

# Instrumental Variables

EC 425/525, Set 8

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# Prologue

# Schedule

## Last time

Matching and propensity-score methods

- Conditional independence
- Overlap

## Today

Instrumental variables (and two-stage least squares)

## Upcoming

- Assignment due Sunday
- Proposal due Wednesday 5/22
- Midterm?

# Research designs

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## Selection on observables and/or unobservables

We've been focusing on ***selection-on-observables designs***, i.e.,

$$(Y_{0i}, Y_{1i}) \perp\!\!\!\perp D_i | X_i$$

for **observable** variables  $X_i$ .

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for **observable** variables  $X_i$ .

***Selection-on-unobservable designs*** replace this assumption with two new (but related) assumptions

1.  $(Y_{0i}, Y_{1i}) \perp Z_i$
2.  $\text{Cov}(Z_i, D_i) \neq 0$

# Research designs

## Selection on observables and/or unobservables

Our main goal in causal-inference minded (applied) econometrics boils down to isolating **"good" variation** in  $D_i$  (exogenous/as-good-as-random) from **"bad" variation** (the part of  $D_i$  correlated with  $Y_{0i}$  and  $Y_{1i}$ ).

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Seems more plausible. Possible to validate. May be underpowered.

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## Introduction

Instrumental variables (IV)<sup>†</sup> is the canonical selection-on-unobservables design—isolating *good variation* in  $D_i$  via some magical instrument  $Z_i$ .

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Consider some model (structural equation)

$$\mathbf{Y}_i = \beta_0 + \beta_1 \mathbf{D}_i + \varepsilon_i \quad (1)$$

To guarantee consistent OLS estimates for  $\beta_1$ , want  $\text{Cov}(\mathbf{D}_i, \varepsilon_i) = 0$ .  
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*Alternative:* Estimate  $\beta_1$  via instrumental variables.

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For our model

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Let **Lottery**<sub>*i*</sub> denote an indicator for whether *i* won a lottery scholarship.<sup>†</sup>

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1.  $\text{Cov}(\text{Lottery}_i, \text{Grad}_i) \neq 0 (> 0)$  if scholarships increase grad. rates.
2.  $\text{Cov}(\text{Lottery}_i, \varepsilon_i) = 0$  since the lottery is randomized.

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# Instrument variables

## The IV estimator

The IV estimator for our model

$$Y_i = \beta_0 + \beta_1 D_i + \varepsilon_i \quad (1)$$

with (valid) instrument  $Z_i$  is

$$\hat{\beta}_{IV} = (Z'D)^{-1} (Z'Y)$$

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If you have no covariates, then

$$\hat{\beta}_{IV} = \frac{\text{Cov}(Z_i, Y_i)}{\text{Cov}(Z_i, D_i)}$$

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If you have additional (exogenous) covariates  $X_i$ , then

$$Z = [ Z_i \quad X_i ]$$

$$D = [ D_i \quad X_i ]$$

# Instrumental variables

## Proof: Consistency

With a valid instrument  $Z_i$ ,  $\hat{\beta}_{IV}$  is a consistent estimator for  $\beta_1$  in

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$$\text{plim}(\hat{\beta}_{IV})$$

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$$= \beta \quad \checkmark$$

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**First stage** Estimate the effect of the instrument  $\mathbf{Z}_i$  on our endogenous variable  $\mathbf{D}_i$  and (predetermined) covariates  $\mathbf{X}_i$ . Save  $\widehat{\mathbf{D}}_i$ .

$$\mathbf{D}_i = \gamma_1 \mathbf{Z}_i + \gamma_2 \mathbf{X}_i + u_i$$

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**Second stage** Estimate model we wanted—but only using the variation in  $\mathbf{D}_i$  that correlates with  $\mathbf{Z}_i$ , i.e.,  $\widehat{\mathbf{D}}_i$ .

$$\mathbf{Y}_i = \beta_1 \widehat{\mathbf{D}}_i + \beta_2 \mathbf{X}_i + \varepsilon_i$$

**Note** The controls  $\mathbf{X}_i$  must match in the first and second stages.

# Two-stage least squares

## IV estimation

This two-step procedure, with a valid instrument, produces an estimator  $\hat{\beta}_1$  that is consistent for  $\beta_1$ .

$$\hat{\beta}_{2SLS} = (D' P_Z D)^{-1} (D' P_Z Y)$$

$$P_Z = Z(Z'Z)^{-1}Z'$$

where  $D$  is a matrix of our treatment and predetermined covariates ( $X_i$ ) and  $Z$  is a matrix of our instrument and our predetermined covariates.

# Two-stage least squares

## IV estimation

Important notes

- The controls ( $X_i$ ) must match in the first and second stages.
- If you have exactly **one instrument** and exactly **one endogenous variable**, then 2SLS and IV are identical.
- Your second-stage standard errors are not correct.

