

EDUCATION

2016	Indian Institute of Technology (BHU), Varanasi
	B. Tech in Ceramic Engineering, CGPA: 7.68
2012	Dreamland Hr Sec School, Bilaspur
	CGBSE 12th, 85.20%
2010	Jawahar Navodaya Vidyalaya, Bilaspur
	CBSE 10th, CGPA: 9.8

SKILLS AND INTERESTS

- **Key Skills:** Project Management, Business Analytics, and Operations &
- **Technical Skills:** MS Office, SQL , R (basics),Google Analytics

EXPERIENCE

May'17 -	July'18	Assistant Manager - OYO	
		▪ Performed in depth business analysis to improve key metrics of Business (Monthly Revenue > 200 Mn)	
		▪ Successfully implemented Process Improvement & Expansion, Product Enhancement resulting in 6X revenue growth (in Outbound Sales Channel) in	
		▪ Built multi-level Metric Performance Dashboards to track key business	
July'16 -	April'17	Consultant - Indian Political Action Committee (I-PAC)	
		▪ Managed on-ground campaigns by building and leading teams outreach in Punjab & UP	
		▪ Designed innovative public outreach and engagement campaigns, v of election campaigning across Punjab & UP	
		▪ Performed data analysis of past elections and executed social m	

INTERNSHIP

May -	June,	General Management Trainee - The Elitists	
		▪ Performed Qualitative Business Research, Analysis and Executive Development	
May -	June,	Summer Trainee - Indian Institute of Management, Ahmedabad	
		▪ Organized 'Scholars for Change' Campaign across India focussed of educational videos for underprivileged students	

STARTUP

July'13 -	April'14	Core Team Member - Internlelo	
		▪ Responsible for Market Research, Content Curation and Team Expansion	

ACHIEVEMENTS AND ACTIVITIES

- Volunteered at 'Kashi Utkarsh', for cause of Education, Health Varanasi
- Marketing Head - NGO Association and Co-ordinator - Informal
- Selected as a Yatri for Jagriti Yatra (2014)
- Secured 3 position in Stock Market Competition organized by Dalal Street
- Awarded consolation prize in Case Study Competition organized b