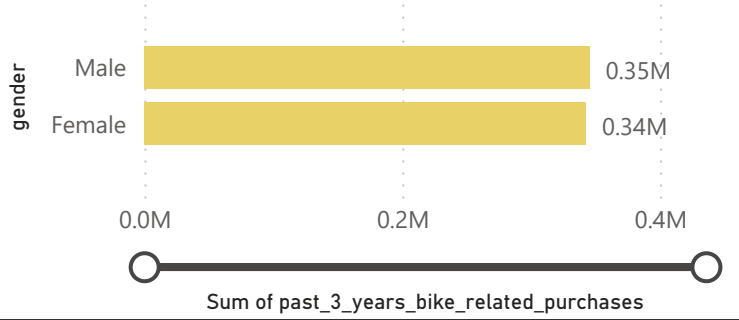
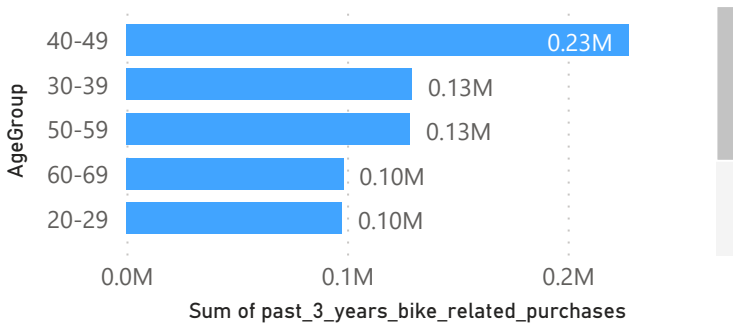


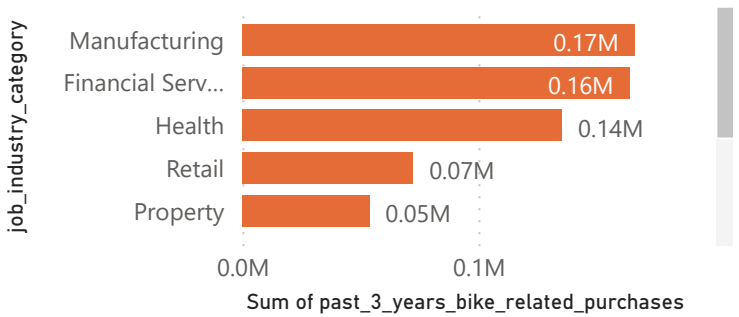
Sum of past_3_years_bike_related_purchases by gender



