This is the title of my thesis

Pierrick Kinif

A thesis submitted for the Master's Degree in Business Management and Administration, Finance Specialization



Supervised by:

Prof. Sophie Béreau Prof. Jean-Yves Gnabo

Abstract

This is an abstract

${\bf Aknowledgments}$

I would like to thank some of you \dots

Table of Contents

Contents

A۱	bstra	act Control of the Co	i
A l	know	vledgments	ii
Li	st of	Tables	iv
Li	st of	Figures	\mathbf{v}
In	${f trod}$	uction	1
1	Lite	erature Review	2
	1.1	Two perspectives on Corporate Environmental Performance	2
	1.2	Does it pay to be green?	2
	1.3	CEP and CFP as a broad meta-construct	3
	1.4	When does it pay to be green?	4
2	Res	earch Framework	6
3	Dat	a	7
	3.1	Overview	7
	3.2	Dependent Variables	7
	3.3	Independent Variables	9
	3.4	Control Variables	10
4	Me	thodology	13
	4.1	Econometric model	13
	4.2	Outliers treatment	14
	4.3	Sensitivity Analysis	15
5	Res	ults	16
	5.1	Descriptive Statistics	16
	5.2	Some boxplots and histogram	16
	5.3	Cooks Distance	21
6	Dis	cussion	24
Co	onclu	ısion	25
${f A}_{f J}$	ppen	\mathbf{dix}	26
	App	endix A : Outliers	26

References 36

List of Tables

List of Tables

3.1	Variable Definition	11
3.2	Sample selection of the database	12
6.1	Model 1 - Energy	28
6.2	Model 1 - No Energy	29
6.3	Model 1 - Short Version	30
6.4	Model 1 - Short Version	31
6.5	Model 2 - Comparaison with and without outliers	32
6.6	Model 3 - Comparaison with and without outliers	33
6.7	Model 4 - Comparaison with and without outliers	34
6.8	Model 5 - Comparaison with and without outliers	35
6.9	Hausman Test PValue	36
6.10	Fixed Effect Model - NoOutlier NoEnergy (1/2)	43
6.11	Fixed Effect Model - NoOutlier NoEnergy (2/2)	44

List of Figures

List of Figures

2.1	Research Framework	6
6.1	Observations considered as outliers in model 1 (i.e. Roa)	45
6.2	Observations considered as outliers in model 2 (i.e. Tobin's Q) \dots	46
6.3	Observations considered as outliers in model 1 (i.e. Roe)	47
6.4	Observations considered as outliers in model 4 (i.e. Jensen's Alpha)	48
6.5	Observations considered as outliers in model 5 (i.e.Compounded Returns)	49

Introduction

Over the past decades, humanity is progressively becoming aware of the finiteness of earth's resources and its impact on the current global warming. On the one hand, Houghton and Change (1996) anticipated in their first report an average global warming between +1° and +3.5° C until 2100 relative to the temperature of 1990. They also warned that an increase of temperatures superior to +2° C could have some harsh climatic repercussions. On the other hand the Kyoto Protocol had been written in 1997, enforced in 2005 and led to the first Global Agreement on global warming during the Paris Conference in 2015. Those different solutions implemented over the past decades did not have any significant impacts on the fight against global warming. Greenhouse Gas Emissions (GGE) have still increased considerably across years. Although the environmental consciousness-raising had already gained ground, according to Jean Jouzel (2017) human being have to act now if he wants to have a chance to reduce effects of climate change.

For the last several decades, companies have been more and more considered as entities responsible for stewardship of the natural environment (Majumdar and Marcus 2001; Przychodzen and Przychodzen 2015). Ecosystem degradation and resources depletion engender a threat to firm's longevity (Dowell, Hart, and Yeung 2000), and as a reaction, firms have to pro-actively adopt an environmental strategy (Hart 1995). In his speech at Lloyds of London 2015, Mark Carney, Governor of the Bank of England and Chair of the Financial Stability Board (FSB), identified climate change as one of the most material threats to financial stability (Elliott 2015). Companies facing higher risks associated to climate change are the ones subject to greater incentives to develop green strategies (Hoffman 2005). However, both economic benefits and strategic opportunities deriving from sustainable development are usually underestimated by managers and still too many companies do not feel concerned about global warming (Berchicci and King 2007; Hart 1995). Moreover, according to Scarpellini, Valero-Gil, and Portillo-Tarragona (2016), green projects are not common in companies of many countries because of significant barriers and a negligible culture of excluding sustainable development from an organization's strategy. If we consider that people's actions reflect a variable mix of altruistic motivation, material self-interest, and social or self-image concerns (Bénabou and Tirole 2006), demonstrating that green development is a significant interest for firms could be a serious step forward in the fight against global warming.

Prendre en compte les remarques de Prof. Béreau 050418, see pdf dans dropbox To be continued...

1 Literature Review

1.1 Two perspectives on Corporate Environmental Performance

The paradigm of profit maximization of Friedman (1970) have been widely challenged these last decades. Whereas Friedman (1970) considers investment in pollution efficient technology as deviation from the wealth maximization goal, the literature is showing growing evidences that improving a company's environmental performance can lead to better economic or financial performance, and not necessarily to an increase in cost. Ambec and Lanoie (2008) have demonstrated that the expenses incurred to reduce pollution can be partly or completely offset by gains made elsewhere. Porter and van der Linde (1995) argued that rather than simply adding to cost, properly crafted environmental standards can trigger innovation offsets, allowing companies to improve their resource productivity. He even redefined the self concept of value creation in advocating that the solution lies in the principle of shared value which involves creating economic value in a way that also creates value for society by addressing its needs and challenges (Porter and Kramer 2011, Porter and Kramer (2018)). Freeman (1984) call to a radical rethinking of our model of the firm. According to him, companies have to consider their stakeholder, namely "any group or individual who can affect or is affected by the achievement of an organisation's objectives" (p.25) or else face negative confrontation from non-shareholder groups, which can lead to diminished shareholder value, through boycotts, lawsuits and protests etc. In other words, Freeman (1984) summarizes the idea that companies should consider corporate environmental performance as unavoidable cost of doing business.

1.2 Does it pay to be green?

While more and more companies are embracing this new paradigm and develop profitable business strategies that deliver tangible social benefits, others keep the old fashion way of Friedman (1970). This dichotomy have interested scholars and since they have sought to empirically answer the question, "Does it pay to be green?". In a competitive business world, answering this question is crucial to provide a genuine economic justification to the new paradigm (Lu et al. 2014). Although results are mixed, the large quantity of studies on the nexus between Corporate Environmental Performance (i.e. CEP) and Corporate Financial Performance (i.e. CFP) in the last two decades allowed the appearance of recent meta-analyses ¹ (Orlitzky and Benjamin 2001, Orlitzky, Schmidt, and Rynes (2003), Wu (2006), Albertini

¹Initially, the literature focused on the link between Corporate Social Performance (i.e. CSP) and Corporate Financial Performance (i.e. CFP). Orlitzky and Benjamin 2001 were the first to consider CEP as apart from CSP. Given that Busch and Friede 2018 could not detect statistically significant differences between the effects of environmental CEP and social-related CSP on CFP and concludes that good CSP pays off, whether social or environmental related, this study considers CSP equals to CEP.

(2013), Dixon-Fowler et al. (2013), Endrikat, Guenther, and Hoppe (2014), Lu et al. (2014), Wang, Dou, and Jia (2016), Busch and Friede (2018)) and all suggest that indeed it pays to be green. More precisely, a positive and bidirectional relationship does exist between CEP and CFP meaning that successful firms may have the resources necessary to improve their environmental performance, which in turn increases financial benefits that again can be invested back into further improvements of CEP (Endrikat, Guenther, and Hoppe 2014).

1.3 CEP and CFP as a broad meta-construct

CFP is a broad meta-constructs and the current literature have shown that each construct play a moderator role in the relationship between CEP and CFP (Orlitzky, Schmidt, and Rynes 2003, Lu et al. (2014), Busch and Friede (2018)). Scholars have mainly adopted three broad subdivisions of CFP: market-based (investor returns), accounting-based (accounting returns), and perceptual (survey) measures. Market-based measures (e.g. price-earning ratio, Tobin's Q, or share price appreciation) consider that returns should be measured from the perspective of the shareholders (Cochran and Wood 1984). Accounting-based measures require profitability and asset utilization indicators such as Return on Asset (i.e. ROA) or Return on Equity (i.e. ROE) (Cochran and Wood 1984, Wu (2006)). Finally perceptual measures of CFP is a more subjective approach based on the perception of survey respondents (Lu et al. 2014).

CEP is also a broad meta-constructs and no common definition exist in the literature (Albertini 2013, Endrikat, Guenther, and Hoppe (2014)). Scholars have used a wide variety of indicators as proxies for approaching the green performance of companies. Albertini (2013) use a threegroup classification to summarize CEP measures: (i) Environmental Management Measures (i.e. EMV) which mostly refer to environmental strategy, integration of environmental issues into strategic planning processes, environmental practices, process-driven initiatives, productdriven management systems, ISO 14001 certification, environmental management system adoption, and participation in voluntary programs (Molina-Azorín et al. 2009, Schultze and Trommer (2012)). (ii) Environmental Performance Variables (i.e. EPV) which are mostly measures quantified in physical units (carbon dioxide emissions, physical waste, water consumption, toxic release) that can be positive (emission reduction) or negative (emission generated) (Albertini 2013). (iii) Environmental Disclosure Variables (i.e. EDV) such as information releases regarding toxic emission (Hamilton 1995), environmental awards (Chen, Ngniatedema, and Li 2018), environmental accidents and crises (Blacconiere and Pattern 1994), and environmental investment announcements (Gilley et al. 2000). Endrikat, Guenther, and Hoppe (2014) split up CEP into two sub-dimensions, namely (i) process-based CEP which can be linked to the EMV approach of Albertini (2013) and (ii) outcome-based CEP which

can be linked to the EPV dimension. According to Xie and Hayase (2007), process-based CEP can be considered as a preliminary step of outcome-based CEP. Scholars demonstrated that the first approach have a positive impact on the second one which in turn has a positive impact on financial performance (Li, Ngniatedema, and Chen 2017, Chen, Ngniatedema, and Li (2018)).

