



## Informe ejecutivo de gestión de negocios de la empresa

**Compras**

**Producción**

**Almacén**

**Recursos Humanos**

**Ventas**

**Clientes**

Datos actualizados  
al

20/11/2022 17:40:22



Proveedor

All

Producto

All

4.012

Ordenes de Compra

\$115.839.961,03

Monto Pagado

\$1.124.659,82

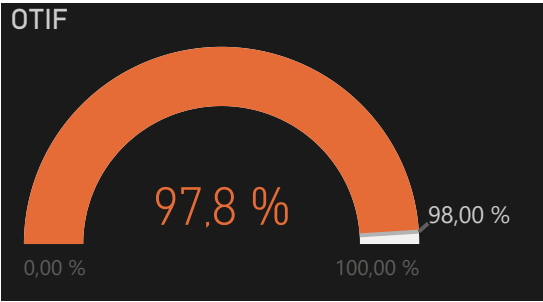
Promedio mensual Monto

97,76 %

InFull

100,00 %

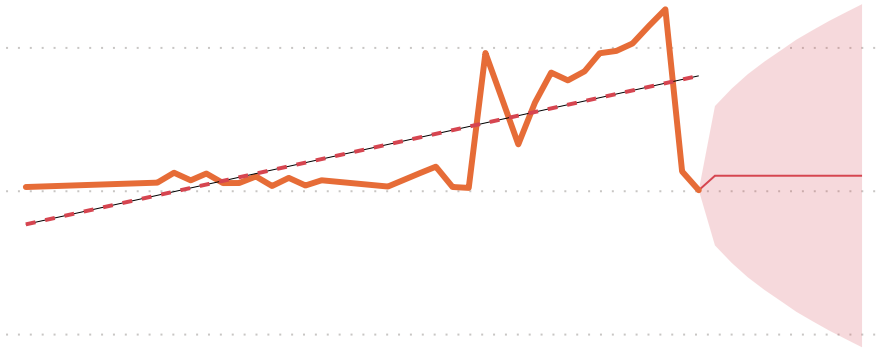
OnTime



99,98 %

Cumplimiento LeadTime

Monto Pagado by Year and Month



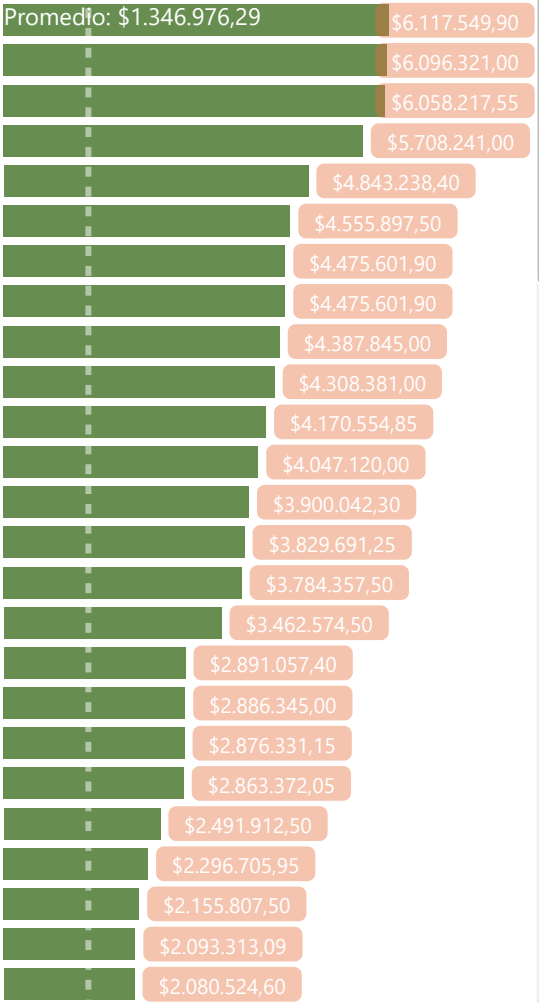
Monto Pagado trended down, resulting in a 99,55% decrease between [abril 2011](#) and [septiembre 2014](#).

Monto Pagado started trending down on [mayo 2014](#), falling by 99,99% ( [\\$10.236.917,72](#)) in [4 months](#).

Monto Pagado was trending up between [abril 2013](#) and [abril 2014](#) with a rise of [\\$8.532.910,72](#) but had a significant change in trend and dropped by [\\$10.236.917,72](#) starting [mayo 2014](#).

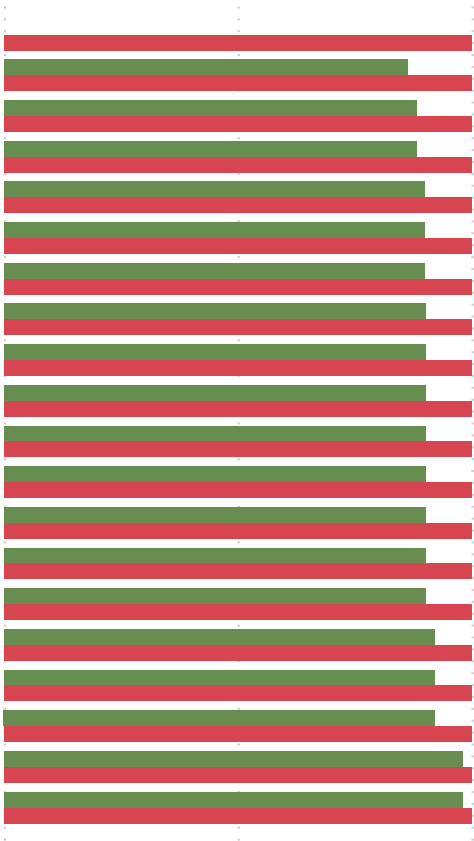
Monto Pagado jumped from [\\$1.188.032,17](#) to [\\$9.720.942,90](#) during its steepest incline between [abril 2013](#) and [abril 2014](#).

