Department of Mechanical & Industrial Engineering University of Toronto

FINAL EXAMINATION, DECEMBER 2001

Fourth Year - Program 5 MIE 566F - Decision Analysis

Exam Type: A

Examiner: E. Lewin

Notes:

- 1. Non programmable calculators permitted.
- 2. 100 marks representing 50% of the course mark.
- The vice president of Harling Equipment needs to select a new director of marketing. The two candidates are Bill Jacobs and Sue Flowers. The criteria (objectives) sought to be more relevant in the selection are: leadership ability (L), personal skills (P) and administrative skills (A). The following pairwise comparison were established:

Leadership ability is twice as important as personal skills.

Personal is 3 times as important as administrative skills.

Leadership ability is five times as important as administrative skills.

The score of each candidate on each objective is as follows:

	Jacobs	Flowers
L	0.6	0.4
P	0.3	0.7
Λ	0.4	0.6

Use the AHP Method and do the following:

- 3 a. Construct a matrix of the pairwise comparisons
- 8 b. Which candidate should be selected as the new director of marketing?
- 4 c. Check the pairwise comparison matrix for consistency. (RI for n=3 is 0.58)
- The figures in the following matrix represent the sums of money paid by the Column Player to the Row Player, when each chooses his alternative.

5 a. Find the mixed strategy of the Row Player and draw a graph of it.

- 5 b. Find the mixed strategy of the Column Player and draw a graph of it.
- 5 c. Find the expected value of the game. Specify which player is expected to gain and how much.
- 3 I have two options for investing my money.

If I select Investment A, my wealth will be at \$50,000 with 60% probability, or at \$10,000 with 40% probability.

Investment B will transform my wealth to \$20,000.

My utility function is the exponential utility function.

I would accept a lottery with 50% chance of winning an amount of money and 50% chance of loosing half of this amount, as long as the amount that I could loose is smaller than \$6,000 (The maximum amount that I could win is \$12,000)

$$U(x) = 1 - \ell^{-x/R}$$

- 10 Which investment should I select?
- 4 You are contemplating two alternative uncertain investments, whose distributions for payoffs are as follows:

Net	Probabilities			
Payoff(\$)	Investment C	Investment D		
50	1/3	1/4		
100	1/3	1/2		
150	1/3	1/4		

- 2 a. Without calculating any figures, which investment is more risky and why?
- b. If your preference (utility) function is U(x)=Ln(x), what are your Certainty Equivalent and Risk Premium in each investment
- 5 Suppose that we have the following alternatives and state of nature matrix:

	Αl	Λ2	Α3	A4	A5	Α6
S1	10	4	3	8	7	4
S2	i	5	7	1	2	6
S3	2	4	8	2	7	4
S4	3	4	4	2	7	4

- 8 a Determine the optimal action under each of the following decision rule: Maximin, Maximax, Laplace (Assume equal probability for each state), Minimax Regret.
- 4 b. In the Hurwitz Rule, we use a coefficient of optimism, $0 < \alpha < 1$, where $\alpha=0$ is totally pessimistic, and $\alpha=1$ is totally optimistic. Determine the optimal actions for all values of α between 0 and 1. Use a graph to show your solution.
- Alron Development is bidding against Basil Ventures for a project. Alron believes that Basil's bid could be as follows:
 \$6000 with a probability of 20%, \$8000 with a probability of 50% or \$12000 with a probability of 30%. It will cost Alron \$6,000 to do the project.
 Alron considers 6 alternatives for its bid: \$5900, \$6100, \$7900, \$8100, \$11900, \$12100.
 - 6 a. Construct a payoff (profit) matrix for Alron Development
 - 6 b. Determine Alron's bid according to the following decisions rules: Maximin, Maximax, Laplace, Minimax Regret.
- An individual has to make two decisions within 5 minutes of each other, as follows:
 - Decision 1: Choose A or B
 - A win \$1 million with probability 1
 - B win \$5 million with probability .10 win \$1 million with probability .89 win 0 with probability .01
 - Decision 2: Choose C or D
 - C win \$1 million with probability .11 win 0 with probability .89
 - D win \$5 million with probability .10 win 0 with probability .90

If the decision-maker prefers A over B, in Decision 1 and D over C in Decision 2. Does he create a contradiction / paradox in terms of his individual utilities?

10 Explain your answer, using decision trees, utilities and equations.

- **8** 6 a. List the 3 main types of blocks to creativity and mention 2 sub-headings or 2 short sentences to each of them.
 - 6 b. List 3 advantages and 3 disadvantages to Group Decision Making
- Comment on the following statement:

 For an effective group decision making and execution, it is important to include individuals with different / same personalities and different / same action profiles (In addition to their professional knowledge and experience)
 - 6 Explain your answer, in 2-4 sentences.