

Investee Checklist | Spring 2024

Congratulations on being selected by the New Orleans Startup Fund (NOSF) for an investment!

These forms must be completed by all parties prior to receiving the agreed upon funding.

All included documents are listed on the below checklist.

Please review each form carefully, noting their requirements and ask any questions you may have. Please return the documents promptly to facilitate the funding process.

We are excited to welcome you to the NOSF portfolio of companies!

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	NOSF 001 – Company Information
	Certification 1 - Investee Use of Proceeds and Conflict of Interest Certification
\boxtimes	Certification 2 - Investor Use of Proceeds and Conflict of Interest Certification
\boxtimes	Certification 3A - Investor Sex Offender Investor Certification
	Certification 3B - Investee Sex Offender Investee Certification
	Certification 4 - Investee Certification Related to Business Enterprises Owned and Controlled by
	Socially and Economically Disadvantaged Individuals (SEDI-Owned Businesses)
	Certification 5 - SSBCI Privacy Notice and Privacy Act Statement
	Certification 6 - SSBCI Demographics-Related Data

Contact:

Anna deTiege
Operations Manager
anna@neworleansstartupfund.org
985.373.4479





SSBCI 2.0 | Company Information | Company __Equalify Inc.

1. Annual revenue in the last fiscal year (if any) 0	
2. Net income in the last fiscal year (if any) 0	
3. Current Full-Time Employees 1	
4. Current Part-Time Employees 2	
5. Anticipated Full-Time jobs that will be created 1	
6. Anticipated Part-Time jobs that will be created	
7. 6 Digit NAICS Code	
8. EIN 93-2733352	
9. Year Incorporated 2023	
10. What will the total round be? 550,000	
11. Do you consider your company climate-aligned?	
12. Do you consider your company energy or climate-impacted?	
13. List co-investment funds, if applicable. Automattic Inc.	
14. Primary business purpose of the funds. Staffing	
15. Secondary purpose of the funds. Web Hosting Costs	
16. Receiving other SSBCI or government funds? If yes, list. No	

	nformation is required by Louisiana Department of Economic Development and the US t as part of the SSBCI proceeds.
Print Name:	Blake Bertuccelli-Booth
Signature:	<u> </u>
Title:	CEO
Date:	2/22/24
Phone:	_504-377-3650
Business Address:	_203 Athania Parkway
	Metairie I A 70001

<u>Equalify Inc.</u> (company name) agrees to provide this information to NOSF at least annually,

Investee Use of Proceeds and Conflict of Interest Certification

Funds from the State Small Business Credit Initiative (SSBCI) may only be used for certain purposes and in circumstances where the applicable conflict of interest standards are satisfied.

Legal name of investee: Blake Christian Bertuccelli-Booth

The investee hereby certifies the following to the lender or investor:

1. The investment proceeds will be used solely for a business purpose. A business purpose includes, but is not limited to, start-up costs; working capital; franchise fees; and acquisition of equipment, inventory, or services used in the production, manufacturing, or delivery of a business's goods or services, or in the purchase, construction, renovation, or tenant improvements of an eligible place of business that is not for passive real estate investment purposes. SSBCI funds may be used to purchase any tangible or intangible assets except goodwill. The term "business purpose" excludes acquiring or holding passive investments in real estate; the purchase of securities except as permitted in certification 2.d below; and lobbying activities (as defined in Section 3(7) of the Lobbying Disclosure Act of 1995, P.L. 104-65, as amended (2 U.S.C. § 1602(7)).

2. The investment proceeds will not be used to:

- a. repay delinquent federal or jurisdiction income taxes unless the borrower or investee has a payment plan in place with the relevant taxing authority;
- b. repay taxes held in trust or escrow (e.g., payroll or sales taxes);
- c. reimburse funds owed to any owner, including any equity investment or investment of capital for the business's continuance; or
- d. purchase any portion of the ownership interest of any owner of the business, except for the purchase of an interest in an employee stock ownership plan qualifying under section 401 of Internal Revenue Code, worker cooperative, or related vehicle, provided that the transaction results in the employee stock ownership plan or other employee-owned entity holding a majority interest (on a fully diluted basis) in the business.