Monto Pagado by Proveedor



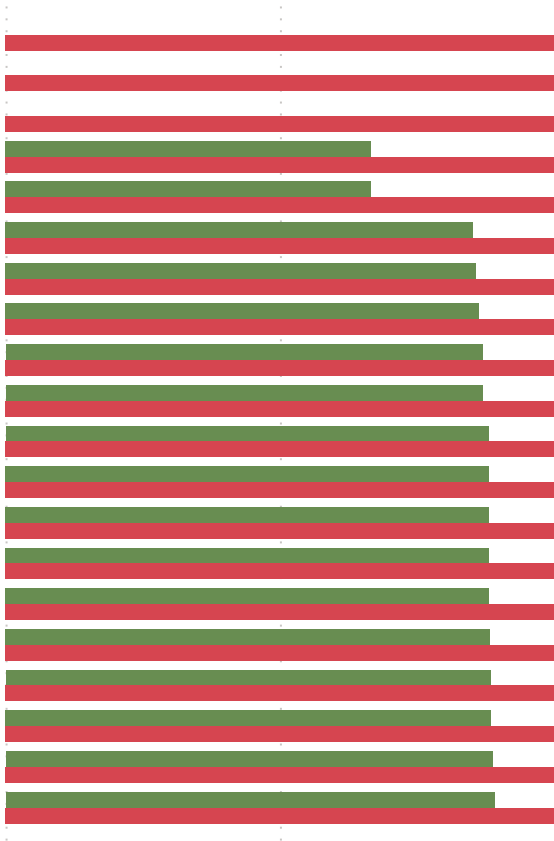
InFull and OnTime by Proveedor

InFull OnTime



InFull and OnTime by Producto

InFull OnTime



Resumen por Productos

Descripcion	ProductID	Proveedor	CantidadPedida	CantidadRecibida	CantidadRecibida by Fecha	InFull	Variacion Cantidad	CantidadDevuelta	CantidadDevuelta by Fecha
Adjustable Race	1	Litware, Inc.	154	153		98,04 %	1,00	153	
All-Purpose Bike Stand	879	Green Lake Bike Company	400	400		100,00 %	0,00	400	
AWC Logo Cap	712	Integrated Sport Products	630	630		100,00 %	0,00	630	
Bearing Ball	2	Wood Fitness	150	150		100,00 %	0,00	150	
Total			4.024.522	3.988.093		97,76 %	36.429,00	3.988.093	

Categoría

All

producto

All

Location

All

1.422.627

Productos Terminados

\$21.073.339,04

Costo de Producción

\$37.265.038,84

Valor de Produccion

43,45 %

Rentabilidad Esperada

2.796

Productos en proceso

7

Locaciones de Fabricas

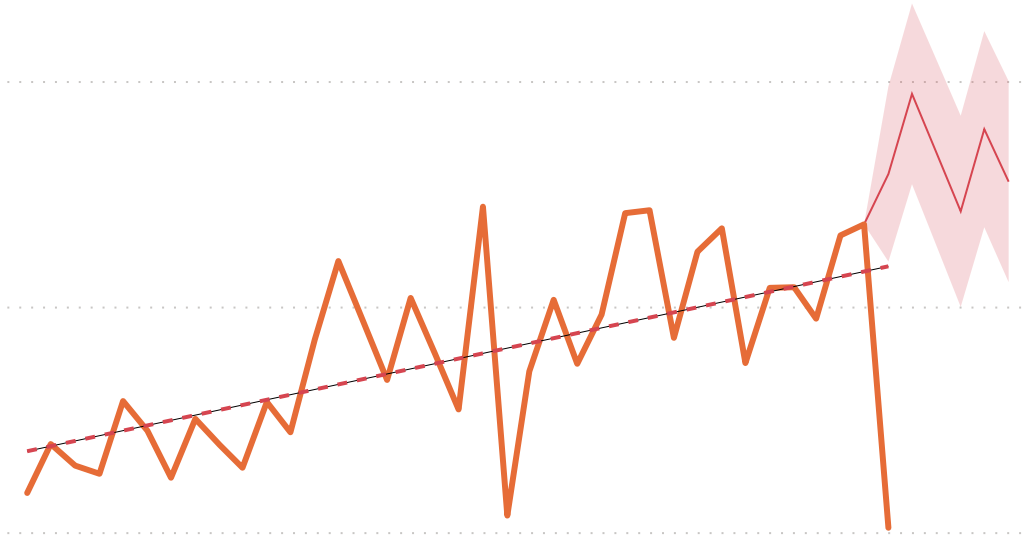
55

Categorias de Productos

140

Variedad de Productos

### Productos Terminados by Year and Month



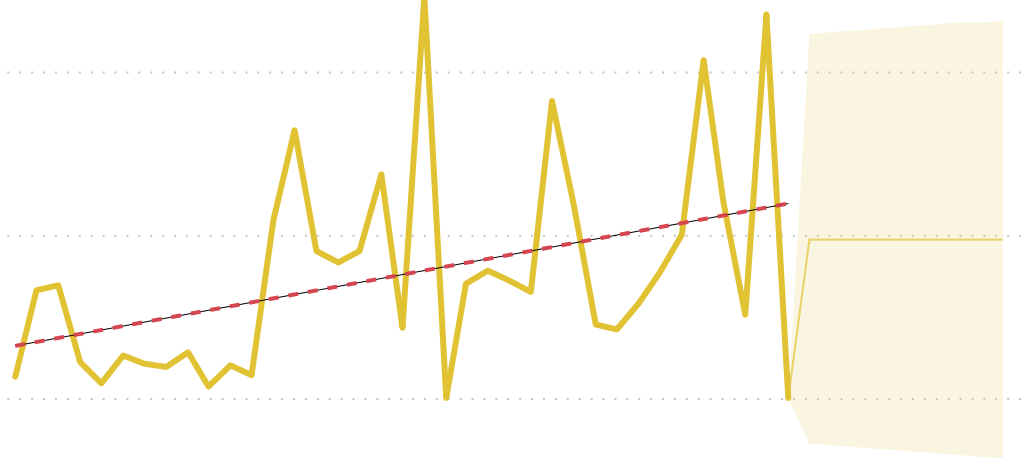
Productos Terminados trended down, resulting in a 88,87% decrease between junio 2011 and junio 2014.

