to the ground. At all times, the agent’s gaze tracks the movement of the target: the pupils and iris move so that their center aligns with the center of the target. While the distance of the

target’s flight depends on the final location, the target moves at a constant speed. Participants are then asked to locate the target: they respond by touching or clicking on the screen. Visual access to the target’s true location is manipulated by a hedge. Participants either have full, partial, or no visual access to the true target location. When partial or no information about the target location is accessible, participants are expected to use the agent’s gaze as a cue.

To keep participants engaged and interested, the presentation of events is accompanied by cartoon-like effects. Each trial starts with an attention-getter: an eye-blinking sound plays while the pupils and iris of the agent enlarge (increase to 130%) and change in opacity (decrease to 75%) for 0.3 sec. The landing of the target is accompanied by a tapping sound. Once the target landed, the instructor’s voice asks “Where is the balloon?”. For confirming the participant’s click, a short plop sound plays, and a small orange circle appears at the location of choice. Participants do not receive differential feedback so that learning effects are reduced, and trials stay comparable across the sample. If no response is registered within 5 secs after the target landed, an audio prompt reminds the participant to respond.

## **Trials**

Trials differ in the amount of visual access that participants have to the final target position. Before the test trials start, participants complete four training trials during which they familiarize themselves with clicking the screen. In the first training trial, participants have full visual access to the target flight and the target’s end location and are simply asked to click on the visible balloon. In the second and third training trials, participants have partial access: they witness the target flight but cannot see the target’s end location. They are then asked to click on the hidden balloon, i.e., the location where they saw the target land. In test trials, participants have no visual access to the target flight or the end location. Participants are expected to use the agent’s gaze as a cue to locate the target.



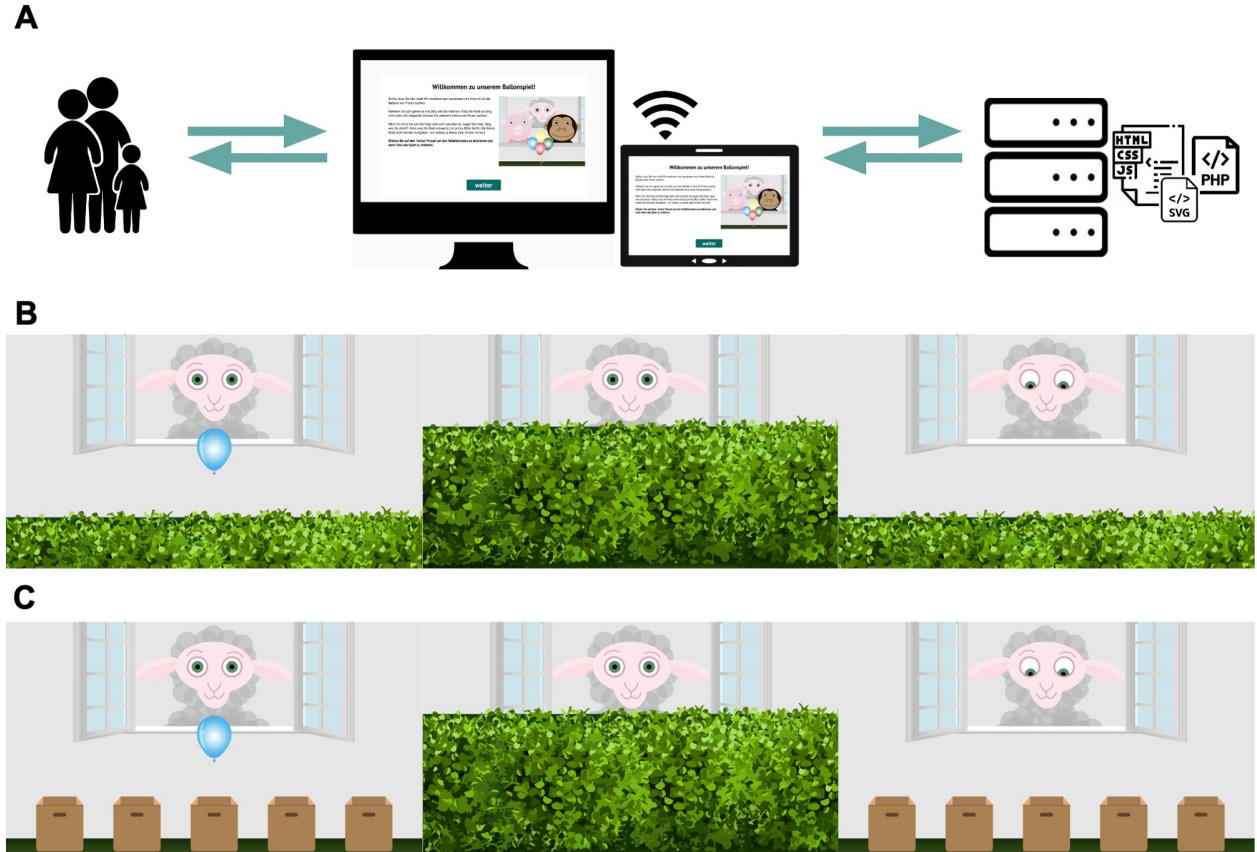
The first trial of each type comprises a voice-over description of the presented events. The audio descriptions explicitly state that the agent is always looking at the target (see Appendix for audio script). After the four training trials, participants receive 15 test trials. The complete sequence of four training trials and 15 test trials can be easily completed within 5-10 minutes.

