

# Instrumental Variables

EC 425/525, Set 8

Edward Rubin

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# Prologue

# Schedule

## Last time

Matching and propensity-score methods

- Conditional independence
- Overlap

## Today

Instrumental variables (and two-stage least squares)

## Upcoming

- Assignment due Sunday
- Proposal due Wednesday 5/22
- Midterm?

# Research designs

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## Selection on observables and/or unobservables

We've been focusing on ***selection-on-observables designs***, i.e.,

$$(Y_{0i}, Y_{1i}) \perp\!\!\!\perp D_i | X_i$$

for **observable** variables  $X_i$ .

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***Selection-on-unobservable designs*** replace this assumption with two new (but related) assumptions

1.  $(Y_{0i}, Y_{1i}) \perp Z_i$
2.  $\text{Cov}(Z_i, D_i) \neq 0$

# Research designs

## Selection on observables and/or unobservables

Our main goal in causal-inference minded (applied) econometrics boils down to isolating **"good" variation** in  $D_i$  (exogenous/as-good-as-random) from **"bad" variation** (the part of  $D_i$  correlated with  $Y_{0i}$  and  $Y_{1i}$ ).

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Seems more plausible. Possible to validate. May be underpowered.

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## Introduction

Instrumental variables (IV)<sup>†</sup> is the canonical selection-on-unobservables design—isolating *good variation* in  $D_i$  via some magical instrument  $Z_i$ .

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Consider some model (structural equation)

$$\mathbf{Y}_i = \beta_0 + \beta_1 \mathbf{D}_i + \varepsilon_i \quad (1)$$

To guarantee consistent OLS estimates for  $\beta_1$ , want  $\text{Cov}(\mathbf{D}_i, \varepsilon_i) = 0$ .  
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Alternative: Estimate  $\beta_1$  via instrumental variables.

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$$Y_i = \beta_0 + \beta_1 D_i + \varepsilon_i \quad (1)$$

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Let **Lottery**<sub>*i*</sub> denote an indicator for whether *i* won a lottery scholarship.<sup>†</sup>

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1.  $\text{Cov}(\text{Lottery}_i, \text{Grad}_i) \neq 0 (> 0)$  if scholarships increase grad. rates.
2.  $\text{Cov}(\text{Lottery}_i, \varepsilon_i) = 0$  since the lottery is randomized.

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# Instrument variables

## The IV estimator

The IV estimator for our model

$$Y_i = \beta_0 + \beta_1 D_i + \varepsilon_i \quad (1)$$

with (valid) instrument  $Z_i$  is

$$\hat{\beta}_{IV} = (Z'D)^{-1} (Z'Y)$$

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If you have no covariates, then

$$\hat{\beta}_{IV} = \frac{\text{Cov}(Z_i, Y_i)}{\text{Cov}(Z_i, D_i)}$$

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If you have additional (exogenous) covariates  $X_i$ , then

$$Z = [ Z_i \quad X_i ]$$

$$D = [ D_i \quad X_i ]$$

# Instrumental variables

## Proof: Consistency

With a valid instrument  $Z_i$ ,  $\hat{\beta}_{IV}$  is a consistent estimator for  $\beta_1$  in

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$$= \beta \quad \checkmark$$

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**First stage** Estimate the effect of the instrument  $\mathbf{Z}_i$  on our endogenous variable  $\mathbf{D}_i$  and (predetermined) covariates  $\mathbf{X}_i$ . Save  $\widehat{\mathbf{D}}_i$ .

$$\mathbf{D}_i = \gamma_1 \mathbf{Z}_i + \gamma_2 \mathbf{X}_i + u_i$$

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**Second stage** Estimate model we wanted—but only using the variation in  $\mathbf{D}_i$  that correlates with  $\mathbf{Z}_i$ , i.e.,  $\widehat{\mathbf{D}}_i$ .

$$\mathbf{Y}_i = \beta_1 \widehat{\mathbf{D}}_i + \beta_2 \mathbf{X}_i + \varepsilon_i$$

**Note** The controls  $\mathbf{X}_i$  must match in the first and second stages.

# Two-stage least squares

## IV estimation

This two-step procedure, with a valid instrument, produces an estimator  $\hat{\beta}_1$  that is consistent for  $\beta_1$ .

$$\hat{\beta}_{2SLS} = (D' P_Z D)^{-1} (D' P_Z Y)$$

$$P_Z = Z(Z'Z)^{-1}Z'$$

where  $D$  is a matrix of our treatment and predetermined covariates ( $X_i$ ) and  $Z$  is a matrix of our instrument and our predetermined covariates.