Productos Terminados started trending down on marzo 2014, falling by 97,96% (46354) in 3 months.

Productos Terminados was trending up between mayo 2013 and febrero 2014 with a rise of 16975 but had a significant change in trend and dropped by 46354 starting marzo 2014.

Productos Terminados jumped from 22136 to 33733 during its steepest incline between mayo 2012 and septiembre 2012.

### Productos en proceso by Year and Month

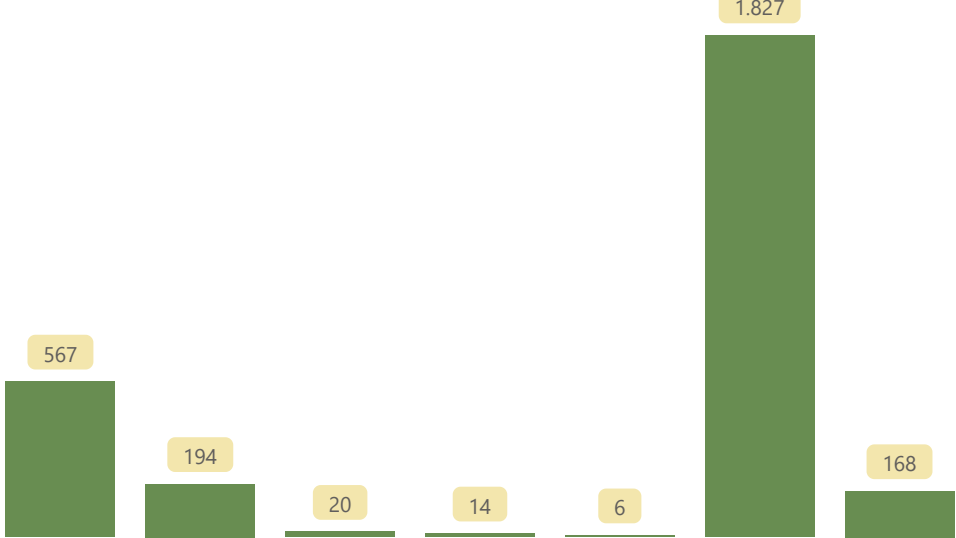


Productos en proceso trended down, resulting in a 100,00% decrease between junio 2011 and junio 2014.

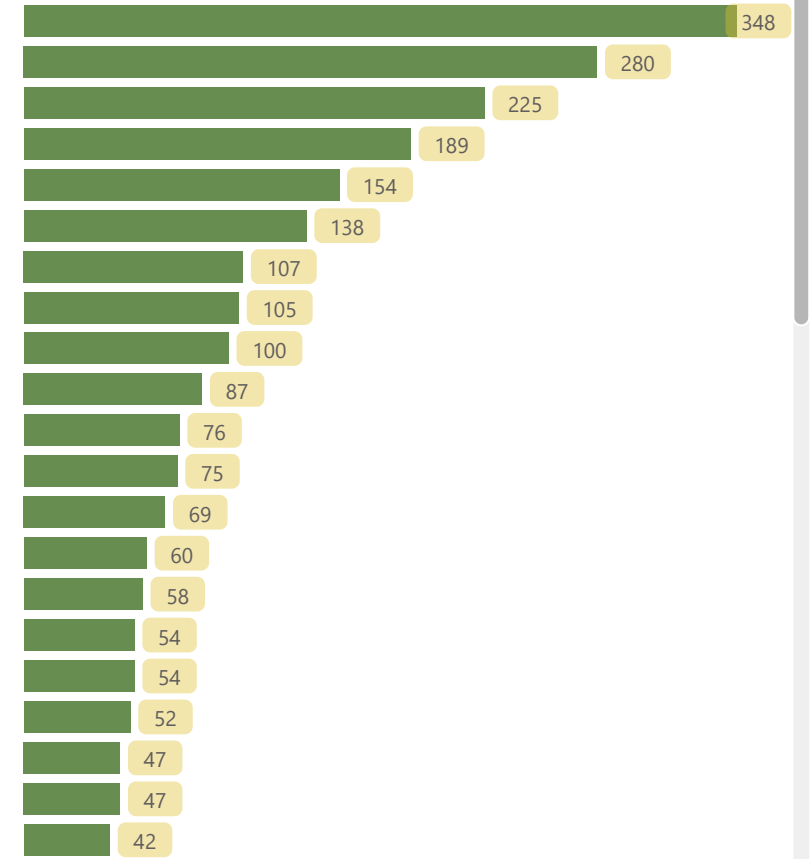
Productos en proceso started trending down on octubre 2012, falling by 14,44% (13) in 14 months.




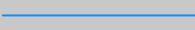



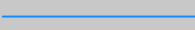




Productos en proceso dropped from 13 to 7 during its steepest decline between junio 2011 and marzo 2012.