Although recent recent meta-analyses (Orlitzky and Benjamin 2001, Orlitzky, Schmidt, and Rynes (2003), Wu (2006), Albertini (2013), Dixon-Fowler et al. (2013), Endrikat, Guenther, and Hoppe (2014), Lu et al. (2014), Wang, Dou, and Jia (2016), Busch and Friede (2018)) have demonstrated the positive link between CEP and CFP, some scholars advanced that the multidimensionality of both CEP and CFP constructs are one reason why the conclusion of the relationship between CEP and CFP have been so mixed (Albertini 2013, Endrikat, Guenther, and Hoppe (2014), Miroshnychenko, Barontini, and Testa (2017)). For instance, Busch and Hoffmann (2011) found that process-based CEP (in terms of carbon management) negatively affects CFP, while outcome-based CEP (in terms of carbon emissions) has a positive influence on CFP. Cavaco and Crifo (2014) and Muhammad et al. (2015) have used both accounting-based indicators (i.e. ROA) and market-based indicators (i.e. Tobin's Q) as a proxy for CFP and got a positive relation between ROA and CEP while no relation between Tobin's Q and CEP. A general consensus have shown that accounting-based CFP are characterized by a stronger relation to CEP than market-based and perceptual indicators (Orlitzky, Schmidt, and Rynes 2003, Wu (2006), Albertini (2013), Lu et al. (2014), Busch and Friede (2018)).

Considering the varying findings with regards to process-based CEP and outcome-based CEP and with a motivation to answer the call of Endrikat, Guenther, and Hoppe (2014), I hypothesize the following:

Hypothesis 1. Process-based CEP have a positive impact on Outcome-based CEP

Hypothesis 2. Outcome-based CEP have a positive impact on CFP

Hypothesis 3. Process-based CEP have a positive impact on CFP

1.4 When does it pay to be green?

Griffin and Mahon (1997) was the first to call for research that looks at the CEP-CFP relation over time. While scholars had been mainly answering the question "Does it pay to be green?" some have recently tried to move forward and gained interest in answering the call of Griffin and Mahon (1997) with the following question: "When does it pay to be green?" (Manrique and Martí-Ballester 2017).

Zhang and Chen (2017) have shown that CEP has a negative relationship with short-term

financial performance and a positive relationship with long-term CFP. Delmas, Nairn-Birch, and Lim (2015) observed that the more a firm decreases carbon emissions the more positive the investors perceptions of future market performance and the lower its short term financial performance. Song, Zhao, and Zeng (2017) have shown that corporate environmental management has a significant positive correlation with future financial performance, however it has no significant correlation with current financial performance. Manrique and Martí-Ballester (2017) demonstrated that in times of economic crisis firms which improve their corporate environmental performance improve their corporate financial performance, this effect being weaker for firms in developed countries, where only the short-term corporate financial performance improves, than for firms in emerging and developing countries, where the short- and long-term corporate financial performance improve. Chen, Ngniatedema, and Li (2018) have shown that a firms green performance not only impact an organization's financial performance in that particular year but also impact the year that follows.

Those empirical results provide evidences that no common consensus have be found yet to answer the question "When does it pay to be green?". Busch and Friede (2018) demonstrated that at a meta-research level, the evidence of a time dependency on the CEP-CFP link is not significant and that the call of Griffin and Mahon (1997) remains to date unanswered.

To capture the time dimension in the CFP-CEP nexus, scholars consider accounting-based measures as a proxy for short term CFP and market-based measures as a proxy for long term CFP (Endrikat, Guenther, and Hoppe 2014, Delmas, Nairn-Birch, and Lim (2015), Zhang and Chen (2017), Manrique and Martí-Ballester (2017), Miroshnychenko, Barontini, and Testa (2017)). According to Endrikat, Guenther, and Hoppe (2014):

"While accounting-based measures may capture immediate impacts, they may not appropriately account for intangible and long-term effects which are likely to be involved in the CEP-CFP link. Market-based measures, on the other hand, integrate estimations of a firm's future prospects and reflect the notion of external stakeholders (primarily investors) (Orlitzky, Schmidt, and Rynes 2003, Peloza (2009), Delmas and Nairn-Birch (2011)). Thus, market-based measures may better to capture the long-term value of certain environmental activities."

Taking into account theoretical arguments and empirical findings and in order to move forward in answering the call of Griffin and Mahon (1997), I hypothesize the following:

Hypothesis 4. CEP have a stronger impact on short term CFP than on long term CFP

2 Research Framework

Based on the literature review I have developed four hypotheses. My research framework is summarized in the Figure 2.1. The latter, inspired by Li Suhong, Ngniatedema Thomas, and Chen Fang (2017) and Chen, Ngniatedema, and Li (2018), aims at answering three calls. Firstly Endrikat, Guenther, and Hoppe (2014) have highlight the need for a better understanding of the multidimensionality of both CEP and CFP constructs. To do that I will examine the combined effects of process-based and output-based CEP on both accountingbased and market-based measures of CFP. Secondly, to the best of my knowledge, Li Suhong, Ngniatedema Thomas, and Chen Fang (2017) and Chen, Ngniatedema, and Li (2018) were the first scholars to use the NewsWeek Green Ranking as a proxy for both process-based and output-based CEP and performed their analysis with a time frame of one year. Therefore apply a longitudinal study on this new database can help to provide a better understanding of the CEP-CFP nexus. Lastly, Busch and Friede (2018) claimed that to date and at a meta-research level, the call of Griffin and Mahon (1997) regarding the research that looks at the CEP-CFP relation over time remains unanswered and confused. Therefore capturing the short term vs long term CFP through the use of accounting-based and market-based measures could help to collect data for future meta-analysis.

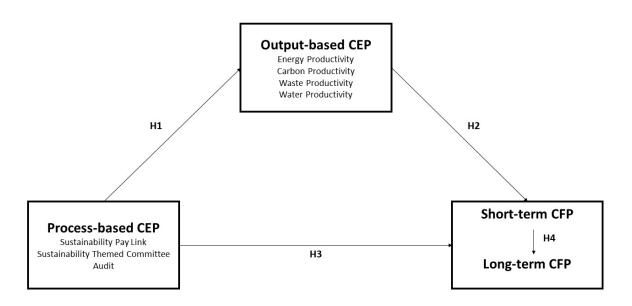


Figure 2.1: Research Framework

3 Data

3.1 Overview

The starting point of my data collection was the Newsweek Green Ranking which had assessed the world's largest publicly-traded companies in the US and in the world since 2009. This ranking had been developed through a collaboration between Newsweek, Corporate Knights Capital, HIP Investor Inc and leading sustainability minds from nongovernmental organizations and the academic and accounting communities. The ranking attribute an overall green score to companies. The score is based on a weighted average of key performance indicators (KPI's). This study uses these KPIs to measure both process-based and outcome-based of the 500 largest publicly-traded companies in the United States. Due to a methodology change \footnote{As a result of making a transition to a 100% rules-based approach, the methodology for the 2014 Newsweek Green Rankings differs considerably from the framework used in the 2012 Newsweek Green Rankings. Therefore ranking results prior to 2014 and ones subsequent can not be compared.} in the 2014 Newsweek Green Rankings, only the 2014, 2015 and 2016 ranking were considered. Among those three ranking and of the 500 US companies, 405 companies were listed for each years.

Even though green rankings were published in 2014, 2015 and 2016, each company is evaluated based on the 2012, 2013 and 2014 data. Therefore, measures for financial performance of companies will be based on the 2012, 2013 and 2014 fundamental data. Financial data have been mainly collected on Stockpup and in case of missing values I have completed with Morningstar and Ycharts. Of the 405 initial companies, a total of 8 companies were dropped because of missing data. The final sample includes 397 publicly-traded companies in the US covering the period from 2012 till 2014 inclusively.

Table 3.1 describes my variables and following sections deeply explained each variables.

3.2 Dependent Variables

Regarding dependent variables, Endrikat, Guenther, and Hoppe (2014) claim that accounting-based measures (e.g. ROA, ROE, Return on Sales) capture immediate impacts and can be used as a proxy to measure short-term CFP while market-based measures (e.g. Tobin's Q, market capitalization, market to book value) integrate estimations of a firm's future prospects and can be better used as a proxy for long-term CFP. Among scholars that used both measures simultaneously, ROA and Tobin's Q are the ones that have been used the most frequently (Lioui and Sharma 2012, Cavaco and Crifo (2014), Muhammad et al. (2015), Delmas, Nairn-Birch, and Lim (2015), Semenova and Hassel (2016), Manrique and Martí-Ballester (2017)).

Therefore I have decided to use ROA and Tobin's Q as a proxy for both short and long-term CFP.

ROA is a standard accounting measure of financial performance, which is calculated by dividing earnings before interest by total firm assets. Tobin's Q is defined as the ratio of the market value of a firm to the replacement cost of its assets (Chung and Pruitt 1994). Broadly speaking, firms displaying Tobin's Q greater than one are judged as using scarce resources effectively and those with Tobin's Q less than one as using resources poorly (Lewellen and Badrinath 1997). In other words investors prefers companies with Tobin's Q superior to one. Due to the complexity of calculating the replacement cost of a firm, the literature have seen several attempts to approximate Tobin's Q (Perfect and Wiles 1994). Tobin's Q value had been directly collected on Ycharts and this platform use the simple approximation of Chung and Pruitt (1994) which is summarized in Equation 1.

$$Tobin'sQ = \frac{MVE + PS + DEBT}{TA} \tag{1}$$

where MVE is the product of a firm's shares prices and the number of common stock shares outstanding, PS is the liquidating value of the firm's outstanding preferred stock, DEBT is the value of the firm's short term liabilities net of its short-term assets, plus the book value of the firm's long-term debt and TA is the book value of the total assets of the firms.

Table 3.2 contains a sample of my database. Some missing values appears in the TobinsQ column. Compared to ROA, calculating Tobin's Q requires a relatively high number of financial variables and is more susceptible to missing values. This creates a disparity among the number of observations for each dependent variables. Delmas, Nairn-Birch, and Lim (2015) encountered the same issue and conducted an identical analysis to check whether this introduces sample bias. Therefore I will do the same and depending on the robustness of results I will use one or two sample spaces in my study. I still need to figure out how to perform this test in R.

3.3 Independent Variables

Concerning independent variables, both process-based and outcome-based CEP had been approached with the KPI's of the Newsweek Green Ranking. More precisely, I have used "Sustainability Pay Link", "Sustainability Themed Committee", and "Audit" as a proxy for process-based CEP and "Energy Productivity", "Carbon Productivity", "Water Productivity" and "Waste Productivity" as a proxy for outcome-based CEP.