## Study versions

We designed two study versions that differ in the target’s final hiding place and, consequently, on the outcome measure: a *hedge version* (continuous) and a *box version* (discrete). Both versions use the same first training trial and then differ in the consecutive training and test trials. In the hedge version, participants have to indicate their estimated target location directly on a hedge. Here, the dependent variable is imprecision, which is defined as the absolute difference between the target center and the x coordinate of the participant’s click. In the box version, the target lands in a box, and participants are asked to click on the box that hides the target. Researchers can choose how many boxes are shown: one up to eight boxes can be displayed as potential hiding locations. Here, we use a categorical outcome (i.e., which box was clicked) to calculate the proportion of correct responses. Note that in the test trials of both versions, the target flight is covered by a hedge. In the hedge version, the hedge then shrinks to a minimum height required to cover the target’s end location. In the box version, the hedge shrinks completely. The boxes then hide the target’s final destination (see Figure 1B and C).

## Randomization

All agents and target colors appear equally often and are not repeated in more than two consecutive trials. The randomization of the target end location depends on the study version. In the hedge version, the full width of the screen is divided into ten bins. Exact coordinates within each bin are then randomly generated. In the box version, the target



*Figure 1. Study setup.* (A) Infrastructure for online testing. (i) Subjects aged 3 – 99+ can participate. Data collection can take place anywhere: online, in kindergartens, or research labs. (ii) The task is presented as a website that works across devices. (iii) The scripts for the website and the recorded data are stored on secure local servers. (B) Hedge version (continuous) of the gaze understanding task. (i) The agent stands in a window with the target in front of them. (ii) A hedge grows and covers the target. (iii) The target falls to a random location on the ground. The agent's eyes track the movement of the target. (C) Box version (discrete) of the gaze understanding task. Number of boxes (min. 1; max. 8) as potential hiding locations can be set according to the researcher's need.

randomly lands in one of the boxes. As with agent and color choice, each bin/box occurs equally often and can only occur twice in a row.

## Individual differences

Our first aim was to assess whether our gaze understanding task induces inter-individual variation in a child and adult sample. Furthermore, we were interested in how the data collection mode (in-person vs. remote) influences responses.

Methods, sample size, and analysis were pre-registered: <https://osf.io/snju6> (child sample) and <https://osf.io/r3bhn> (adult sample). Participants were equally distributed across the two study versions. The study was approved by an internal ethics committee at the Max Planck Institute for Evolutionary Anthropology. Data was collected between May and October 2021.

## Participants

We collected data from an in-person child sample, a remote child sample, and a remote adult sample. In-person testing with children took place in kindergartens in Leipzig, Germany. The in-person child sample consisted of 120 children, including 40 3-year-olds (mean = 41.45 months, SD = 3.85, range = 36 - 47, 22 girls), 40 4-year-olds (mean = 54.60 months, SD = 3.10, range = 48 - 59, 19 girls), and 40 5-year-olds (mean = 66.95 months, SD = 3.39, range = 60 - 71, 22 girls).

For our remote child sample, we recruited families via an internal database of children living in Leipzig, Germany, whose parents volunteered to participate in child development studies and who indicated an interest in online studies. Families received an email with a short study description and a personalized link and received a reminder two weeks later if they had not already participated in the study.

The remote child sample included 147 children, including 45 3-year-olds (mean =

42.62 months, SD = 3.35, range = 36 - 47, 14 girls), 47 4-year-olds (mean = 52.64 months, SD = 3.40, range = 48 - 59, 25 girls), and 55 5-year-olds (mean = 65.11 months, SD = 3.77, range = 60 - 71, 27 girls). Children in our sample grow up in an industrialized, urban Central-European context. Information on socioeconomic status was not formally recorded, although the majority of families come from mixed, mainly mid to high socioeconomic backgrounds with high levels of parental education.