### Productos en proceso by Location



### Productos en proceso by Categoría



ProductModel	producto	Productos Terminados	% del Total	Productos Terminados by Fecha	Productos en proceso	Productos en proceso by Fecha	Costo de Producción	Valor de Produccion	Rentabilidad Esperada
Front Derailleur	Front Derailleur	181.814	12,78%		348		\$89.773,74	\$202.192,90	55,60 %
HL Bottom Bracket	HL Bottom Bracket	23.010	1,62%		75		\$58.472,69	\$131.695,16	55,60 %
HL Crankset	HL Crankset	14.555	1,02%		13		\$128.747,97	\$289.972,84	55,60 %
HL Fork	HL Fork	96.986	6,82%		76		\$224.981,07	\$506.713,92	55,60 %
HL Headset	HL Headset	14.169	1,00%		41		\$39.652,15	\$89.306,68	55,60 %
Total		1.422.627	100,00%		2.796		\$21.073.339,04	\$37.265.038,84	43,45 %



Fecha

30/06/2006

31/12/2014

Datos actualizados al  
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producto

All

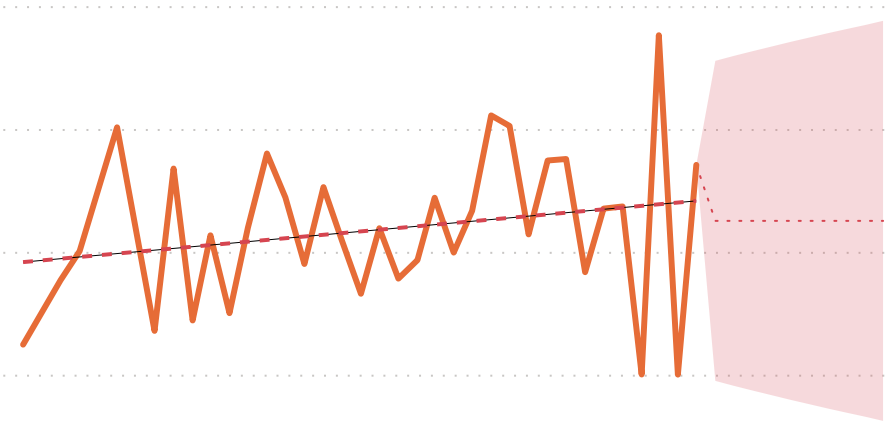
Region

All

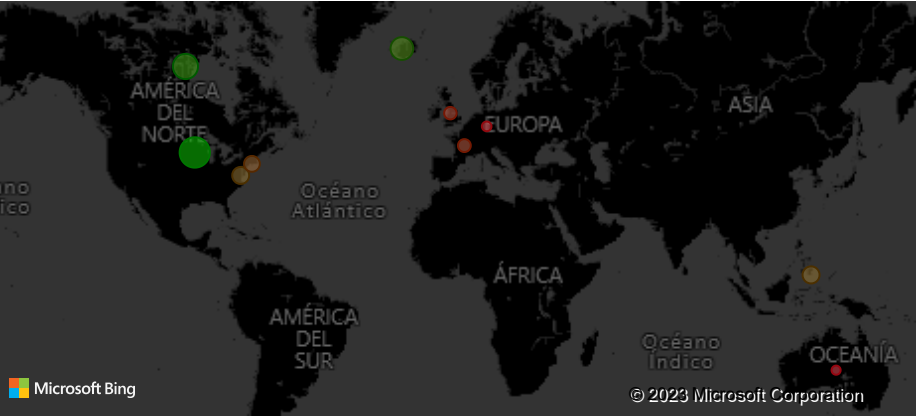
vendedor

All

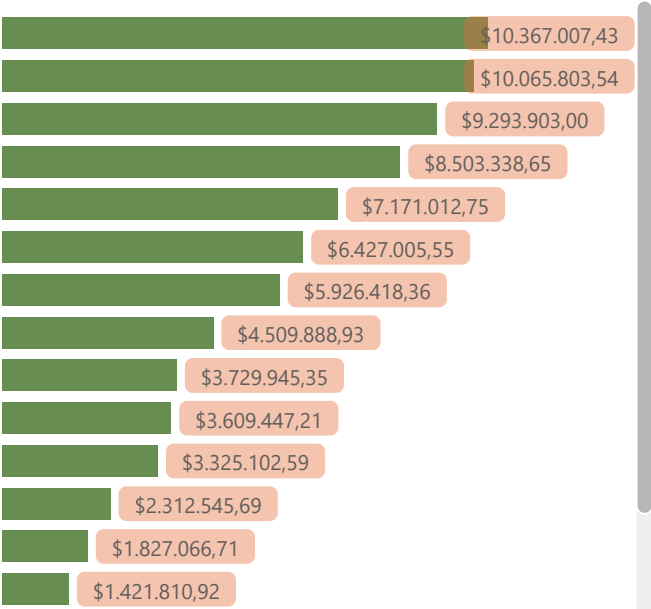
Ventas by Year and Month



Ventas by Region



Ventas by vendedor



\$80,49M

Ventas

4.012

Transacciones

\$20.061,74

Ventas Promedio

53,47

Cantidad Media

636

Cientes que compraron

Monto Pagado trended down, resulting in a 99,55% decrease between [abril 2011](#) and [septiembre 2014](#).

Monto Pagado started trending down on [mayo 2014](#), falling by 99,99% ( [\\$10.236.917,72](#)) in [4 months](#).

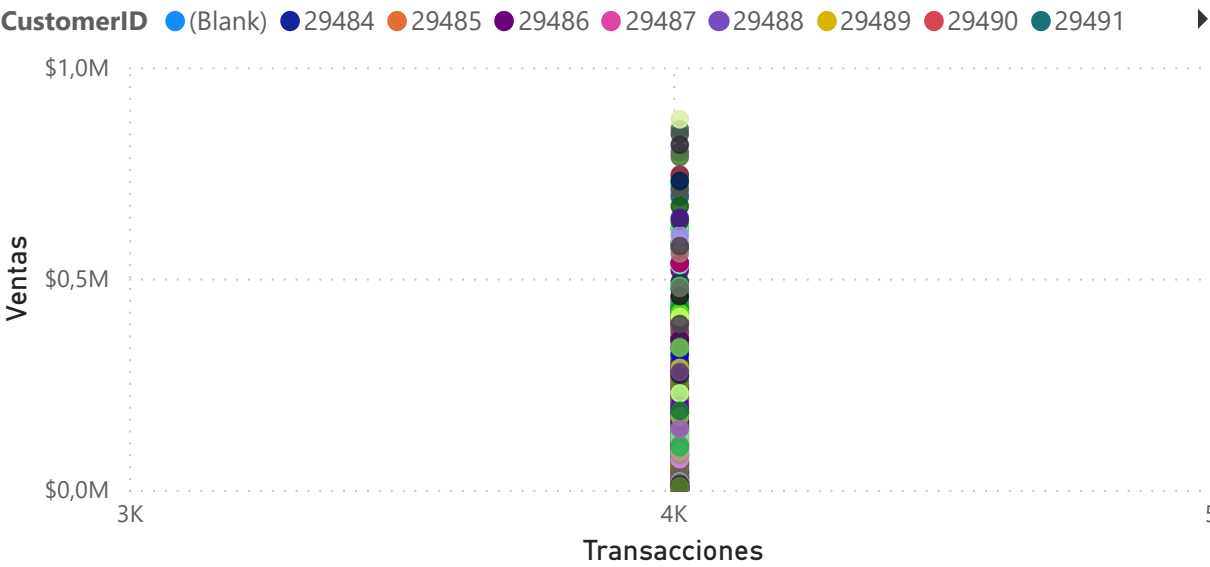
Monto Pagado was trending up between [abril 2013](#) and [abril 2014](#) with a rise of [\\$8.532.910,72](#) but had a significant change in trend and dropped by [\\$10.236.917,72](#) starting [mayo 2014](#).