A Sustainability Pay Link is a mechanism to link the remuneration of any member of a company's senior executive team with the achievement of environmental performance targets. A score of 100% accrues to the company when such a link exists and a score of 0% is attributed if there is no such link in place.

A Sustainability Themed Committee refers to the existence of a committee at the board of directors level whose mandate is related to the sustainability of the company, including but not limited to environmental matters. A score of 100% accrues to the company when such a link exists and a score of 0% is attributed if there is no such link in place.

An Audit refers to the case where a company provides evidence that the latest reported environmental metrics were audited by a third party. A score of 100% if such an audit has been performed, and a score of 0% is given when such audit was not performed.

Energy Productivity (i.e. EnP), Carbon Productivity (i.e. CaP), Water Productivity (i.e. WatP) and Waste Productivity (i.e. WastP) are calculated through equation 2, 3, 4 and 5.

$$EnP = \frac{Revenue}{TEC} \tag{2}$$

$$CaP = \frac{Revenue}{TGGE} \tag{3}$$

$$WatP = \frac{Revenue}{TW} \tag{4}$$

$$WastP = \frac{Revenue}{(TWG - TWRR)} \tag{5}$$

where Revenue is the total revenue in US\$, TEC is the total energy consumption, TGGE is the total greenhouse gaz emissions in co_2 , TW is the total water in m_3 , TWG is the total waste generated in metric tons and TWRR is the total waste recycled and reused in metric tons.

3.4 Control Variables

Several scholars (Telle 2006, McWilliams, Siegel, and Wright (2006), Surroca, Tribó, and Waddock (2010)) have argued that misspecified models may be the reason for the inconsistency of the empirical results in the CEP-CFP nexus. In order to improve the construct and to avoid the endogeneity issue due to omitted variables (Roberts and Whited 2013), Endrikat, Guenther, and Hoppe (2014) have highlighted potential determinants of the relationship between CEP and CFP: firm size, industry sector, financial risk, R&D activities, advertising intensity and capital structure (i.e leverage). In a meta-analysis study, Lu et al. (2014) argued that growth rate is equally important. Consequently this study use those seven variables control.

The common way to approach firm size is to use the natural logarithm of total assets (Delmas, Nairn-Birch, and Lim 2015, Miroshnychenko, Barontini, and Testa (2017)). To approach the company industry sector I use the Global Industry Classification Standard (GICS) 2 . A dummy for each industry sector had been included in the model. The Beta/Jensen's alpha (to be defined) is adopted as aproxy for financial risk. Capital structure is approximated with the ratio of long-term debt to common shareholders' equity (shareholders equity minus preferred equity). RED activities had been measured as ... (see Ycharts). Advertising intensity had been... (see when find a way to get those data)

²The GICS classification is composed of eleven industry sectors, namely: Consumer Discretionary, Consumer Staples, Energy, Financials, Health Care, Industrials, Information Technology, Materials, Pharmaceuticals / Biotechnology, Telecommunication Services and Utilities.

Table 3.1: Variable Definition

	Variables	Description
1	Tobin's Q	The ratio of a firm's market value to the replacement cost of its assets
2	Return on Asset	Earnings before interest over total firm assets
3	Energy Productivity	Revenue (\$US) / Total Energy Consumption
4	Carbon Productivity	Revenue (\$US) / Total Greenhouse gas Emissions (CO2)
5	Water Productivity	Revenue (\$US) / Total water (m3)
6	Waste Productivity	Revenue (\$US) / [Total waste generated (metric tonnes)—waste recycled/reused (tones)]
7	Sustainability Pay Link	A mechanism to link the remuneration of any member of a company's senior executive team with the achievement of environmental performance targets. The existence of such a link is awarded a score of 100%. A score of 0% is attributed if there is no such mechanism in place
8	Sustainable Themed Commit- ment	Refers to the existence of a committee at the Board of Directors level whose mandate is related to the sustainability of the company, including but not limited to environmental matters. A score of 100% accrues to the company when such link exists and a score of 0% is attributed if there is no such link in place
9	Audit Score	Refers to the case where a company provides evidence that the latest reported environmental metrics were audited by a third party. Newsweek and their research partners award a score of 100% if such audit has been performed, and a score of 0% is given when such audit was not performed.
10	Capital Structure	The ratio of long-term debt to common shareholders' equity (shareholders equity minus preferred equity)
11	Growth	The ratio of earnings to revenue
12	Firm Size	Log of total assets
13	Industry	Global Industry Classification Standard (GICS) of the firm. The variable take a value from 1 to 10 where 1 = Consumer Discretionary, 2 = Consumer Staples, 3 = Energy, 4 = Financials, 5 = Health Care, 6 = Industrials, 7 = Information Technology, 8 = Materials, 9 = Pharmaceuticals / Biotechnology, 10 = Telecommunication Services and 11 = Utilities

Table 3.2: Sample selection of the database

	Companies	YearFinancialIndicator	ROA	TobinsQ
1-2013	1	2013	0.07	1.07
1-2014	1	2014	0.05	1.03
1-2015	1	2015	0.05	1.54
2-2013	2	2013	0.08	0.36
2-2014	2	2014	0.06	
2-2015	2	2015	0.06	
3-2013	3	2013	0.18	1.42
3-2014	3	2014	0.19	1.53
3-2015	3	2015	0.19	1.63
4-2013	4	2013	0.06	2.18

4 Methodology

4.1 Econometric model

Panel data is a common approach to adress the CFP-CEP nexus (Albertini 2013). Panel data, also called longitudinal data include observations on N cross section units (i.e., firms) over T time-periods (Hsiao 2007a). Bell and Jones (2015) make a clear distinction between panel data and time-series cross-sectional (i.e. TSCS) data and highlights that the difference lies partly in its sample structure. TSCS data has comparatively few higher-level entities (usually groups of individuals such as countries, rather than individuals) and comparatively many measurement of time-periods (Beck and Katz 1995).

Panel data analysis using variation in both individuals and time dimensions is considered to be one of the most efficient analytical methods for data analysis (Dimitrios Asteriou 2006). It usually contains more degrees of freedom, less collinearity among the variables, more efficiency and more sample variability than one-dimensional method (i.e. cross-sectional data and time series data) giving a more accurate inference of the parameters estimated in the model (Hsiao 2007b, Hsiao (2014)). Roberts and Whited (2013) also argued that using panel data offer a partial, but by no means complete and costless, solution to the problem of omitted variables in model, namely the most common causes of endogeneity in empirical corporate finance. Consequently this study use equation 6 to test the combined effect of process and outcome-based CEP on CFP (short term vs long term).

$$Y_{it+1} = \beta_0 + \beta_1 (SPL_{it})$$

$$+\beta_2 (STC_{it}) + \beta_3 (A_{it})$$

$$+\beta_4 (EnP_{it}) + \beta_5 (CaP_{it})$$

$$+\beta_6 (WatP_{it}) + \beta_7 (WastP_{it})$$

$$+(Controls_{it}) + \varepsilon_{it}$$

$$(6)$$

where Y_{it+1} is a proxy of CFP measured as ROA (i.e. Model 1) or Tobin's Q (i.e. Model 2), SPL_{it} is a proxy for a firm's sustainability pay link, STC_{it} is a proxy for a firm's sustainability themed commitment, A_{it} is a proxy for a firm's audit score, EP_{it} is a proxy for a firm's energy productivity, CP_{it} is a proxy for a firm's carbon productivity, $WatP_{it}$ is a proxy for a firm's water productivity, $WasP_{it}$ is a proxy for a firm's waste productivity, $Controls_{it}$ is a vector of control variables that includes firm size, industry sector, financial risk, R&D activities, advertising intensity and capital structure and lastly ε_{it} which is the error term.

FE vs RE based on (Bell and Jones 2015) -> développez + appliquer sa méthode?

Panel data setting implies that endogeneity occurs in cases where the independent variable in a regression model is correlated with the error term, or due to simultaneous causality between the dependent and the independent variable (Sánchez-Ballesta and García-Meca 2007, Biørn and Krishnakumar (2008), Roberts and Whited (2013)). Consequently, the presence of endogeneity implies that the fourth and fifth assumptions of OLS³ are violated and scholars have to use a different method to produce consistent estimators (Wooldridge 2008, Roberts and Whited (2013)). Recent meta-analysis provided evidences that the CFP-CEP nexus is characterized by a bidirectional causality (Orlitzky and Benjamin 2001, Orlitzky, Schmidt, and Rynes (2003), Wu (2006), Albertini (2013), Dixon-Fowler et al. (2013), Endrikat, Guenther, and Hoppe (2014), Lu et al. (2014), Wang, Dou, and Jia (2016), Busch and Friede (2018)). In order to adress potential endogeneity problems in my model, firstly, I have lagged observations in dependent and control variables one year behind financial performance. This method allows to increase the confidence of the direction of the relationship (Hart and Ahuja 1996, Delmas, Nairn-Birch, and Lim (2015), Miroshnychenko, Barontini, and Testa (2017)) and in fine reduce the potential simultaneity bias. Secondly, given that the standard Hausman test had rejected the null hypothesis of random effect (see Annex... for results of the test or find a way to insert p-value in the table of regression idem for cross sectionnal dependence) I use a fixed effect model to regress the equation 6. According to Roberts and Whited (2013), fixed effect model improve endogeneity concerns.

4.2 Outliers treatment

Lyu (2015) defines outliers as observations in the dataset that appear to be unusual and discordant and which could lead to inconsistent results. Osborne and Overbay (2004) have shown that even a small proportion of outliers can significantly affect simple analyses (i.e. t-tests, correlations and ANOVAs). Outliers are an issue only and only if they are influential ⁴ (Cousineau and Chartier 2010). I have used the Cook's distance (Cook 1977) test which is a common statistical tool to assess the influence of outliers (JP Stevens 1984, Cousineau and Chartier (2010), Zuur, Ieno, and Elphick (2010)). Cook's Distance observe the difference between the regression parameter of a given model, $\hat{\beta}$ and what they become if the i_{th} data points is deleted,let's say $\hat{\beta}_i$. One difficulty with treatment of outliers is that the literature have not found common theoretical framework yet for the treatment of influential outliers (Orr John, Sackett Paul, and Dubois Cathy 1991, Cousineau and Chartier (2010)). Tabachnick and Fidell (2007) argue that the imputation with the mean is the best method while Cousineau

³Five assumptions are required to produce consistent estimators with OLS: (i) a random sample of observations on y and $(x_1, ..., x_n)$, (ii) a mean zero error term, (iii) no linear relationship among the explanatory variables, (iv) an error term that is uncorrelated with each explanatory variables and (v) an error term with zero mean conditional on the explanatory variables.

