Extract Insights from Social Media Posts with Watson and Spark in Watson Studio

According to statistics from Cumulus Media (https://www.weforum.org/agenda/2018/05/what-happens-in-an-internet-minute-in-2018), 38 million WhatsApp messages, 3.7 million Google searches, and 481,000 tweets occur in every internet minute (as of May, 2018). Interestingly, much of the massive amounts of data generated and consumed is unstructured data in the form of text, speech, images, and video. To manage and leverage this data, there is a need for Al tools and services to help extract insights from Big Data.

While historically leveraging AI was restricted to only a few skilled experts, we have seen a major shift in the last few years where major platform providers have offered consumable AI services. In particular, IBM Watson AI (https://www.ibm.com/watson/) is a platform that offers a wide variety of consumable AI services designed to extract knowledge from unstructured data in all possible formats; text, speech, and images. Several AI solutions have leveraged the Watson AI platform (https://www.ibm.com/watson/developer/) to address a variety of business problems such as:

- Providing virtual assistants (or chat bots)
- Social media listening
- Marketing campaign analytics
- Audience segmentation and matching
- Discovering insights from large amounts of data.

In several AI solutions, we find the most impactful results achieved by combining the Watson AI services with analytics solutions optimized for big data. In this tutorial, we step through developing an example solution combining Watson AI services with custom machine learning solutions by leveraging IBM Watson Studio (https://www.ibm.com/cloud/watson-studio). This blog references the Python WatsonSocialMediaInsights

(https://github.com/joe4k/dsxwdc/blob/master/social_media_insights_with_watson.ipynb) notebook which would be uploaded and executed in Watson Studio.

Prerequisites

To be able to complete the tutorial, you will need to have access to an IBM Cloud (https://www.ibm.com/cloud/) account where you will provision a number of Watson AI services. In Watson Studio, you will be stepping through a Python notebook for acquiring data; curating, ingesting, and enriching the acquired data; and running various analysis and machines learning techniques on the data.

For this tutorial, we will provide you with access to a DB2 instance which holds a sample collection of tweets related to singers most tweeted about during the time period from July 5, 2017 to July 10, 2017.

To run the notebook on other data set, you need to point it to your own data set. Please note that if the schema for your dataset is different from the twitter data, you will need to edit the notebook to handle the nuances specific to your data.

Instructions for creating an IBM Cloud account:

To continue through the tutorial, you will need to have an <u>IBM Cloud</u> account so you can create the required Watson AI. To create an IBM Cloud account:

- Point your browser to https://ibm.com/cloud
- Click on Cloud sign-up/log-in button in the top right and follow the steps to either log-in if you have an account already or provide the required information such as email, name, and password to sign up for a new IBM Cloud account.

Now that you have an IBM Cloud account, you can execute these steps from your terminal to create the required services for this tutorial, namely NLU, and Personality Insights.

- Download and install IBM Cloud CLI by following the instructions on this page (https://console.bluemix.net/docs/cli/index.html#overview)
 - Open a Terminal window
 - Execute this curl command in your terminal window curl -sL https://ibm.biz/idt-installer | bash
 - Verify installation of ibmcloud CLI ibmcloud dev help
 - this should provide help information
- Connect to your IBM Cloud account using IBM Cloud CLI from a Terminal window
 - Connect to your IBM Cloud account ibmcloud login

API endpoint: https://api.ng.bluemix.net

username: your_IBMCloud_username → specify your IBM Cloud username password: your_IBMCloud_password → specify your IBM Cloud password

Create Watson NLU service and capture the credentials

- Create an NLU service using free plan and call it studionlu
 ibmcloud resource service-instance-create studionlu natural-language-understanding free us-south
- Create service credentials for the service you created
 ibmcloud resource service-key-create keycreds Manager –instance-name studionlu
 - → keycreds is any name you provide to be assigned to your service key
 - → Manager is the ROLE you're assigning to the IAM API key generated for service credentials
 - → studionlu is the name of the instance we created in the previous step
- Copy the credentials you get as you will need them later