Adults were recruited via *Prolific* (Palan & Schitter, 2018). *Prolific* is an online participant recruitment service from the University of Oxford with a predominantly European and US-American subject pool. Participants consisted of 100 English-speakers with an average age of 31.34 years (SD = 10.77, range = 18 - 63, 64 females). For completing the study, subjects were paid above the fixed minimum wage (on average £10.00 per hour).

## Procedure

Children in our in-person sample were tested on a tablet in a quiet room in their kindergarten. An experimenter guided the child through the study. Children in the remote sample received a personalized link to the study website, and families could participate at any time or location. At the beginning of the online study, families were invited to enter our “virtual institute”. We welcomed them with a short introductory video of the study leader, describing the research background and further procedure. Then, caregivers were informed about data security and were asked for their informed consent. They were asked to enable the sound and seat their child centrally in front of their device. Before the study started, families were instructed how to setup their webcam and enable the recording permissions. We stressed that caregivers should not help their children. Study participation was video recorded whenever possible in order to ensure that children themselves generated the answers. Depending on the participant’s device, the website automatically presented the hedge or box version of the study. For families that used a

tablet with touchscreen, the hedge version was shown. Here, children could directly click on the touchscreen to indicate where the target is. For families that used a computer without touchscreen, the website presented the box version of the task. We assumed that younger children in our sample would not be acquainted with using a computer mouse. Therefore, we asked children to point to the screen, while caregivers were asked to act as the “digital finger” of their children and click on the indicated box.

All participants received 15 test trials. In the box version, we decided to adjust the task difficulty according to the sample: children were presented with five boxes while adults were presented with eight boxes as possible target locations.

## Analysis

All test trials without voice-over description were included in our analyses. We ran all analyses in R version 4.2.0 (2022-04-22) (R Core Team, 2022). Regression models were fit as Bayesian generalized linear mixed models (GLMMs) with default priors for all analyses, using the function `brm` from the package `brms` (Bürkner, 2017, 2018).

To estimate the developmental trajectory of gaze understanding and the effect of data collection mode, we fit a GLMM predicting the task performance in each trial by age (in months, z-transformed) and data collection mode (reference category: in-person supervised). The model included random intercepts for each participant and each target position, and a random slope for symmetric target position within participants (model notation in R: `performance ~ age + datacollection + (symmetricPosition | subjID) + (1 | targetPosition)`). Here, `targetPosition` refers to the exact bin/box of the target, while `symmetricPosition` refers to the absolute distance from the stimulus center (i.e., smaller value meaning more central target position). We expected that trials could differ in their difficulty depending on the target centrality and that these item effects could vary between participants.

For the hedge version, performance was defined as the absolute click distance between the target center and the click X coordinate, scaled according to target widths, and modeled by a `lognormal` distribution. For the box version, the model predicted correct responses (0/1) using a `Bernoulli` distribution with a logit link function. We inspected the posterior distribution (mean and 95% Confidence Interval (CI)) for the age and data collection estimates.

