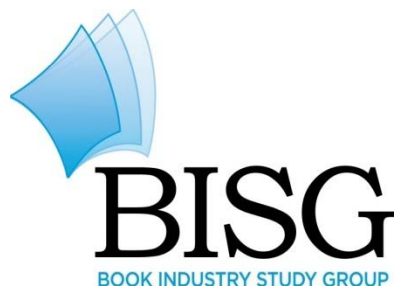




Prepared for:



Annual Meeting of Members 2008

September 12, 2008

Andy Weissberg
General Manager, Identifier Services

R.R. Bowker

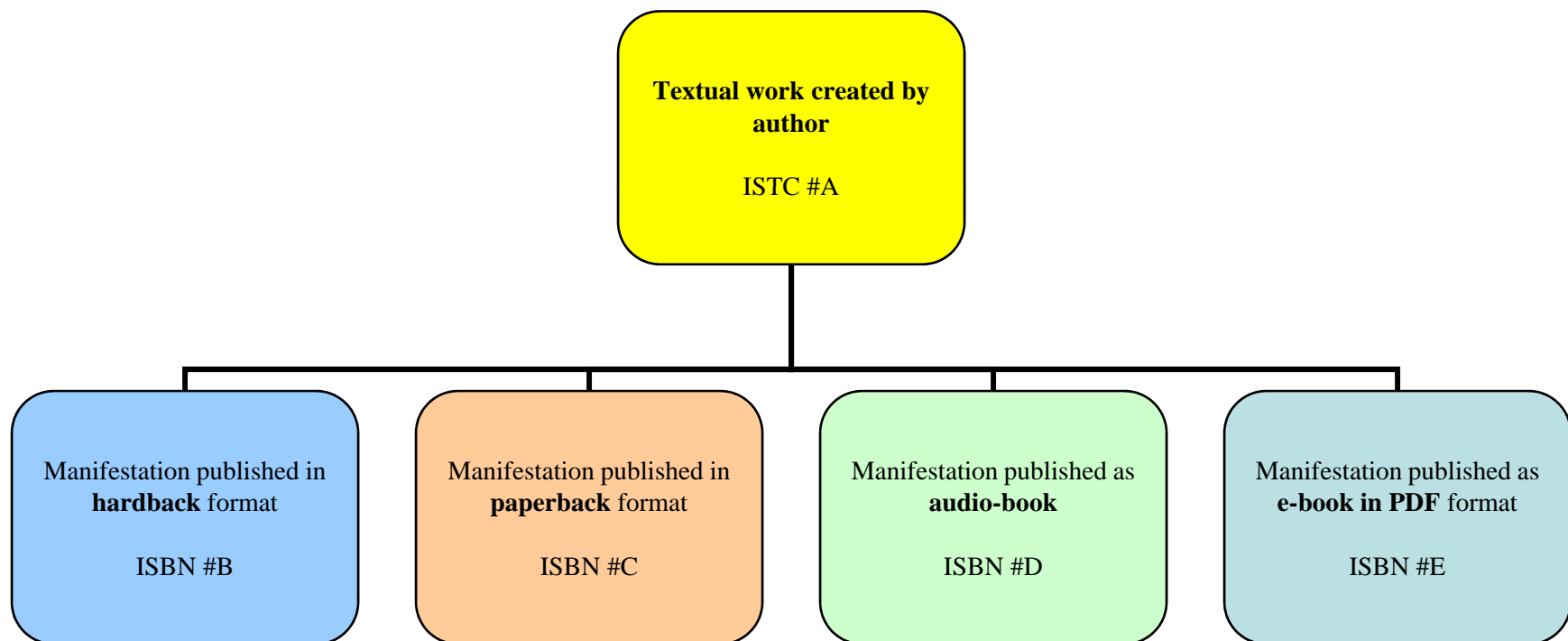
908-219-0206

andy.weissberg@bowker.com

Introducing the ISTC...

