




Transferable Skills



“If you're a bootcamp grad but don't have your past experience on your LinkedIn, how am I supposed to know what differentiates you?”

Please keep your past experience on there. It helps me when I'm looking for new hires. You all have a lot to offer from your previous careers, and I, for one, want to know about them.”

Monarch Wadia, CTO, Stealth



Build Your Skills, NOT Your Resume

~ Sheryl Sandberg
COO, Facebook

Transferable Skills

A core set of skills and abilities that transcend any particular organization or role.

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Soft Skill	Number Of Jobs On ZipRecruiter Listing The Skill As A Requirement ¹¹ (As Of May 1, 2022, Rounded To The Nearest 100k)
Communication skills	6.1M
Customer service	5.5M
Scheduling	5M
Time management skills	3.6M
Project management	2.8M
Analytical thinking	2.7M
Compliance	2M
Ability to work independently	2M
Interpersonal skills	1.3M
Flexibility	1.3M
Problem solving skills	1.2M
Attention to detail	1M
Collaboration	900k
Innovation	900k
Mentoring	900K
English	800k
Multi-tasking	700k
Accuracy	600k
Proactive	300K



ZipRecruiter

2022 The Job Market
Outlook for Grads

Most Sought After Technical Skills

Technical Skill	Number Of Jobs On ZipRecruiter Listing The Skill As A Requirement ¹² (As Of May 1, 2022, Rounded To The Nearest 100k)
Customer relationship management (CRM)	5.6M
Management skills	5.5M
Sales experience	2.2M
Recruiting	1.9M
Software development	1.3M
Software engineering	1.1M
Computer science	800K
Basic life support	600K
Budget management	600K
Advanced cardiac life support (ACLS)	400K
SQL	300K
Python	300K
Amazon web services (AWS)	200K
Forecasting	200K
Azure	200K
Lead generation	200K
Electricity	50K
Virtualization	40K



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**ORGANIZATIONAL
SKILLS**

**INTERPERSONAL
SKILLS**

**PERSONAL
SKILLS**

**COMMUNICATION
SKILLS**

**LEADERSHIP
SKILLS**

**Main Areas of
Soft Skills**



Organizational Skills

- Time Management
- Research and Analytics
- Administration and Clerical
- Financial Management
- Sales and Marketing Skills
- Creative Thinking
- Planning/Project Management Skills



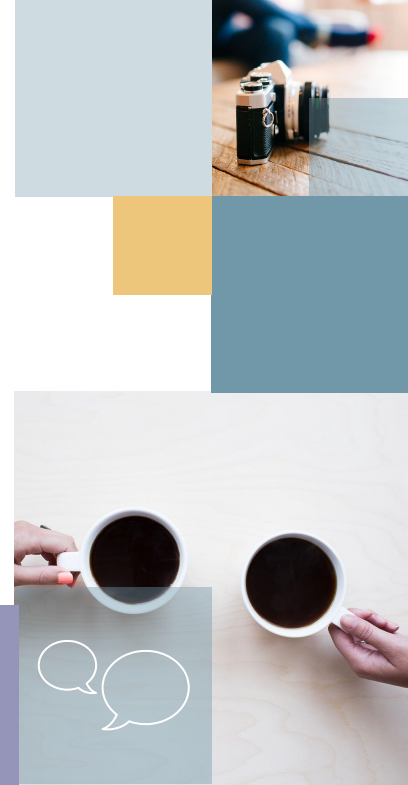
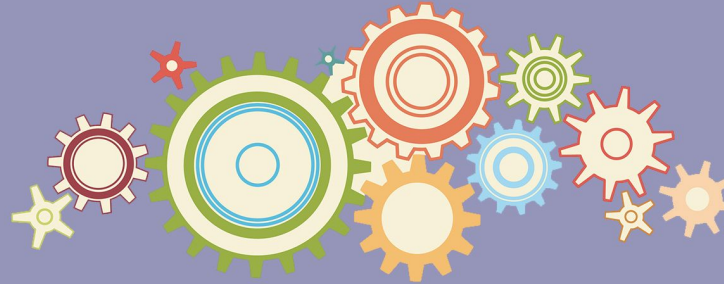
Communication Skills

- **Listening**
- **Writing**
- **Face-to-Face**
- **Conflict Resolution**
- **Negotiation**
- **Nonverbal Communication**



Interpersonal Skills

- Compassion
- Co-operation
- Enthusiasm
- Empathy
- Flexibility
- Integrity
- Loyalty
- Motivation
- Optimism
- Persistence
- Professionalism
- Resourcefulness
- Responsibility
- Teamwork



Leadership Skills

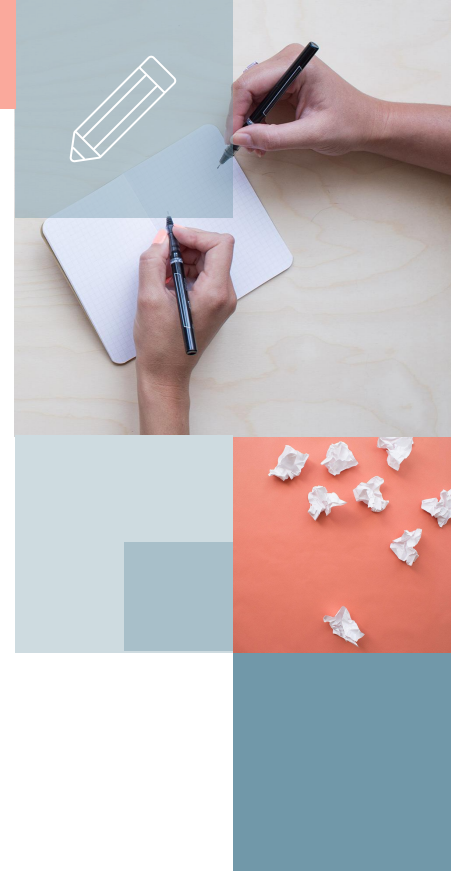
- Prioritization
- Delegation
- Decision Making
- People Management
- Project Management
- Critical Thinking
- Problem Solving



Personal Skills



- Motivation
- Accountability
- Goal Setting
- Value Creation
- Self Confidence
- Self Esteem
- Leaving My Ideas on the Table....and Walking Away





Discover YOUR Transferable Skills

Identify at least 10 Skills that you're confident in



Communicating Your Transferable Skills

1. *Record in a doc, ten of your soft skills (two from each section if you can for a good spread)*
2. *Describe how these skill sets could apply to the tech industry as a developer*
3. *Describe an occasion of when you used this skill in a previous work experience*
4. *Add these to Skills section on LinkedIn*