Sum of past_3_years_bike_related_purchases by AgeGroup

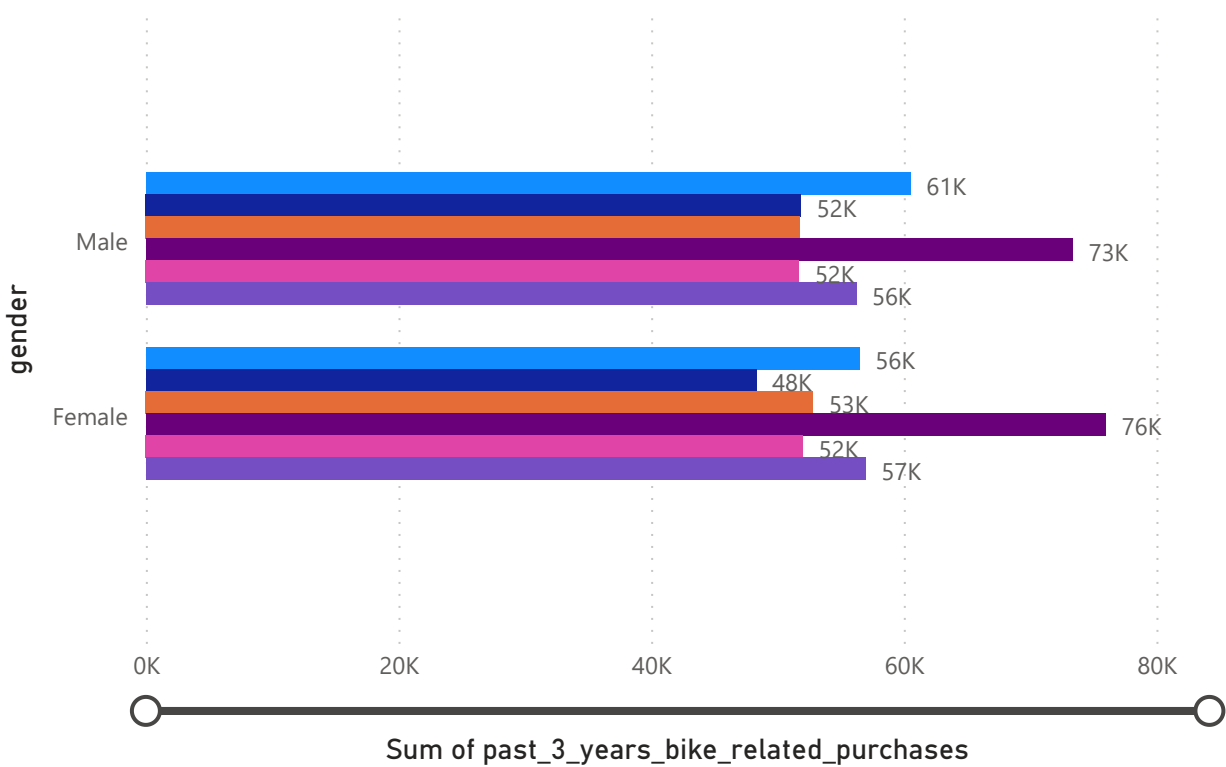


Sum of past_3_years_bike_related_purchases by job_industry_category



Sum of past_3_years_bike_related_purchases by gender and brand

brand ● Giant Bicycles ● Norco Bicycles ● OHM Cycles ● Solex ● Trek Bicycles ● WeareA2B