Monto Pagado jumped from [\\$1.188.032,17](#) to [\\$9.720.942,90](#) during its steepest incline between [abril 2013](#) and [abril 2014](#).

Resumen por Productos

producto	ID	Transacciones	Cantidad Vendida	Ventas	Ventas by Fecha	Ventas Promedio	Rotación Mensual
		4.012					
AWC Logo Cap	712	4.012	6.121	\$31.541,35		\$7,86	59,43
Bike Wash - Dissolver	877	4.012	2.411	\$11.188,37		\$2,79	23,41
Cable Lock	843	4.012	1.087	\$16.240,22		\$4,05	10,55
Total		4.012	214.516	\$80.487.704,18		\$20.061,74	2.082,68

Transacciones and Ventas by CustomerID





←

Menú

Fecha

30/06/2006

31/12/2014

Datos actualizados al  
20/11/2022 17:40:22

Categoría

All

Producto

All

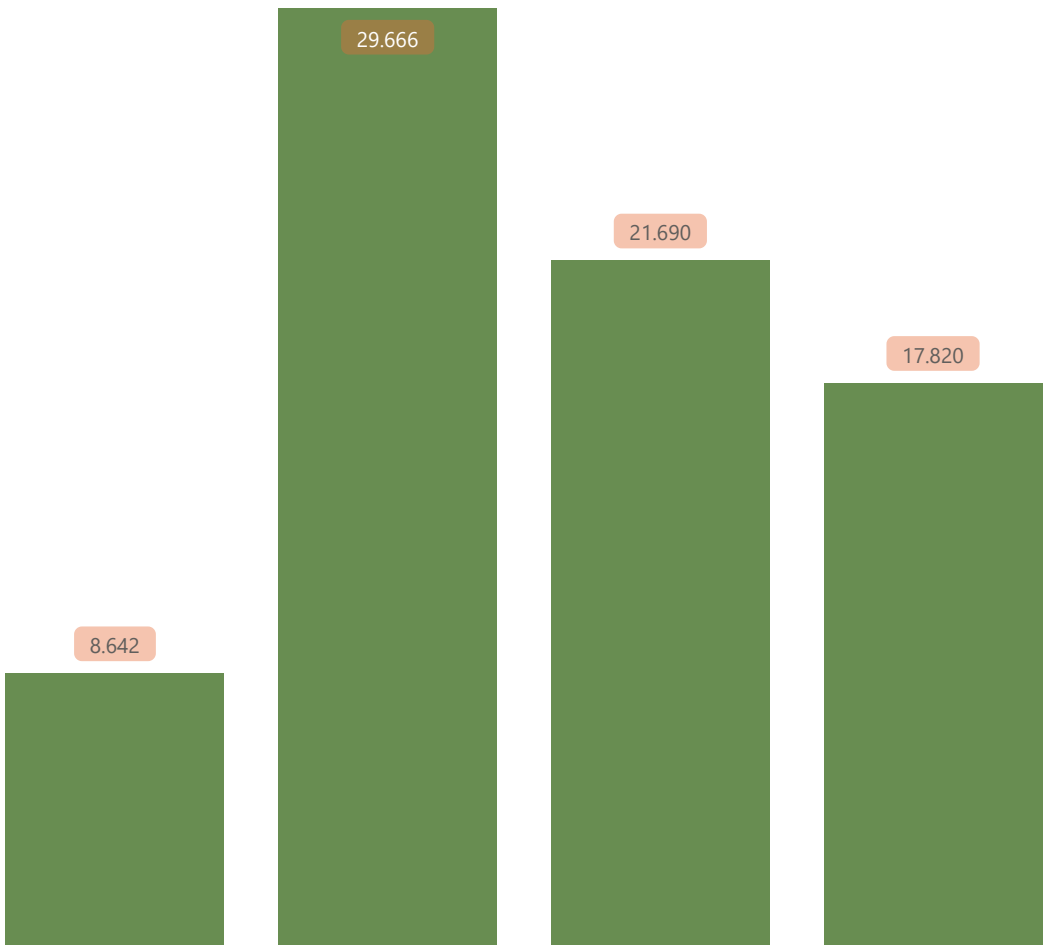
Location

All

2.796

Productos en proceso

Quantity by Year



Existencia de insumos

Year	2011		2012		2013		2014			Total
producto	May	Total	April	Total	April	Total	July	August	Total	
All-Purpose Bike Stand					144	144				144
AWC Logo Cap	288	288								288
Bike Wash - Dissolver					36	36				36
Cable Lock			252	252						252
Chain								589	589	589
Classic Vest, L					252	252				252
Classic Vest, M					216	216				216
Classic Vest, S					180	180				180
Fender Set - Mountain					108	108				108
Front Brakes								767	767	767
Front Derailleur					853	853				853
Full-Finger Gloves, L			144	144						144
Full-Finger Gloves, M			108	108						108
Full-Finger Gloves, S			72	72						72
Half-Finger Gloves, L			36	36						36
Half-Finger Gloves, M			0	0						0
Half-Finger Gloves, S			324	324						324
Total	8.642	8.642	29.666	29.666	21.690	21.690	989	16.831	17.820	77.818