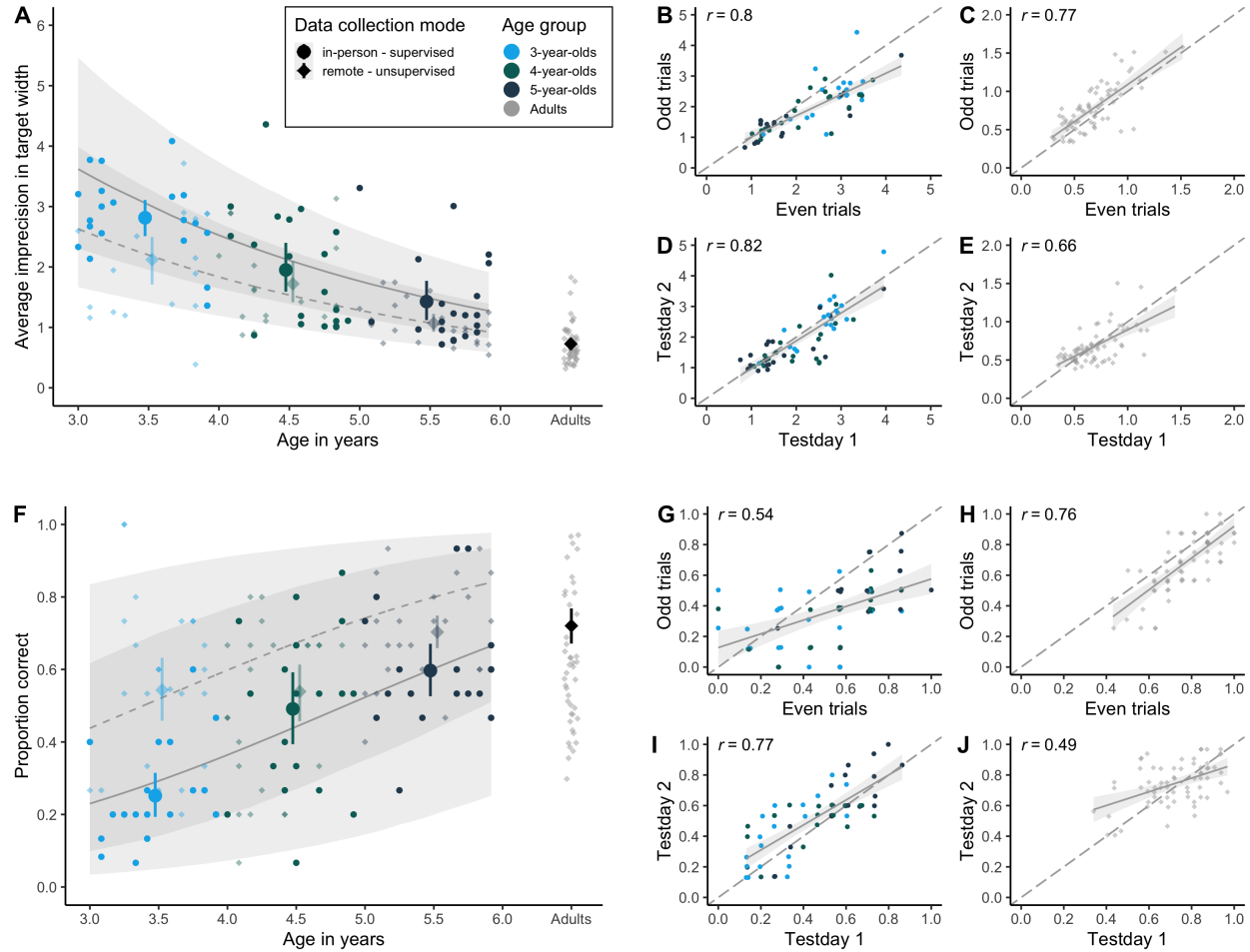
## Results

We found a strong developmental effect: with increasing age, participants got more accurate in locating the target. In the hedge version, children’s click imprecision decreased with age, while in the box version the proportion of correct responses increased (see Figure 2A and F). Most participants in the box version performed above chance level. By the end of their sixth year of life, children came close to the adult’s proficiency level. Most importantly, however, we found substantial inter-individual variation across study versions and age groups. For example, some three-year-olds were more precise in their responses than some five-year-olds. Even though variation is smaller, we could even find inter-individual differences in the adult sample.

As Figure 2A and F show, our remotely collected child data resembled the data from the kindergarten sample. We found evidence that responses of children participating remotely were slightly more precise. This difference was mainly driven by the younger participants and was especially prominent in the box version of the task. It is conceivable that caregivers were especially prone to influence the behavior of younger children. In the box version, caregivers might have had more opportunities to interfere since they carried out the clicking for their children.<sup>1</sup>

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<sup>1</sup> In an exploratory analysis, we coded parental behavior and environmental factors during remote unsupervised testing. We focused on the subsample with the greatest performance difference between data collection modes: the three-year-olds in the box version of the task ( $n = 16$ ). We reasoned that if parental interference cannot explain the greatest performance difference in our sample, the effects would be



