

### LET'S COMPLETE YOUR PROFILE BY END OF WEEK 3





## CREATING THE PERFECT LINKEDIN **PROFILE**

- **Profile Photo**
- Headline
  - **Contact Info**
  - **About**
- Experience
- Skills
  - **Featured**
  - **Projects**



#### Neal Bloom · 2nd

entrepreneur, investor, community builder

Talks about #sdtechos, #startups, #investing, #communications, and #economicdevelopment

San Diego, California, United States · Contact info

9,605 followers · 500+ connections





Pepperdine Graziadio **Business School** 

#### About

Investing in tech companies through Interlock Capital. Reach out if you're interested in investing with us.

"You don't have to be great to start, but you do have to start to be great"

Top 5 Things to Know About Neal Bloom

- 1. I don't accept blind LinkedIn invites. Add a personal message written about how I can help you 2. Co-founded Portfolium.com in 2012, with two exits in 2019 & 2020
- 3. I have turned my passion for building tech communities into a media company, Fresh Brewed Tech, and a communications agency, Rising Tide Partners, and investment fund, Interlock Capital
- 4. I launched 84 astronauts into space while working on the Space Shuttle program
- 5. You can see the companies I have directly invested in at nbloom.me

#### Experience

### Managing Partner

Interlock Capital

Jun 2020 - Present · 2 yrs 9 mos San Diego, California, United States

Our community of founders, investors, and subject matter experts FIND, EVALUATE, FUND, and SUPPORT the best companies. This increases our odds of success. You can invest with us, th ...see more







Rising Tide Partners 2018 - Present · 5 yrs 2 mos Greater San Diego Area

We tell the stories that impact communities, we help governments and special districts communicate through storytelling, marketing, community building, and public outreach.



# PROFILE PHOTO

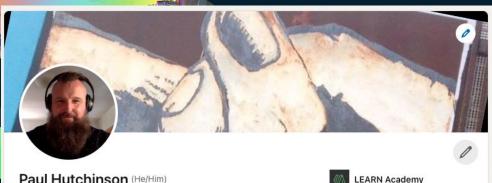


Select photo representative of you as a professional

Profiles with photos visited MORE often

# Headline

Omaha Code School



#### Paul Hutchinson (He/Him)

Career Readiness Facilitator at LEARN academy | Passion for helping people make the best of themselves | Love to write, find new music and travel

San Diego, California, United States · Contact info

500+ connections

## **Clear & Concise Description of YOU**

- \*Does NOT have to be your current job title but it can be
- \*Also Avoid saying "Aspiring" or "Student" in Headline

**Strong Adjectives** 

**120 Characters** 

## **About Me**

- Tell a story. Fill the gaps. 1st person.
- Keyword heavy (every word is searchable!)

## 3 SUMMARY

President and CEO of Scott Aaron: Online Personal Trainer/Nutritionist,
LinkedIn Trainer, Success Coach for Personal Trainers, and Online
Bikini/Physique Contest Prep Coach.
Scott Aaron - LinkedIn Trainer

Temple University - Fox School of Business and Management Greater Philadelphia Area

500+ 500+ connections

- As an 18 year veteran of the health and wellness industry as a gym owner, personal trainer, sports nutritionist, and body builder, I have learned the importance of not only taking care of one's own body, but more importantly the mindset. I wake up each day with a growing passion to free people from physical and financial pain. I specialize is showing anyone who is ready for a real change how easy it is to change the entire scope of your life by making new decisions that create the outcomes that they truly deserve.
- Tell your story.
- Share your passion.
- Share your specialization or your niche.

## **About Me**

- Make sure your summary section is anywhere between 300-500 words in length
- Share your passion
- Let people know what you have done, what you do now and what your goals are for the future
- Let people know what makes you different with all that you have done in your career

### 3 SUMMARY

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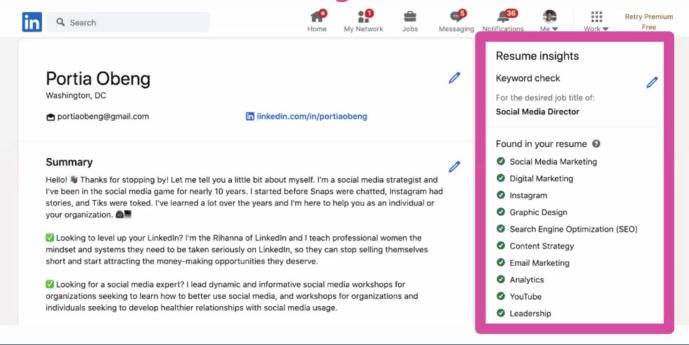
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## **Keyword Heavy**

### Use keywords!!



## **Keyword Heavy**

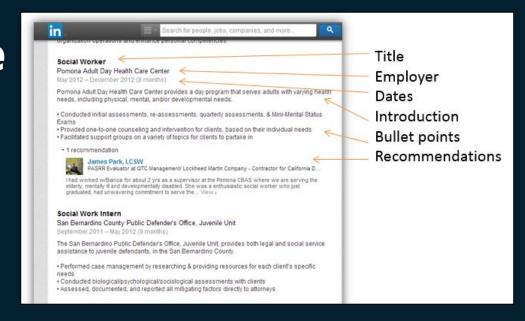
Here's how to make sure you are hitting the keywords for your new industry

https://www.onetonline.org/



Work Break:
Include a Photo
Fill out Headline, About Me
(20 mins)

## Experience



- Clear & Concise

  Can Be Somewhat

  Identical to

  Resume
- Helpful to have Blurb of what the company is/what you did
- LONG FORM RESUME - Can Go Back As far As You Can Remember

## **Featured**

- Link to articles you've written or been featured in, YouTube channel, etc.
  - Resume, Github & Portfolio Links





### LEARN academy on Instagram: "Another successful...

Instagram

Every cohort gets a week when our Career Services Associate, Paul Hutchinson, becomes the teacher and gets to go over the real-world skills needed to find jobs and be successful after...



#### Footy From The Foot Podcast SoundCloud

A weekly podcast I help record, produce, and promote about football (soccer) to engage with the local EPL-supporting groups in San Diego. Not to be taken too seriously, but we are...



#### Stateside Knockout

An article I wrote that appeared in the FA Cup Final match day programme about two sets of rival fans that both watch their teams at a local bar.

## Skills

### TWO WAYS

**Demonstrate Skills with Skills Test** 

Add skill

Teaching

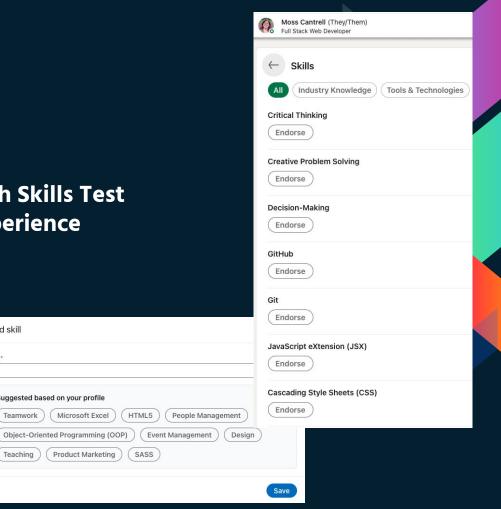
Suggested based on your profile

Microsoft Excel

Product Marketing

Skill\*

**Add Skills to Work Experience** 



### **OTHER USEFUL SECTIONS**

- > PROJECTS
- **VOLUNTEERING**
- LICENSE OR CERTIFICATION
- **PUBLICATIONS**
- HONORS & AWARDS

Here's how to make sure you have all these sections on your LI profile

## Tips & Tricks... Next Level

- Clean up that URL Link: Nobody wants to see all those numbers at the end. Learn how <u>HERE</u>.
- Request Recommendations: Who uses "Letters of Recommendation" anymore? Not me. Request a LinkedIn Recommendation instead! Check it out HERE.
- Access contact information: Quickest and best way to find the email address of that Hiring Manager or Recruiter connect on LI!
- VET TEC Offer: <u>Email</u> VET TEC team to claim 1-year Premium Subscription to LinkedIn or <u>HERE</u>.



Work Break:
Experience, Featured & Skills
Sections, Include keywords
(until 4pm)

### REMINDER OF WHAT TO INCLUDE





## By the end of Week 3:

- 1. Continue to increase network by following companies, joining groups, connecting with your cohort and LEARN staff
  - 2. All required sections have content for All-Star Status

