

NETWORKING

Or How I Stopped Worrying And
Embrace The Meetup

01. BEFORE



BEFORE YOU ATTEND

meetup
sdtechscene
curated links
eventbrite

Research Events

do research about
them; topics for later

Who Else Is Going?

make sure your
background is
appropriate etc

Set Up Correctly

RSVP

encourages others
to go; post about it

What Is Success?

have a metric that
you can be happy
with

02.

DURING



DURING THE EVENT

Be Early

Less intimidating to join fewer people at the start; usually organizers there

Friendly Faces

Go as a group or with a friend

People Want To Talk

Everyone is there is open to making connections

Achieve Your Goal

Once that's achieved, everything else is a bonus

DURING THE EVENT

Chime In Early

Shows confidence; think confidently; share insights on the message board

Open Questions

Questions that everyone has an answer to

Take notes

Remember contacts and the specific things you talked about

Say Goodbye

Have an out, don't just disappear

03. AFTER



REACH OUT



Always, always follow up the next day:

- Remind them what you talked about to make you stand out
- What do want out of the connection
- Sign off by wishing them well with whatever project they have
- Post about your great experience at the event

FOLLOWING USEFUL PEOPLE

Here are some people to follow as an entry-level developer:

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WORK SESSION

Spend some time looking for events of interest:

- MeetUp
- SDTechScene or equivalent
- Curated Links
- eventbrite

ANY

QUESTIONS?