3. The investee is not:

- a. a business engaged in speculative activities that profit from fluctuations in price, such as wildcatting for oil and dealing in commodities futures, unless those activities are incidental to the regular activities of the business and part of a legitimate risk management strategy to guard against price fluctuations related to the regular activities of
 - the business or through the normal course of trade:
- b. a business that earns more than half of its annual net revenue from lending activities, unless the business is (1) a CDFI that is not a depository institution or a bank holding company, or (2) a Tribal enterprise lender that is not a depository institution or a bank holding company;

Certificate 1

- c. a business engaged in pyramid sales, where a participant's primary incentive is based on the sales made by an ever-increasing number of participants;
- d. a business engaged in activities that are prohibited by federal law or, if permitted by federal law, applicable law in the jurisdiction where the business is located or conducted (this includes businesses that make, sell, service, or distribute products or services used in connection with illegal activity, unless such use can be shown to be completely outside of the business's intended market); this category of businesses includes direct and indirect marijuana businesses, as defined in Small Business Administration (SBA) Standard Operating Procedure (SOP) 50 10 6;² or
- e. a business deriving more than one-third of gross annual revenue from legal gambling activities, unless the business is a Tribal SSBCI participant, in which case the Tribal SSBCI participant is prohibited from using SSBCI funds for gaming activities, but is not restricted from using SSBCI funds for non-gaming activities merely due to an organizational tie to a gaming business. For purposes of Tribal SSBCI programs, "gaming activities" includes only "class II gaming" and "class III gaming" as these terms are defined under the Indian Gaming Regulatory Act (IGRA), 25 U.S.C. § 2703.
- 4. The investee is compliant with the venture capital program conflict of interest standards set forth in Section VIII.f of the SSBCI Capital Program Policy Guidelines. Briefly, these standards provide that no SSBCI insider, or a family member or business partner of an SSBCI insider, has a personal financial interest in the investee unless an exception specified in Section VIII.f of the SSBCI Capital Program Policy Guidelines applies. The terms "SSBCI insider," "family member," "business partner," and "personal financial interest" have the meanings set forth in Section VIII.f of the SSBCI Capital Program Policy Guidelines.

The undersigned is an authorized representative of the investee.			
Signature:			
Name: Blake Christian Bertuccelli-Booth			
Title: <u>CEO</u>			
Date: <u>2/22/24</u>			

If an exception applies, it must be specified here:

Investor Use of Proceeds and Conflict of Interest Certification

Funds from the State Small Business Credit Initiative (SSBCI) may only be used for certain purposes and in circumstances where the applicable conflict of interest standards are satisfied.

Legal name of investor: New Orleans Startup Fund	
The investor hereby certifies the following to the participating jurisdiction:	
1. The SSBCI-supported investment is not being made in order to place under the protection of the approved program prior debt that is not covered under the approved program and that is or was owed by the borrower/investee to the lender/investor or to an affiliate of the lender/investor.	
2. The investor is not attempting to enroll any portion of an SBA-guaranteed loan.	
3. For an SSBCI-supported venture capital or equity investment, the investment complies with the venture capital program conflict of interest standards as set forth in Section VIII.f of the SSBCI Capital Program Policy Guidelines.	
The undersigned is an authorized representative of the investor. Signature: Name: Jimmy Roussel	
Title: CEO	

Certification 3A - Investor

Sex Offender Investor/Investee Certification

Under the State Small Business Credit Initiative (SSBCI), investors and investees must certify that their principals have not been convicted of a sex offense against a minor.