■ Repeat the steps above to create Personality Insights service

- Create a Personality Insights service using lite plan and call it studiopi
 ibmcloud resource service-instance-create studiopi personality-insights lite us-south
- Create service credentials for the service you created ibmcloud resource service-key-create keycredspi Manager –instance-name studiopi
 - → keycredspi is any name you provide to be assigned to your service key
 - → Manager is the ROLE you're assigning to the IAM API key generated for service credentials
 - → studiopi is the name of the instance we created in the previous step
- Copy the credentials you get as you will need them later

Instructions for creating a Watson Studio service:

To create a Watson Studio service, execute the following steps:

- 1- Log in to your IBM Cloud account (https://ibm.com/cloud)
- 2- Click on Catalog tab in the top bar (highlighted with an arrow in Figure 1 below).
- 3- In the left navigation column, under All Categories select the AI category.

4- Select Watson Studio service (highlighted with an oval in Figure 1 below).

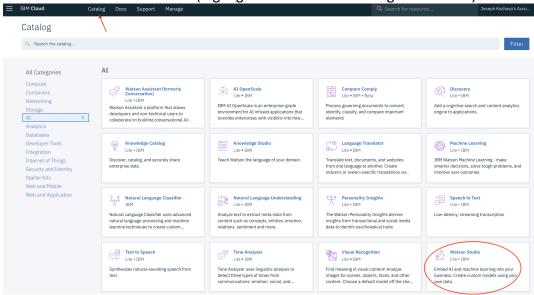


Figure 1: Watson Studio service

5- On the next screen, provide a name for your service (optional), leave the region/location and the resource group as specified (Dallas and default), select the Lite plan and hit Create.

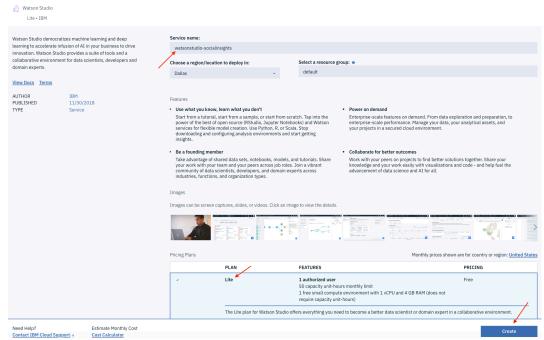


Figure 2: Watson Studio service creation page

6- On the next page, click Get Started to launch Data Science Experience.

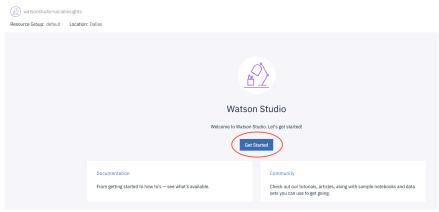


Figure 3: Watson Studio launch page from IBM Cloud

Alternatively, you can launch Watson Studio by pointing your browser to https://dataplatform.ibm.com, selecting Log In button, and logging in with your IBM Cloud username and password.

Problem Statement

The problem we address in this tutorial is that of brand analytics, user segmentation, and personalized messaging. The solution involves collecting social media posts referencing a brand, understanding the sentiment towards the brand as well as segmenting the consumers based on multiple parameters such as number of followers, number of posts, sentiment, and personality profile. Given the more granular segmentation, the brand manager and marketing teams can then provide targeted messaging and marketing to reach consumers in a more personal manner which resonates better with consumers.

To keep the tutorial generic, we will not reference specific brands; instead, we'll leverage a dataset of tweets on 3 popular musicians, @katyperry, @justinbieber, and @taylorswift13, and run our analysis on that data.

Overview of Tools and Services

Before diving into the details of the solution, we'll describe the various tools and services we'll leverage. Specifically, we'll rely on Twitter, Watson Natural Language Understanding, Watson Personality Insights, Db2 Warehouse, and Watson Studio.

