



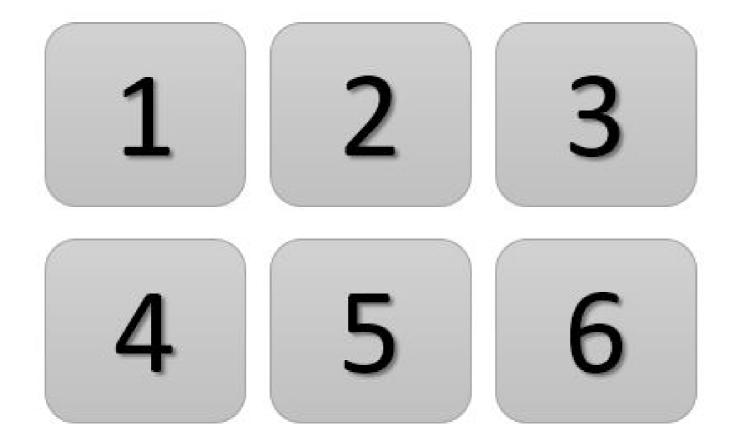
# **Probability Basics**

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### Sample Space

Sample Space S: Set of all possible outcomes



### Probability

Sample Space S: Set of all possible outcomes

*Probability* P(A): Likelihood of event A

- $0 \le P(A) \le 1$
- P(S) = 1 eg. P(H) + P(T) = 1

### Probability

Sample Space S: Set of all possible outcomes

*Probability* P(A): Likelihood of event A

- $0 \le P(A) \le 1$
- P(S) = 1 eg. P(H) + P(T) = 1

### Mutually Exclusive Events

Sample Space S: Set of all possible outcomes

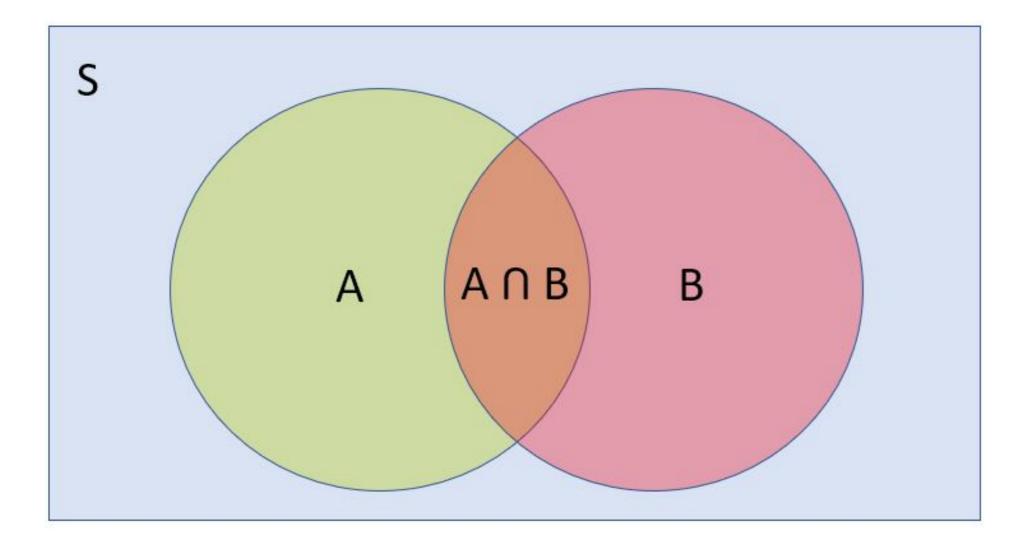
*Probability* P(A): Likelihood of event A

- $0 \le P(A) \le 1$
- P(S) = 1
  - P(H) + P(T) = 1
- For mutually exclusive events *A* and *B*:
  - $P(A \cap B) = 0$
  - $P(A \cup B) = P(A) + P(B)$



## Probability

$$P(A \cup B) = P(A) + P(B) - P(A \cap B)$$





### Using Simulation for Probability Estimation

#### Steps for Estimating Probability:

- 1. Construct sample space or population.
- 2. Determine how to simulate one outcome.
- 3. Determine rule for success.
- 4. Sample repeatedly and count successes.
- 5. Calculate frequency of successes as an estimate of probability.





