

### **Tips for Interviewing**

**Understanding User Needs** 

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# Rapport with Interview Participant

#### Make them feel comfortable.

- Do not jump right in.
- Start with small talk.
- Try ------

#### Adopt a learning mindset.

- They are the expert.
- Observe
- Adapt
- Listen
- Listen
- Listen!!!

Finding something in common Complimenting
Discussing the weather







### Advanced preparation pays off.

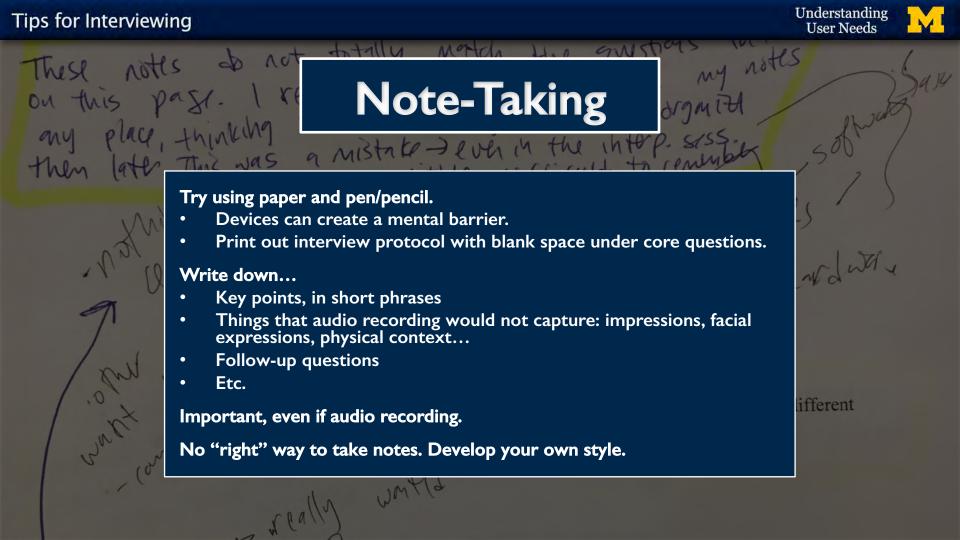
- Let go, but keep overarching question in mind.
- Use protocol as back-up.

Ask follow-up questions until satisfied.

Listen for unexpected but relevant things.

Improvise unscripted follow-up questions.

Be curious!





## Practice, Practice!

Maintain conversational tone.

Keep overarching question in mind.

Be curious!

See module handout and suggested reading for more tips.