⁴Influential obervations are observations whose removal causes a different conclusion in the analysis

and Chartier (2010) highlights that it tends to reduce the spread of the population, make the observed distribution more leptokurtic, and possibly increase the likelihood of a type-I error. Dang, Serfling, and Zhou (2009) argues that more elaborate technique involves replacing outliers with possible values while Barnett and Lewis (1994) would prefere to remove or windsorized them. Alternatively, Pollet and Meij (2017) propose an other route to handle outliers and argue that inclusion or exclusion of outliers depend on the significativity of the results, meaning that if results are more significant without outliers, scholars should remove them and vice versa.

Following the mindset of Pollet and Meij (2017), I have concluded that model 1 using ROA as CFP proxies give better results with outliers and model 2 using Tobin's Q as CFP proxies give better results without outliers. See annex outliers for furthers details.

4.3 Sensitivity Analysis

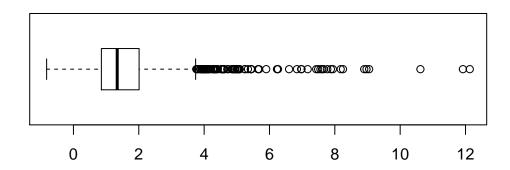
Take ROE as another proxy of short term CFP. I need to find an other proxy for market-based indicator. I will also consider ESG factor of yahoo finance as a proxy for CEP.

To be continued...

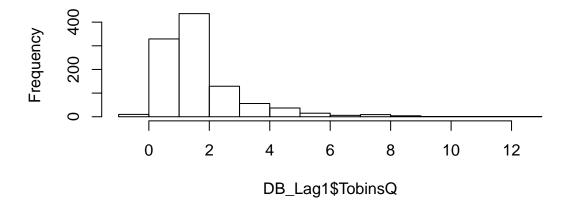
5 Results

- 5.1 Descriptive Statistics
- 5.2 Some boxplots and histogram

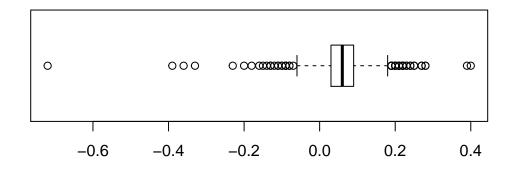
Boxplot TobinsQ



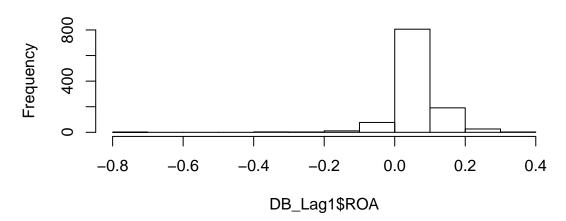
Hist TobinsQ



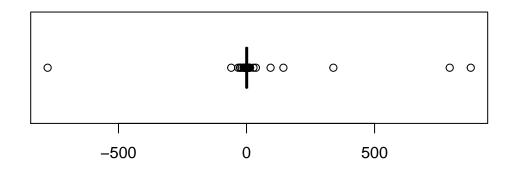
Boxplot ROA



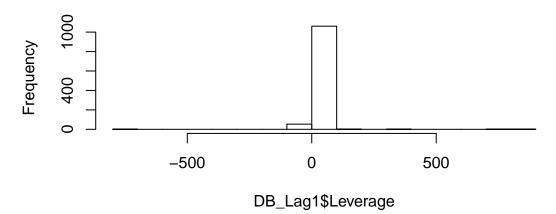
Hist ROA



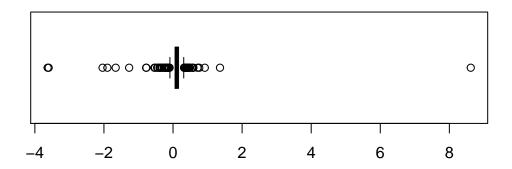
Boxplot Leverage



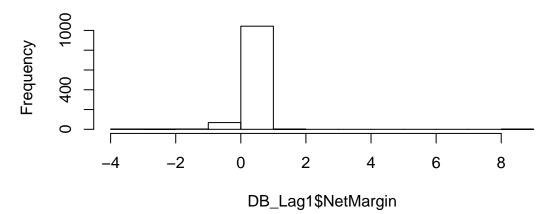
Hist Leverage



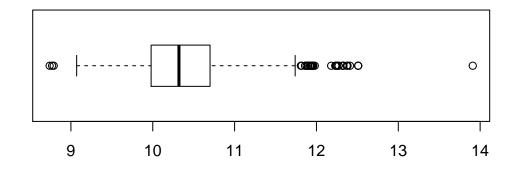
Boxplot NetMargin



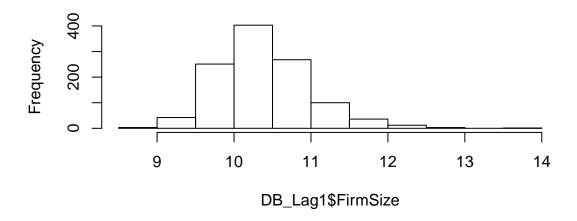
Hist NetMargin



Boxplot FirmSize



Hist FirmSize

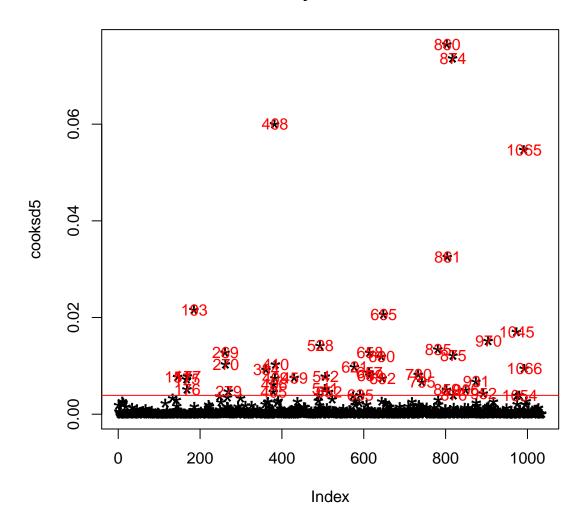


5.3 Cooks Distance

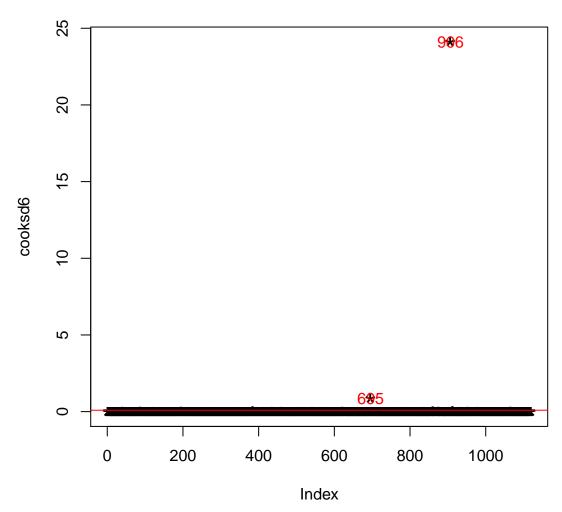
This section will not be in the final document. Here I measure the cook's distance of my model 5 and 6. Cook's distance is a measure computed with respect to a given regression model and therefore is impacted only by the X variables included in the model. Cook's distance computes the influence exerted by each data point (row) on the predicted outcome. I summarise on a graph (i.e. one for each model), those observations that have a cook's distance greater than 4 times the mean and which may be classified as influential. I want to detect which observations is an outlier. See below both graphics.

Should I redo this process for each Model?

Influential Obs by Cooks distance - M5







Here the function outlierTest from *car* package gives the most extreme observation based on the given model. Should I remove those observations from my database?

##		rstudent	unadjusted p-value	Bonferonni p
##	906	-16.974126	1.3160e-57	1.4727e-54
##	695	-9.328576	5.6696e-20	6.3443e-17
##	87	-7.511830	1.1989e-13	1.3415e-10
##	860	-5.344184	1.1025e-07	1.2337e-04
##	912	-5.319149	1.2612e-07	1.4112e-04
##	195	5.318096	1.2683e-07	1.4192e-04
##	194	5.143142	3.1939e-07	3.5740e-04

Results

##	861	-4.47598	8.3930e-06 9.3918e-03
##		rstudent	unadjusted p-value Bonferonni p
##	861	7.378343	3.3123e-13 3.4283e-10
##	860	7.125634	1.9541e-12 2.0225e-09
##	874	6.916053	8.1746e-12 8.4607e-09
##	658	6.378093	2.7118e-10 2.8067e-07
##	408	5.804558	8.6055e-09 8.9067e-06
##	659	5.140279	3.2859e-07 3.4009e-04
##	657	4.831031	1.5661e-06 1.6209e-03
##	151	4.618573	4.3562e-06 4.5087e-03
##	406	4.448749	9.5839e-06 9.9194e-03
##	269	4.134028	3.8568e-05 3.9918e-02

6 Discussion

Let's speak...

Conclusion

This is my conclusion...

Appendix

Appendix A: Outliers

Model sans AlphaJensne ni beta

First I measure the cook's distance of my models. Observations that have a cook's distance greater than 4 times the mean are considered as influential and are summarized in figures 6.1, 6.2 and 6.3.

X Companies Year Ticker Beta AlphaJensen Date Ra 695 695 32 2015 APA 2015-12-01 -0.10067229 1.371174 -0.07101781 906 906 389 2015 WYN $2015\text{-}12\text{-}01 - 0.04402664 \ 1.377348 - 0.01423819 \ ROA \ TobinsQ \ ROE \ Energy Productivity \ Carrend Carrend$ bonProductivity 695 -0.72 0.93 -1.62 0.00 0.04 906 0.06 1.40 0.60 0.08 0.09 WaterProductivity WasteProductivity SustainabilityPayLink 695 0.00 0.00 1 906 0.05 0.04 1 SustainableThemed-Commitment AuditScore FirmSize Leverage NetMargin 695 0 1 10.28 3.54 -3.63 906 1 1 9.99 5.22 8.62 Industry 695 3 906 1 X Companies Year Ticker Date Ra Beta AlphaJensen 175 175 156 2013 FNMA 2013-12-01 0.127380439 8.136222 -0.10124740 176 176 156 2014 FNMA 2014-12-01 -0.169292057 2.934143 -0.16753157 177 177 156 2015 FNMA 2015-12-01 -0.242467824 1.269384 -0.21502220 193 193 161 2013 GILD 2013-12-01 0.003869318 2.081014 -0.05460717 235 235 174 2013 HIG 2013-12-01 0.016699218 1.158143 -0.01584460 373 373 22 2013 ALL 2013-12-01 0.004962791 1.330519 -0.03242479 ROA TobinsQ ROE EnergyProductivity CarbonProductivity 175 0.03 1.03 -0.73 0.00 0.00 176 0.00 1.03 -0.11 0.00 0.00 $177\ 0.00\ 1.03\ -0.08\ 0.00\ 0.00\ 193\ 0.14\ 5.25\ 0.28\ 0.88\ 0.83\ 235\ 0.00\ 0.05\ 0.01\ 0.12\ 0.29\ 373$ 0.09 0.19 0.11 0.19 0.21 WaterProductivity WasteProductivity SustainabilityPayLink 175 $0.00\ 0.00\ 0\ 176\ 0.00\ 0.00\ 0\ 177\ 0.00\ 0.00\ 0\ 193\ 0.00\ 0.00\ 0\ 235\ 0.04\ 0.00\ 1\ 373\ 0.31\ 0.72$ 0 SustainableThemedCommitment AuditScore FirmSize Leverage NetMargin 175 0 0 12.51 339.01 -0.05 176 0 0 12.51 875.59 -0.05 177 0 0 12.51 793.47 -0.01 193 0 0 10.35 0.35 0.27 235 1 1 11.44 0.33 0.01 373 1 1 11.09 0.03 0.16 Industry 175 4 176 4 177 4 193 5 235 4 373 4 X Companies Year Ticker Date Ra Beta 40 40 111 2013 DAL 2013-12-01 -0.053511418 $2.3960811\ 175\ 175\ 156\ 2013\ FNMA\ 2013-12-01\ 0.127380439\ 8.1362220\ 176\ 176\ 156\ 2014$ FNMA 2014-12-01 -0.169292057 2.9341434 177 177 156 2015 FNMA 2015-12-01 -0.242467824 $1.2693837\ 363\ 363\ 215\ 2015\ LB\ 2015-12-01\ 0.004287896\ 0.2346044\ 382\ 382\ 222\ 2013\ LNG$ 2013-12-01 0.085410342 2.3784059 AlphaJensen ROA TobinsQ ROE EnergyProductivity CarbonProductivity 40 -0.120841296 0.22 NA 2.22 0.12 0.30 175 -0.101247399 0.03 1.03 -0.73 $0.00\ 0.00\ 176\ -0.167531570\ 0.00\ 1.03\ -0.11\ 0.00\ 0.00\ 177\ -0.215022198\ 0.00\ 1.03\ -0.08\ 0.00$ $0.00\ 363\ 0.009278811\ 0.11\ 4.00\ -2.54\ 0.00\ 0.06\ 382\ 0.018577136\ -0.07\ 1.60\ -1.47\ 0.00\ 0.00$

WaterProductivity WasteProductivity SustainabilityPayLink 40 0.89 0.77 1 175 0.00 0.00 0

 $176\ 0.00\ 0.00\ 0\ 177\ 0.00\ 0.00\ 0\ 363\ 0.00\ 0.00\ 1\ 382\ 0.00\ 0.00\ 0\ Sustainable The med Commitment$ AuditScore FirmSize Leverage NetMargin 40 1 1 10.72 0.84 0.28 175 0 0 12.51 339.01 -0.05 176 $0\ 0\ 12.51\ 875.59\ -0.05\ 177\ 0\ 0\ 12.51\ 793.47\ -0.01\ 363\ 0\ 1\ 9.90\ -8.76\ 0.07\ 382\ 0\ 0\ 9.99\ 36.60\ -1.90$ Industry 40 6 175 4 176 4 177 4 363 1 382 3 X Companies Year Ticker Date Ra Beta 40 40 111 2013 DAL 2013-12-01 -0.05351142 2.3960811 87 87 128 2015 DVN 2015-12-01 -0.35634138 1.9117849 139 139 145 2013 EXPE 2013-12-01 0.08959874 -0.4282355 145 145 147 2013 F 2013-12-01 -0.10159427 1.0322502 177 177 156 2015 FNMA 2015-12-01 -0.24246782 1.2693837 339 339 208 2015 KMI 2015-12-01 -0.45727209 1.1395462 AlphaJensen ROA TobinsQ ROE EnergyProductivity CarbonProductivity 40 -0.1208413 0.22 NA 2.22 0.12 0.30 87 -0.3149556 $-0.39\ 0.84\ -1.01\ 0.00\ 0.08\ 139\ 0.1016322\ 0.03\ 1.47\ 0.11\ 0.97\ 0.79\ 145\ -0.1306005\ 0.04\ 0.40\ 0.34$ $0.57\ 0.35\ 177\ -0.2150222\ 0.00\ 1.03\ -0.08\ 0.00\ 0.00\ 339\ -0.4326439\ 0.07\ 0.91\ 0.01\ 0.00\ 0.01$ WaterProductivity WasteProductivity SustainabilityPayLink 40 0.89 0.77 1 87 0.08 0.00 1 139 $0.00\ 0.00\ 0\ 145\ 0.70\ 0.65\ 1\ 177\ 0.00\ 0.00\ 0\ 339\ 0.00\ 0.00\ 0\ Sustainable The med Commitment$ AuditScore FirmSize Leverage NetMargin 40 1 1 10.72 0.84 0.28 87 1 1 10.47 1.72 0.08 139 $0\ 0\ 9.89\ 0.58\ 0.05\ 145\ 1\ 0\ 11.31\ 4.35\ 0.05\ 177\ 0\ 0\ 12.51\ 793.47\ -0.01\ 339\ 0\ 0\ 10.92\ 1.21$ 0.05 Industry 40 6 87 3 139 1 145 1 177 4 339 3 X Companies Year Ticker Date Ra Beta AlphaJensen 175 175 156 2013 FNMA 2013-12-01 0.12738044 8.136222 -0.10124740 176 176 156 2014 FNMA 2014-12-01 -0.16929206 2.934143 -0.16753157 177 177 156 2015 FNMA $2015-12-01 -0.24246782 \ 1.269384 -0.21502220 \ 339 \ 339 \ 208 \ 2015 \ KMI \ 2015-12-01 -0.45727209$ $1.139546 - 0.43264394 \ 382 \ 382 \ 222 \ 2013 \ LNG \ 2013-12-01 \ 0.08541034 \ 2.378406 \ 0.01857714$ 384 384 222 2015 LNG 2015-12-01 -0.24412982 1.811599 -0.20491812 ROA Tobins
Q ROE EnergyProductivity CarbonProductivity 175 0.03 1.03 -0.73 0 0.00 176 0.00 1.03 -0.11 0 0.00 $177\ 0.00\ 1.03\ -0.08\ 0\ 0.00\ 339\ 0.07\ 0.91\ 0.01\ 0\ 0.01\ 382\ -0.07\ 1.60\ -1.47\ 0\ 0.00\ 384\ -0.06\ 1.28$ 2.17 0 0.01 WaterProductivity WasteProductivity SustainabilityPayLink 175 0 0 0 176 0 0 0 $177\ 0\ 0\ 0\ 339\ 0\ 0\ 0\ 382\ 0\ 0\ 0\ 384\ 0\ 0\ 0$ Sustainable Themed
Commitment Audit Score Firm Size $\text{Leverage NetMargin } 175\ 0\ 0\ 12.51\ 339.01\ -0.05\ 176\ 0\ 0\ 12.51\ 875.59\ -0.05\ 177\ 0\ 0\ 12.51\ 793.47$ $-0.01\ 339\ 0\ 0\ 10.92\ 1.21\ 0.05\ 382\ 0\ 0\ 9.99\ 36.60\ -1.90\ 384\ 0\ 0\ 10.27\ -18.40\ -3.60\ Industry\ 175\ 4$ 176 4 177 4 339 3 382 3 384 3

Table 6.1: Model 1 - Energy

	Dependent variable: ROA	
	(1)	(2)
SustainabilityPayLink	-0.001	-0.00003
	(0.004)	(0.004)
SustainableThemedCommitment	0.009^{*}	0.012***
	(0.005)	(0.004)
AuditScore	-0.004	-0.002
	(0.005)	(0.004)
CarbonProductivity	-0.025	-0.022^*
	(0.017)	(0.013)
EnergyProductivity	0.013	0.007
	(0.015)	(0.011)
WaterProductivity	0.031**	0.025***
	(0.012)	(0.009)
WasteProductivity	0.003	0.005
	(0.012)	(0.009)
Leverage	-0.00001	-0.00001
	(0.00004)	(0.00003)
NetMargin	0.058***	0.171***
	(0.004)	(0.008)
FirmSize	-0.027^{***}	-0.033***
	(0.004)	(0.004)
Industry	-0.003***	-0.003***
	(0.001)	(0.001)
Constant	0.343***	0.394***
	(0.045)	(0.040)
Observations	1,119	1,117
\mathbb{R}^2	0.177	0.343
Adjusted R^2	0.169	0.336
F Statistic	$21.688^{***} (df = 11; 1107)$	$52.434^{***} \text{ (df} = 11; 1105)$
Note: 28 *p<0.1; **p<0.05; ***		p<0.1; **p<0.05; ***p<0.01

Table 6.2: Model 1 - No Energy

	Dependent variable: ROA	
	(1)	(2)
SustainabilityPayLink	-0.001	-0.0002
	(0.004)	(0.004)
SustainableThemedCommitment	0.009*	0.012***
	(0.005)	(0.004)
AuditScore	-0.004	-0.002
	(0.005)	(0.004)
CarbonProductivity	-0.013	-0.015^{*}
	(0.011)	(0.008)
WaterProductivity	0.033***	0.026***
·	(0.012)	(0.009)
WasteProductivity	0.002	0.004
·	(0.012)	(0.009)
Leverage	-0.00001	-0.00001
	(0.00004)	(0.00003)
NetMargin	0.058***	0.171***
_	(0.004)	(0.008)
FirmSize	-0.027***	-0.033***
	(0.004)	(0.004)
Industry	-0.003***	-0.003***
	(0.001)	(0.001)
Constant	0.344***	0.395***
	(0.045)	(0.040)
Observations	1,119	1,117
R^2	0.177	0.343
Adjusted \mathbb{R}^2	0.169	0.337
F Statistic	$23.792^{***} (df = 10; 1108)$	$57.654^{***} (df = 10; 1106)$