Twitter

<u>Social media</u> are computer mediated technologies that facilitate the creation and sharing of information, ideas, and thoughts by users via virtual communities and networks. Some of the popular social media platforms include Facebook, Twitter, LinkedIn, Instagram, Pinterest, and Snapchat.

Social media listening has become common practice for brands to connect with their consumers and better understand and assess how consumers perceive the brand. Social media

listening refers to collecting social media posts from various platforms and analyzing them to understand overall consumer perception.

Watson Al

IBM <u>Watson AI</u> is a platform of AI services that enables developers to build solutions that help humans extract insights from big data. Watson AI services offer a wide range of capabilities to understand and extract insights from unstructured data including text, speech, and images. In this tutorial, we leverage <u>sentiment analysis</u>, and <u>keyword extraction</u>, two of the features of <u>Natural Language Understanding</u> (NLU) service, and <u>Personality Insights</u> to extract sentiment and keywords expressed in tweets and personality profile of the users sharing the tweets.

Db2 Warehouse on Cloud

IBM <u>Db2 Warehouse on Cloud (https://www.ibm.com/cloud/db2-warehouse-on-cloud)</u> is a database that is designed for performance and scale with compatibility to a wide range of tools. The massively parallel processing (MPP) options enable increased performance and scale by adding more servers to your cluster. The dynamic in-memory columnar store technology minimizes I/O and delivers an order of magnitude speed when compared to row-store databases.

Watson Studio

IBM Watson Studio is a cloud-based social workspace that helps data professionals create, consolidate and collaborate on building solutions for capturing insights from data across multiple open source tools such as R, Python and Scala. IBM Watson Studio is designed to help data explorers leverage a rich set of open source capabilities in analyzing large data sets and collaborate with colleagues in a social collaborative data-driven environment. Your Watson Studio account includes access to Apache Spark engine. Apache Spark (http://spark.apache.org/) is a fast open-source cluster computing engine for efficient large-scale data processing. Apache Spark technology enables programs to run up to 100 times faster than Hadoop MapReduce in-memory or 10 times faster on disk. In Watson Studio, you can use Spark for your Python, Scala, or R notebooks.

For storage needs, Watson Studio requires a Cloud Object Storage instance. The Object Storage service provides an unstructured cloud data store where you can store your files including images, documents, and more. We'll create an object storage instance as part of creating a new project in Watson Studio.

To summarize, Watson Studio provides a social collaborative environment to enable data professionals to upload large data sets into Object Storage service (created on IBM Cloud) and leverage the fast Apache Spark computing engine to efficiently explore, analyze, visualize, and extract insights from large structured and unstructured data-sets. It also offers easy and seamless connection to github where you can upload and share your notebooks. The community feature of Watson Studio makes it easy to share and explore a variety of notebooks, data-sets, and tutorials built by all Watson Studio community members.

In this tutorial, we will focus on leveraging Watson Studio for building Python notebooks to analyze Twitter data and integrate with Watson AI services to extract sentiment and keywords from the tweets as well as understand the personality profiles of the consumers.

For reference, a Jupyter notebook is a web based environment for interactive computing. You can run code and view results of your computation interactively. Notebooks include all building blocks needed to work with data including the data, the code to process the data, visualization of results as well as text and rich media to document your solution and enhance understanding.

Solution Architecture

Figure 4 shows the solution architecture where tweets are collected from Twitter and saved into a Cloudant database. The Cloudant database is saved into a Db2 Warehouse on Cloud which is then imported into Object Storage. The notebook in Watson Studio ingests data from Object Storage and leverages Spark for data curation, analysis and visualization. Furthermore, the notebook connects to Watson services (NLU and PI) to enrich the tweets and extract sentiment, keywords and user personality traits. Lastly, the notebook leverages Spark MLlib to cluster the users based on several features including personality traits.

Given these user clusters, the application can identify the right personalized messaging to communicate with users.