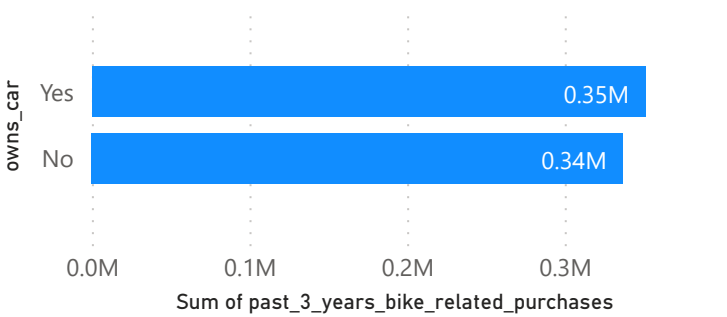
SPROCKET
CENTRAL

Sum of past_3_years_bike_related_purchases by state and state

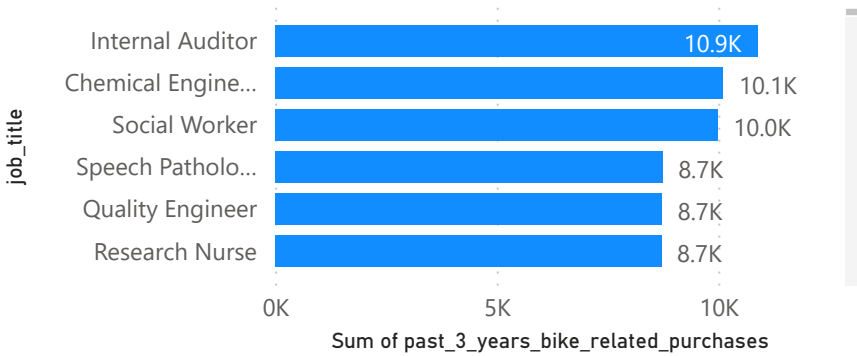
state ● NSW ● QLD ● VIC



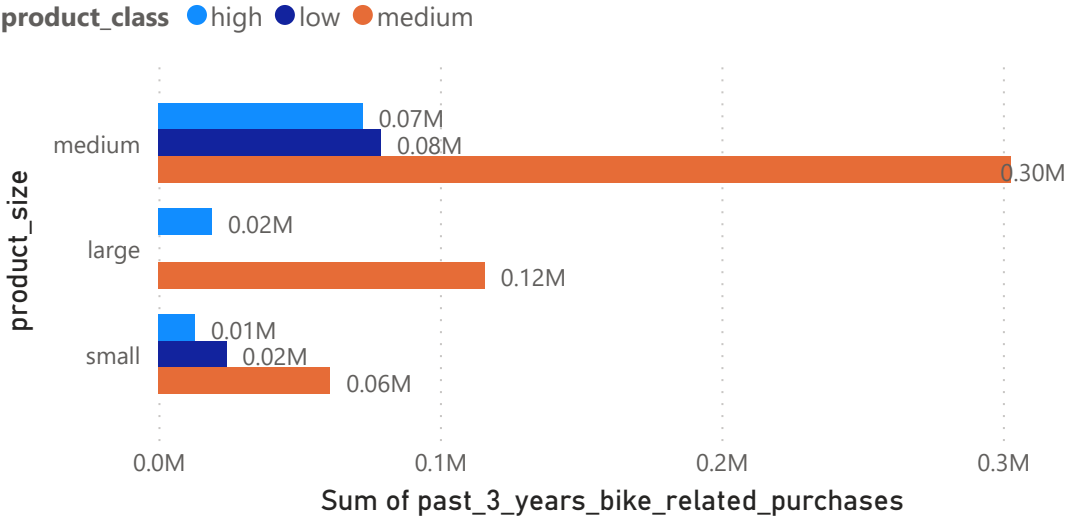
Sum of past_3_years_bike_related_purchases by owns_car



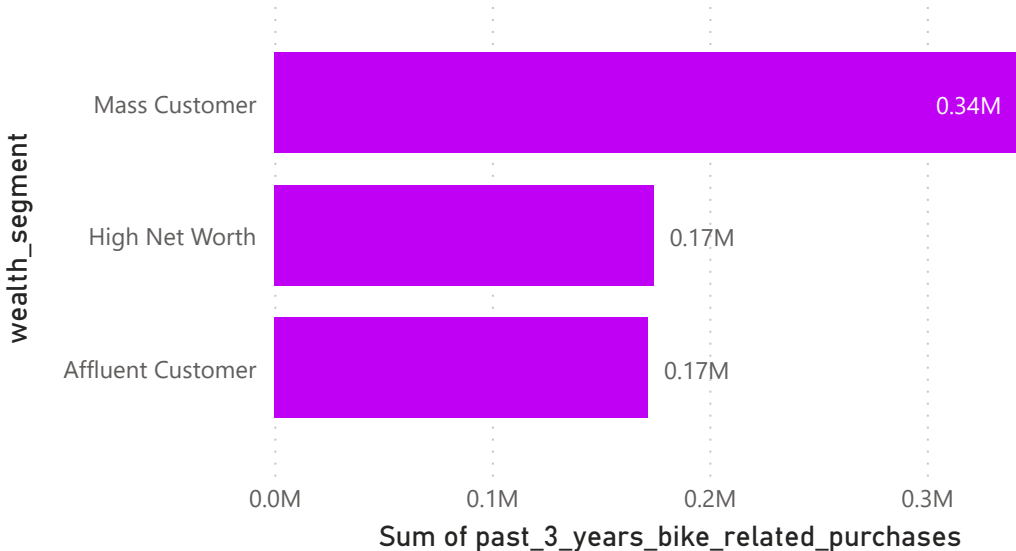
Sum of past_3_years_bike_related_purchases by job_title



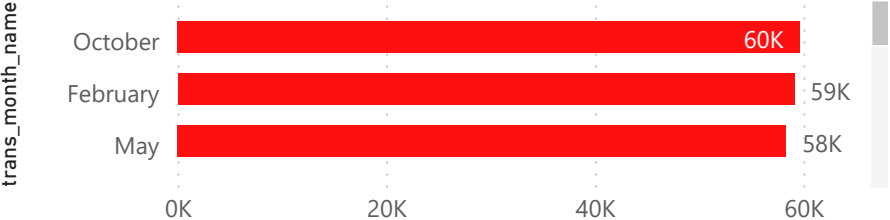
Sum of past_3_years_bike_related_purchases by product_size and product_class