# Two-stage least squares

## IV estimation

Important notes

- The controls ( $X_i$ ) must match in the first and second stages.
- If you have exactly **one instrument** and exactly **one endogenous variable**, then 2SLS and IV are identical.
- Your second-stage standard errors are not correct.

# Two-stage least squares

## The reduced form

In addition to the regressions within the two stages of 2SLS

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The **reduced form** regresses the outcome  $Y_i$  (LHS of the second stage) on our instrument  $Z_i$  and covariates  $X_i$  (RHS of the first stage).

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Thus, the reduced form provides a consistent estimate of the causal effect of our instrument on the outcome.

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## The reduced form, continued

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$$\hat{\beta}_1^{\text{2SLS}} = \frac{\hat{\pi}_1}{\hat{\gamma}_1}$$

when you have exactly one instrument.

# Two-stage least squares

## The reduced form, intuition

This expression for the 2SLS (and IV) estimator can be very helpful.

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$\hat{\gamma}_1$  estimates the effect of winning the scholarship lottery on graduation—the share of winners who graduated due to winning. We can scale with  $\hat{\gamma}_1$ !

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To see why this scaling makes sense, imagine that 50% of lottery winners graduate from college due to the lottery, i.e.,  $\hat{\gamma}_1 = 0.50.$ <sup>†</sup>

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Thus, we want to double  $\hat{\pi}_1$ , i.e., divide by  $\hat{\gamma}_1$ :  $\hat{\pi}_1 / \hat{\gamma}_1 = \$5,000 / 0.5 = \$10,000.$

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Let's push a bit deeper into IV's mechanics and intuition.

# IV: Mechanics and intuition

## Setup

In this section, we'll use medical trials as a working example.<sup>†</sup>

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$$\mathbf{Y}_i = \mathbf{Y}_{1i} \mathbf{D}_i + \mathbf{Y}_{0i} (1 - \mathbf{D}_i)$$

$$\mathbf{Y}_{0i} = \beta_0 + \varepsilon_i$$

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  2.  $\text{Cov}(Z_i, D_i) \neq 0$  if assignment to treatment changes the likelihood you take the pills (first stage).
- . $\therefore Z_i$  is a valid instrument for  $D_i$  and IV consistently estimates  $\beta_1$ .

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Let's see how IV "solves" this problem.

First, assume noncompliance only affects treated individuals—*i.e.*, treated folks sometimes don't take their pills; control folks never take pills.

# IV: Mechanics and intuition

## Noncompliance, continued

The **first stage** recovers the share of treatment individuals who take the pill

$$D_i = \gamma_1 Z_i + u_i$$

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which we know IV rescales using the first stage

$$\hat{\beta}_1^{\text{IV}} = \frac{\hat{\pi}_1}{\hat{\gamma}_1} = \frac{\hat{\pi}_1}{0.50} = 2 \times \hat{\pi}_1$$

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If everyone perfectly complies, then  $\hat{\gamma}_1 = 1$  and  $\hat{\beta}_1^{\text{IV}} = \hat{\pi}_1/1 = \hat{\beta}_1^{\text{ITT}}$ .

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Further example  $N_{\text{Trt}} = 10$ ; trt. compliance = 50%; ctrl. compliance = 100%.

$$\bar{\mathbf{Y}}_{\text{Trt}} = \frac{5(\beta_0 + \beta_1) + 5(\beta_0)}{10} = \beta_0 + \frac{\beta_1}{2}$$

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IV consistently estimates  $\beta_1$  via rescaling the ITT by the rate of compliance

$$\hat{\beta}_1^{\text{IV}} = \frac{\pi}{\gamma} = \frac{\beta_1/2}{1/2} = \beta_1$$

# IV: Mechanics and intuition

## Takeaways

Main points

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2. IV **does not** compare treated compliers to untreated compliers.  
Such a comparison/estimator would re-introduce selection bias.

Thus far, we assumed homogeneous treatment effects.

Q What happens **when treatment effects are heterogeneous?**

**A** Let's recall what our instruments are doing (with Venn diagrams!).

Figure 1

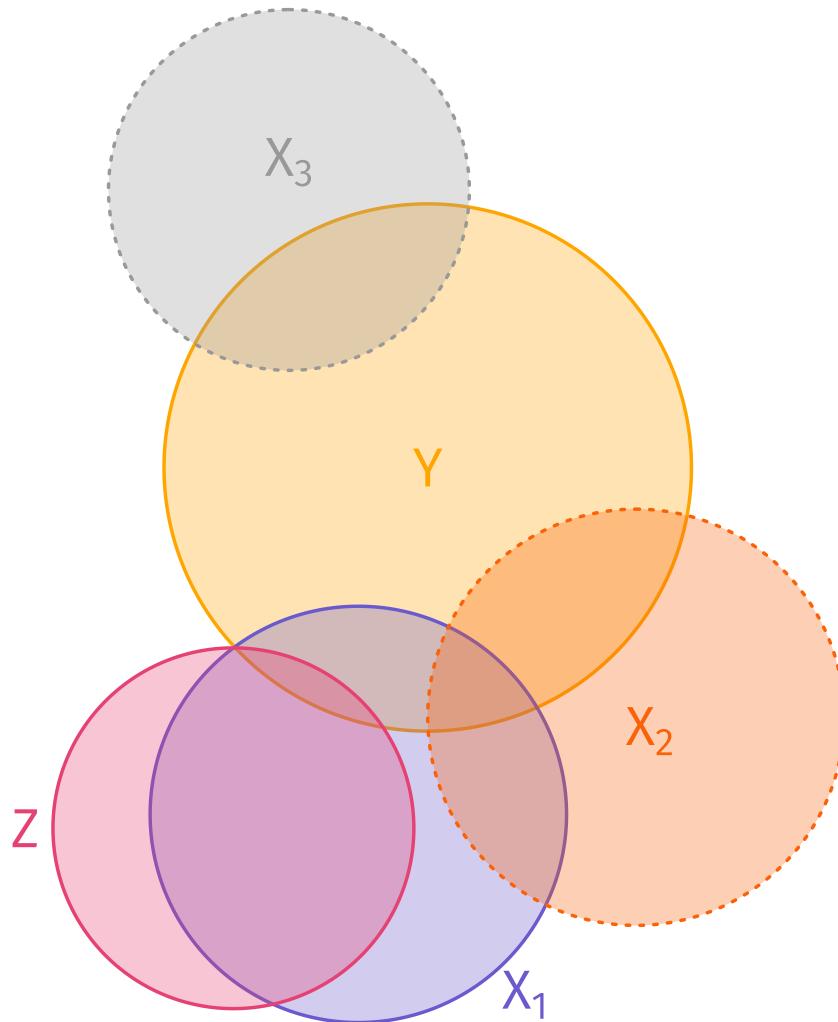


Figure 2

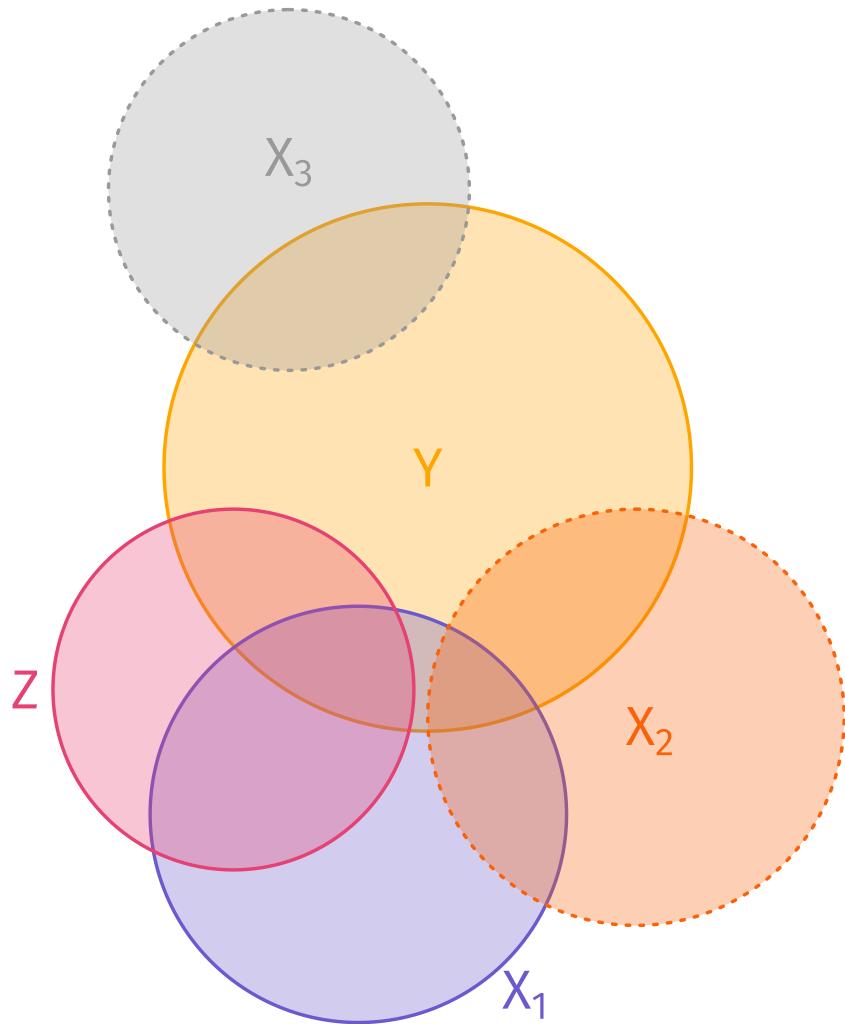


Figure 3

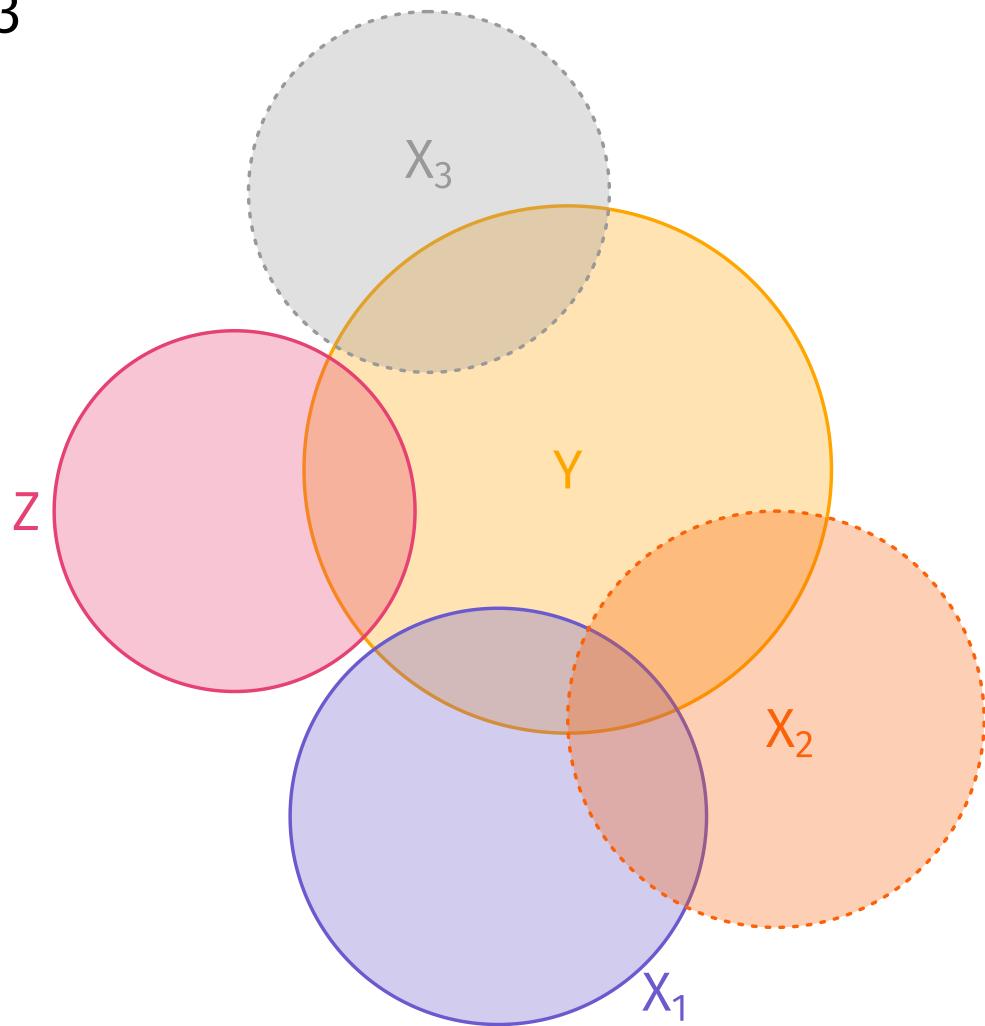


Figure 4

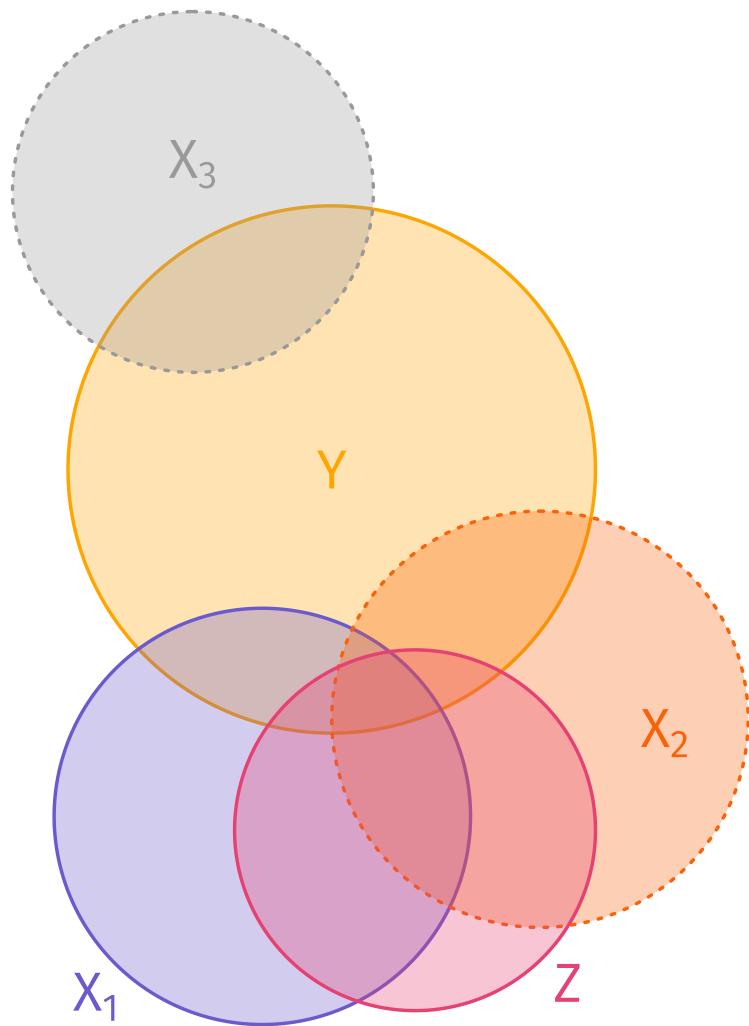
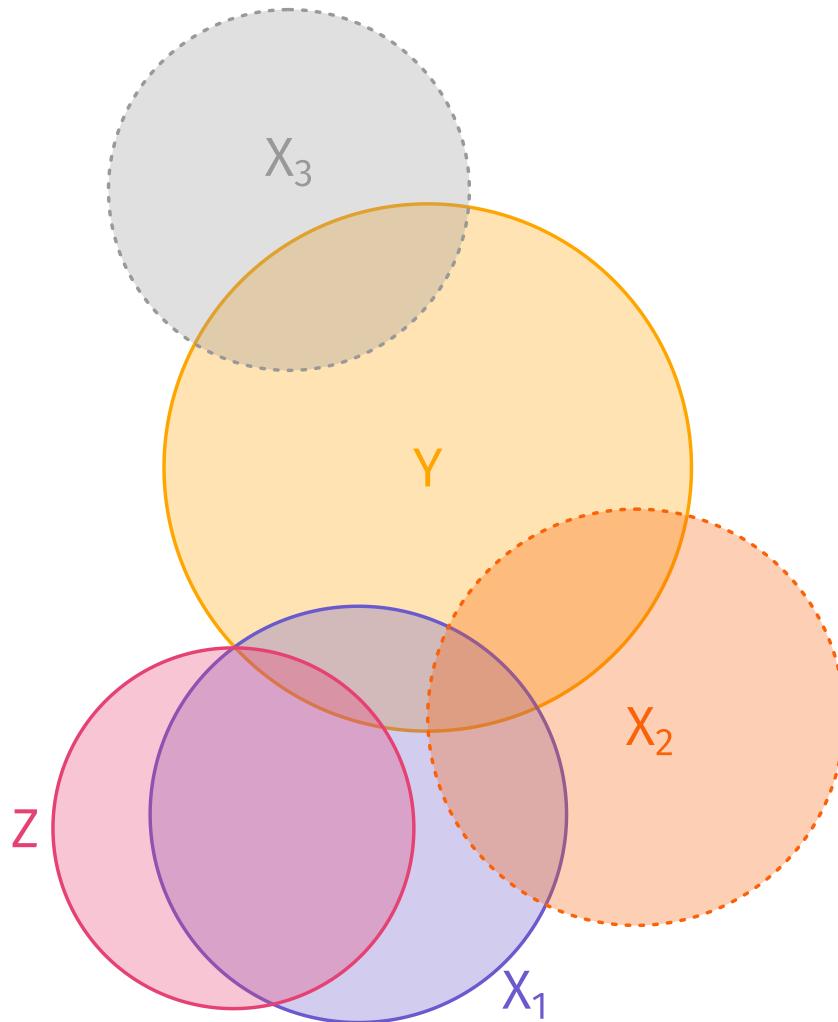


