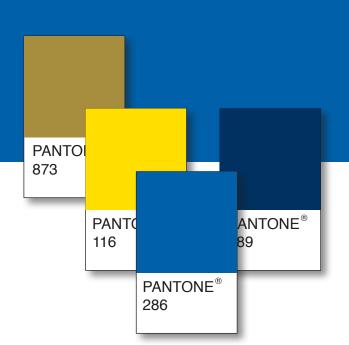
Designer's Guide to Colour Values

Version 2.1 November 2011



POLICY STATEMENT:

RBC has a retail and corporate colour palette.

Platforms can choose which colours they want to use from these colour palettes. They do not have to use all of them, but they cannot add to the palettes without consulting Brand Management. For full details, see page 1



| Version 1.0 | Published June, 2010 | | | | | | |
|------------------------------|--------------------------------------|--------|--|--|--|--|--|
| Version 2.0 | Published September, 2010 | | | | | | |
| Version 2.1 | Published November, 2011 | | | | | | |
| | | | | | | | |
| Changes in Ve | ersion 2.0 | | | | | | |
| 1. New policy | and procedure section | p. iii | | | | | |
| 2. Modified HI RBC Bright | EX colour for Blue and RBC Yellow | p. 2 | | | | | |
| 3. Modified Cl | MYK colour values | p. 2,3 | | | | | |
| | GB and HEX colour RBC Dark Blue | p. 3 | | | | | |
| 5. Added deep | gold to the HNW palette | e p. 3 | | | | | |
| Changes in Ve | ersion 2.1 | | | | | | |
| 1. Correct RGI | 3 value for Deep gold | p. 3 | | | | | |
| | | | | | | | |

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Colour Standards

About the RBC colour palette

To accommodate the needs of our varied businesses, RBC has two colour palettes:

- The retail colour palette, a selection of warm and cheerful colours suited to our retail businesses.
- The high-net-worth colour palette, which had deeper, richer colours more suited to a wealthier and more conservative audience.

Policy statement:

Developing and communicating a palette of approved colours to be used by all RBC companies is the responsibility of Global Brand Management.

Business may select from the approved colours only. They cannot add colours to the palettes without first discussing with Global Brand Management (brand@rbc.com).

The retail colour palette is for use by our retail banking and insurance businesses – Canadian and international.

The HNW colour palette is for use by our wealth management and capital markets businesses worldwide.

Ownership and responsibilities:

These colour palettes were developed by Global Brand Management with representatives of each business platform at RBC.

The policy is owned and managed by RBC Global Brand Management (brand@rbc. com). The brand representatives of each platform may request changes to the palette at any time.

The policy is reviewed every 2 years. The

recipes can be modified at any time.

How to use this document:

This document is for use by designers and production managers.

It is not a document of colour standards – it simply gives the "recipes" to convert our colours from the Pantone Matching System (PMS) to the RGB, CMYK and HEX colour systems.

CMYK is used in print production; RGB is used in digital media and with Microsoft Office applications like Powerpoint. Note that we sometimes have 2 RGB recipes: one for Web, one for PowerPoint (or other MS Office software). Make sure you use the right one.

Hex (short for hexadecimal) colours are used mainly on the Web.

Each platform has selected which colours they use from the appropriate palette, and uses only those colours. These are the standards that designers should follow. If you're not sure, check with your platform's marketing or brand department.

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Core colours for Corporate and Retail

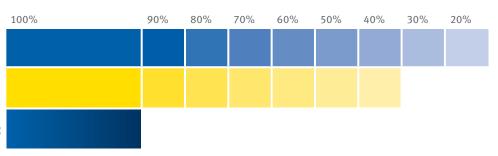
For Print



RBC Yellow Pantone® 116 CMYK 0/10/100/0

RBC Bright Blue to Dark Blue Gradation

Pantone 286 plus a black screen. Download a working file from www.rbc.com/brand for the right gradation.



For Onscreen

| | For PowerPoint presentations or any other Microsoft software applications, use these values: | Core colours for actual RBC websites, web logos, email marketing, eNewsletters, etc. For other colour options for RBC websites, visit www.rbconlinestandards.com. | | | | |
|------------------------------|--|---|-------------|--|--|--|
| RBC Bright Blue RGB 0/40/136 | | RGB 0/40/136 | HEX #002888 | | | |
| RBC Yellow | RGB 254/223/1 | RGB 254/223/1 | HEX #FEDF01 | | | |