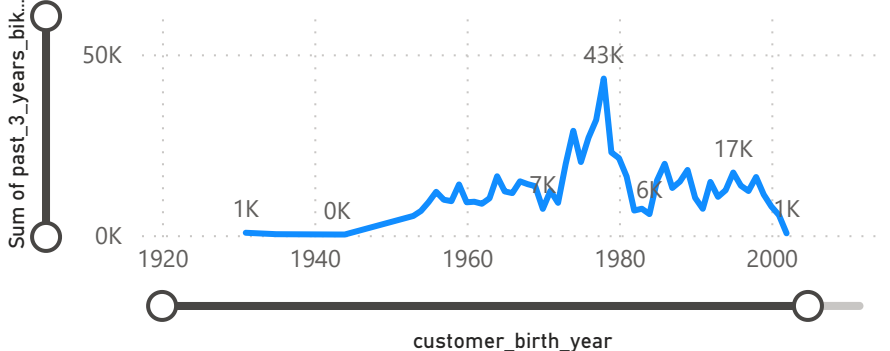
Sum of past_3_years_bike_related_purchases by wealth_segment



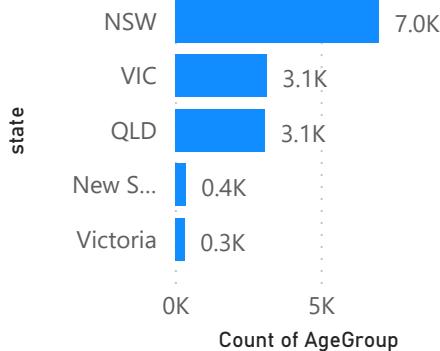
Sum of past_3_years_bike_related_purchases by trans_month_name



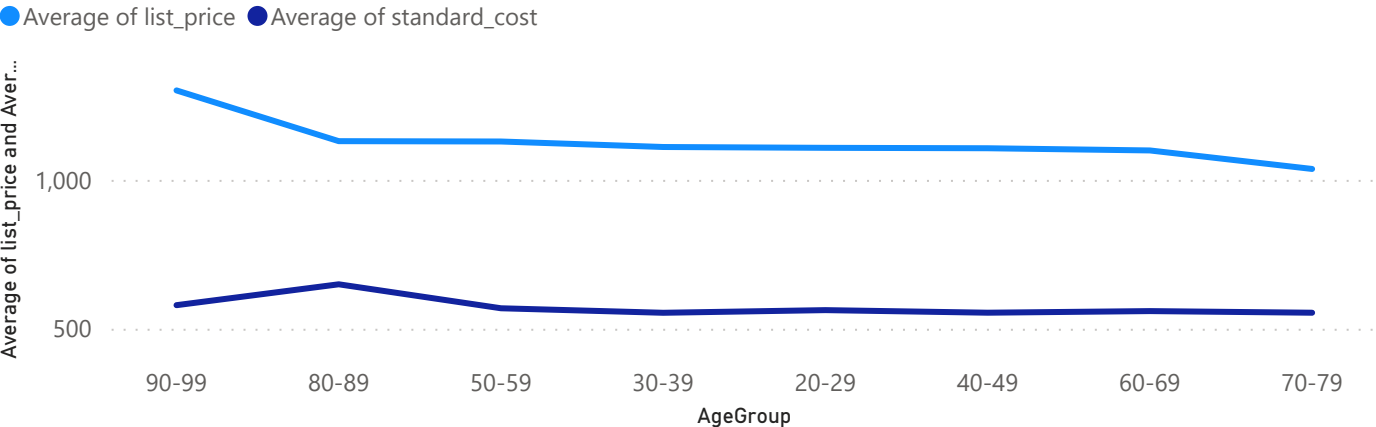
Sum of past_3_years_bike_related_purchases by customer_birth_year



Count of AgeGroup by state

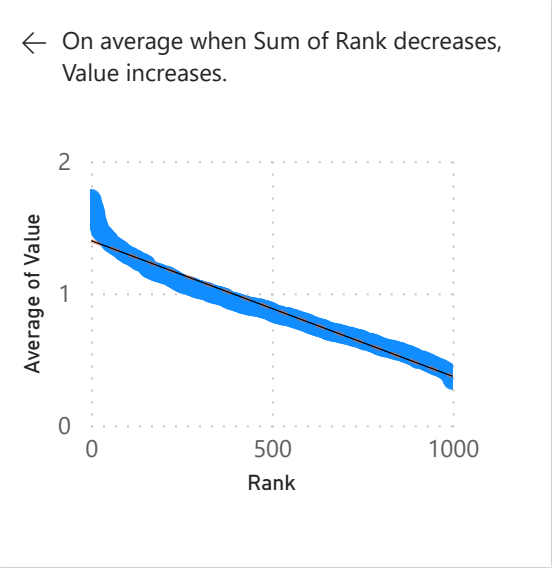
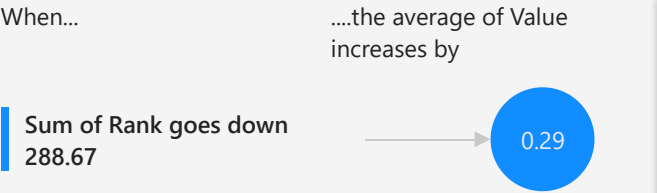


Average of list_price and Average of standard_cost by AgeGroup



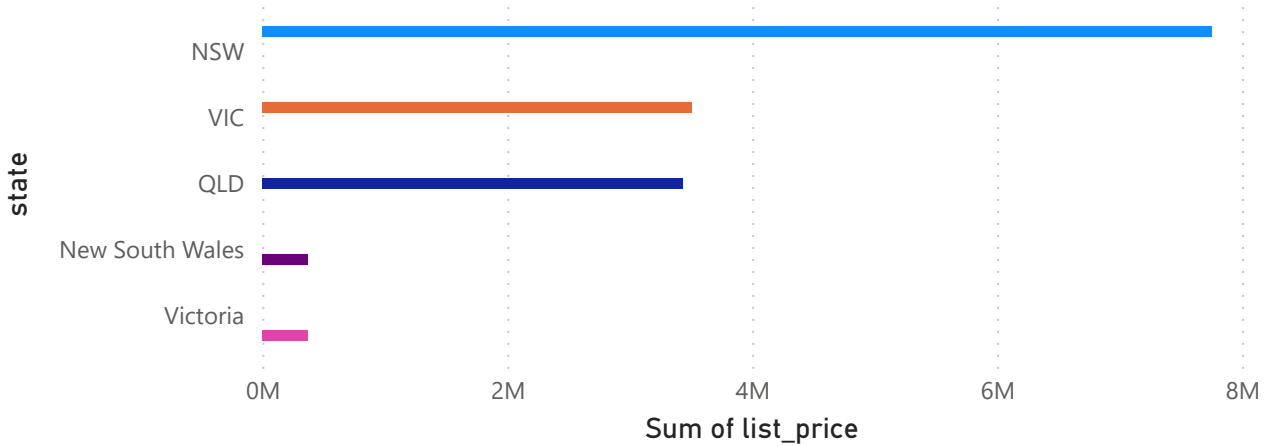
Key influencers Top segments

What influences Value to Increase ?

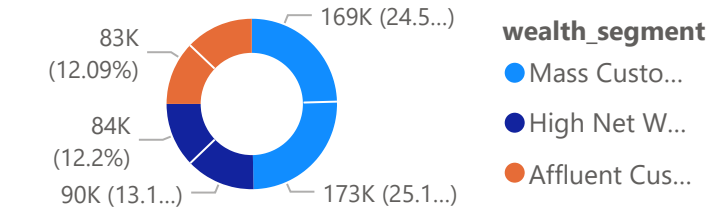


Sum of list_price by state and state

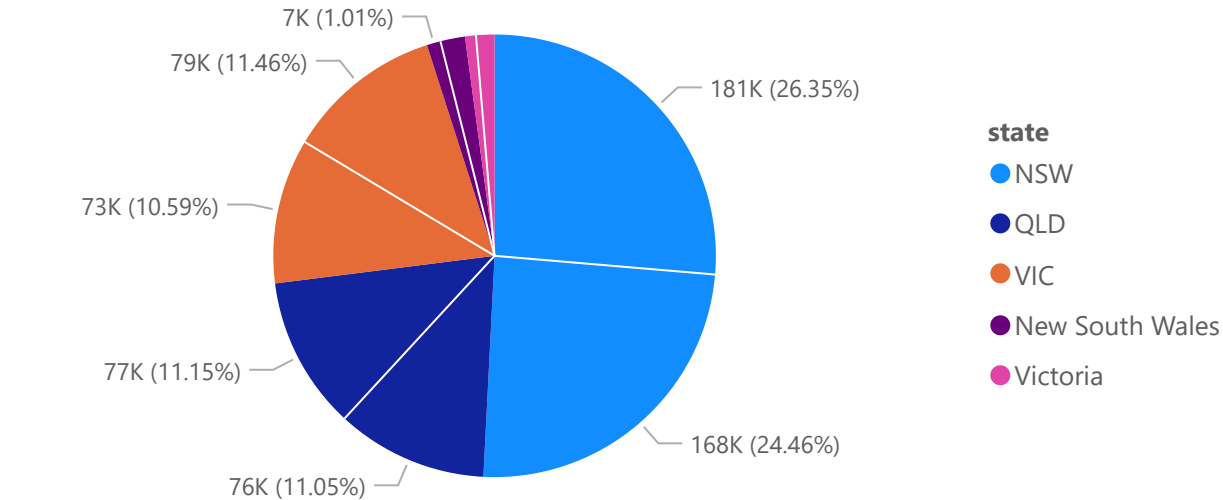
state NSW VIC QLD New South Wales Victoria



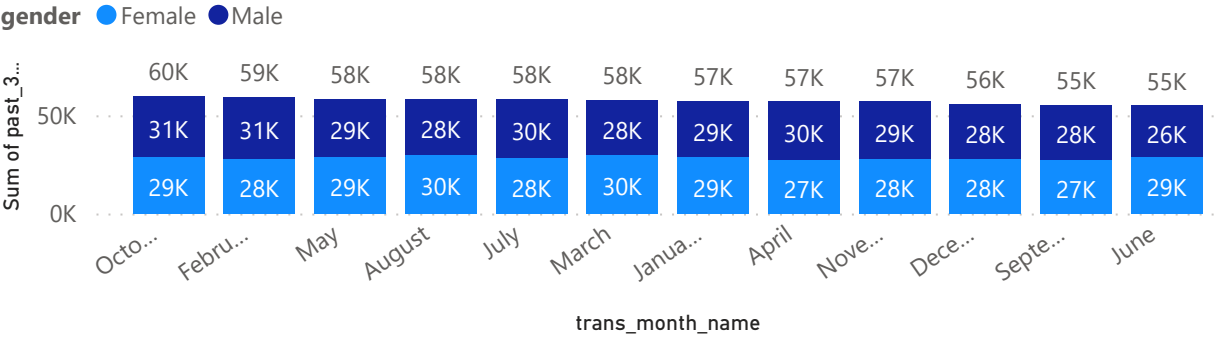
Sum of past_3_years_bike_related_purchases by wealth_segment and gender



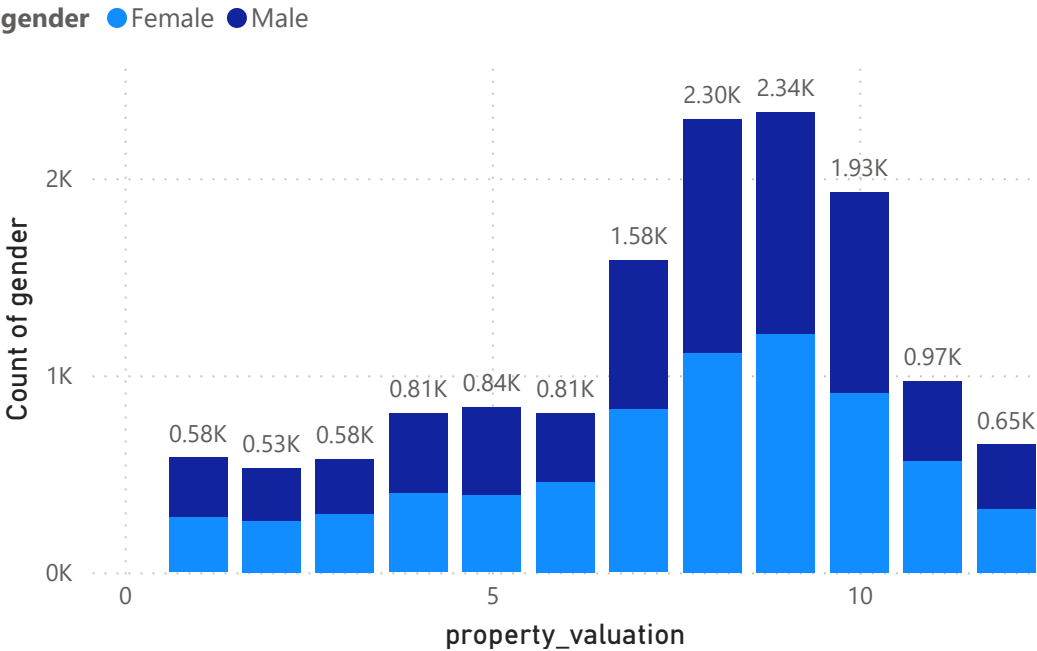
Sum of past_3_years_bike_related_purchases by state and gender