Legal name of investor \(\mathbb{N} \) or investee \(\mathbb{L} \): New	w Orleans Startup Fund	
The investor or investee hereby certifies the follo	wing to the participating jurisdiction:	
No principal of the entity listed above, has been convicted of a sex offense against a minor (as such terms are defined in 34 U.S.C. § 20911). For the purposes of this certification, "principal is defined as if a sole proprietorship, the proprietor; if a partnership, each managing partner an each partner who is a natural person and holds 50 percent or more ownership interest of any class of the partnership interests; if a corporation, limited liability company, association, development company, or other entity, each director, each of the five most highly compensate executives or officers of the entity, and each natural person who is a direct or indirect holder of 50 percent or more of any class of equity interest in the entity; and if a partnership where the managing partner is a corporation, limited liability company, association, development company, or other entity, each director and each of the five most highly compensated executives or officers of the entity.		
The undersigned is an authorized representative of Signature:	of the investor or investee.	
Name: Jimmy Roussel		
Title: CEO		
Data		

Certification 3B - Investee

Sex Offender Investor/Investee Certification

Under the State Small Business Credit Initiative (SSBCI), investors and investees must certify that their principals have not been convicted of a sex offense against a minor.

Legal name of investor \square or investee $\underline{\mathbb{X}}$:

Investee Certification Related to Business Enterprises Owned and Controlled by Socially and Economically Disadvantaged Individuals (SEDI-Owned Businesses)

This transaction is supported with funding provided through the State Small Business Credit Initiative (SSBCI), a federal program that supports small business lending and investment programs in states, the District of Columbia, territories, and Tribal governments (collectively known as participating jurisdictions). SSBCI programs are designed to expand access to capital, promote economic resiliency, and create new jobs and economic opportunity. SSBCI provides funding for participating jurisdictions to support businesses owned and controlled by socially and economically disadvantaged individuals (SEDI-owned businesses). This certification provides documentation that an SSBCI loan or investment supported a SEDI-owned business. The information collected from this certification can only be used for purposes of the SSBCI program and must not be used for any other purposes (e.g., marketing, sale to third parties). The information collected must also not be used in a manner that violates any applicable anti-discrimination laws, including, but not limited to, the laws specified in Section IX.b of the Capital Program Policy Guidelines (Compliance with Civil Rights Requirements).

The investee is not required to provide this certification. The borrower or investee may identify all categories in groups (1) through (3) below that apply, including all subcategories in group (1) that apply.

Legal name of investee: Blake Bertuccellli-Booth	

The investee hereby certifies to the investor that it is a:

1.	1
	to credit on reasonable terms diminished as compared to others in comparable economic circumstances, due to their:
	☐ membership of a group that has been subjected to racial or ethnic prejudice or cultural bias within American society;
	□ gender;
	□ veteran status;
	☐ limited English proficiency;
	□ disability;
	□ long-term residence in an environment isolated from the mainstream of American
	society;
	☐ membership of a federally or state-recognized Indian Tribe;
	□ long-term residence in a rural community;
	□ residence in a U.S. territory;
	☐ residence in a community undergoing economic transitions (including communities impacted by the shift towards a net-zero economy or deindustrialization); or
	\square membership of another underserved community. ³

2.	☐ Business enterprise that is owned and controlled by individuals whose residences are in		
	CDFI Investment Areas, as defined in 12 C.F.R. § 1805.201(b)(3)(ii). ⁴ Click here to determine		
	Individual(s)' Address(es) in CDFI Investment Areas:		
3.	☐ Business enterprise that will build, open, or operate a location in a CDFI Investment Area, as defined in 12 C.F.R. § 1805.201(b)(3)(ii).		
	Business Address in CDFI Investment Area:		
	e undersigned is an authorized representative of the investee.		
Na	me: Blake Bertuccelli-Booth		
Tit	le: <u>CEO</u>		
Da	te: _2/22/24		

SSBCI Privacy Notice and Privacy Act Statement

Privacy Notice:

Information from this collection will be shared with the U.S. Department of the Treasury (Treasury). Treasury has published a Privacy and Civil Liberties Impact Assessment that describes what Treasury will do with the information your business provides in this application. It can be found on the Treasury website. If you have any questions about this document, please email Privacy@Treasury.gov.

Privacy Act Statement for Sole Proprietorships:

The Privacy Act of 1974 (Privacy Act) protects certain information that the federal government has about "individuals" (United States citizens and lawfully admitted permanent residents). The Privacy Act does not generally apply to businesses, but some federal courts have found that this law applies to sole proprietors (they are deemed "individuals" under the Privacy Act). If you, as the applicant, are a sole proprietor, you may have rights under the Privacy Act.

<u>Authority</u>: Small Business Jobs Act of 2010 (SBJA), Title III, 12 U.S.C. § 5701 et seq., *as amended by* the American Rescue Plan Act of 2021 (ARPA), section 3301; Executive Order No. 13985, Advancing Racial Equity and Support for Underserved Communities Through the Federal Government, 86 Fed. Reg. 7009 (January 25, 2021); and Interim Final Rule, State Small Business Credit Initiative; Demographics-Related Reporting Requirements, 87 Fed. Reg. 13628 (March 10, 2022).

<u>Purpose</u>: Information from this collection will be shared with Treasury. This information will be shared with Treasury so it can conduct oversight to ensure compliance with federal law, including requirements related to nondiscrimination and nondiscriminatory uses of federal funds. Treasury also receives this information (including any demographic information provided) to comply with reporting requirements under the authorities listed above and to advance fairness and opportunity in underserved communities in the allocation of federal resources.

Routine Uses: The information you furnish may be shared in accordance with the routine uses outlined in Treasury .013, Department of the Treasury Civil Rights Complaints and Compliance Review Files; Treasury .015, General Information Technology Access Account Records; and Treasury .017, Correspondence and Contact Information. For example, one routine use under Treasury .013 is to disclose pertinent information to appropriate agencies when Treasury becomes aware of a potential violation of civil or criminal law. Under this routine use, Treasury may disclose demographic information to the appropriate agencies if Treasury becomes aware of a violation of applicable antidiscrimination laws. More information about this and other routine uses can be found in the System of Records Notices (SORNs) listed above, which are posted on Treasury's website.

<u>Disclosure</u>: Providing this information is voluntary. However, failure to furnish the requested information (except for the demographic information) may result in the denial of your application. Providing demographic information is optional. If you decline to provide this information, it will not adversely affect your application.

SSBCI Demographics-Related Data

Legal name of investee:	Blake Bertuccelli-Booth	

This transaction is supported with funding provided through the State Small Business Credit Initiative (SSBCI), a federal program that supports small business lending and investment programs in states, the District of Columbia, territories, and Tribal governments (collectively, "participating jurisdictions"). SSBCI programs are designed to expand access to capital, promote economic resiliency, and create new jobs and economic opportunity.

Filling out this form and providing demographic information is optional; applicants are not required to provide the requested information but are encouraged to do so. The entity collecting this information cannot discriminate on the basis of whether an applicant provides this information, or based on any information provided on this form. If you decline to provide this information, it will not adversely affect your application.

The demographics-related information collected can only be used for purposes of the SSBCI program and must not be used for any other purposes (e.g., marketing, sale to third parties). The information collected must also not be used in a manner that violates any applicable anti-discrimination laws, including, but not limited to, the following authorities: Title VI of the Civil Rights Act of 1964 (Title VI), 42 U.S.C. § 2000d-1 et seq., and Treasury's implementing regulations, 31 C.F.R. part 22; Section 504 of the Rehabilitation Act of 1973 (Section 504), 29 U.S.C. § 794; Title IX of the Education Amendments of 1972 (Title IX), 20 U.S.C. § 1681 et seq., and Treasury's implementing regulations, 31 C.F.R. part 28; the Age Discrimination Act of 1975, 42 U.S.C. § 6101 et seq., and Treasury's implementing regulations at 31 C.F.R. part 23.

If you believe you were discriminated against in connection with the provision of the information provided on this form, contact: Director, Office of Civil Rights and Diversity, U.S. Department of the Treasury, 1500 Pennsylvania Ave, N.W., Washington, DC 20220, or by email at crcomplaints@treasury.gov.

PAPERWORK REDUCTION ACT NOTICE - OMB Control Number 1505-0227 An agency may not conduct or sponsor, and a person is not required to respond to, a collection of information unless it displays a valid control number assigned by OMB.

Applicants are encouraged to answer all of the questions below.