**Figure 2. Measuring inter-individual variation.** (A) Developmental trajectory in continuous hedge version. Performance is measured as imprecision, i.e., the absolute distance between the target's center and the participant's click (averaged across trials). The unit of imprecision is counted in the width of the target, i.e., a participant with imprecision of 1 clicked on average one target width to the left or right of the true target center. (B) Internal consistency (odd-even split) in hedge child sample. (C) Internal consistency in hedge adult sample. (D) Test-retest reliability in hedge child sample. (E) Test-retest reliability in hedge adult sample. (F) Developmental trajectory in discrete box version. Performance is measured as the proportion of correct responses, i.e., how many times the participant clicked on the box that contained the target. Dotted black line shows level of performance expected by chance (for child sample 20%, i.e., 1 out of 5 boxes; for adult sample 12.5%, i.e., 1 out of 8 boxes). (G) Internal consistency (odd-even split) in box child sample. (H) Internal consistency in box adult sample. (I) Test-retest reliability in box child sample. (J) Test-retest reliability in box adult sample. For (A) and (F), regression lines show the predicted developmental trajectories (with 95% CrI) based on GLMMs, with the line type indicating the data collection mode. For (B-E) and (G-J), regression lines with 95% CI show smooth conditional mean based on a linear model (generalized linear model for box version), with *Pearson's* correlation coefficient  $r$ . Large points with 95% CI (based on non-parametric bootstrap) represent performance means by age group (binned by year). Small points show the mean performance for each subject averaged across trials. Shape of data points represents data collection mode: opaque circles for in-person supervised data collection, translucent diamonds for remote unsupervised data collection. Color of data points denotes age group.

Our GLMM analysis corroborated the visual inspection of the data: in the hedge version, the estimates for age ( $\beta = -0.33$ ; 95% CI  $[-0.41; -0.24]$ ) and data collection mode  $-0.32$  (95% CI  $[-0.50; -0.14]$ ) were negative and reliably different from zero. In the box version, the estimate of age ( $\beta = 0.63$  (95% CI  $[0.40; 0.87]$ ) and the estimate of data collection mode ( $\beta = 1.12$  (95% CI  $[0.68; 1.56]$ ) were positive and reliably different from zero. Note that even though confidence intervals from the data collection estimates were wide, the effect was positive and reliably different from zero in that our remote sample performed more accurately than our in-person sample.

## Discussion

Our task induced inter-individual variation in both children and adults. We see substantial developmental gains: with increasing age, participants became more and more precise in locating the target. The five-year-olds reached a proficiency level close to the adults' level. For neither study version nor age group did we find any floor or ceiling effects. The presentation as a tablet game kept children interested and motivated throughout the 15 test trials. Furthermore, we found a comparable developmental trajectory for an unsupervised remote child sample. This illustrates the flexibility of the task design.

### Internal consistency and retest reliability

As a next step, we aimed to investigate whether the variation that we captured with our gaze understanding task is reliable. We assessed internal consistency (as split-half reliability) and test-retest reliability. Data collection and analysis were pre-registered (can be found here: <https://osf.io/xqm73> for the child sample and <https://osf.io/nu62m> for the adult sample). Participants were equally distributed across the two study versions. The

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negligible in the remaining sample. Based on our model comparison, we conclude that there is no clear evidence of a stable effect of parental interference. See Supplements for further detail.



study was approved by an internal ethics committee at the Max Planck Institute for Evolutionary Anthropology. Data was collected between July 2021 and June 2022.

## Participants

Participants were recruited in the same way as in the previous study. The child sample consisted of 120 children, including 41 3-year-olds (mean = 42.34 months, SD = 3.10, range = 37 - 47, 20 girls), 41 4-year-olds (mean = 53.76 months, SD = 3.15, range = 48 - 59, 21 girls), and 38 5-year-olds (mean = 66.05 months, SD = 3.40, range = 60 - 71, 19 girls).

The adult sample consisted of 136 English-speakers with an average age of 25.73 years (SD = 8.09, range = 18 - 71, 87 females).

## Procedure

We applied the same procedure as in the first study, with the following differences. Participants completed the study twice, with a delay of  $14 \pm 3$  days. The target locations, as well as the succession of agents and target colors, were randomized once and then held constant across participants. The child sample received 15 test trials. In the hedge version, each bin occurred once, making up ten of the test trials. For the remaining five test trials, we repeated one out of two adjacent bins (i.e., randomly chose between bin 1 & 2, bin 3 & 4, etc.). In the box version, we ensured that each of the five boxes occurred exactly three times. For the remaining training trials, we repeated a fixed order of four random bins/boxes. Adults in the hedge version received 30 test trials, each of the ten bin occurring exactly three times. Adults in the box version received 32 test trials, with each of the eight boxes occurring exactly four times.