Note:

*p<0.1; **p<0.05; ***p<0.01

Table 6.3: Model 1 - Short Version

	Dependent variable:	
	ROA	
SustainabilityPayLink	-0.001	
	(0.003)	
SustainableThemedCommitment	0.012***	
	(0.004)	
AuditScore	-0.001	
	(0.004)	
Leverage	-0.00001	
	(0.00003)	
NetMargin	0.173***	
	(0.008)	
FirmSize	-0.033^{***}	
	(0.004)	
Industry	-0.003***	
	(0.001)	
Constant	0.395***	
	(0.040)	
Observations	1,117	
\mathbb{R}^2	0.335	
Adjusted R^2	0.330	
F Statistic	$79.682^{***} (df = 7; 1109)$	
Note:	*p<0.1; **p<0.05; ***p<0.01	

Table 6.4: Model 1 - Short Version

	Dependent variable:	
	ROA	
CarbonProductivity	-0.015^{*}	
	(0.008)	
WaterProductivity	0.027***	
	(0.009)	
WasteProductivity	0.003	
	(0.009)	
Leverage	-0.00002	
	(0.00003)	
NetMargin	0.171***	
-	(0.008)	
FirmSize	-0.031^{***}	
	(0.004)	
Industry	-0.003***	
	(0.001)	
Constant	0.382***	
	(0.039)	
Observations	1,117	
\mathbb{R}^2	0.338	
Adjusted \mathbb{R}^2	0.334	
F Statistic	$80.887^{***} (df = 7; 1109)$	
Note:	*p<0.1; **p<0.05; ***p<0.01	

Table 6.5: Model 2 - Comparaison with and without outliers

	Dependent variable: log(TobinsQ)	
	(1)	(2)
SustainabilityPayLink	0.034	0.036
	(0.026)	(0.026)
SustainableThemedCommitment	0.038	0.066*
	(0.037)	(0.035)
AuditScore	0.038	0.075**
	(0.037)	(0.035)
CarbonProductivity	-0.021	-0.057
	(0.058)	(0.057)
WaterProductivity	0.054	0.076
	(0.064)	(0.063)
WasteProductivity	-0.176^{***}	-0.170^{***}
	(0.063)	(0.063)
Leverage	0.00003	-0.002
	(0.0002)	(0.002)
NetMargin	0.0003	0.110^{*}
	(0.023)	(0.057)
FirmSize	-0.696***	-1.029***
	(0.045)	(0.050)
Industry	-0.020	-0.023^{*}
	(0.013)	(0.012)
Constant	7.509***	10.943***
	(0.470)	(0.520)
Observations	1,025	999
$ m R^2$	0.203	0.311
Adjusted R^2	0.195	0.304
F Statistic	$25.788^{***} (df = 10; 1014)$	$44.512^{***} (df = 10; 988)$

Table 6.6: Model 3 - Comparaison with and without outliers

	(1)	(2)
SustainabilityPayLink	$0.007 \\ (0.029)$	$0.008 \\ (0.019)$
${\bf Sustainable The med Commitment}$	0.142*** (0.035)	0.109*** (0.023)
AuditScore	$0.003 \\ (0.035)$	-0.008 (0.023)
CarbonProductivity	-0.103 (0.070)	-0.056 (0.047)
WaterProductivity	0.084 (0.079)	$0.040 \\ (0.053)$
WasteProductivity	$0.074 \\ (0.077)$	$0.017 \\ (0.052)$
Leverage	0.003*** (0.0003)	-0.006^{***} (0.002)
NetMargin	0.116*** (0.028)	0.550*** (0.052)
FirmSize	-0.099*** (0.030)	-0.064^{***} (0.019)
Industry	-0.004 (0.007)	-0.004 (0.005)
Constant	1.143*** (0.306)	0.751*** (0.199)
Observations R^2 Adjusted R^2 F Statistic	1,119 0.131 0.123 16.656*** (df = 10; 1108)	1,104 0.121 0.113 15.079*** (df = 10; 1093)

Table 6.7: Model 4 - Comparaison with and without outliers

	Dependent variable: AlphaJensen	
	(1)	(2)
SustainabilityPayLink	-0.0003	-0.001
	(0.004)	(0.004)
${\bf Sustainable The med Commitment}$	0.001	0.001
	(0.004)	(0.003)
AuditScore	0.003	0.003
	(0.004)	(0.004)
CarbonProductivity	-0.005	-0.016
·	(0.012)	(0.011)
WaterProductivity	-0.003	0.004
v	(0.014)	(0.013)
WasteProductivity	0.0002	0.00004
v	(0.014)	(0.012)
Leverage	-0.0002***	-0.0002***
	(0.00004)	(0.0001)
NetMargin	0.014***	0.020**
	(0.005)	(0.008)
FirmSize	-0.003	-0.002
	(0.003)	(0.003)
Industry	0.001**	0.001
v	(0.001)	(0.001)
Constant	0.022	0.014
	(0.030)	(0.026)
Observations	1,119	1,102
R^2	0.031	0.025
Adjusted \mathbb{R}^2	0.022	0.016
F Statistic	$3.527^{***} (df = 10; 1108)$	$2.781^{***} (df = 10; 1091)$

Table 6.8: Model 5 - Comparaison with and without outliers

	Dependent variable: Ra	
	(1)	(2)
SustainabilityPayLink	-0.007^*	-0.008**
	(0.004)	(0.004)
SustainableThemedCommitment	-0.001	-0.001
	(0.004)	(0.004)
AuditScore	-0.002	-0.002
	(0.004)	(0.004)
CarbonProductivity	0.034**	0.032***
	(0.013)	(0.012)
WaterProductivity	0.009	0.004
	(0.015)	(0.014)
WasteProductivity	0.018	0.018
	(0.015)	(0.013)
Leverage	-0.0001***	-0.0004
	(0.00004)	(0.0003)
NetMargin	0.015***	0.024***
	(0.005)	(0.009)
FirmSize	-0.002	-0.001
	(0.003)	(0.003)
Industry	0.001**	0.001
	(0.001)	(0.001)
Constant	0.010	0.013
	(0.033)	(0.029)
Observations	1,119	1,105
R^2	0.048	0.041
Adjusted R^2	0.039	0.032
F Statistic	$5.536^{***} (df = 10; 1108)$	$4.687^{***} (df = 10; 1094)$

Table 6.9: Hausman Test PValue

Model	P-Value
Model 1 without outliers	0.0196
Model 2 without outliers	0.9971
Model 3 without outliers	0.0034
Model 4 without outliers	0.942
Model 5 without outliers	0.1884

References

Albertini, Elisabeth. 2013. "Does Environmental Management Improve Financial Performance? A Meta-Analytical Review." Organization & Environment 26 (4): 431–57.

Ambec, S., and P. Lanoie. 2008. "Does It Pay to Be Green? A Systematic Overview." *Academy of Management Perspectives* 22 (4): 45–62. http://fdir.idei.fr/wp-content/uploads/2011/02/Does-it-Pay-to-be-Green.-A-Systematic-Overview.pdf.

Barnett, V., and T. Lewis. 1994. Outliers in Statistical Data (Probability & Mathematical Statistics). Wiley.

Beck, Nathaniel, and Jonathan N. Katz. 1995. "What to Do (and Not to Do) with Time-Series Cross-Section Data." *American Political Science Review* 89 (3): 634–47.

Bell, Andrew, and Kelvyn Jones. 2015. "Explaining Fixed Effects: Random Effects Modeling of Time-Series Cross-Sectional and Panel Data." *Political Science Research and Methods* 3 (January): 133–53. doi:10.1017/psrm.2014.7.

Berchicci, Luca, and Andrew King. 2007. "11 Postcards from the Edge." The Academy of Management Annals 1 (1): 513–47. doi:10.1080/078559816.

Bénabou, Roland, and Jean Tirole. 2006. "Incentives and Prosocial Behavior." *The American Economic Review* 96 (5): 1652–78. doi:10.1257/000282806779396283.

Biørn, Erik, and Jayalakshmi Krishnakumar. 2008. "Measurement Errors and Simultaneity." In *The Econometrics of Panel Data*, 323–67. Springer.

Blacconiere, Walter G., and Dennis M. Patten. 1994. "Environmental Disclosures, Regulatory Costs, and Changes in Firm Value." *Journal of Accounting and Economics* 18 (3): 357–77.

Busch, Timo, and Gunnar Friede. 2018. "The Robustness of the Corporate Social and Financial Performance Relation: A Second-Order Meta-Analysis: Corporate Social and Financial Performance." Corporate Social Responsibility and Environmental Management,

March. doi:10.1002/csr.1480.

Busch, Timo, and Volker H. Hoffmann. 2011. "How Hot Is Your Bottom Line? Linking Carbon and Financial Performance." Business & Society 50 (2): 233–65. doi:10.1177/0007650311398780.

Cavaco, Sandra, and Patricia Crifo. 2014. "CSR and Financial Performance: Complementarity Between Environmental, Social and Business Behaviours." *Applied Economics* 46 (27): 3323–38. doi:10.1080/00036846.2014.927572.

Chen, Fang, Thomas Ngniatedema, and Suhong Li. 2018. "A Cross-Country Comparison of Green Initiatives, Green Performance and Financial Performance." *Management Decision*, February. doi:10.1108/MD-08-2017-0761.

Chung, Kee H., and Stephen W. Pruitt. 1994. "A Simple Approximation of Tobin's Q." Financial Management, 70–74.

Cochran, Philip L., and Robert A. Wood. 1984. "Corporate Social Responsibility and Financial Performance." *Academy of Management Journal* 27 (1): 42–56.

Cook, R. Dennis. 1977. "Detection of Influential Observation in Linear Regression." *Technometrics* 19 (1): 15–18.

Cousineau, Denis, and Sylvain Chartier. 2010. "Outliers Detection and Treatment: A Review." International Journal of Psychological Research 3 (1).

Dang, Xin, Robert Serfling, and Weihua Zhou. 2009. "Influence Functions of Some Depth Functions, and Application to Depth-Weighted L-Statistics." *Journal of Nonparametric Statistics* 21 (1): 49–66.

