

Front End Developer

# Jordan Booker

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## Objective

To create thoughtful, long lasting, and inclusive web applications that help users share knowledge.



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## Experience & Projects

July 2020 – Present | Remote

### **Freelance Front-End Developer** *Lee & Wrangler Brands*

- Work with the Marketing Department to create web pages using HTML, CSS, and Bootstrap in accordance to mockups.

- Advise team on best practices concerning programming and design on the web.

December 2019 – March 2020 | Raleigh, NC

### **IT Sales Consultant** *CEI The Digital Office*

- Increased base database from 100 to over 1,000 targeted accounts.

- Drove sales and increased selling situations across separate teams.

- Identify and properly qualify potential prospects and customers.

- Listen and understand customer needs and requirements with high priority on customer satisfaction

January 2019 – September 2019 | Seattle, WA

### **Field Sales Manager** *Pacific Office Automation*

- Promoted to Sales Manager in less than 1 year.

- Maintained account manager responsibilities.

- Created training exercises for daily development of team.

- Provided “bull pen” leadership to other teams.

February 2017 – December 2018 | Seattle, WA

### **Account Manager** *Pacific Office Automation*

- Developed a territory in a start-up branch within a mature market.

- Maintained annual quota and budget with no ramp up or grace period.

- Maintained 100% client retention.

- Qualified for Summer Sales trip in 2018.

February 2014 – July 2017 | Greensboro, NC

**Account Manager** *Systel Business Equipment*

Territory management by prospecting lead generation, referrals, appointments scheduling and demonstrations.

Maintain an active knowledge of new and emerging technologies and trends.

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**Education**

July 2020

**Front End Web**

**Developer**

Udacity

December 2012

**Business**

**Administration**

UNC Greensboro

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**Skills**

- Figma
- Adobe Creative Suite
- Communication
- Microsoft Office
- Information Technology

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**Awards & Interests**

Eagle Scout/BSA  
Hiking  
Camping  
Cycling  
Traveling  
Composing music  
Photography

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**Contact**

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