## Analysis

We assessed reliability in two ways. First, we focused on internal consistency by calculating split-half reliability coefficients. For each subject, trials were split into odd and even trials, performance was aggregated and then correlated using *Pearson* coefficients. For this, we used the data of the first test day. Performance was defined according to study version: in the hedge version, performance referred to the mean absolute difference between the target center and the click coordinate, scaled according to target widths; in the box version, we computed the mean proportion of correct choices. Pronk, Molenaar, Wiers, and Murre (2021) recently compared various methods for computing split-half reliability that differ in how the trials are split into parts and whether they are combined with stratification by task design. To compare our traditional approach of a simple odd-even split, we additionally calculated reliability estimates using first-second, odd-even, permuted, and Monte Carlo splits without and with stratification by target position. First-second and odd-even splits belong to single sample methods since each participant has a single pair of performance scores, while permuted (without replacement) and Monte Carlo (with replacement) splits make use of resampling. Analyses were run using the function `by_split` from the `splithalfr` package (Pronk et al., 2021).

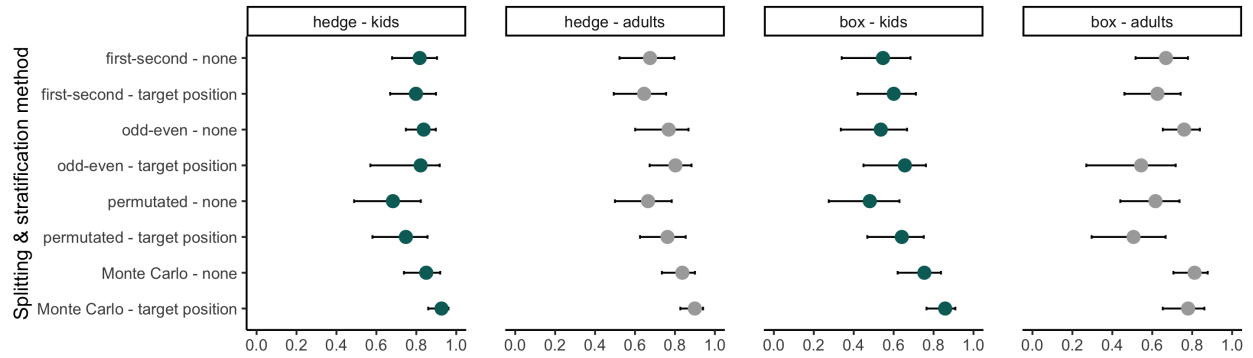
Second, we assessed the test-retest reliability. We calculated performance scores (depending on study version as described above) for each participant in each test session and correlated them using *Pearson* correlation coefficients. Furthermore, for our child sample, we report an age-corrected correlation between the two test days using a GLMM based approach (Rouder & Haaf, 2019). We fit trial-by-trial data with a fixed effect of age, a random intercept for each subject, and a random slope for test day (model notation in R: `performance ~ age (0 + reliday | subjID)`). For the hedge version, performance was modeled by a lognormal distribution, while the model for the box version used a Bernoulli distribution with a logit link function. The model computes a correlation between the

participant-specific estimates for each test day. This can be interpreted as the test-retest reliability. By using this approach, we do not need to compromise on data aggregation and, therefore, loss of information. Since the model uses hierarchical shrinkage, we obtain regularized, more accurate person-specific estimates. Most importantly, the model includes age as a fixed effect. The correlation between the two person-specific estimates is consequently the age-independent estimate for test-retest reliability. This rules out the possibility that a high correlation between test days arises from domain-general cognitive development instead of study-specific inter-individual differences. A high correlation between our participant-specific model estimates would indicate a high association between test days.

## Results

We found that our gaze understanding task induced systematic variation: split-half and test-retest reliability was high for most samples. For internal consistency, we show traditional odd-even splits on our data and the corresponding *Pearson* correlation coefficients in Figure 2B, C, G, and H. Figure 3 compares split-half reliability coefficients by splitting and stratification method (Pronk et al., 2021). In the hedge version, the split-half reliability coefficients ranged from 0.65 to 0.93. In the box version, split-half reliability coefficients ranged from 0.48 to 0.86. Similar to the results of Pronk et al. (2021), we found that more robust splitting methods that are less prone to task design or time confounds yielded higher reliability coefficients. In most cases, stratifying by target position lead to similar or even higher estimates compared to no stratification. As expected, we found higher coefficients for the samples with higher variation, i.e., for our continuous hedge version of the task.

For the test-retest reliability, we show the association between raw performance scores of the two test days and corresponding *Pearson* correlation coefficients in Figure 2D,



*Figure 3. Internal Consistency.* Reliability coefficients per splitting method, stratification level, study version, and age group. Error bars show the 95% confidence intervals of the coefficient estimates, calculated with the function `by_split` from the `splithalfr` package (Pronk et al., 2021).

E, I and J.<sup>2</sup>

The age-corrected, GLMM-based retest reliabilities for children yielded similar results. In the hedge version, the correlation between testdays was 0.90 (95% CI [0.67;1.00]). In the box version, the correlation between testdays was 0.91 (95% CI [0.69;1.00]).

## Discussion

Our results indicated that the measured variation was systematic. As expected, the continuous measure of the hedge version yielded higher reliability estimates than the discrete box version. For children, the model based reliability estimates showed that the task did capture individual differences even when correcting for age. This corroborates what we already see in Figure 2: there was a clear overlap between age groups, indicating that age is predictive of performance for the mean, but is not the main source of individual differences.

<sup>2</sup> In the hedge version, we excluded one 3-year-old, one 5-year-old, and two adults from the test-retest analysis. The performance of the mentioned participants was 3 standard deviations above/below the mean of each sample. Including the two children yielded a *Pearson* correlation coefficient of  $r = 0.89$ . Including the two adults yielded a *Pearson* correlation coefficient of  $r = 0.73$ .

## General Discussion

We have presented a new experimental paradigm to study individual differences in gaze understanding across the lifespan. This paper contributes to methodological advances in developmental psychology in the following ways. First, we could capture fine-grained individual differences in gaze understanding at different ages – from early childhood until adulthood. Individuals behaved consistently different from one another. Second, our task showed satisfactory psychometric properties with respect to internal consistency and retest reliability estimates. Third, our new web-based testing infrastructure proved useful for standardized, portable data collection at scale, both remotely as well as in person. In sum, our gaze understanding task provides a step toward more robust and reliable research methods, especially with regard to individual differences research. The web app (<https://ccp-odc.eva.mpg.de/gafo-demo/>) and its source code (<https://github.com/ccp-eva/gafo-demo>) are freely accessible. We want to highlight that researchers are welcome to use and modify our task according to their needs.

One of the main contributions of the gaze understanding task is that it induces variation between participants. This is primarily achieved through the implementation of short trials, resulting in over a dozen replicates per subject (15 test trials within 5-10 minutes testing time).

In our task, participants are asked to locate a balloon by using the gaze cues of another agent. The outcome measure depends on the presented study version: in the hedge version, we implemented a continuous measure, while the box version employs a categorical measure.

Our continuous measure of children’s gaze understanding moves away from treating a social-cognitive ability as an all-or-nothing matter (e.g., dichotomous measures in pass/fail situations) toward an ability on a continuum (Beaudoin et al., 2020; Hughes & Devine, 2015). Identifying variability in social-cognitive abilities is vital for accurately quantifying

developmental change and revealing relations between different aspects of cognition and children’s real-life social surroundings. Dedicated measures of individual differences will help us to design meaningful interventions and progress in psychological theory building (Hedge et al., 2018).

Our continuous hedge version yields higher internal consistency estimates than the categorical box version. Both study versions exhibit high retest reliability, also when controlling for age. Therefore, when a sufficient amount of trials is presented, the box version of the task can yield reliable individual estimates (cf. Hughes et al. (2000); improved reliability through aggregation). When testing time is limited (and number of trials might be low), we recommend using the continuous study version for higher internal consistency. However, the categorical box version demonstrates design features that might be preferable in some research contexts: researchers could induce different levels of salience for each box. Our task could consequently be used to study bias, preferences, and diverse desires (e.g., matching the box appearance to some feature/behavioral characteristic of the agent).

Adding complexity to our gaze understanding task might increase individual differences in an adult sample. Researchers could consider adjusting the task difficulty, for example, by changing the target speed or implementing a saccade version (i.e., where the agent only briefly looks at the target position and then back to the center). Another task extension could realize differential feedback dependent on the participant’s accuracy. By inducing more between-person variance, reliability estimates could further increase.

As we could see in the split-half reliability calculations, the more accurately the statistical method represents the task structure, the higher our reliability estimates are. Therefore, we argue that future research should aim at implementing statistical analyses that mirror the experimental design in its complexity. Computational cognitive models are a promising approach forward. We could take advantage of all available information and

model variation between and within individuals in an even more fine-grained and psychologically interpretable manner. Computational frameworks could also be used to model performance and their underlying cognitive processes across tasks. With nested hierarchical models, we could assess the systematic relation between various social-cognitive abilities and recover potentially shared structures between cognitive processes (Bohn, Tessler, Kordt, Hausmann, & Frank, 2022).