Secondary palette for Corporate and Retail

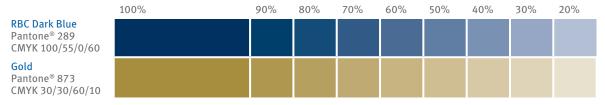
| | | 100% | 90% | 80% | 70% | 60% | 50% | 40% | 30% | 20% |
|---------------------------------------|--|--------------------------|------------|--------------|------------|------------|-------------|---------------|-------------|-----------|
| Gold Pantone® 873 | CMYK 30/30/60/10 RGB 157/137/84 HEX #937851 | Use is restricted to mar | keting mat | erials of pr | oducts tha | t have the | word "gold | l" in their n | ame. | |
| Silver Pantone® 877 | CMYK 46/33/33/7 | Use is restricted to mar | keting mat | erials of pr | oducts tha | t have the | word "silve | er" or "plat | inum" in th | neir name |
| Light gray Pantone® Warm gray 4 | CMYK 0/4/9/24 RGB 193/181/165 HEX #C1B5A5 | | | | | | | | | |
| Beige Pantone® 4515 | CMYK 5/9/47/23 RGB 184/169/112 HEX #B8A970 | | | | | | | | | |
| Pear Pantone® 611 | CMYK 0/1/92/11 RGB 214/206/73 HEX #D6CE49 | | | | | | | | | |
| Apple Pantone [®] 583 | CMYK 25/3/100/14 RGB 170/186/10 HEX #AABAOA | | | | | | | | | |
| Seaweed Pantone® 7475 | CMYK 68/12/28/35 RGB 88/136/134 HEX #588886 | | | | | | | | | |
| Sun Pantone® 137 | CMYK 0/38/95/0 RGB 252/163/17 HEX #FCA311 | | | | | | | | | |
| Warm red Pantone® Warm red | CMYK 0/75/90/0 RGB 249/63/38 HEX #F93F26 | | | | | | | | | |
| Wine Pantone® 7435 | CMYK 13/94/19/45 RGB 139/33/75 HEX #8B214B | | | | | | | | | |
| Sky Pantone [®] 298 | CMYK 68/3/0/0 RGB 81/181/224 HEX #51B5E0 | | | | | | | | | |
| Tundra Pantone® 550 | CMYK 35/3/8/7 RGB 135/175/191 HEX #87AFBF | | | | | | | | | |
| Carbon Pantone® 7544 | CMYK 10/1/0/40 RGB 137/146/153 HEX #899299 | | | | | | | | | |
| Slate Pantone® 7540 | CMYK 40/30/22/60 RGB 111/110/111 HEX #6F6E6F | | | | | | | | | |

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Core colours for High Net Worth and Corporate & Institutional

For Print



For Onscreen

| | For PowerPoint presentations or any other Microsoft software applications, use these values: | Core colours for actual RBC websites, web logos, email marketing, eNewsletters, etc. For the colour options for RBC websites, visit www.rbconlinestandards.com. | | | | |
|---------------|--|---|-------------|--|--|--|
| RBC Dark Blue | BC Dark Blue RGB 0/33/68 | | HEX #002144 | | | |
| Gold | RGB 157/137/84 | RGB 110/86/14 | HEX #6E560E | | | |

Secondary palette for High Net Worth and Corporate & Institutional

| , | 8 | 100% | 90% | 80% | 70% | 60% | 50% | 40% | 30% | 20% |
|----------------------------|---|------|-----|-----|-----|-----|-----|-----|-----|-----|
| Silver Pantone® 877 | CMYK 46/33/33/7 | | | | | | | | | |
| Beige Pantone® 4515 | CMYK 5/9/47/23 RGB 184/169/112 HEX #B8A970 | | | | | | | | | |
| Brown Pantone® 876 | CMYK 30/50/85/0 RGB 144/102/70 HEX #906646 | | | | | | | | | |
| Moss Pantone® 3975 | CMYK 6/9/100/22 RGB 181/168/12 HEX #B5A80C | | | | | | | | | |
| Dark gray Pantone® 405 | CMYK 0/10/30/68 RGB 104/91/78 HEX #685B4E | | | | | | | | | |
| Green Pantone® 5757 | CMYK 43/17/95/40 RGB 107/112/43 HEX #6B702B | | | | | | | | | |
| Blue-gray Pantone® 5425 | CMYK 30/5/0/30 RGB 132/153/166 HEX #8499A6 | | | | | | | | | |
| Carbon Pantone® 7544 | CMYK 10/1/0/40 RGB 137/146/153 HEX #899299 | | | | | | | | | |
| Teal Pantone® 7467 | CMYK 100/0/29/0 RGB 0/174/181 HEX #00AEB5 | | | | | | | | | |
| Red Pantone® 484 | CMYK 8/87/73/30 RGB 155/48/27 HEX #9B301B | | | | | | | | | |
| Violet Pantone® 5265 | CMYK 84/79/10/38 RGB 73/61/99 HEX #493D63 | | | | | | | | | |
| Process black | CMYK 0/0/0/100 RGB 0/0/0 HEX #000000 | | | | | | | | | |
| Deep Gold Pantone® 606 | CMYK 0/4/100/12 RGB 232/207/0 | | | | | | | | | |

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Considerations

It is important to keep in mind how and where our colours will appear.

For print

Matching colours

It is essential that our colours be reproduced accurately and consistently. Use the listed Pantone® or CMYK values in this guide.

Whenever possible, use the Pantone® inks when printing the core RBC blues (RBC Bright Blue and RBC Dark Blue). This is preferred when materials are printed with offset lithography. Where digital colour printing is used, CMYK equivalents of RBC Bright Blue and RBC Dark Blue are acceptable.

Secondary palettes for print

Secondary colours are meant to be used as CMYK colours, not special inks. They are sometimes custom blends that do not have a Pantone® equivalent. We have included the closest equivalent Pantone® match – but please note that this may not be a true match.

For onscreen

Make sure you follow the UOS standards for colour contrast between backgrounds and text.

RBC designations

The colour names are RBC designations, not Pantone® or other colour system names. RBC designations have been provided to facilitate communication.

PANTONE® is a registered trademark of Pantone, Inc.