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# IV + heterogeneity

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**Q** If treatment effects vary, then what do IV and 2SLS estimate?

**A** Not ATE. And not TOT. They estimate the LATE.<sup>†</sup>

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However, *compliers* are only one of four possible groups.

1. **Compliers**  $D_i = 1$  iff  $Z_i = 1$ .
2. **Always-takers**  $D_i = 1 \forall Z_i$ .
3. **Never-takers**  $D_i = 0 \forall Z_i$ .
4. **Defiers**  $D_i = 1$  iff  $Z_i = 0$ .

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| 1. <b>Compliers</b> $D_i = 1$ iff $Z_i = 1$ .   | Only take pills <b>when treated</b> .   |
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Hence the "local" in *local average treatment effect*.

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Imagine treatment works for some ( $\beta_{1,i} < 0$ ) and not for others ( $\beta_{1,j} = 0$ ).

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Suppose individuals know their response to blood-pressure medication.

- $\beta_{1,i} < 0$  individuals always take the pill.
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Then our compliers will be individuals for whom  $\beta_{1,j} = 0$ .

Thus, IV's LATE will indicate no treatment effect  $\left(\widehat{\beta}_1^{\text{IV}} = 0\right)$ .

# IV + heterogeneity

## The LATE

Q So is IV actually inconsistent?

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## The LATE

**Q** So is IV actually inconsistent?

**A** It depends what you are trying to estimate (and how you interpret it).

IV doesn't estimate the ATE or TOT, so it would be inconsistent for them.<sup>†</sup>

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*Takeaway* Because IV identifies off of compliers, it estimates an average treatment effect for these individuals (who *comply* with the instrument).

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*Takeaway* Because IV identifies off of compliers, it estimates an average treatment effect for these individuals (who *comply* with the instrument).

*Takeaway<sub>2</sub>* Different instruments have different LATEs.

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# IV + heterogeneity

## Monotonicity

We've already written down the two classical IV/2SLS assumptions

- *First stage:*  $\text{Cov}(\mathbf{Z}_i, \mathbf{D}_i) > 0$
- *Exclusion restriction:*  $\text{Cov}(\mathbf{Z}_i, \varepsilon_i) = 0$

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but we need a third assumption to get ensure IV's complier-based LATE interpretation.

- **Monotonicity (Uniformity):**  $\mathbf{D}_i(z) \geq \mathbf{D}_i(z')$  or  $\mathbf{D}_i(z) \leq \mathbf{D}_i(z') \quad \forall i$   
*Heckman: Uniformity of responses across persons.*  
*Imbens and Angrist (1994):* Instrument has monotone effect on  $\mathbf{D}_i$ .

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Example  $\tau_c = 1$  and  $\tau_d = 2$ .  $\Pr(\text{complier}) = 2/3$  and  $\Pr(\text{defier}) = 1/3$ .

