# Egoism

#### on ethics and seflishness



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- If you had such power, would you be able to resist the temptation to act on your selfish desires?
- Are people inherently selfish and only kept in check by fear of getting caught?

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### ethical egoism

We *should not* be unselfish since there are good reasons to always put yourself first.

These are related but different ways of pointing out the limitations of ethics, as either *unrealistic* or *counter-productive*.





• A purely *descriptive* theory about the nature of human motivation.



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- Claims that ethics is *impossible* since there are is such thing as "selfless good deeds."
- Presents itself as a realistic alternative to sentimental idealism about human beings.

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They are probably just doing it to make themselves feel better.

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### one example:

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- How is this not just a cynical dismissal of generosity and a theory to be taken seriously?
- Let's consider the arguments...

my choices are for me

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- This seems like common sense psychology.
- But perhaps there is a subtle shift of meaning here: does it follow that all motives are *for my sake alone* just because they are *mine?*

appealing to hidden motives

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So psychological egoism is true.

- Good theories need evidence to back them up.
- PE has *unlimited evidence* to back it up, since *any* action that seems altruistic can be dismissed as the result of hidden selfish motives, so it's a great theory, right?

# Theories, evidence and testing

• A theory is an attempt to explain something.





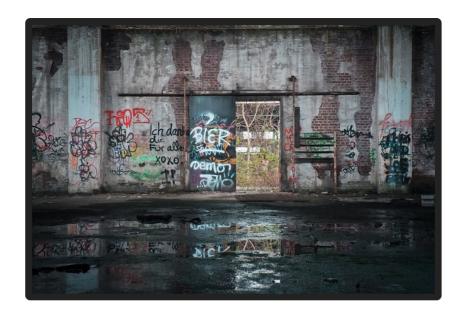
• A normative theory about what we should and shouldn't do.



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- A *normative* theory about what we should and shouldn't do.
- Claims that ethics is *self-defeating* since acting for the sake of others ultimately leads to a worse outcome, for *all of us*.
- Often used in political and economic arguments about capitalism and socialism.



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