AtliQ Hardwares



region All market All division All customer All FY 2019

P&L

By Fiscal QuartersAll Values in USD

Quarters

| Metrics | Q1 | Q2 | Q3 | Q4 | Grand Total |
|--------------|-------|-------|-------|-------|--------------------|
| Net Sales | 25.2M | 24.0M | 19.2M | 19.0M | 87.5M |
| COGS | 14.8M | 14.1M | 11.3M | 11.1M | 51.2M |
| Gross Margin | 10.5M | 9.9M | 7.9M | 7.9M | 36.2M |
| GM % | 41.5% | 41.4% | 41.2% | 41.6% | 41.4% |

region All
market All
division All
customer All
FY 2020

P & L

By Fiscal Quarters

All Values in USD

Quarters

| Metrics | Q1 | Q2 | Q3 | Q4 | Grand Total |
|--------------|-------|-------|-------|-------|--------------------|
| Net Sales | 66.4M | 63.0M | 19.8M | 47.5M | 196.7M |
| COGS | 41.5M | 39.5M | 12.4M | 30.0M | 123.4M |
| Gross Margin | 24.9M | 23.5M | 7.4M | 17.5M | 73.3M |
| GM % | 37.5% | 37.3% | 37.5% | 36.9% | 37.3% |

region All
market All
division All
customer All
FY 2021

P&L

By Fiscal Quarters

All Values in USD

Quarters

| Metrics | Q1 | Q2 | Q3 | Q4 | Grand Total |
|--------------|--------|--------|--------|--------|--------------------|
| Net Sales | 173.8M | 164.7M | 131.9M | 128.6M | 598.9M |
| COGS | 110.4M | 104.7M | 83.8M | 81.8M | 380.7M |
| Gross Margin | 63.3M | 60.0M | 48.1M | 46.7M | 218.2M |
| GM % | 36.5% | 36.4% | 36.4% | 36.4% | 36.4% |

Net Sales

Comparision

| 21 vs 20 | 161.6% | 161.5% | 566.0% | 170.7% | 204.5% |
|----------|--------|--------|--------|--------|--------|
| 20 vs 19 | 163.2% | 162.0% | 3.0% | 150.3% | 124.8% |