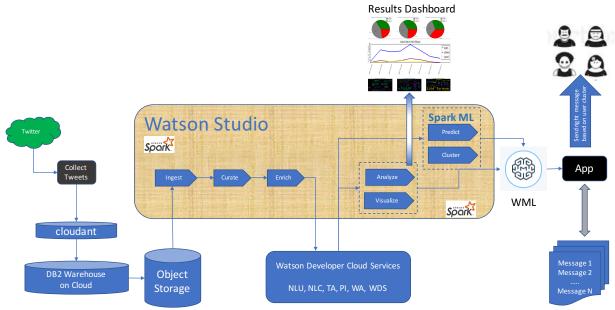


Figure 4: Solution Architecture

Watson Studio Jupyter Notebook

In this section, we'll explain how you can execute a complete end-to-end data insights journey in a Jupyter notebook running on Watson Studio.

The first step is always to acquire relevant data, understand it, and process it into the right format. As mentioned earlier, for this tutorial, we've collected social media data, specifically Twitter data that references three musicians; @katyperry, @justinbieber, and @taylorswift13 during the time period July 5, 2017 to July 10, 2017. Next, we'll explore the data to get a better understanding of what it represents; we'll investigate the schema and visualize the data to understand it better. After that, we will run some preprocessing to get the data in an adequate format for training machine learning models.

There are various 3rd party services for acquiring Twitter data such as <u>Twitter GNIP</u>. Alternatively, you can leverage <u>Twitter Streaming API</u> to collect tweets mentioning any brands, keywords, or products of interest. The following notebook shows one example of how to collect twitter data: https://github.com/joe4k/twitterstreams

For purposes of this tutorial, you'll need to have the tweets you wish to analyze stored in a DB2 Warehouse service instance. Our data set consists of the tweets specifically mentioning "@katyperry", "@justinbieber", or "@taylorswift13" during the time period July 5, 2017 – July 10, 2017.

Assuming you have collected tweets in a DB2 Warehouse instance, you can execute the following steps:

- 1- Log into Watson Studio (https://dataplatform.ibm.com) using your IBM Cloud credentials or launch Watson Studio from your IBM Cloud account as explained earlier.
- 2- Create a new project in Watson Studio and select the Standard project as shown in Figure 5.

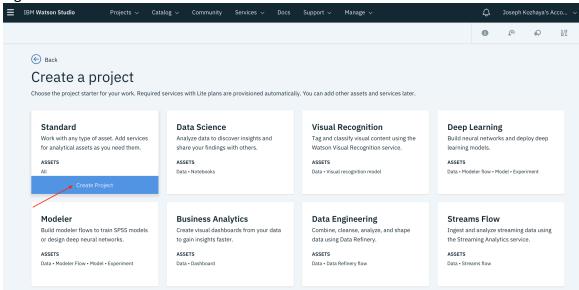


Figure 5: New Project in Watson Studio

3- Specify a project name, select the Cloud Object Storage instance to associate with the project and click the Create button as shown in Figure 6. If you have not yet created a Cloud Object Storage instance, then you'll be prompted to create one.

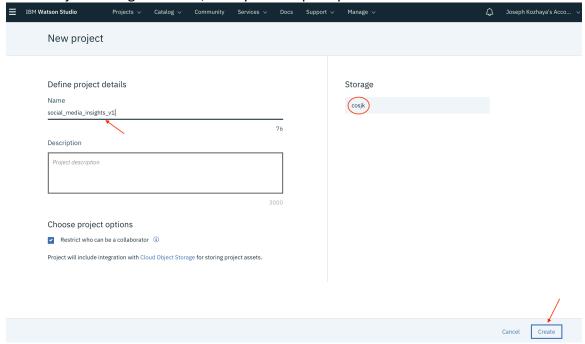


Figure 6: Project Setup in Watson Studio

4- Once your project is created, next step is to create a notebook in your project. To do so, navigate to the Assets tab under your project and click on New Notebook as shown in Figure 7.

