

# Exploratory Data Analysis

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## About exploratory data analysis

### Steps for Exploratory data analysis

1. Variable Identification: Numerical/Categorical
2. Summary of Numerical Variables
3. Statistical Summary of dataset
4. Graphical analysis
5. Summary or conclusion from the data

## Analysing the csv files

### A. a.csv

- ❖ Variable Identification: log\_time, phone, status, type, product, pay\_mode, marker  
Categorical: status, product, pay\_mode, log\_time  
Numerical: phone, type, marker
- ❖ Summary of Numerical Variables: to create an efficient algorithm, we should try to convert all categorical data ie object data type. I converted log\_time into date\_time.

## Customer Prioritisation for Marketing

```
log_time    object
phone       float64
status      object
type        int64
product     object
pay_mode    object
marker      int64
dtype: object
```

### ❖ Statistical summary of dataset:

```
(778822, 4)
      phone      type      marker
count  998814.000000  998822.000000  998822.000000
mean    260397.183060    1244.267067    1.623012
std     187624.002369     457.458217    2.865491
min         0.000000    1001.000000   -99.000000
25%     89754.250000    1001.000000    1.000000
50%    244574.500000    1002.000000    1.000000
75%    423747.000000    1002.000000    1.000000
max    607732.000000    2209.000000   10.000000
```

### ❖ Graphical analysis of data: