

## Tender registration report

- ☐ Preadvise prior to registration  
☐ Includes an RFI

## Basic information

Registering party  
Country  
Bidding company name  
Sugar ID  
Business vertical  
Reason for launching a tender

## Company contact information

Contact name  
Contact job title  
Contact email  
Is the decision maker ?

## Operational schedule

Tender reception date  
Tender registration date  
Deadline for RFQ submission  
Bidding company decision date  
Business start date

## Contractual schedule

Contract period  
Payment terms

## Transportation modes & Volumes

### Transport modes

- ☐ Airfreight  
☐ Seafreight FCL  
☐ Seafreight LCL  
☐ Railfreight FCL

### Volumes

Airfreight \_\_\_\_\_ Tons (estimated)  
Seafreight FCL \_\_\_\_\_ TEUs (estimated)  
Seafreight LCL \_\_\_\_\_ CBMs (estimated)  
Railfreight FCL \_\_\_\_\_ TEUs (estimated)

## Key tradelanes & amount of lanes

Amount of lanes

|               | To Africa                | To Americas              | To Asia                  | To Europe                | To Oceania               |
|---------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
| From Africa   | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| From Americas | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| From Asia     | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| From Europe   | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| From Oceania  | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |

## Transportation scope & rates validity

### Transportation scope

- ☐ Door to door
- ☐ Door to port
- ☐ Port to port
- ☐ Port to door

### Rates validity

- Airfreight ..... months
- Seafreight FCL ..... months
- Seafreight LCL ..... months
- Railfreight FCL ..... months

## Bidding restrictions & bidding requirements

### Bidding restrictions

- ☐ All lanes must be quoted
- ☐ All lanes per region must be quoted
- ☐ All lanes per country must be quoted
- ☐ All lanes per transport mode must be quoted
- ☐ Lane "cherry picking" is allowed

### Bidding requirements

- ☐ Track & Trace
- ☐ Doc. management
- ☐ Basic reporting
- ☐ Lead time reporting
- ☐ EDI connection
- ☐ Order management
- ☐ Control tower setup
- ☐ Not applicable

## Commercial history

### History

- ☐ No history
- ☐ Rhenus Air & Ocean history
- ☐ Rhenus Road history
- ☐ Rhenus Contract Logistics history
- ☐ Rhenus Port Logistics history

### Customer segment

- ☐ A – customer
- ☐ B – customer
- ☐ C – customer
- ☐ Not applicable

### Customer visit history

- ☐ Less than 6 months
- ☐ Between 6 to 12 months
- ☐ Between 1 to 2 years
- ☐ More than 2 years
- ☐ More than 5 years

### Customer visit frequency

- ☐ Weekly
- ☐ Monthly
- ☐ Quarterly
- ☐ Yearly

## Competition

Current service provider(s)  
Competitor(s) amount

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## Award

Volume split between the awarded forwarders  
Decision criteria for an award  
Feedback available

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## Document(s) uploaded

1. ....
2. ....
3. ....
4. ....
5. ....

6. ....
7. ....
8. ....
9. ....
10. ....

## Explanation of the potential

## Additional comment

## More information

Report issued date

Award

Feedback provided