

Jiho Sohn

Digital Project Manager | UX/UI Front-End Developer

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Programming Languages: TypeScript | JavaScript | HTML/CSS | Sass

Technologies: React.js/Next.js | MySQL | MongoDB | GCP | Express | Git | Bootstrap | TailwindCSS

Creative: Generative AI | Figma | Adobe Suite

PROFESSIONAL SUMMARY

Combined **20+ years** of experience in web development, design, and project management. Expertise in the **MERN/LAMP** tech stack, with a specialization in enterprise-level applications for the financial, tourism, and higher education industries. Launched impactful solutions that have transformed operations and user experiences in these sectors. Passionate about servant leadership and human development.

WORK EXPERIENCE

Boca Code - Senior Software Engineer Instructor

Boca Raton, FL | May 2022 - Present

- Spearheaded the initiative for three internships: UX/UI, UX/UI MERN, and Wordpress/PHP. The goal is to empower graduates with an in-depth grasp of software engineering principles, utilizing **generative AI**, visual design concept, and project management leadership, **fostering an Agile mindset** through an **immersive agency-style experience**.
- Cultivated strong business relationships, leading to the successful hiring of over **19** talented graduates for junior positions.
- Collaborate cross-functionally to plan and execute open houses, resulting in a revenue boost of **\$112,000** within 4 months.
- Elevated student project standards and **raised the bar** at the school by emphasizing modern UX/UI and mobile responsiveness through a method similar to Project Lead The Way (PLTW) with a spiral approach.
- Pioneered the school's first **Generative AI** class, emphasizing **prompt engineering** and video synthesis, enhanced further through the utilization of **Natural Language Processing (NLP)**.

Banyan Hill - Web Project Manager/Front-End Developer

Boynton Beach, FL | Dec 2019 – Dec 2022

- Successfully **collaborated with cross-functional teams**, including Internal Marketing, e-Commerce Team, Creative, and Customer Service, to orchestrate webinar campaigns and marketing invites. Resulting in **\$12.6 million** in gross revenue.
- Initiated and executed a comprehensive revamp of a flagship website with over **375,000** subscribers, including **site architecture redesign**, **UI enhancements**, and the successful launch of the beta-version homepage.
- **Transformed interdepartmental communication** and workflows across 4 departments by introducing a project management tool, supporting Agile methodologies, resulting in the replacement of outdated methods, and **achieving significant time and cost savings**.
- Co-founded JavaScript Propulsion Lesson, a program aimed to **mentor** staff members with **JavaScript** and **React** skills.

Lake Powell Adventure - Director of Creative and Technology

Page, AZ | Dec 2018 – Jan 2022

- Generated close to **\$1 million** in gross revenue over **3** years without any marketing expenses. Resulting in achieving first-page ranking for our website, initiating organic social media strategies, and increasing SEO and web traffic.
- Leveraged collaborative efforts with Page City council members and local businesses to establish a powerful network of **14** local businesses that collectively promoted tourism, resulting in enhanced visibility and increased visitor attraction.
- Managed technology and creative aspects of the business, including websites and social media materials. WordPress and PHP.

Legacy Research Group - Web Product Manager/Strategy

Delray Beach, FL | Oct 2018 - Dec 2019

- **Collaborated cross-functionally** with Editorial, Marketing, and Customer Service to successfully launch **12** products, optimizing inter-departmental protocols for improved efficiency.
- Implemented and **optimized an Ad Management System** for the Marketing team, utilizing intuitive naming conventions and used **industry best practices**. Resulting in streamlining and optimized workflow protocol inefficiencies.
- **Mentored team members** on solving problems from technical issues to creative. And at times simply lent a listening ear for team morale.

Hidden Canyon Kayak - Head of Creative and Technology

Page, AZ | Jun 2012 - May 2018

- Transformed the company's financial performance, increasing revenue from less than **\$200k** to an **ARR of \$900k**, resulting in a **4X** in growth and profitability. Worked with the crew in-person to identify pain points and address their unique needs.
- Worked closely with the owner to create **efficient protocols** between kayak guides, designers and vendors to improve overall communication and workflow.
- In the field worked **side-by-side** as a kayak guide assistant to better understand the business and customer needs in a progressively changing landscape – both geographically and technologically.

The Oxford Club - Web Project Manager

Baltimore, MD | Apr 2016 - Feb 2018

- Orchestrated a multi-departmental campaign effort—creative, editorial, marketing, retention and The Call Center (TCC)—to launch The Oxford Club's new exclusive member website for over **150,000** subscribers.
- Spearheaded the site development schedule, content migration strategy for 9,800 plus published materials, enterprise-level deployment strategy, post-launch QA prioritization, bug tracking and staff support/training of the new system.

NCSDO - Back-End Web Developer

Baltimore, MD | May 2002 - Feb 2013

- Worked with **WordPress** and **Drupal** for The Campaign for UPENN, Stanford, The Hope College Campaign, the Williams College admission site, and recruitment for St. John's College and Barnard College.
- Developed a lead generation admissions marketing program using personalized emails and urls to track student engagement and interest. Email listings ranged from **75,000** to **300,000** contacts.

EDUCATION

Rhode Island School of Design, Bachelors of Fine Arts (BFA)

Providence, RI | Aug 2001