This information is being collected to help ensure that communities' small business credit needs are being fulfilled and allow SSBCI to analyze the populations that SSBCI funding is benefiting.

1. Minority-owned or controlled business status				
For purposes of this form, minority individual means a natural person who identifies as American Indian or Alaska Native; Asian American; Black or African American; Native Hawaiian or Other Pacific Islander; Hispanic or Latino/a; or one or more than one of these groups.				
For purposes of this form, an applicant is a <u>minority-owned or controlled business</u> if the business meets one or more of the following: (1) if privately owned, 51 percent or more is owned by minority individuals; (2) if publicly owned, 51 percent or more of the stock is owned by minority individuals; (3) in the case of a mutual institution, a majority of the board of directors, account holders, and the community which the institution services is predominantly comprised of minority individuals; or (4) one or more minority individuals have the power to exercise a controlling influence over the				
business. Is the applicant a minority-owned or	☐ Yes	□ No	☐ Prefer not to respond	
controlled business?		— 140	X Trefer not to respond	
2. Women-owned or controlled business status				
For purposes of this form, an applicant is a <u>women-owned or controlled business</u> if the business meets one or more of the following: (1) if privately owned, 51 percent or more is owned by females; (2) if publicly owned, 51 percent or more of the stock is owned by females; (3) in the case of a mutual institution, a majority of the board of directors, account holders, and the community which the institution services is predominantly comprised of females; or (4) one or more individuals who are females have the power to exercise a controlling influence over the business.				
Is the applicant a women-owned or controlled business?	☐ Yes	□ No	Prefer not to respond	
3. Veteran-owned or controlled business status				
For purposes of this form, an applicant is a <u>veteran-owned or controlled business</u> if the business meets one or more of the following: (1) if privately owned, 51 percent or more is owned by veterans; (2) if publicly owned, 51 percent or more of the stock is owned by veterans; (3) in the case of a mutual institution, a majority of the board of directors, account holders, and the community which the institution services is predominantly comprised of veterans; or (4) one or more individuals who are veterans have the power to exercise a controlling influence over the business.				
Is the applicant a veteran-owned or controlled business?	☐ Yes	□ No	☐ Prefer not to respond	

Each principal owner of the applicant is encouraged to answer the questions below.

This information is being collected to help ensure that communities' small business credit needs are being fulfilled and allow SSBCI to analyze the populations that SSBCI funding is benefiting.

For purposes of this form, a <u>principal owner</u> of the applicant is a natural person who, directly or indirectly, through any contract, arrangement, understanding, relationship or otherwise, owns 25 percent or more of the equity of the business. If a trust owns, directly or indirectly, through any contract, arrangement, understanding, relationship or otherwise, 25 percent or more of the equity interests of the business, the trustee is a principal owner.

For each principal owner of the applicant, indicate which of the following categories the principal owner identifies with. Submit a separate copy of this table for each principal owner of the applicant (up to four).

1. Ethnicity	
☐ Hispanic or Latino/a	☐ Not Hispanic or Latino/a
☐ Prefer not to respond	
2. Race (select all that apply)	
☐ American Indian or Alaska Native	☐ Black or African American
☐ Asian	☐ Native Hawaiian or Other Pacific Islander
☐ Indian	☐ Guamanian or Chamorro
☐ Chinese	☐ Native Hawaiian
☐ Filipino	☐ Samoan
□ Japanese	☐ Pacific Islander (Other)
☐ Korean	☐ White
☐ Vietnamese	☐ Prefer not to respond
☐ Asian (Other)	
3. Middle Eastern or North African Ances	try
☐ Middle Eastern or North African	☐ Not Middle Eastern or North African
☐ Prefer not to respond	
4. Gender	5. Sexual Orientation
☐ Female	☐ Gay or lesbian
☐ Male	☐ Bisexual
☐ Nonbinary	☐ Straight, that is, not gay, lesbian, or bisexual
☐ Prefer to self-describe:	☐ Something else
	☐ Prefer not to respond
□ Prefer not to respond	
6. Veteran Status	_
☐ Veteran	☐ Non-veteran
□ Prefer not to respond	