# Two-stage least squares

## The reduced form

In addition to the regressions within the two stages of 2SLS

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The **reduced form** regresses the outcome  $Y_i$  (LHS of the second stage) on our instrument  $Z_i$  and covariates  $X_i$  (RHS of the first stage).

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Thus, the reduced form provides a consistent estimate of the causal effect of our instrument on the outcome.

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## The reduced form, continued

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$$\hat{\beta}_1^{\text{2SLS}} = \frac{\hat{\pi}_1}{\hat{\gamma}_1}$$

when you have exactly one instrument.

# Two-stage least squares

## The reduced form, intuition

This expression for the 2SLS (and IV) estimator can be very helpful.

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$\hat{\gamma}_1$  estimates the effect of winning the scholarship lottery on graduation—the share of winners who graduated due to winning. We can scale with  $\hat{\gamma}_1$ !

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## The reduced form, example

To see why this scaling makes sense, imagine that 50% of lottery winners graduate from college due to the lottery, i.e.,  $\hat{\gamma}_1 = 0.50.$ <sup>†</sup>

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However, half of the winners did not graduate, so  $\hat{\pi}_1$  "underestimates" the effect of college graduation by combining graduates by nongraduates.

Thus, we want to double  $\hat{\pi}_1$ , i.e., divide by  $\hat{\gamma}_1$ :  $\hat{\pi}_1 / \hat{\gamma}_1 = \$5,000 / 0.5 = \$10,000.$

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Let's push a bit deeper into IV's mechanics and intuition.

# IV: Mechanics and intuition

## Setup

In this section, we'll use medical trials as a working example.<sup>†</sup>

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$\mathbf{D}_i$  indicates whether  $i$  takes the treatment (medication).  $\varepsilon_i$  captures all other factors that affect  $\mathbf{Y}_i$ .

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$$\mathbf{Y}_i = \mathbf{Y}_{1i} \mathbf{D}_i + \mathbf{Y}_{0i} (1 - \mathbf{D}_i)$$

$$\mathbf{Y}_{0i} = \beta_0 + \varepsilon_i$$

$$\mathbf{Y}_{1i} = \mathbf{Y}_{0i} + \beta_1$$

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1.  $\text{Cov}(Z_i, \varepsilon_i) = 0$  as  $Z_i$  was randomly assigned (exclusion restriction).
2.  $\text{Cov}(Z_i, D_i) \neq 0$  if assignment to treatment changes the likelihood you take the pills (first stage).

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First question: Is  $Z_i$  a valid instrument for  $D_i$ ?

1.  $\text{Cov}(Z_i, \varepsilon_i) = 0$  as  $Z_i$  was randomly assigned (exclusion restriction).
  2.  $\text{Cov}(Z_i, D_i) \neq 0$  if assignment to treatment changes the likelihood you take the pills (first stage).
- . $\therefore Z_i$  is a valid instrument for  $D_i$  and IV consistently estimates  $\beta_1$ .

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Let's see how IV "solves" this problem.

First, assume noncompliance only affects treated individuals—*i.e.*, treated folks sometimes don't take their pills; control folks never take pills.

# IV: Mechanics and intuition

## Noncompliance, continued

The **first stage** recovers the share of treatment individuals who take the pill

$$D_i = \gamma_1 Z_i + u_i$$

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which we know IV rescales using the first stage

$$\hat{\beta}_1^{\text{IV}} = \frac{\hat{\pi}_1}{\hat{\gamma}_1} = \frac{\hat{\pi}_1}{0.50} = 2 \times \hat{\pi}_1$$

# IV: Mechanics and intuition

## Noncompliance, continued

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If everyone perfectly complies, then  $\hat{\gamma}_1 = 1$  and  $\hat{\beta}_1^{\text{IV}} = \hat{\pi}_1/1 = \hat{\beta}_1^{\text{ITT}}$ .

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Further example  $N_{\text{Trt}} = 10$ ; trt. compliance = 50%; ctrl. compliance = 100%.

$$\bar{\mathbf{Y}}_{\text{Trt}} = \frac{5(\beta_0 + \beta_1) + 5(\beta_0)}{10} = \beta_0 + \frac{\beta_1}{2}$$

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So our reduced-form estimate (the ITT) is  $\hat{\gamma}_1 = \frac{\beta_1}{2}$  (half the true effect).

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IV consistently estimates  $\beta_1$  via rescaling the ITT by the rate of compliance

$$\hat{\beta}_1^{\text{IV}} = \frac{\pi}{\gamma} = \frac{\beta_1/2}{1/2} = \beta_1$$

# IV: Mechanics and intuition

## Takeaways

Main points

1. IV **rescales** the causal effect of  $Z_i$  on  $Y_i$  by the causal effect of  $Z_i$  on  $D_i$ .

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1. IV **rescales** the causal effect of  $Z_i$  on  $Y_i$  by the causal effect of  $Z_i$  on  $D_i$ .
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2. IV **does not** compare treated compliers to untreated compliers.  
Such a comparison/estimator would re-introduce selection bias.

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## IV: Intuition and mechanics

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