Jiho Sohn

Head of Web Services | UX/UI Engineer | AI Integration Specialist

South Florida | isohndata@gmail.com | 410-428-6363 | Linkedin

Languages: JavaScript, HTML/CSS, Sass Creative: Generative AI, Figma, Adobe Creative Suite Technologies: React.js, MySQL, MongoDB, Git, Bootstrap, WordPress AI: Claude, Gemini, Chat GPT, _Zapier, Generative AI Video, Voice and Music

PROFESSIONAL SUMMARY

Dynamic and innovative professional with over 20 years of experience in web development, strategic visual storytelling and data organization. Passionate about integrating Generative AI to enhance productivity and efficiency, deliver exceptional user experiences, and foster a positive and collaborative work culture. Proven track record in leading cross-functional teams to create impactful solutions in the financial, tourism, higher education, and law sectors. Dedicated to servant leadership and human development, with a strong focus on empathy, collaboration and continuous learning.

WORK EXPERIENCE

Practice Made Perfect Marketing - Head of Web Services

West Palm Beach, FL | Oct 2023 - Present

- Spearheaded implementation of AI-driven and cloud-based solutions, enhancing overall efficiency by 70% across
 processes including SEO content writing, YouTube SEO, UX/UI mockups, and web development.
- Empowered and led a dynamic team of 3 UX/UI developers and 3 SEO content strategists, spearheading innovation through AI-assisted workflows and a forward-thinking mindset. Championed the adoption of AI in everyday workflows, fostering a culture of efficiency and promoting life-work balance.
- Developed 4 custom ChatGPT AI-bots, Call Tracking to Google Sheet Automation, Reusable Social Media Content
 Repository and Voice and Type-Enabled AI ChatBots Assistant for internal client management. Integrated Low-Code
 No-Code solutions, boosting organizational productivity, collaboration, and self-sufficiency.
- Collaborated closely with multiple departments to drive client success by redesigning the Web Services Department
 workflow. Emphasized clarity, structure, and timely communication to meet client expectations.
- Key Strength: AI Integration, Cloud-Based Solutions, Workflow Automation, Efficiency Optimization, Cross-Functional Collaboration, Team Leadership, Innovative Culture, WordPress Multisite, GSD (Get Stuff Done).

Boca Code - Senior Software Engineer Instructor

Boca Raton, FL | May 2022 - Aug 2023

- Spearheaded the initiative for three internships: UX/UI, UX/UI MERN, and Wordpress/PHP. The goal is to **empower graduates** with an in-depth grasp of software engineering principles, utilizing Generative AI, visual design concept, and project management leadership, **fostering an Agile mindset** through an **immersive agency-style experience**. The program has helped graduates launch their careers in software engineering, with **83.3% of interns being hired** thus far.
- Cultivated strong business relationships, leading to the successful hiring of 15 talented graduates for junior positions.
- Collaborate cross-functionally to plan and execute open houses, resulting in a revenue boost of \$112,000 within 4 months.
- Elevated student project standards and **raised the bar** at the school by emphasizing modern UX/UI and mobile responsiveness, using a method similar to Project Lead The Way (PLTW) with a spiral curriculum approach.
- Pioneered the school's first **Generative AI** class, emphasizing **prompt engineering** and video synthesis, enhanced further through the utilization of **Natural Language Processing (NLP)**.
- Curriculum: HTML/CSS, JavaScript, MongoDB, MySQL, Express.js, React.js, Bootstrap, Sass, Gen AI, Git, Agile, PM

Banyan Hill - Web Project Manager / Front-End Developer

Boynton Beach, FL | Dec 2019 - Dec 2022

- Successfully **collaborated with cross-functional teams**, including Internal Marketing, e-Commerce Team, Creative, and Customer Service, to orchestrate webinar campaigns and marketing invites. Resulting in **\$12.6 million** in gross revenue.
- Initiated and executed a comprehensive revamp of a flagship website with over **375,000** subscribers, including **site architecture redesign**, **UI enhancements**, and the successful launch of the beta-version homepage.
- Transformed interdepartmental communication and workflows across 4 departments by introducing a project management tool, supporting **Agile methodologies**, resulting in the replacement of outdated methods, and **achieving significant time and cost savings**.
- Co-founded JavaScript Propulsion Lesson, a program aimed to mentor staff members with JavaScript and React skills.
- Technology: HTML/CSS, JavaScript, PHP, WordPress, React.js, Bootstrap, Asana, Git, SEO, Adobe Creative Suite

Lake Powell Adventure - Director of Creative and Technology

Page, AZ | Dec 2018 - Jan 2022

- Generated close to \$1 million in gross revenue over 3 years without any marketing expenses. Resulting in achieving first-page ranking for our website, initiating organic social media strategies, and increasing SEO and web traffic.
- Leveraged collaborative efforts with Page City council members and local businesses to establish a powerful network of 14
 local businesses that collectively promoted tourism, resulting in enhanced visibility and increased visitor attraction.
- Managed technology and creative aspects of the business, including websites and social media materials.
- Technology: HTML/CSS, JavaScript, PHP, WordPress, Adobe Creative Suite, Social Media, SEO, Photography, Video

Legacy Research Group - Web Product Owner and Strategist

Delray Beach, FL | Oct 2018 - Dec 2019

- Collaborated cross-functionally with Editorial, Marketing, and Customer Service to successfully launch 12 products, optimizing inter-departmental protocols for improved efficiency.
- Implemented and optimized an Ad Management System for the Marketing team, utilizing intuitive naming conventions
 and used industry best practices. Resulting in streamlining and optimized workflow protocol inefficiencies.
- Mentored team members on solving problems from technical issues to creative. And at times simply lent a listening ear for team morale.
- Technology: HTML/CSS, JavaScript, React.js, WordPress, SEO, Jira, Git

Hidden Canyon Kayak - Head of Creative and Technology

Page, AZ | Jun 2012 - May 2018

- Transformed the company's financial performance, increasing revenue from less than \$200k to an ARR of \$900k, resulting in a 4X in growth and profitability. Worked with the crew in-person to identify pain points and address their unique needs.
- Worked closely with the owner to create efficient protocols between kayak guides, designers and vendors to improve overall
 communication and workflow.
- In the field worked **side-by-side** as a kayak guide assistant to better understand the business and customer needs in a progressively changing landscape both geographically and technologically.
- Technology: HTML/CSS, JavaScript, PHP, WordPress, Adobe Creative Suite, Social Media, SEO, Photography, Video

The Oxford Club - Web Project Manager

Baltimore, MD | Apr 2016 - Feb 2018

- Orchestrated a multi-departmental campaign effort—creative, editorial, marketing, retention and The Call Center (TCC)—to launch The Oxford Club's new exclusive member website for over **150,000** subscribers.
- Technology: WordPress, Asana, Photography

NCSDO - Back-End Web Developer

Baltimore, MD | May 2002 - Feb 2013

- Worked with WordPress and Drupal for The Campaign for UPENN, Stanford, The Hope College Campaign, the Williams
 College admission site, and recruitment for St. John's College and Barnard College.
- Technology: HTML/CSS, MySQL, WordPress, Drupal, Asana, Adobe Creative Suite, Photography, Video

Full work experience and recommendations are listed on <u>isohndata.com/linkedin</u>.

EDUCATION

Rhode Island School of Design - Bachelors of Fine Arts (BFA)

Providence, RI | Aug 2001

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