Delmas, Magali A., and Nicholas S. Nairn-Birch. 2011. "Is the Tail Wagging the Dog? An Empirical Analysis of Corporate Carbon Footprints and Financial Performance."

Delmas, Magali A., Nicholas Nairn-Birch, and Jinghui Lim. 2015. "Dynamics of Environmental and Financial Performance: The Case of Greenhouse Gas Emissions." *Organization & Environment* 28 (4): 374–93. https://pdfs.semanticscholar.org/cbe5/48cbdb9e569de3c79bad22f1f02442374ac8.pdf.

Dimitrios Asteriou. 2006. Applied Econometrics. http://www.macmillanihe.com/page/detail/Applied-Econometrics/?K=9781137415462.

Dixon-Fowler, Heather R., Daniel J. Slater, Jonathan L. Johnson, Alan E. Ellstrand, and Andrea M. Romi. 2013. "Beyond 'Does It Pay to Be Green?" A Meta-Analysis of Moderators of the CEP Relationship." *Journal of Business Ethics* 112 (2): 353–66. http://libres.uncg.

edu/ir/asu/f/Fowler_Dixon_Heather_2013_Pay_to_be_green.pdf.X.pdf.

Dowell, Glen, Stuart Hart, and Bernard Yeung. 2000. "Do Corporate Global Environmental Standards Create or Destroy Market Value?" *Management Science* 46 (8): 1059–74.

Elliott, Larry. 2015. "Carney Warns of Risks from Climate Change 'Tragedy of the Horizon'." *The Guardian*. September 29. http://www.theguardian.com/environment/2015/sep/29/carney-warns-of-risks-from-climate-change-tragedy-of-the-horizon.

Endrikat, Jan, Edeltraud Guenther, and Holger Hoppe. 2014. "Making Sense of Conflicting Empirical Findings: A Meta-Analytic Review of the Relationship Between Corporate Environmental and Financial Performance." *European Management Journal* 32 (5): 735–51. doi:10.1016/j.emj.2013.12.004.

Freeman, R. Edward. 1984. "Strategic Management: A Stakeholder Approach." *Advances in Strategic Management* 1 (1): 31–60.

Friedman, Milton. 1970. "The Social Responsibility of Business Is to Increase Its Profits." The New York Times Magazine, September 13. https://www.colorado.edu/studentgroups/libertarians/issues/friedman-soc-resp-business.html.

Gilley, K. Matthew, Dan L. Worrell, Wallace N. Davidson III, and Abuzar El–Jelly. 2000. "Corporate Environmental Initiatives and Anticipated Firm Performance: The Differential Effects of Process-Driven Versus Product-Driven Greening Initiatives." *Journal of Management* 26 (6): 1199–1216.

Griffin, Jennifer J., and John F. Mahon. 1997. "The Corporate Social Performance and Corporate Financial Performance Debate: Twenty-Five Years of Incomparable Research." Business & Society 36 (1): 5–31.

Hamilton, James T. 1995. "Pollution as News: Media and Stock Market Reactions to the Toxics Release Inventory Data." *Journal of Environmental Economics and Management* 28 (1): 98–113.

Hart, Stuart L. 1995. "A Natural-Resource-Based View of the Firm." Academy of Management Review 20 (4): 986–1014. doi:10.5465/AMR.1995.9512280033.

Hart, Stuart L., and Gautam Ahuja. 1996. "Does It Pay to Be Green? An Empirical Examination of the Relationship Between Emission Reduction and Firm Performance." Business Strategy and the Environment 5 (1): 30–37.

Hoffman, Andrew J. 2005. "Climate Change Strategy: The Business Logic Behind Voluntary Greenhouse Gas Reductions." California Management Review 47 (3): 21–46.

doi:10.2307/41166305.

Houghton, John T., and Intergovernmental Panel on Climate Change. 1996. Climate Change 1995: The Science of Climate Change: Contribution of Working Group I to the Second Assessment Report of the Intergovernmental Panel on Climate Change. Cambridge University Press.

Hsiao, Cheng. 2007a. "Panel Data Analysisadvantages and Challenges."

——. 2007b. "Panel Data Analysisadvantages and Challenges." TEST 16 (1): 1–22. doi:10.1007/s11749-007-0046-x.

———. 2014. "Chapitre 5 : Panel Data Models." In *Analysis of Panel Data*. 54. Cambridge university press.

Jean Jouzel. 2017. "Luxembourg Sustainability Forum 2017 - Jean Jouzel, Les Enjeux Du Réchauffement Climatique."

JP Stevens, James. 1984. "Outliers and Influential Data Points in Regression Analysis." *Psychological Bulletin* 95 (March): 334–44. doi:10.1037/0033-2909.95.2.334.

Lewellen, Wilbur G., and Swaminathan G. Badrinath. 1997. "On the Measurement of Tobin's Q." Journal of Financial Economics 44 (1): 77–122.

Li, Suhong, Thomas Ngniatedema, and Fang Chen. 2017. "Understanding the Impact of Green Initiatives and Green Performance on Financial Performance in the US." *Business Strategy and the Environment*, January, n/a-n/a. doi:10.1002/bse.1948.

Li Suhong, Ngniatedema Thomas, and Chen Fang. 2017. "Understanding the Impact of Green Initiatives and Green Performance on Financial Performance in the US." Business Strategy and the Environment 26 (6): 776–90. doi:10.1002/bse.1948.

Lioui, Abraham, and Zenu Sharma. 2012. "Environmental Corporate Social Responsibility and Financial Performance: Disentangling Direct and Indirect Effects." *Ecological Economics* 78 (June): 100–111. doi:10.1016/j.ecolecon.2012.04.004.

Lu, Weisheng, K. W. Chau, Hongdi Wang, and Wei Pan. 2014. "A Decade's Debate on the Nexus Between Corporate Social and Corporate Financial Performance: A Critical Review of Empirical Studies 20022011." *Journal of Cleaner Production* 79 (September): 195–206. doi:10.1016/j.jclepro.2014.04.072.

Lyu, Yanfang. 2015. "Detection of Outliers in Panel Data of Intervention Effects Model Based on Variance of Remainder Disturbance." Mathematical Problems in Engineering.

doi:10.1155/2015/902602.

Majumdar, Sumit K., and Alfred A. Marcus. 2001. "Rules Versus Discretion: The Productivity Consequences of Flexible Regulation." *Academy of Management Journal* 44 (1): 170–79. doi:10.2307/3069344.

Manrique, Sergio, and Carmen-Pilar Martí-Ballester. 2017. "Analyzing the Effect of Corporate Environmental Performance on Corporate Financial Performance in Developed and Developing Countries." Sustainability 9 (11): 1957. doi:10.3390/su9111957.

McWilliams, Abagail, Donald S. Siegel, and Patrick M. Wright. 2006. "Corporate Social Responsibility: Strategic Implications." *Journal of Management Studies* 43 (1): 1–18.

Miroshnychenko, Ivan, Roberto Barontini, and Francesco Testa. 2017. "Green Practices and Financial Performance: A Global Outlook." *Journal of Cleaner Production* 147 (Supplement C): 340–51. doi:10.1016/j.jclepro.2017.01.058.

Molina-Azorín, José F., Enrique Claver-Cortés, Maria D. López-Gamero, and Juan J. Tarí. 2009. "Green Management and Financial Performance: A Literature Review." *Management Decision* 47 (7): 1080–1100.

Muhammad, Noor, Frank Scrimgeour, Krishna Reddy, and Sazali Abidin. 2015. "The Relationship Between Environmental Performance and Financial Performance in Periods of Growth and Contraction: Evidence from Australian Publicly Listed Companies." *Journal of Cleaner Production* 102 (Supplement C): 324–32. doi:10.1016/j.jclepro.2015.04.039.

Orlitzky, Marc, and John D. Benjamin. 2001. "Corporate Social Performance and Firm Risk: A Meta-Analytic Review." Business & Society 40 (4): 369–96.

Orlitzky, Marc, Frank L. Schmidt, and Sara L. Rynes. 2003. "Corporate Social and Financial Performance: A Meta-Analysis." Organization Studies 24 (3): 403–41.

Orr John, Sackett Paul, and Dubois Cathy. 1991. "Outlier Detection and Treatment in I/O Psychology: A Survey of Researcher Beliefs and an Empirical Illustration." *Personnel Psychology* 44 (3): 473–86. doi:10.1111/j.1744-6570.1991.tb02401.x.

Osborne, Jason W., and Amy Overbay. 2004. "The Power of Outliers (and Why Researchers Should Always Check for Them)." *Practical Assessment, Research & Evaluation* 9 (6): 1–12.

Peloza, John. 2009. "The Challenge of Measuring Financial Impacts from Investments in Corporate Social Performance." *Journal of Management* 35 (6): 1518–41.

Perfect, Steven B., and Kenneth W. Wiles. 1994. "Alternative Constructions of Tobin's Q:

An Empirical Comparison." Journal of Empirical Finance 1 (3-4): 313–41.

Pollet, Thomas V., and Leander van der Meij. 2017. "To Remove or Not to Remove: The Impact of Outlier Handling on Significance Testing in Testosterone Data." *Adaptive Human Behavior and Physiology* 3 (1): 43–60. doi:10.1007/s40750-016-0050-z.

Porter, Michael E., and Mark R. Kramer. 2011. "The Big Idea: Creating Shared Value. How to Reinvent Capitalismand Unleash a Wave of Innovation and Growth." *Harvard Business Review* 89 (1-2).

——. 2018. "Creating Shared Value." In Managing Sustainable Business, 327–50. Springer.

Porter, Michael E., and Class van der Linde. 1995. "Toward a New Conception of the Environment-Competitiveness Relationship." *Journal of Economic Perspectives* 9 (4): 97–118. doi:10.1257/jep.9.4.97.

Przychodzen, Justyna, and Wojciech Przychodzen. 2015. "Relationships Between Eco-Innovation and Financial Performance Evidence from Publicly Traded Companies in Poland and Hungary." *Journal of Cleaner Production* 90 (March): 253–63. doi:10.1016/j.jclepro.2014.11.034.

Roberts, Michael R., and Toni M. Whited. 2013. "Chapter 7 - Endogeneity in Empirical Corporate Finance." In *Handbook of the Economics of Finance*, edited by George M. Constantinides, Milton Harris, and Rene M. Stulz, 2:493–572. Elsevier. doi:10.1016/B978-0-44-453594-8.00007-0.