## Let's practice!



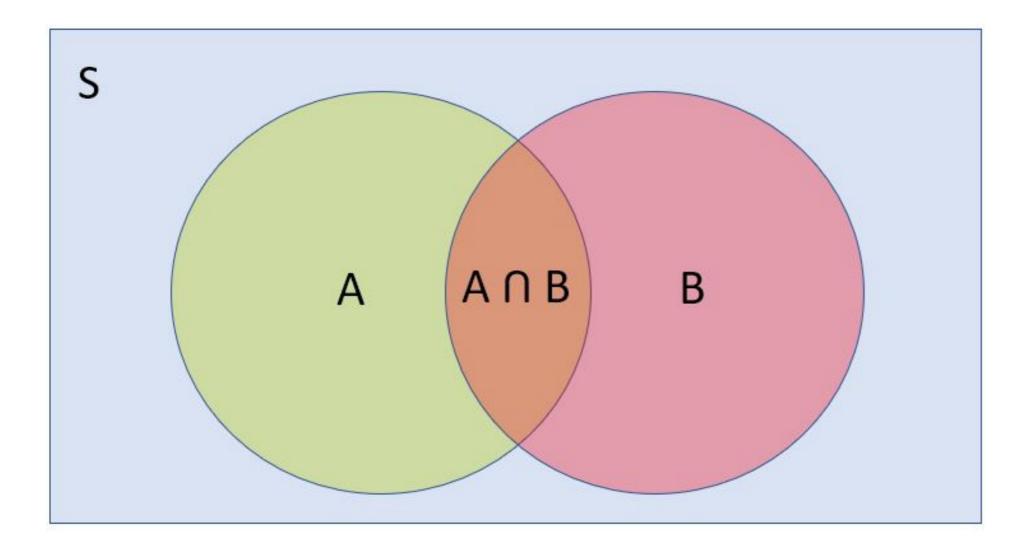


## **More Probability Concepts**



### **Conditional Probability**

- Conditional Probability
  - $P(A|B) = \frac{P(A \cap B)}{P(B)}$





### **Conditional Probability**

Conditional Probability

$$P(A|B) = \frac{P(A \cap B)}{P(B)}$$

$$lacksquare P(B|A) = rac{P(B\cap A)}{P(A)}$$

$$P(A \cap B) = P(B \cap A)$$



### Bayes Rule

Conditional Probability

$$P(A|B) = \frac{P(A \cap B)}{P(B)}$$

■ Bayes' rule: 
$$P(A|B) = \frac{P(B|A)P(A)}{P(B)}$$



### Independent Events

Independent Events

$$P(A \cap B) = P(A)P(B)$$

■ Conditional Probability: 
$$P(A|B) = \frac{P(A \cap B)}{P(B)} = \frac{P(A)P(B)}{P(B)} = P(A)$$

### Solar Panels & Clean Vehicles

• Number of houses = 150

	Solar Panels	No Solar Panels	
Hybrid / EV	<sup>30</sup> / <sub>150</sub>	<sup>50</sup> / <sub>150</sub>	
No Hybrid / EV	<sup>10</sup> / <sub>150</sub>	<sup>60</sup> / <sub>150</sub>	
			150

#### Solar Panels & Clean Vehicles

$$P(\operatorname{Solar}) = P(\operatorname{Solar} \cap \operatorname{Hybrid}, \operatorname{EV}) + P(\operatorname{Solar} \cap \operatorname{No} \operatorname{Hybrid}, \operatorname{EV}) = \frac{30}{150} + \frac{10}{150} = \frac{40}{150}$$