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Then the "LATE" is  $0$ .<sup>†</sup>

<sup>†</sup> Some people would instead say that there is no LATE when you violate monotonicity.

Until now, we've focused on using a single instrument.

The 2SLS estimator accommodates multiple instruments.<sup>†</sup>

<sup>†</sup> Whether you can find multiple valid instruments is another question.

# Multiple instruments

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Using terminology from the *system-of-equations* literature,

- one instrument for one endogenous variable: **just identified**
- multiple instruments for one endogenous variable: **over identified**

# Multiple instruments

## In practice

With (valid) instruments  $Z_{1i}$  and  $Z_{2i}$ , or first stage becomes

$$D_i = \gamma_0 + \gamma_1 Z_{1i} + \gamma_2 Z_{2i} + \gamma_3 X_i + u_i$$

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$$D_i = \gamma_0 + \gamma_1 Z_{1i} + \gamma_2 Z_{2i} + \gamma_3 X_i + u_i$$

while our second stage is still

$$Y_i = \beta_0 + \beta_1 \hat{D}_i + \beta_2 X_i + v_i$$

# Multiple instruments

## Example: Quarter of birth

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Angrist and Krueger (1991) proposed *quarter of birth* as a set of instruments for years of schooling.

Accordingly, their first stage looks something like<sup>†</sup>

$$\begin{aligned}\text{Schooling}_i = & \gamma_0 + \gamma_1 \mathbb{I}(\text{Born Q1})_i + \gamma_2 \mathbb{I}(\text{Born Q2})_i \\ & + \gamma_3 \mathbb{I}(\text{Born Q3})_i + \gamma_4 \mathbb{I}(\text{Born Q4})_i \\ & + \gamma_5 X_i + u_i\end{aligned}$$

<sup>†</sup> We need to drop one of the quarter-of-birth indicators to avoid perfect collinearity.

# Multiple instruments

## Example: Quarter of birth

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## Example: Quarter of birth

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**Q1** Why would quarter of birth affect schooling? (*First stage*)

**A1** Students cannot drop out of school until a certain age, and quarter of birth affects your age at the time you begin school.

Example Some states require students to stay in school until they are 16.

- Students who start school at age **6** drop out after **10** years of schooling.
- Students who start school at age **5** drop out after **11** years of schooling.

# Multiple instruments

## Example: Quarter of birth

If students must begin school in calendar year in which they turn 6

- December birthdates: begin school at 5.75; drop out with 10.25 yrs.
- January birthdates: begin school at 6.75; drop out with 9.25 yrs.

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## Example: Quarter of birth

If students must begin school in calendar year in which they turn 6

- December birthdates: begin school at 5.75; drop out with 10.25 yrs.
- January birthdates: begin school at 6.75; drop out with 9.25 yrs.

For some group, quarter of birth may affect the number of years in school.

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## Example: Quarter of birth

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**Weak instruments** can cause several problems for 2SLS/IV:

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What about our other requirements for a valid instrument?

# Multiple instruments

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**Q2** Is quarter of birth uncorrelated with  $\varepsilon_i$  (*excludable*)?

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## Example: Quarter of birth

**Q2** Is quarter of birth uncorrelated with  $\varepsilon_i$  (*excludable*)?

**A2** While quarter of birth may be fairly arbitrary for some families, other families might time births.

If these birth timers differ from other couples along other dimensions (e.g., income or education), then quarter of birth may correlate with  $\varepsilon_i$ .

# Multiple instruments

## Example: Quarter of birth

**Q3** Is the effect monotone?

# Multiple instruments

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## Example: Quarter of birth

**Q3** Is the effect monotone?

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Consider December births.

- Original idea: December birthdates will start school at age 5.7, inducing more years of education before 16.
- *Redshirting* idea: Parents hold back December kids so they can be older (*i.e.*, 6.7), inducing fewer years of education before 16.

<sup>†</sup> E.g., Aliprantis (2012)

# IV and 2SLS

## Conclusions

1. IV/2SLS focus on **isolating some "good" variation** in  $D_i$  via  $Z_i$ .
2. Important **requirements**: strong first stage, excludability, monotonicity.
3. IV and 2SLS **rescale the reduced form** with the first stage.
4. Estimates are **LATE from compliers**.
5. Different instruments can produce **different LATEs**.
6. A **weak first stage** can lead to problems.

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