

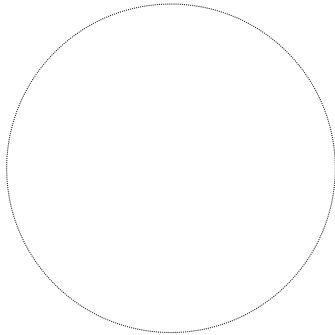


DRAW YOUR IDEAL GRANTEE

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The [...] Fund support allowed me to ...

I learned that ...



Name:

Occupation:

Location:

Project

What project are they working on?

.....

.....

.....

Why are they applying to your fund?

.....

.....

.....

What will they do after the funding period?

Connections

Who is this person connected to? How? (Include people/organisations they know and don't know)

.....

.....

.....

.....

Mental Model

What does this person think or believe about the world around them?

.....

.....

.....

.....

Self-perception

How does this person think about their involvement in change? What shapes this?

.....

.....

.....

.....

.....

Note your assumption here

This could be about their specific needs, challenges, et cetera.

[illegible]