

A public web app for transparent police conduct data

#### Steven Silverman

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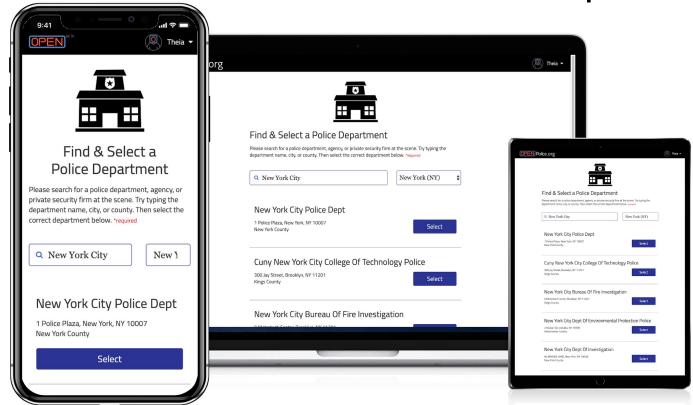
# **Problem:** Underreported Police Misconduct



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- Agencies are bad at collecting complaints data
  - Poor or no online access, unhelpful employees
  - Data they collect, they don't share
- Ignored misconduct destroys community trust
  - Cuts crime-solving cooperation
  - Increases crime & disorder

### **Solution:** TurboTax for Police Complaints



## **Solution:** TurboTax for Police Complaints

- Accessible online reporting
  - less hassle & intimidation
- Easy to use step-by-step guidance
  - o no jargon, no bullshit
- Consistent user experience
  - covers 18,125 U.S. police agencies

### **Every year in the United States...**

31 Million

experienced involuntary police contact

2.9 Million

said police did not behave properly

< 5%

of those 2.9 million filed a complaint

### **Beta Launch +4 Months**

330

Beta User Signups

31

**Complaints Created** 

20

Active Users per Month

11

Filed for Investigation

### **Advantages**

#### Independence

- NGO status sidesteps police secrecy laws
- Users trust us more because we are not the police

### Transparency

Public tracking of individual officer conduct

### Legal Harm Reduction

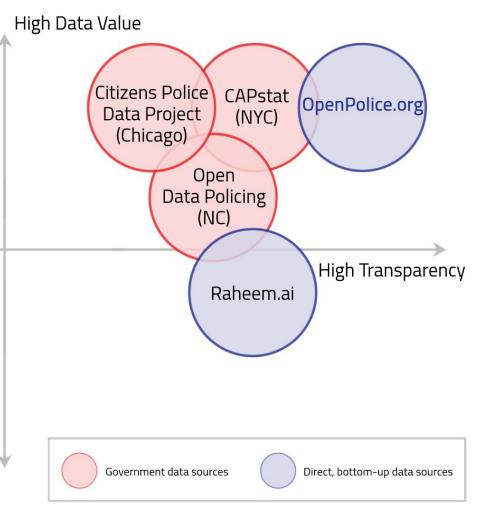
Privacy architecture protects at-risk users and us

### **Related Projects**

Low Transparency

Municipal
Oversight
Agencies

Medium & Small Police Departments



Low Data Value

## **User Acquisition Strategy**

- Built-in Organic Traffic & SEO Pipeline
  - 45 Million Views on YouTube, 198K subscribers
  - Google "How to file complaint against [a dept]"
- Partnerships
  - Legal Aid Society, ACLU, NAACP, NACDL, NACOLE, BLM/Community Groups, Celebrity Users
- Targeted Google & Facebook Ads



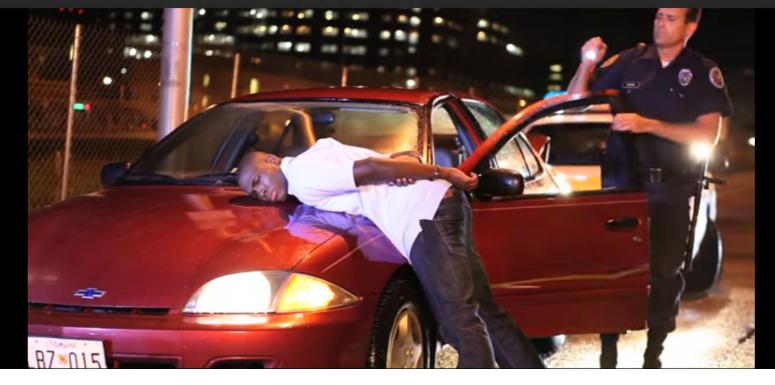












10 Rules for Dealing with Police (Full-Length)

3,469,687 views

16 36K

**1.5**K

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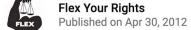
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Learn more at www.FlexYourRig 45:23

Up next

BUSTED: The Citizen's Guide to **Surviving Police Encounters** Flex Your Rights 3.9M views

**AUTOPLAY** 



#### **Team**

**Steven Silverman**, Co-founder, CEO #1 Know-your-rights content creator <a href="linkedin.com/in/stevedsilverman">linkedin.com/in/stevedsilverman</a>



Morgan Lesko, Co-founder, CTO Socially conscious CMS developer <a href="linkedin.com/in/morgan-lesko">linkedin.com/in/morgan-lesko</a>



### **Impact Projections**

- +1 YEAR: 500 new complaints, 5 partner orgs using the app
- +2 YEARS: 5,000 new complaints, national and local press
- **+5 YEARS:** 50,000 complaints per year, recognized as the national clearinghouse for police complaints

# **Revenue Sources & Projections**

	+1 Year	+2	+5
Lead Generation Service for Criminal Defense Attorneys	5	50	500
Intake Management for Law Firms & Investigative Agencies	1	5	50
Annual Revenue from Services	\$5K	\$50K	\$500K

### 12-Month Project Budget (to Sept. 2020)

Engineering	\$60K
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- Customer Service \$60K
- Partnership Development \$60K
- Branding & UX Upgrades \$40K
- Marketing & Outreach \$30K

**Total Annual Budget** 

\$250K