Entrada de productos terminados

1.422.627

Productos Terminados

Flujo de productos terminados al almacén

Year	2011								2012											
producto	June	July	August	September	October	November	December	Total	January	February	March	April	May	June	July	August	September	October	November	December
All-Purpose Bike Stand	8.677	19.526	14.747	12.934	29.055	22.478	12.059	119.476	25.109	19.322	14.273	28.848	22.136	42.692	60.093	46.959	33.733	51.913	39.530	
AWC Logo Cap	8.677	19.526	14.747	12.934	29.055	22.478	12.059	119.476	25.109	19.322	14.273	28.848	22.136	42.692	60.093	46.959	33.733	51.913	39.530	
Bike Wash - Dissolver	8.677	19.526	14.747	12.934	29.055	22.478	12.059	119.476	25.109	19.322	14.273	28.848	22.136	42.692	60.093	46.959	33.733	51.913	39.530	
Cable Lock	8.677	19.526	14.747	12.934	29.055	22.478	12.059	119.476	25.109	19.322	14.273	28.848	22.136	42.692	60.093	46.959	33.733	51.913	39.530	
Chain	8.677	19.526	14.747	12.934	29.055	22.478	12.059	119.476	25.109	19.322	14.273	28.848	22.136	42.692	60.093	46.959	33.733	51.913	39.530	
Classic Vest, L	8.677	19.526	14.747	12.934	29.055	22.478	12.059	119.476	25.109	19.322	14.273	28.848	22.136	42.692	60.093	46.959	33.733	51.913	39.530	
Classic Vest, M	8.677	19.526	14.747	12.934	29.055	22.478	12.059	119.476	25.109	19.322	14.273	28.848	22.136	42.692	60.093	46.959	33.733	51.913	39.530	
Classic Vest, S	8.677	19.526	14.747	12.934	29.055	22.478	12.059	119.476	25.109	19.322	14.273	28.848	22.136	42.692	60.093	46.959	33.733	51.913	39.530	
Fender Set - Mountain	8.677	19.526	14.747	12.934	29.055	22.478	12.059	119.476	25.109	19.322	14.273	28.848	22.136	42.692	60.093	46.959	33.733	51.913	39.530	
Front Brakes	8.677	19.526	14.747	12.934	29.055	22.478	12.059	119.476	25.109	19.322	14.273	28.848	22.136	42.692	60.093	46.959	33.733	51.913	39.530	
Front Derailleur	8.677	19.526	14.747	12.934	29.055	22.478	12.059	119.476	25.109	19.322	14.273	28.848	22.136	42.692	60.093	46.959	33.733	51.913	39.530	
Full-Finger Gloves, L	8.677	19.526	14.747	12.934	29.055	22.478	12.059	119.476	25.109	19.322	14.273	28.848	22.136	42.692	60.093	46.959	33.733	51.913	39.530	
Full-Finger Gloves, M	8.677	19.526	14.747	12.934	29.055	22.478	12.059	119.476	25.109	19.322	14.273	28.848	22.136	42.692	60.093	46.959	33.733	51.913	39.530	
Full-Finger Gloves, S	8.677	19.526	14.747	12.934	29.055	22.478	12.059	119.476	25.109	19.322	14.273	28.848	22.136	42.692	60.093	46.959	33.733	51.913	39.530	
Half-Finger Gloves, L	8.677	19.526	14.747	12.934	29.055	22.478	12.059	119.476	25.109	19.322	14.273	28.848	22.136	42.692	60.093	46.959	33.733	51.913	39.530	
Total	8.677	19.526	14.747	12.934	29.055	22.478	12.059	119.476	25.109	19.322	14.273	28.848	22.136	42.692	60.093	46.959	33.733	51.913	39.530	



Menú

Analisis de la gestión del Talento Humano de la empresa  
AdventureWorks de todas las gerenciasdel departamento  
todos