	Solar Panels	No Solar Panels	
Hybrid / EV	<sup>30</sup> / <sub>150</sub>	50/ <sub>150</sub>	80/150
No Hybrid / EV	<sup>10</sup> / <sub>150</sub>	<sup>60</sup> / <sub>150</sub>	70/150
	40/150	110/150	150/150

#### Solar Panels & Clean Vehicles

$$P(\text{Solar}|\text{Hybrid}, \text{EV}) = \frac{P(\text{Solar} \cap \text{Hybrid}, \text{EV})}{P(\text{Hybrid}, \text{EV})} = \frac{30}{80} = 0.375$$

	Solar Panels	No Solar Panels	
Hybrid / EV	<sup>30</sup> / <sub>150</sub>	<sup>50</sup> / <sub>150</sub>	80/ <sub>150</sub>
No Hybrid / EV	<sup>10</sup> / <sub>150</sub>	<sup>60</sup> / <sub>150</sub>	70/ <sub>150</sub>
	40/ <sub>150</sub>	110/ <sub>150</sub>	150/150





## Let's practice!





## **Data Generating Process**

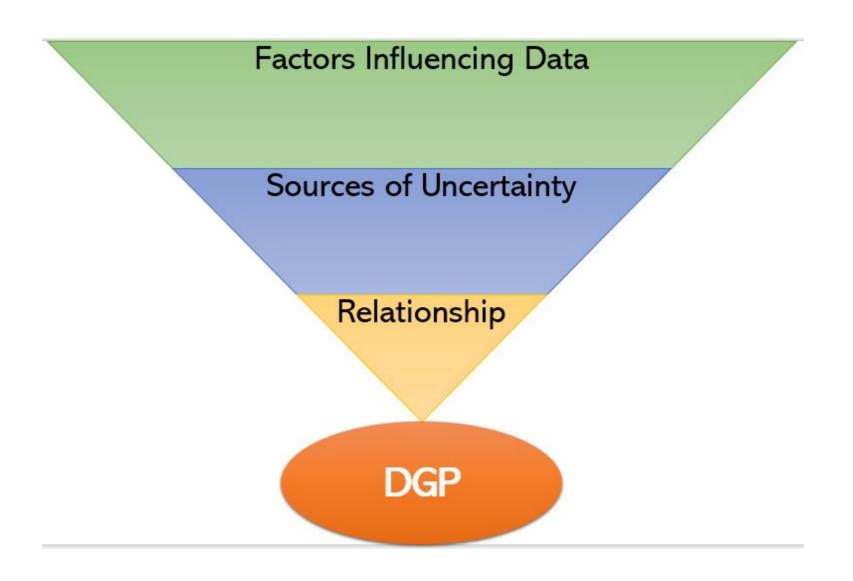


### Simulation Steps

- 1. Define Possible Outcomes for Random Variables.
- 2. Assign Probabilities.
- 3. Define Relationships between Random Variables.