In addition to the new task design itself, we designed a new testing infrastructure. Our gaze understanding task is presented as an interactive web app. This enables presentation across devices without any prior installation. Stimuli presentation is achieved through the use of SVGs. This has several advantages: the aspect ratio and stimulus quality are kept constant no matter which size the web browser displays. The cartoon-like presentation makes the task engaging for children and adults alike. Most importantly, we can dynamically modify the stimulus details (e.g., positions) on a trial-by-trial basis. Presented agents and objects can be easily adapted for future task modifications or specific cultural settings.

The web-based implementation allows for different data collection modes: participants can be tested in person with supervision or remotely at home. Test instructions are standardized and with prior informed consent the webcam records study participation. This allows us to scale up data collection: testing is flexible, fast, and requires no further experimenter training. We compared children participating in-person, supervised in kindergartens with children who participated remotely at home. Our results suggest a comparable developmental trajectory of gaze understanding in both samples. Children in the remote sample are slightly more precise. This effect is most pronounced in the three-year-olds in the box version (for an analysis of the webcam recordings, see Supplements). Therefore, we recommend using a tablet for remote data collection. Children can click for themselves and caregivers have less chance to interfere.

The design choices of the infrastructure underline how our study design can act as a versatile framework for addressing further research questions on social-cognitive development.

After having proven satisfactory psychometric properties, the next step will be to ensure the validity of our task. Validity is often assessed by looking at concurrent relations between measures. Studies on gaze following traditionally present children with a simultaneous, congruent movement of eyes and head orientation. In our study, however, children only observe a subtle eye movement. Therefore, our results are not directly comparable to traditional gaze following studies. Another promising way to assess validity is to correlate the social-cognitive ability in question to concepts that are thought to be theoretically related. For example, it has been postulated that social-cognitive abilities are predicted by family-level variables and children's language abilities. In our sample, caregivers were asked to fill out a short questionnaire on children's daily surroundings (e.g., sibling composition; information on childcare). In addition, a subset of our remote child sample completed a receptive vocabulary task (Bohn, Prein, Delikaya, Haun, & Gagarina, n.d.). We will report the association between these family-level factors and children's language on their gaze understanding abilities in a separate paper (in preparation). In order to match our fine-grained, parametric measure of gaze understanding, however, we hope that future technological advances will enable the continuous measures of children's real-life social surroundings (Barr et al., 2020; Long, Kachergis, Agrawal, & Frank, 2020; Rogoff, Dahl, & Callanan, 2018).

Our future goal is to utilize the presented testing infrastructure for further studies on social-cognitive abilities. As has been pointed out, social cognition encompasses a whole range of abilities which could be best assessed by task batteries (Hughes et al., 2011; Schaafsma et al., 2015). We want to move from the most fundamental social-cognitive abilities to more complex processes like knowledge-ignorance or false belief understanding.



## Conclusion

We have presented a new experimental paradigm to study individual differences in gaze understanding across the lifespan. The gaze understanding task captures individual differences and shows highly satisfactory psychometric properties with respect to internal consistency and retest reliability. The web-based testing infrastructure allows for standardized, portable data collection at scale, both remotely as well as in person. Ultimately, this work shows a promising way forward toward more precise measures of cognitive development. The data set and the analysis code are freely available in the associated online repository (<https://github.com/ccp-eva/gazecues-methods>). A demo version of the task is available at the following website: <https://ccp-odc.eva.mpg.de/gafo-demo/>. The implementation architecture (JavaScript and HTML code) and the materials can be accessed in the following repository: <https://github.com/ccp-eva/gafo-demo>. These resources allow interested researchers to use, extend and adapt the task.

## Declarations

### Open practices statement

The web application (<https://ccp-odc.eva.mpg.de/gafo-demo/>) described here is open source (<https://github.com/ccp-eva/gafo-demo>). The data sets generated during and/or analysed during the current study are available in the [gazecues-methods] repository, (<https://github.com/jprein/gazecues-methods>). All experiments were preregistered (<https://osf.io/zjhsc/>).

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### Conflicts of interest

The authors declare that they have no conflict of interest.

### Consent to participate

Informed consent was obtained from all individual participants included in the study or their legal guardians.

### Authors' contributions

The authors made the following contributions. Julia Prein: Conceptualization, Software, Formal Analysis, Writing - Original Draft Preparation, Writing - Review & Editing; Manuel Bohn: Conceptualization, Writing - Original Draft Preparation, Writing -

559 Review & Editing; Steven Kalinke: Software, Writing - Review & Editing; Daniel Haun:  
560 Conceptualization, Writing - Review & Editing.

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