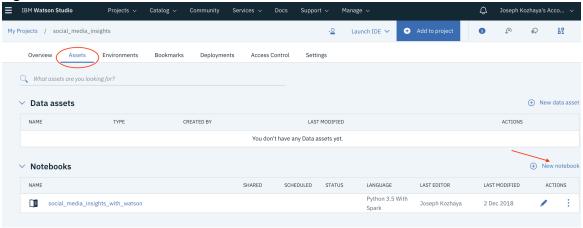


Figure 7: Watson Studio Project Assets View

- 5- On your Notebook creation page, select the From URL option, specify a name for your notebook, provide a description (optional), and provide required information as shown in Figure 8:
 - Notebook URL: Specify the notebook URL where the base notebook will be copied from. We have provided a notebook on github at this link:

https://github.com/joe4k/dsxwdc/blob/master/social media insights with watson .ipynb

 Select runtime: The notebook we have referenced relies on Spark engine and thus, we need to make sure the environment supports Spark. Select the Default Spark Python 3.5 XS environment as shown in Figure 8.

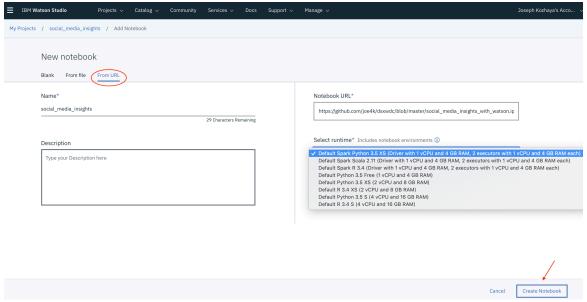


Figure 8: New Notebook Setup in a Watson Studio Project

- 6- Once the notebook is loaded and the kernel is ready, step through the notebook cell by cell to execute the complete end-to-end data insights solution:
 - Load the required libraries
 - Load data from Db2 Warehouse on Cloud
 - Perform some exploratory data analysis
 - Take a data sample
 - Read credentials for NLU, Personality Insights, and Twitter
 - Enrich the data with Watson NLU
 - Visualize sentiment and keywords
 - Enrich data with Watson Personality Insights
 - Spark machine learning for user segmentation
 - Visualize user segmentation

Data Visualization (Sentiment and Keywords)

After extracting sentiment and keywords from the unstructured data (tweets), the notebook illustrates how to leverage these enrichments to visualize tweet trends, sentiment, and keywords. This can be done for each brand separately to provide insights to the brand manager and marketing team on consumers' perceptions toward the brand. The data can also be used to compare and contrast the results across brands.

Here are some of the visualizations produced with our dataset after enriching with Watson. Figure 9 shows the sentiment distribution for the different singers.

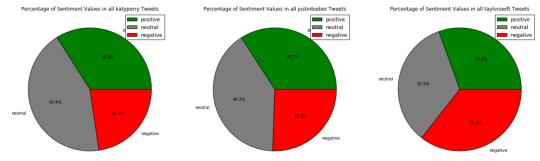


Figure 9: Sentiment comparison between all brands tweets.

A timeline plot in Figure 10 to show the trend (number of tweets) for all three brands (musicians). It also shows the positive, negative, and total number of tweets for each brand.

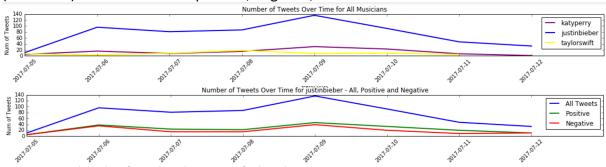


Figure 10: Timeline plot of Trends and Sentiment for brands

A keywords word-cloud plot in Figure 11 shows the most relevant keywords mentioned in the tweets for all brands (musicians).

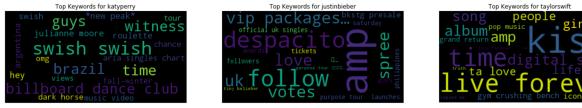


Figure 11: Word Cloud Plot for Top Keywords for brands

Machine Learning for User Segmentation and Personalized Messaging using Personality Insights Enrichment

The notebook also illustrates how to leverage Personality Insights for better user segmentation and personalized messaging. Traditional segmentation methods may focus on creating clusters of users based on number of tweets they post and/or the number of followers. This notebook shows how to enrich the users' information with their personality profile which in turn allows for the creation of finer segmentation that additionally accounts for users' personality profile.