- ❖ International Standard Text Code
 - ❖ Unambiguously identifies a textual work, even though it may be published in many different forms
 - ❖ ISTC is an *attribute* of a product, *not* a product-identifier
 - ❖ Improved discovery services and sales
 - ❖ For use in administering copyright, licensing, collocation, improved sales analysis
 - ❖ Identify content separately from the products which contain it
 - ❖ Identify the relationships between these items of content
 - ❖ Identify the relationships between content and products
-

Linking Manifestations



Implications of Digital Publishing

- ❖ **Digital publishing produces more products from the same content**
 - ➔ Whole books
 - ➔ Fragments of books (e.g. chapters or sections)
 - ➔ Fragments of journals (e.g. articles)
 - ➔ Each in many more formats than printing allows
 - ❖ **More products to describe, related (often equivalent) to one another**
 - ❖ **There will be a greater need to collate this information in order to manage and use it**
 - ❖ **How should multiple editions of the same content be presented?**
 - ➔ Often “published” by multiple publishers and/or imprints
 - ➔ Consumers must be able to discover and select the “right” product
 - ❖ **How can we make sense of so much sales information?**
 - ➔ So many products will comprise the same or closely related content
-

❖ Collocate different manifestations of the same title

- All printed and digital formats, as well as manifestations in a whole range of other media
 - Assists the search processes of online retailers and increases sales.
 - Various formats of a single title or to collocate all the chapters within a single title.
 - Considerable potential value for managing contracts and royalties
-

Who Should Register ISTCs

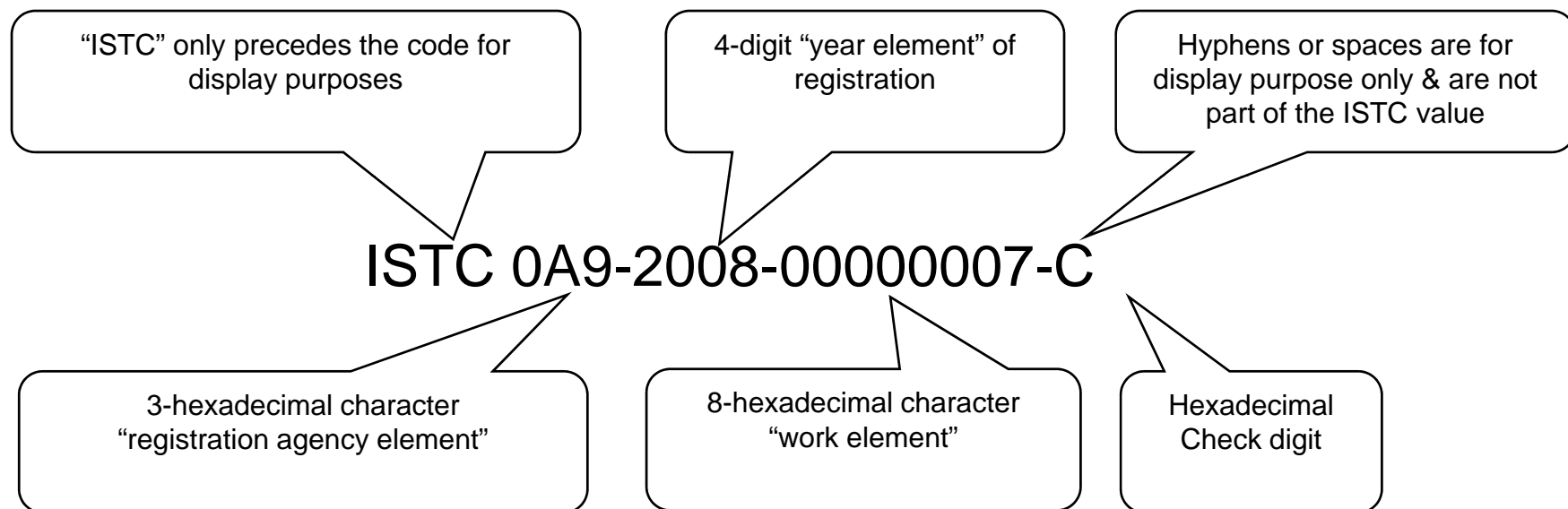
❖ Agents, publishers:

- ➔ to accurately administer copyrights and publishing licenses;
- ➔ to aggregate sales information (within a publisher's list) by the content of numerous different format editions, especially now that digital publishing is increasing the quantity of different formats;
- ➔ to manage publishing-license agreements if they use an identifier relating to what is actually being licensed, by making it possible to systematically identify and group together different deals relating to the same textual work.

❖ Authors:

- ➔ To increase discoverability of their works (by making it much easier to find multiple editions of the same work, even if they have different titles), resulting in increased sales and loans;
-

ISTC Structure & Capacity



ISTC – Who Assigns Them?

- ❖ In-copyright works will be assigned by the rights-holder or their representative: publisher, author or agent
 - ❖ Most registration agencies will be operated by bibliographic agencies and Reproductive Rights Organizations
 - ❖ Out-of-copyright works may be assigned by anyone, but most likely libraries.
 - ❖ Links between works (ISTC) and products (ISBN) will be captured on bibliographic databases utilized by search engines, libraries, retailers and other channels providing discoverability
-

- ❖ Metadata is mandatory in order to prevent duplicate assignments, and should be communicated to RA's via ONIX for Books:
 - ➔ Language of text
 - ➔ Title
 - ➔ Contributors
 - ➔ Source (if derived from another work)
 - ➔ Registrant & their role
 - ➔ Date of registration

- ❖ Optional metadata includes:
 - ➔ Alternative titles
 - ➔ Nominal date of creation
 - ➔ Type of work
 - ➔ Date first published

Current ISTC Status

- ❖ ISO standard approved
 - ❖ International Consortium incorporated:
Nielsen, RR Bowker, IFRRO and CISAC
 - ❖ Web-based registration system (STRS) developed and registration-ready
 - ❖ ONIX for ISTC schema developed for ISTC registration purposes in STRS
 - ❖ Bowker offering title-linking service to create ISTC assumptions for publishers that do not have fully-organized linkages.
 - ❖ Expect registration agencies to start operating 4th Quarter 2008
 - ❖ Bowker will work with BISAC metadata committee to establish best practices around hierarchical linking
-

STRS - Microsoft Internet Explorer provided by R. R. Bowker

File Edit View Favorites Tools Help

Back

Search

Favorites

Address https://strs.trxn.com/main_frames.html

Go

SnagIt

STRS

Standard Text
Registration System

MAINRepertoire

SUPPORTLOGOUT

HomeCalendarRegistrationsAccountsSettings

BatchesRegistrations

Batch IDOpen DateSourceUser# recsStatus

Search your Registration Batches:

☐ For ALL users in Agency

ID Num(s)

comma list:

Processed in: Last 3 Months

and Since: dd-mon-yyyy

and Until: dd-mon-yyyy

Batch Type: [ANY]

Status: [ALL]

ACTIONS

Page 1 of 10 to 0 of 0

Batch Details

Batch ID: 200920 (Goto Trxns)

Created by: Crego, R. (rcrego)

Create Date:

Current Status: New

Description:

Next Steps:

Batch Type:

GU

DO

GU

Parameter 1:

Parameter 2:

Parameter 3:

Parameter 4:

Clear

Search

Administration, S. (ADMIN)

Processing Results: (Regenerate Results)

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Address https://strs.trxn.com/main_frames.html

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SnagIt

STRS

Standard Text
Registration System

MAINRepertoire

SUPPORTLOGOUT

Database

Repertoire Search

Title Keywords:

Author Keywords:

Other Criteria:

Parameter 1:

Parameter 2:

Parameter 3:

Parameter 4:

