

version 0.1.0

## Title

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**persuasio** — Conduct causal inference on persuasive effects

## Syntax

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```
persuasio subcommand varlist [if] [in] [, level(#) model(string)  
method(string) nboot(#) title(string)]
```

## Options

<i>Option</i>	<i>Description</i>
<b>level</b> (#)	Set confidence level; default is <b>level</b> (95)
<b>model</b> ( <i>string</i> )	Regression model when <i>covariates</i> are present
<b>method</b> ( <i>string</i> )	Inference method; default is <b>method</b> ("normal")
<b>nboot</b> (#)	Perform # bootstrap replications
<b>title</b> ( <i>string</i> )	Title of estimation

## Description

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**persuasio** conducts causal inference on persuasive effects. It is a wrapper that calls a variety of subroutines. *subcommand* has several options:

<i>Subcommand</i>	<i>Description</i>
<b>apr</b>	inference on APR when <i>y</i> , <i>t</i> , <i>z</i> are observed
<b>lpr</b>	inference on LPR when <i>y</i> , <i>t</i> , <i>z</i> are observed
<b>yz</b>	inference on APR and LPR when <i>y</i> , <i>z</i> are observed
<b>calc</b>	bound estimates on APR and LPR with summary statistics

**apr** and **lpr** refer to a data scenario where binary outcomes *y*, binary treatments *t*, and binary instruments *z* are observed (with covariates *x* if exist) for each observational unit. **apr** and **lpr** provide causal inference on the average persuasion rate (APR) and the local persuasion rate (LPR), respectively.

**yz** is concerned with another data scenario where persuasive treatment  $t$  is unobserved. In this case, bounds on the APR are the same as those on the LPR. It provides causal inference for the APR and hence, for the LPR as well.

**calc** is designed for the case when summary statistics on  $\Pr(y=1|z)$  and/or  $\Pr(t=1|z)$  for each  $z=0,1$  are available. It provides the lower and upper bounds on the APR as well as the lower and upper bounds on the LPR.

## **Options**

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**model**(*string*) specifies a regression model of  $y$  on  $z$  and  $x$ .

This option is only relevant when  $x$  is present. The default option is "no\_interaction" between  $z$  and  $x$ . When "interaction" is selected, full interactions between  $z$  and  $x$  are allowed.

**level**(#) sets confidence level; default is **level**(95).

**method**(*string*) refers the method for inference.

The default option is **method**("normal"). By the nature of identification, one-sided confidence intervals are produced.

1. When  $x$  is present, it needs to be set as **method**("bootstrap"); otherwise, the confidence interval will be missing.
2. When  $x$  is absent, both options yield non-missing confidence intervals.

**nboot**(#) chooses the number of bootstrap replications.

The default option is **nboot**(50). It is only relevant when **method**("bootstrap") is selected.

**title**(*string*) specifies the title of estimation.

All these options are irrelevant for subcommands **calc**.

## **Remarks**

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It is recommended to use **nboot**(#) with # at least 1000. A default choice of 50 is meant to check the code initially because it may take a long time to run the bootstrap part. The bootstrap confidence interval is based on percentile bootstrap. A use of normality-based bootstrap confidence interval is not recommended because bootstrap standard errors can be unreasonably large in applications.

## **Examples**

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We first call the dataset included in the package.

```
. use GKB, clear
```

The first example conducts inference on APR when  $y, t, z$  are observed.

```
. persuasio apr voteddem_all readsome post, level(80) method("normal")
```

The second example conducts inference on LPR when  $y, t, z$  are observed.

```
. persuasio lpr voteddem_all readsome post, level(80) method("normal")
```

The third example conducts bootstrap inference on APR and LPR when  $y, z$  are observed with a covariate, *MZwave2*, interacting with the instrument, *post*.

```
. persuasio yz voteddem_all post MZwave2, level(80)  
model("interaction") method("bootstrap") nboot(1000)
```

The fourth example considers the case when we have summary statistics on  $\Pr(y=1|z)$  and/or  $\Pr(t=1|z)$ .

We first compute summary statistics.

```
. foreach var in voteddem_all readsome {  
    foreach treat in 0 1 {  
        sum `var' if post == `treat'  
        scalar `var'__treat' = r(mean)  
    }  
}
```

Then, we calculate the bound estimates on the APR and LPR.

```
. persuasio calc voteddem_all_1 voteddem_all_0 readsome_1 readsome_0
```

## **Stored results**

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**apr** calls this package's command **persuasio4ytz**, **lpr** command **persuasio4ytz2lpr**, **yz** command **persuasio4yz**, and **calc** command **calc4persuasio**, respectively. Check help files for these commands for details on stored results.

## **Authors**

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## **License**

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GPL-3

## **References**

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Sung Jae Jun and Sokbae Lee (2019), Identifying the Effect of Persuasion, [arXiv:1812.02276](https://arxiv.org/abs/1812.02276) [[econ.EM](#)]