Fecha

30/06/2006

31/12/2014

Datos actualizados al  
20/11/2022 17:40:22

Gerencia

All

Departamento

All

296

Contrataciones

290

Trabajadores Activos

6

Trabajadores Retirados

2,03 %

Rotación de personal

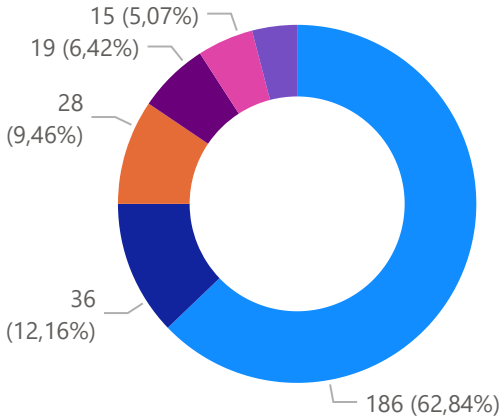
13,5

Antigüedad promedio de activos

2,1

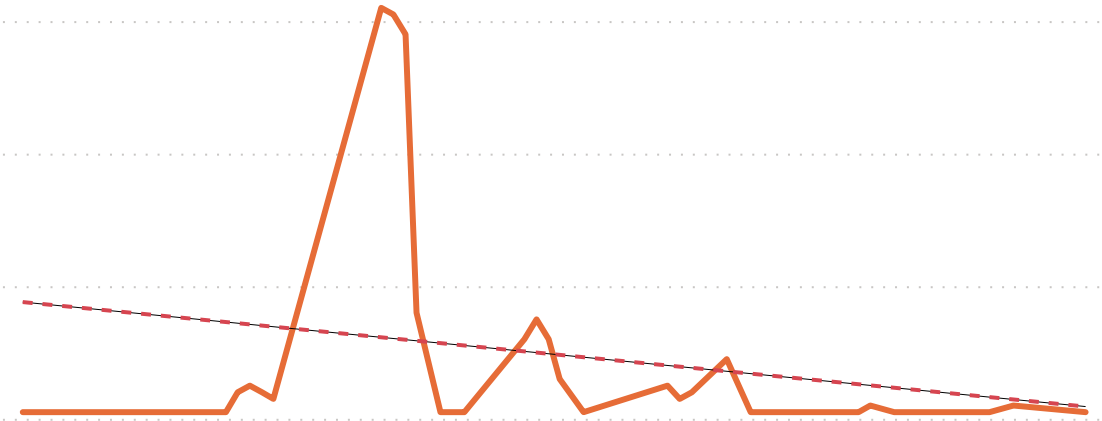
Antigüedad promedio Retirados

Contrataciones by Gerencia

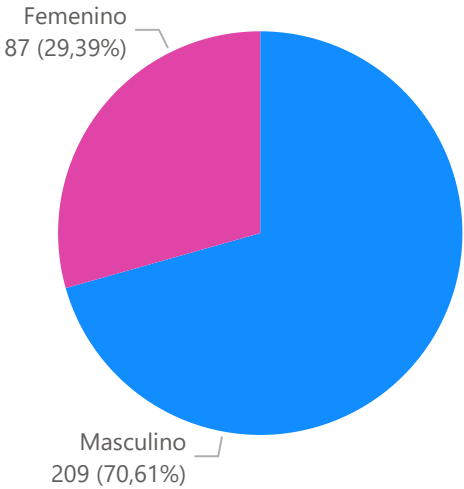


- Gerencia
- Manufacturing
  - Executive General a...
  - Sales and Marketing
  - Inventory Manage...
  - Research and Deve...
  - Quality Assurance

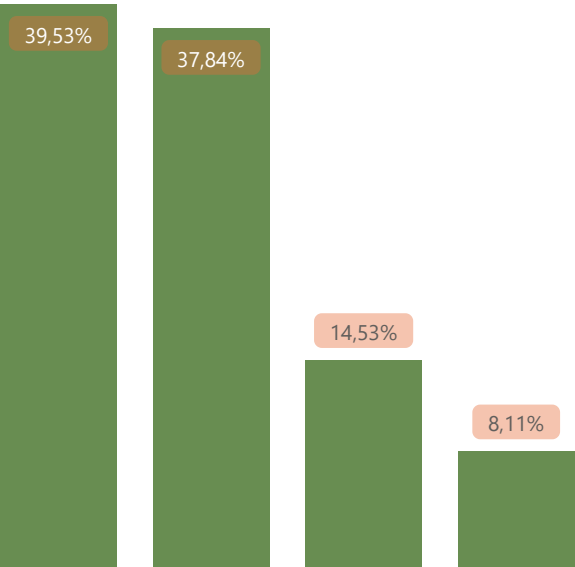
Contrataciones by Year and Month



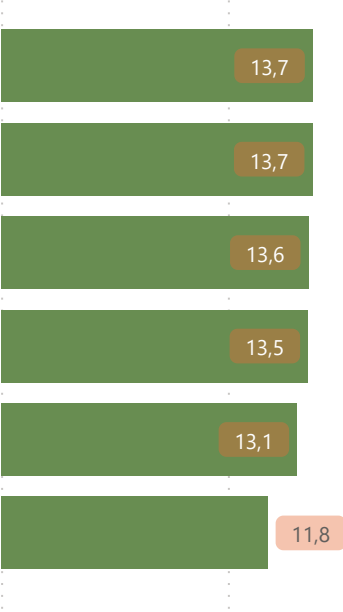
Contrataciones by Genero



%GT Contrataciones by Grupo etareo



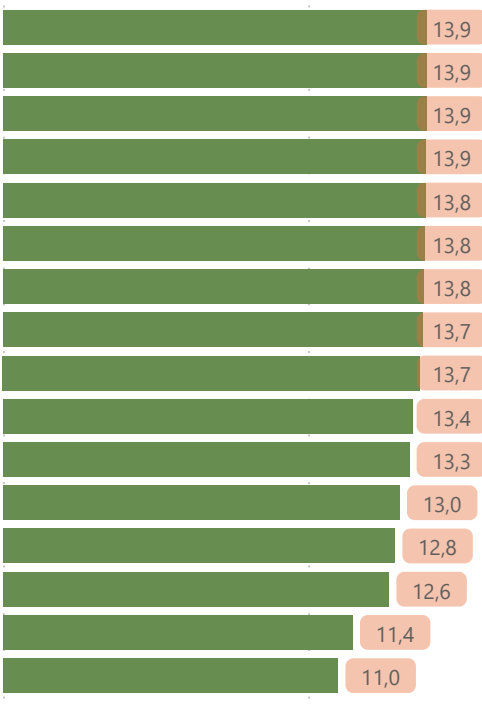
Antigüedad promedio de activos by Gerencia



Resumen por Productos

Cargo	Contrataciones	Trabajadores Activos	Trabajadores Retirados	Antigüedad promedio de activos	Antigüedad promedio Retirados
Accountant	2	2		13,7	
Accounts Manager	1	1		13,8	
Accounts Payable Specialist	2	2		13,8	
Accounts Receivable Specialist	3	3		13,9	
Application Specialist	4	4		13,8	
Assistant to the Chief Financial Officer	1	1		13,9	
Benefits Specialist	1	1		13,9	
Buyer	9	9		13,0	
Chief Executive Officer	1	1		13,9	
Chief Financial Officer	2	1	1	9,0	4,8
Control Specialist	2	2		13,8	
Database Administrator	2	2		13,8	
Design Engineer	3	3		13,9	
Document Control Assistant	2	2		13,8	
Total	296	290	6	13,5	2,1