ACTIONS

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Work IDISTCTitleAuthor

563935045-2007-000445F5-DWithdrawal SymptomsWilliam Walden

563954043-2007-0000811E-0OthelloWilliam Shakespeare

563956043-2007-0000811F-3The TempestWilliam Shakespeare

564040043-2007-00008149-CThe Cross and the Eternal OrderHenry William Clark

564074043-2007-0000815A-8The Hall of LightWilliam Edward Soothill

564090043-2007-00008162-9Reformation Views of Church HistoryGlanmor Williams

564144043-2007-0000817D-3Spiritual Revolution in the EastWalter Freytag

564204043-2007-00008195-FMessianic SecretWilhelm Wrede

564210043-2007-0000819E-8Life, Walk and Triumph of FaithWilliam Romaine

564314043-2007-000081D2-8Enlightenment PrelateWilliam Gibson

564322043-2007-000081D6-4The Theology of William TyndaleRalph S Wierrell

Work MetaData

ISTC: 043-2007-0000819E-8Preferred ISTC:

Edition Num:

Edition Stmt:

Origination: OriginalReg. Internal Ref: 003770831

Attributes: 1: ISTCWorkType 00: Undefined2: LanguageOfText eng English

Key Dates: 1: First Published Cal: Common Era (CE) Format: YYYYMMDD 15871101

Work Titles: 1: Type 01: Originator's TitleLanguage: engEnglishScript: [NONE]None SpecifiedMain: Life, Walk and Triumph of FaithSub:

Contributors: 1: Personname William RomaineRoles: 01: Author

Manifestations: 1: Title [Life, Walk and Triumph of Faith]Language: [NONE]None SpecifiedScript: [NONE]None Specified2: 02: ISBN10 02276774473: 01: Proprietary 97802276774454: 13: LCCN 758630805: 01: Proprietary 097802276774456: 15: ISBN13 9780227677445

Publishers: 1: PartyName James Clarke Company

Relations & Derivations:

Clear

Search

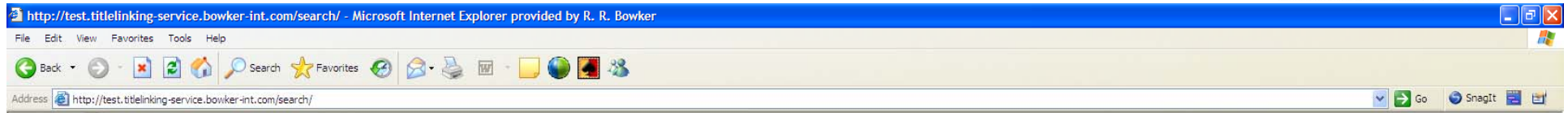
Administration, S. (ADMIN)

Bowker Title Linking Application

- ❖ Leverages supplied customer data sets, QA reviews and title-linking methodologies and applications to determine ISTC assignments for customer review.
 - ❖ Publisher submits ONIX for Books file (preferred)
 - For titles produced by multiple publishers and/or imprints, data is often inconsistent
 - Spellings, missing articles, sub-titles, reversed contributors, etc.
 - ❖ Title-linker yields disparate same-title references based on linking criteria

• ISBN-10 / ISBN-13 / EAN.UCC-13	• Bible Translation
• Uniform Title	• Edition #
• Full Title	• Edition Info
• Title supplement (volume #)	• Volume #
• Subtitle	• Number of volumes
• Contributors	• Product Code
• Parent Publisher	
- ❖ Clients review, can modify or approve ISTC assumptions for assignment in STRS system

