

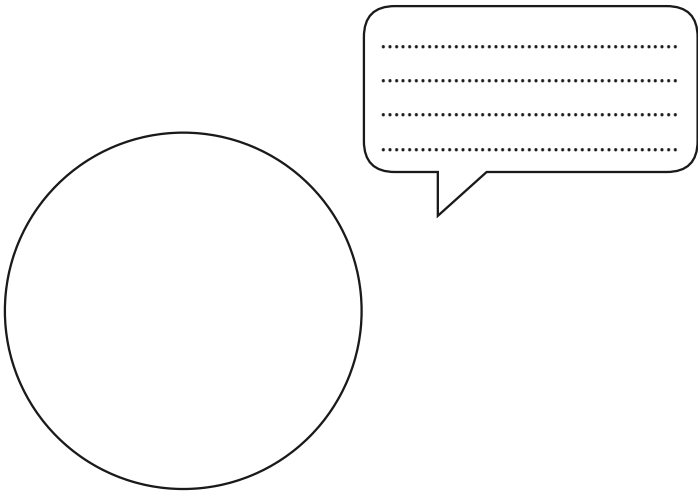


FUNDER PERSONA

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FUNDER PROFILE

Area of Focus

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Funding Objectives

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Technical Maturity

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Connection with the FOSS community

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FUNDING NEEDS

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VALUES

EQUALITY

EQUITY

OPEN

CLOSED

APPROACH

PEOPLE

IDEA

SUPPORTIVE

AUTHORITATIVE

FORMAL

PERSONAL

CONNECTION WITH THE FOSS COMMUNITY

WELL-CONNECTED

DISCONNECTED