Antigüedad promedio de activos by Departamento





Resumen de la Cartera de Clientes registrados en el Mundo

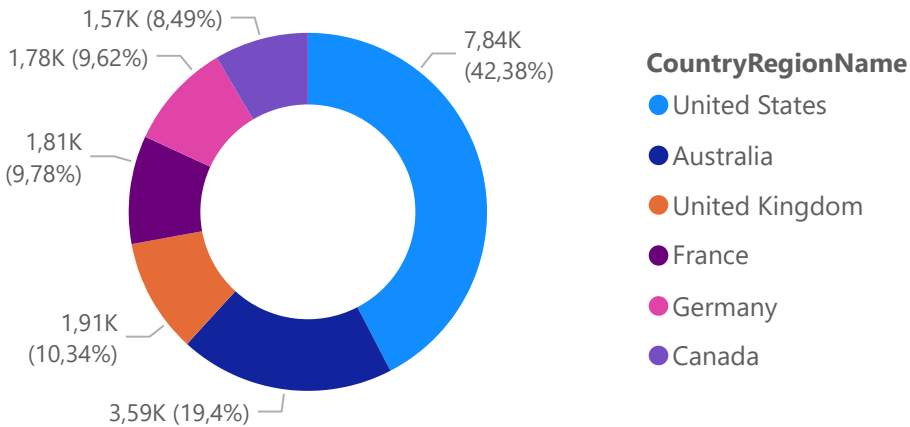
País

All

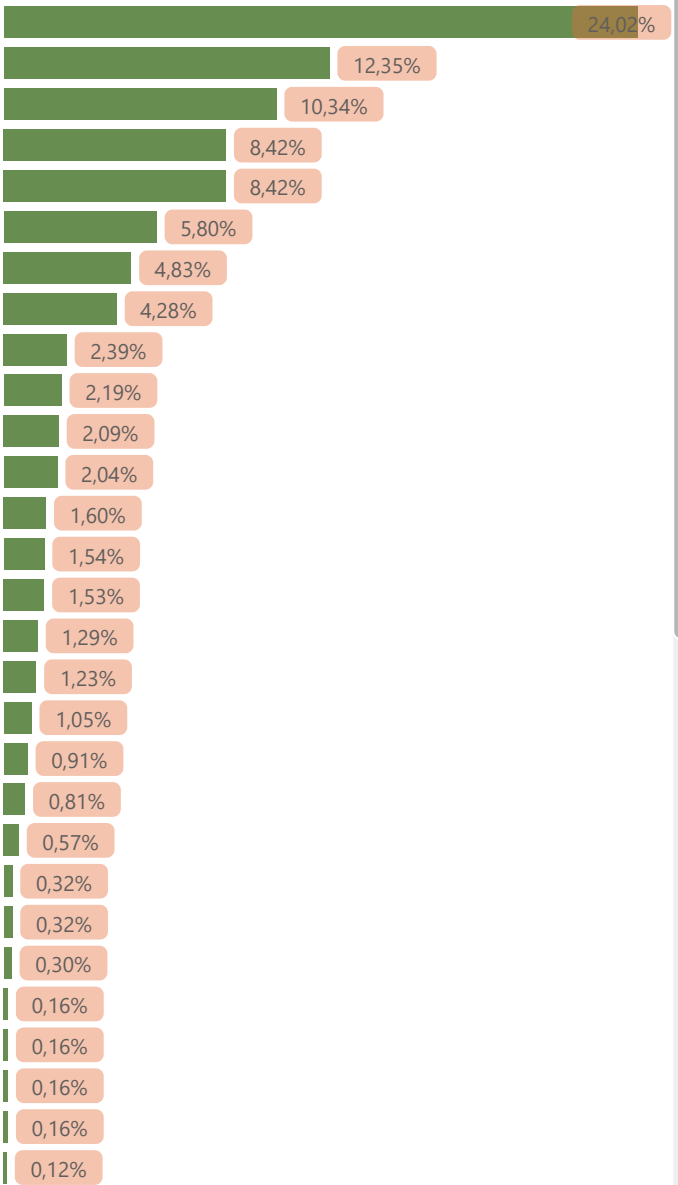
18.484

Clientes Registrados

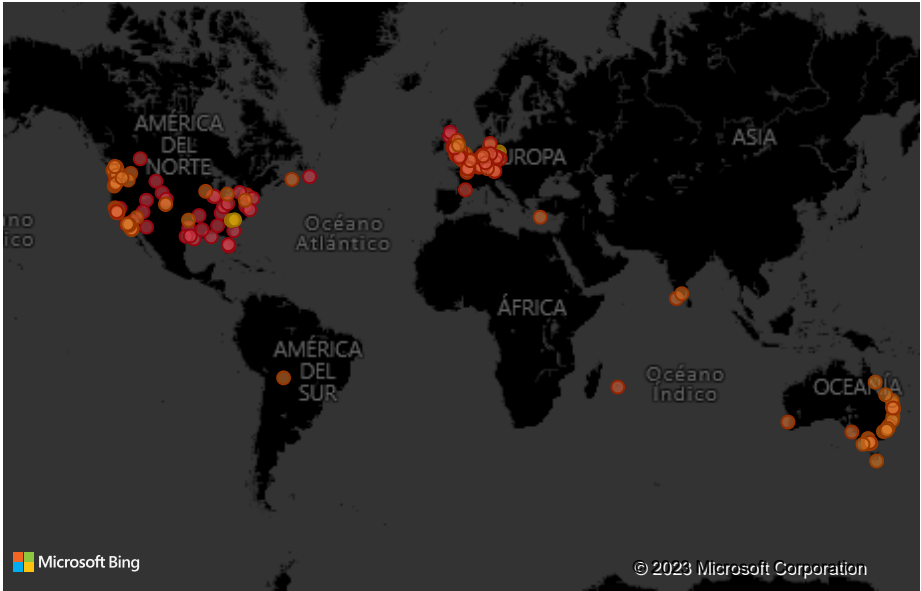
Count of Cliente by CountryRegionName



%GT Count of Cliente by Estado



Ventas by City



%GT Clientes Registrados by EmailPromotion