After enriching the users information with their personality profiles, the notebook illustrates how to leverage the rich set of machine learning algorithms available with Spark MLlib (https://spark.apache.org/mllib/) for user segmentation.

In particular, we will use Kmeans (https://spark.apache.org/docs/latest/mllib-clustering.html#k-means) clustering algorithm to group users based on their personality profile, number of followers and number of posts. To illustrate the difference, Kmeans clustering is executed using two different feature sets, one without personality traits and one with personality traits:

- FeatureSet 1: (SENTIMENT, USER FOLLOWERS COUNT, USER STATUSES COUNT)
- FeatureSet 2: (SENTIMENT, USER_FOLLOWERS_COUNT, USER_STATUSES_COUNT, OPENNESS, CONSCIENTIOUSNESS, EXTRAVERSION, AGREEABLENESS, NEUROTICISM)

Data Visualization (User Clusters with and without Personality Traits)

After creating user clusters based on both structured meta-data such as number of followers and number of posts and enriched meta-data extracted from unstructured data such as the sentiment of the tweet and the personality traits of the users, we can run some visualizations to understand the differences between the segmentation solutions.

At a simplistic level, to illustrate that the results are different, we can plot a pie-chart showing the number of users in each cluster for both scenarios, without and with personality traits.

The pie chat in Figure 12 shows the number of users in each cluster without and with personality traits. This is a very simplistic visualization to show that the clustering solutions are different when including personality traits.

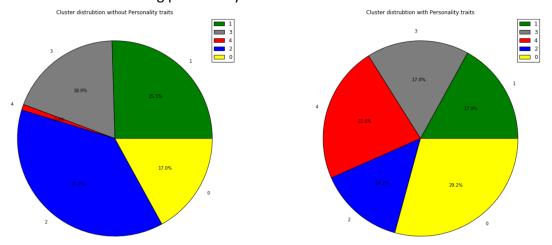


Figure 12: Cluster Grouping with and without Personality Traits

Typically one would visualize clusters by plotting some aggregate measure of the data, then filling in the data points with different colors based on cluster ID. In the absence of aggregate metrics, however, we can use Principal Components Analysis to compress our data set down to two dimensions. Once we've performed PCA we can then plot the values of the two components on the X and Y axis to form a scatterplot. Figures 13 and 14 below show the

clustering results with base features only (Figure 13) and with both base features and personality traits (Figure 14). Note that clustering results for your run may be different.

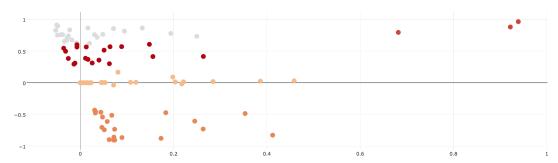


Figure 13: Clustering Results using Base Features only

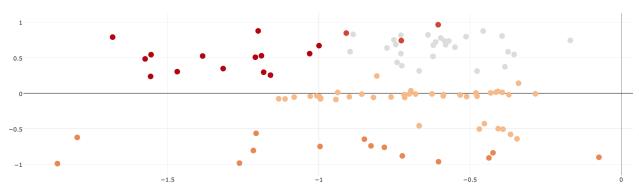


Figure 14: Clustering Results using Base and Personality Features

Given these user clusters, the brand manager and marketing teams can craft personalized messages to reach out to these users that would resonate with them. They can track these user clusters over time to see how they respond to various metrics such as purchase history, click patterns, or the response to different ad campaigns.

Conclusion

In this tutorial, we showed how you can go through the complete journey of acquiring data, curating and cleansing the data, analyzing and visualizing the data, and enriching the data to drive value. In our example scenario, the value was in delivering better personalized messaging to consumers by understanding their personalities and their social media presence. Although we used small data samples in this analysis for illustration purposes, the referenced technology (Watson Studio, Spark, Object Storage) scales to handle big data efficiently.