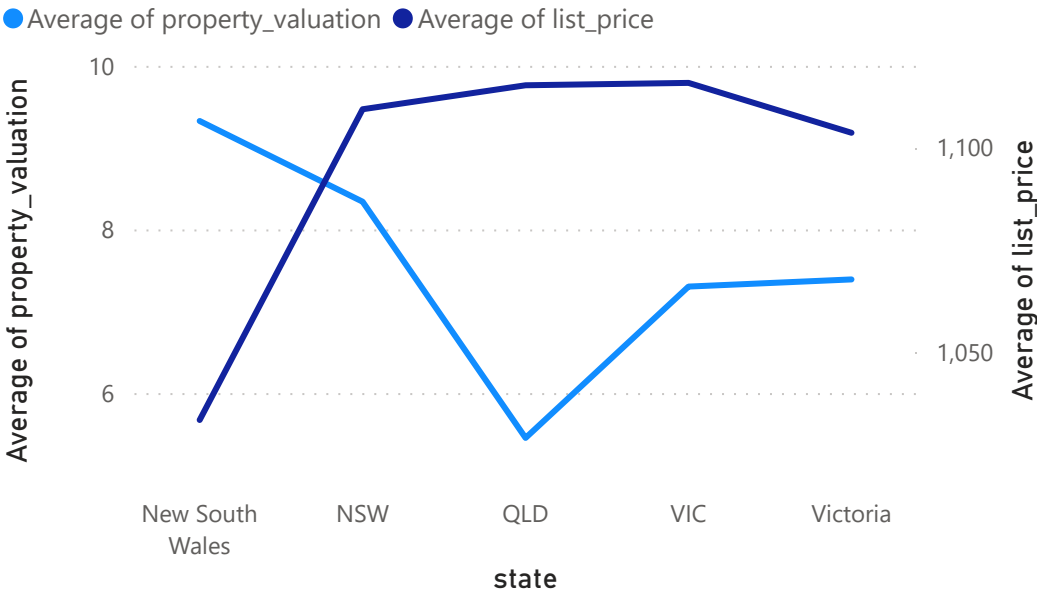
Sum of past_3_years_bike_related_purchases by trans_month_name and gender