Sánchez-Ballesta, Juan P., and Emma García-Meca. 2007. "A Meta-Analytic Vision of the Effect of Ownership Structure on Firm Performance." *Corporate Governance: An International Review* 15 (5): 879–92.

Scarpellini, Sabina, Jesús Valero-Gil, and Pilar Portillo-Tarragona. 2016. "The 'Economicfinance Interface' for Eco-Innovation Projects." *International Journal of Project Management* 34 (6): 1012–25. doi:10.1016/j.ijproman.2016.04.005.

Schultze, Wolfgang, and Ramona Trommer. 2012. "The Concept of Environmental Performance and Its Measurement in Empirical Studies." *Journal of Management Control* 22 (4): 375–412.

Semenova, Natalia, and Lars G. Hassel. 2016. "The Moderating Effects of Environmental Risk of the Industry on the Relationship Between Corporate Environmental and Financial Performance." *Journal of Applied Accounting Research* 17 (1): 97–114. doi:10.1108/JAAR-09-2013-0071.

Song, Hang, Chunguang Zhao, and Junping Zeng. 2017. "Can Environmental Management

Improve Financial Performance: An Empirical Study of A-Shares Listed Companies in China." *Journal of Cleaner Production* 141 (Supplement C): 1051–6. doi:10.1016/j.jclepro.2016.09.105.

Surroca, Jordi, Josep A. Tribó, and Sandra Waddock. 2010. "Corporate Responsibility and Financial Performance: The Role of Intangible Resources." *Strategic Management Journal* 31 (5): 463–90.

Tabachnick, Barbara G., and Linda S. Fidell. 2007. *Using Multivariate Statistics*. Allyn & Bacon/Pearson Education.

Telle, Kjetil. 2006. "'It Pays to Be Green'a Premature Conclusion?" Environmental and Resource Economics 35 (3): 195–220.

Wang, Qian, Junsheng Dou, and Shenghua Jia. 2016. "A Meta-Analytic Review of Corporate Social Responsibility and Corporate Financial Performance: The Moderating Effect of Contextual Factors." Business & Society 55 (8): 1083–1121. doi:10.1177/0007650315584317.

Wooldridge, J. M. 2008. "Chapter 15: Instrumental Variables and Two Stage Least Squares." *Introductory Econometrics: A Modern Approach* 4: 506–45.

Wu, Meng-Ling. 2006. "Corporate Social Performance, Corporate Financial Performance, and Firm Size: A Meta-Analysis." Journal of American Academy of Business 8 (1): 163–71.

Xie, Shuangyu, and Kohji Hayase. 2007. "Corporate Environmental Performance Evaluation: A Measurement Model and a New Concept." Business Strategy and the Environment 16 (2): 148–68.

Zhang, Kai Quan, and Hsing Hung Chen. 2017. "Environmental Performance and Financing Decisions Impact on Sustainable Financial Development of Chinese Environmental Protection Enterprises." Sustainability 9 (12): 2260.

Zuur, Alain F., Elena N. Ieno, and Chris S. Elphick. 2010. "A Protocol for Data Exploration to Avoid Common Statistical Problems." *Methods in Ecology and Evolution* 1 (1): 3–14. doi:10.1111/j.2041-210X.2009.00001.x.

Table 6.10: Fixed Effect Model - NoOutlier NoEnergy (1/2)

		$Dependent\ variable:$	
	ROA	$\log(\mathrm{TobinsQ})$	ROE
	(1)	(2)	(3)
SustainabilityPayLink	-0.002 (0.004)	$0.032 \\ (0.027)$	-0.020 (0.024)
${\bf Sustainable The med Commitment}$	0.019*** (0.006)	$0.066 \\ (0.040)$	0.170*** (0.037)
AuditScore	-0.0005 (0.006)	$0.055 \\ (0.039)$	-0.008 (0.037)
CarbonProductivity	-0.018** (0.009)	-0.061 (0.058)	-0.094^* (0.051)
WaterProductivity	0.027*** (0.009)	$0.065 \\ (0.063)$	0.047 (0.056)
WasteProductivity	0.004 (0.009)	$-0.171^{***} \ (0.063)$	0.017 (0.055)
Leverage	-0.00003 (0.00003)	-0.002 (0.002)	-0.005^* (0.003)
NetMargin	0.184*** (0.009)	0.114^* (0.059)	0.531*** (0.059)
FirmSize	-0.021^{***} (0.007)	-0.858^{***} (0.095)	-0.046 (0.044)
Observations R^2 Adjusted R^2 F Statistic	1,117 0.382 0.060 50.315*** (df = 9; 734)	999 0.145 -0.318 12.235*** (df = 9; 647)	$ \begin{array}{c} 1,104 \\ 0.132 \\ -0.322 \\ 12.251^{***} \text{ (df } = 9; 72 \end{array} $

Table 6.11: Fixed Effect Model - NoOutlier NoEnergy (2/2)

	Dependent variable:	
	AlphaJensen	Ra
	(1)	(2)
SustainabilityPayLink	0.002 (0.007)	-0.013^* (0.008)
${\bf Sustainable The med Commitment}$	$0.011 \\ (0.011)$	0.004 (0.013)
AuditScore	0.003 (0.011)	-0.014 (0.012)
CarbonProductivity	-0.006 (0.016)	0.046*** (0.017)
WaterProductivity	$0.001 \\ (0.017)$	$0.009 \\ (0.019)$
WasteProductivity	-0.003 (0.017)	$0.008 \\ (0.019)$
Leverage	-0.0002 (0.0001)	-0.002 (0.001)
NetMargin	0.026* (0.014)	0.029^* (0.015)
FirmSize	0.011 (0.013)	-0.0002 (0.015)
Observations R^2 Adjusted R^2	1,102 0.012 -0.513	1,105 0.065 -0.428
F Statistic	0.988 (df = 9; 719)	$5.566^{***} \text{ (df} = 9; 723)$

Figure 6.1: Observations considered as outliers in model 1 (i.e. Roa)

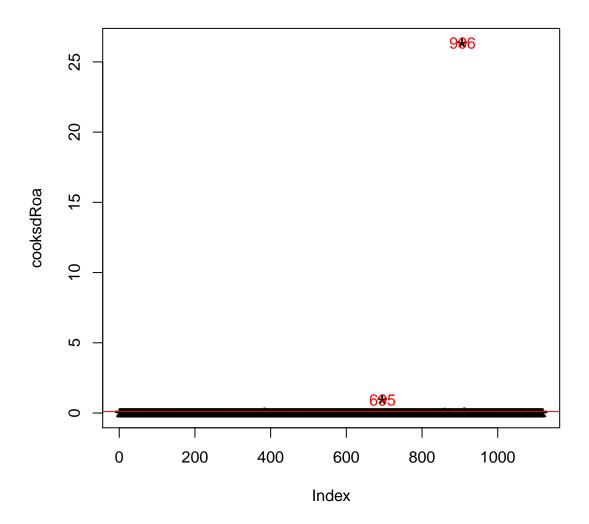


Figure 6.2: Observations considered as outliers in model 2 (i.e. Tobin's Q)

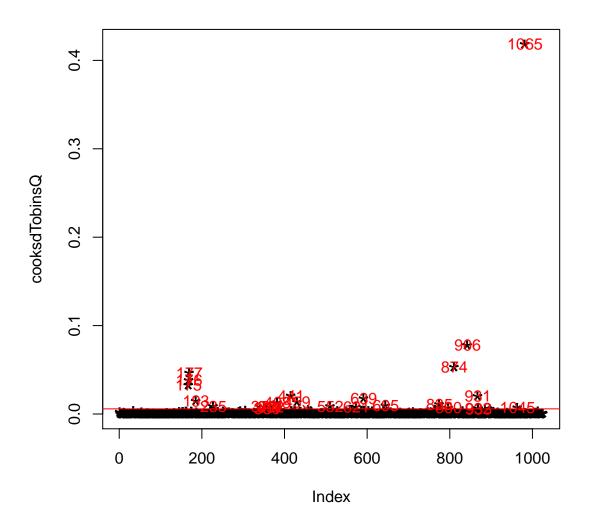


Figure 6.3: Observations considered as outliers in model 1 (i.e. Roe)

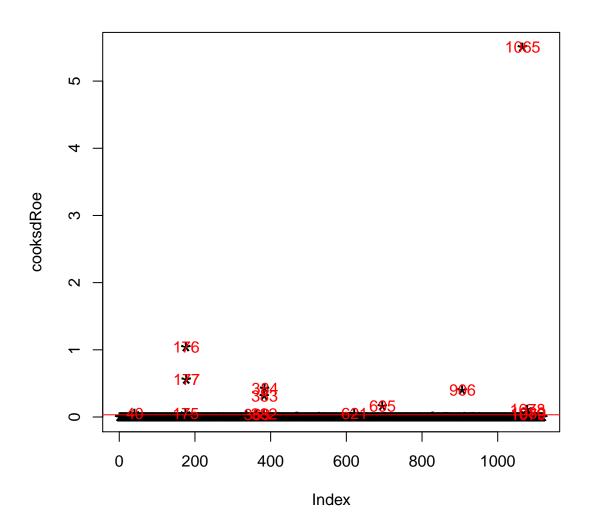


Figure 6.4: Observations considered as outliers in model 4 (i.e. Jensen's Alpha)

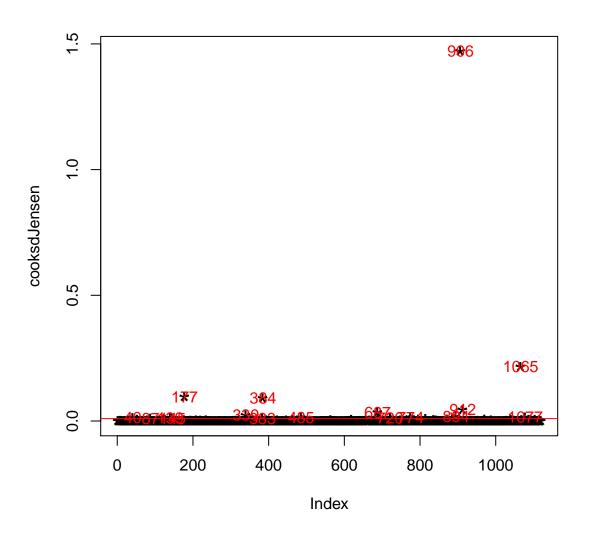


Figure 6.5: Observations considered as outliers in model 5 (i.e.Compounded Returns)