Example: November James Patterson release



ISBN13	ISTC	ProdCode	Title	Subtitle	Contributor	Binding	Ed#	Pub
9780316018722		BPR; BIP	Cross Country		Patterson, James	BB		Little Brown & Company
9781600243882		BOC	Cross Country		Patterson, James	AJ		Hachette Audio
9781600243868		BOC	Cross Country		Patterson, James	AJ		Hachette Audio
9780316024648		BIP	Cross Country		Patterson, James	BB		Little Brown & Company
9780316040358		EBK	Cross Country		Patterson, James	DG		Little Brown & Company
9781600243851		BOC	Cross Country		Patterson, James	AC		Hachette Audio
9781600243875		BOC	Cross Country		Patterson, James	AB		Hachette Audio
9781600243899		BOC	Cross Country		Patterson, James	AC		Hachette Audio
9780316036788		OTH	Cross Country 12-copy floor display with special Riser		Patterson, James	XC		Little Brown & Company
9780316036795		OTH	Cross Country 15-copy mixed display with special Riser		Patterson, James	XC		Little Brown & Company

MyIdentifiers® ISTC Interface

- ❖ ISTC assignment requests and data exchange interfaces
- ❖ Access to ISTC assignments and related work elements
- ❖ ONIX for ISTC export utilities to re-publish data in internal systems
- ❖ Append ISTC records and facilitate upload to STRS system.



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WELCOME : AndyW2008
Today is: February 5, 2008
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My Identifiers

Click on an item to edit

ISTC	Title	Associated ISBNs	Associated DOIs	Associated ISBN Work Elements	Work Element Title	Associated DOIs	Modify
ISTC - 0A9-2002-12B4A105-7	American Library Directory	978-1-55156-401-2	10.978.1551564012	978-1-55158-401-2	Chapter 1	10.978.1551564012	Edit / Delete
				978-1-55158-401-2	Chapter 2	10.978.1551564012	
		978-1-55157-401-2	10.978.1551564012	978-1-55158-401-2	Illustration - #156		
				978-1-55158-401-2	Photograph - #45	10.978.1551564012	
		978-1-55158-401-2		978-1-55158-401-2	Illustration - #162		
							

[ISBN Numbers](#) | [SAN Numbers](#) | [Bar Codes](#) | [ISMN Numbers](#) | [Digital Object Identifiers](#) | [Discoverability Solutions](#) | [My Identifiers](#) | [Home](#)

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ONIX for ISTC

- ❖ Created in collaboration with **Editeur**, the international group coordinating development of the standards infrastructure for electronic commerce in the book and serials industries.
 - ❖ Intended for use by registrants sending a registration request to an ISTC registration agency, and also by an ISTC registration agency sending back a response to a registrant.
 - ❖ The key elements in an ONIX-ISTC message are:
 - ➔ a message header (<Header>) which identifies sender and receiver and carries a limited amount of other data pertinent to the message as a whole;
 - ➔ an unlimited number of <ISTCRegistrationRecord> composites (meta data attributes).
-

ISTC Costs

- ❖ ISTC numbers will be assigned by RA's for FREE through May 2009, and then on a "cost-recovery" basis (as mandated by ISO) which may vary by RA
 - ➔ Estimated @ \$0.10 - \$0.50 per ISTC depending on volume
 - ❖ Bowker Title-linking services provided free as part of select number of pilot programs through May 2009, then on fee-for-service basis.
-

Summary

- ❖ *“The pressing need for a standard tool for linking different printed and digital manifestations to a common title makes the ISTC potentially the most important standard for our industry since the ISBN.”*

*“The identification of digital book content”–
BISG White Paper, Michael Holdsworth*

- ❖ ISTC will become lynchpin for discoverability, providing consumers with all available options and increasing sales
 - ❖ ISTC will help manage costs and provide efficient means to administer rights and royalties processes
 - ❖ Contact Bowker to participate in a Pilot!
-

For More Information

Andy Weissberg, General Manager, Identifier Services

- Phone: (908) 219-0206
- Email: andy.weissberg@bowker.com

Ian Singer, Senior Vice President of Data Services

- Phone: (908) 219-0238
- Email: ian.singer@bowker.com

Corporate information for Bowker

- 630 Central Avenue
 - New Providence, NJ 07974, USA
 - Tel: +1 (908) 464-6800
 - Toll-free (US and Canada): +1 (888) 269-5372
 - Web: <http://www.bowker.com>
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