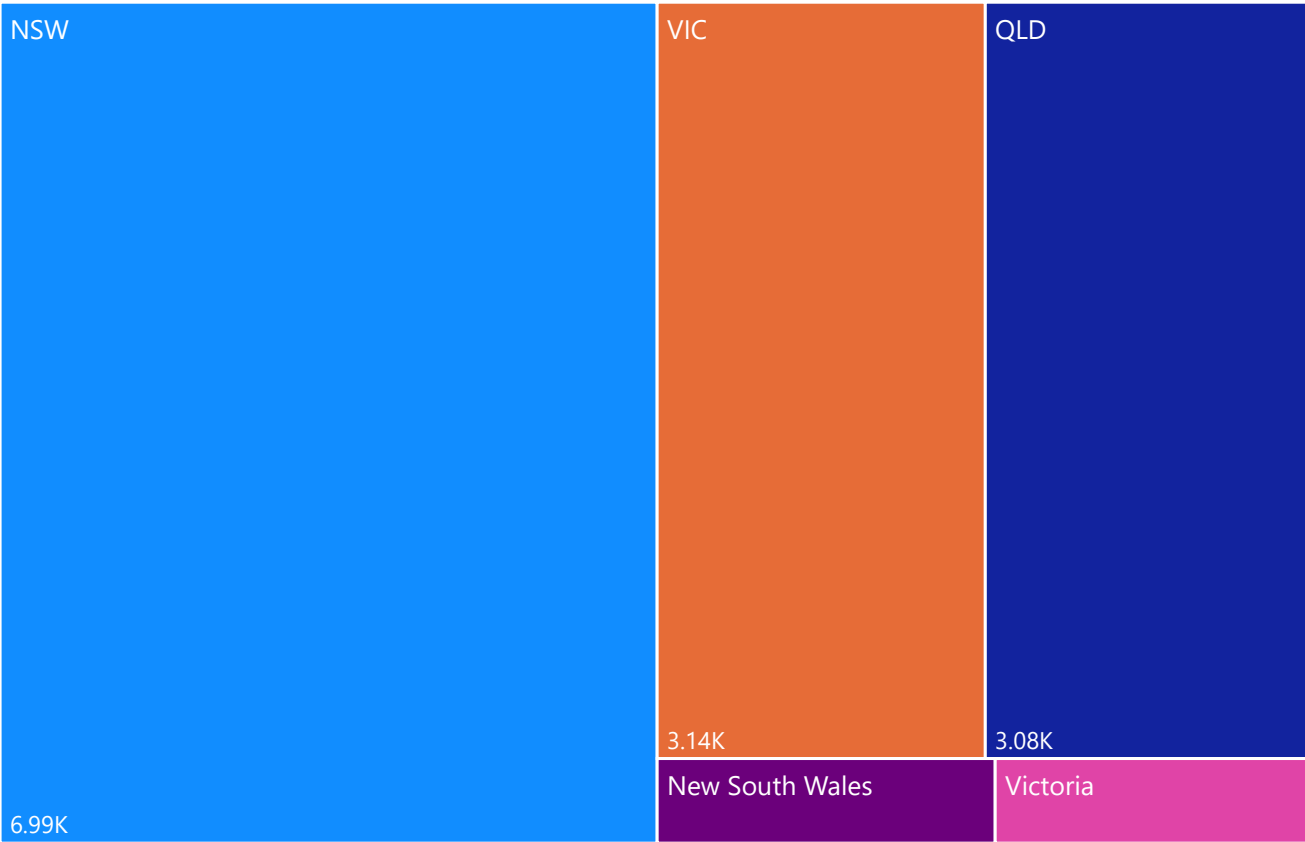
Count of gender by property_valuation and gender



Average of property_valuation and Average of list_price by state



Count of wealth_segment by state



customer_id	gender	state	wealth_segment	job_industry_category	past_3_years_bike_relate
28	Male	QLD	Affluent Customer	Health	
43	Female	QLD	Mass Customer	Retail	
56	Male	New South Wales	Mass Customer	Property	
80	Male	VIC	Mass Customer	Entertainment	
88	Female	New South Wales	High Net Worth	Property	
101	Male	New South Wales	High Net Worth	Manufacturing	
150	Male	NSW	Affluent Customer	Financial Services	
180	Female	QLD	Affluent Customer	Argiculture	
214	Male	QLD	Mass Customer	Health	
246	Female	QLD	High Net Worth	Manufacturing	
279	Female	NSW	Mass Customer	Manufacturing	
359	Female	NSW	Affluent Customer	Manufacturing	
382	Male	NSW	Mass Customer	Health	
400	Female	VIC	Mass Customer	Financial Services	
428	Female	NSW	High Net Worth	Health	
458	Male	Victoria	Affluent Customer	Manufacturing	
467	Male	NSW	Affluent Customer	Property	
469	Male	NSW	High Net Worth	Financial Services	
495	Male	Victoria	Mass Customer	Financial Services	
503	Male	NSW	Affluent Customer	Health	
516	Male	NSW	Mass Customer	Financial Services	
540	Female	NSW	Mass Customer	Manufacturing	