### Data Generating Process





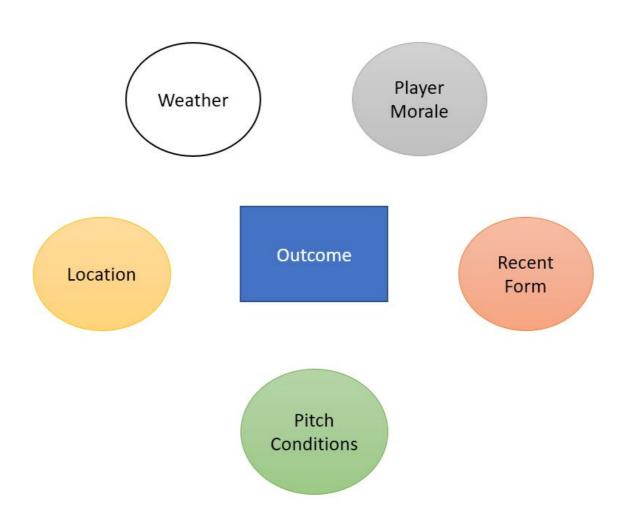
### Cricket



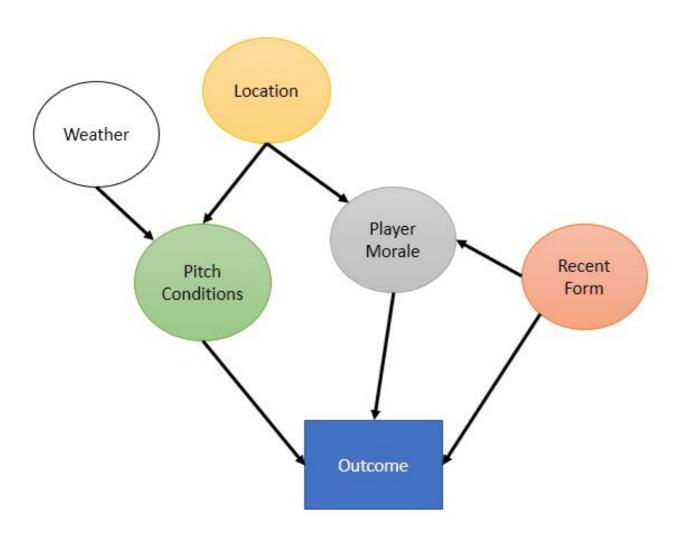
source: Wikipedia



### Cricket



### Cricket







## Let's practice!

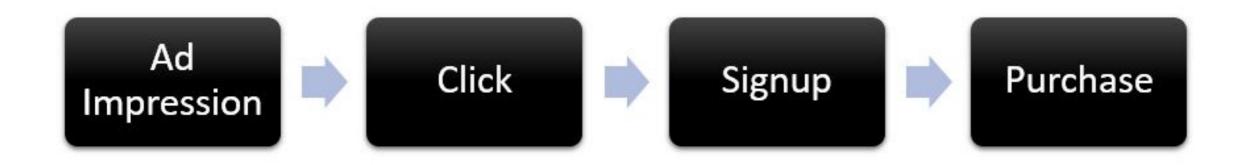




### eCommerce Ad Simulation

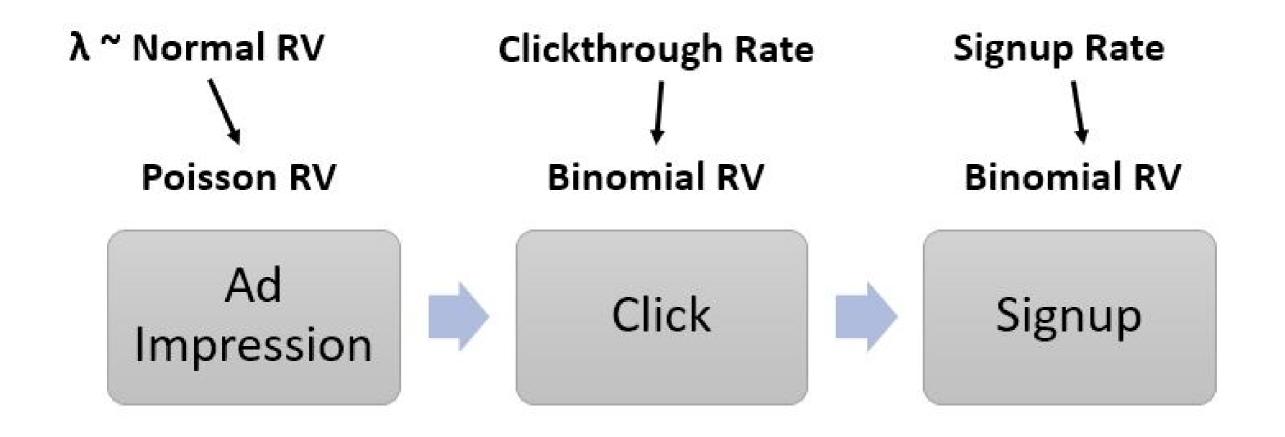


### eCommerce Funnel



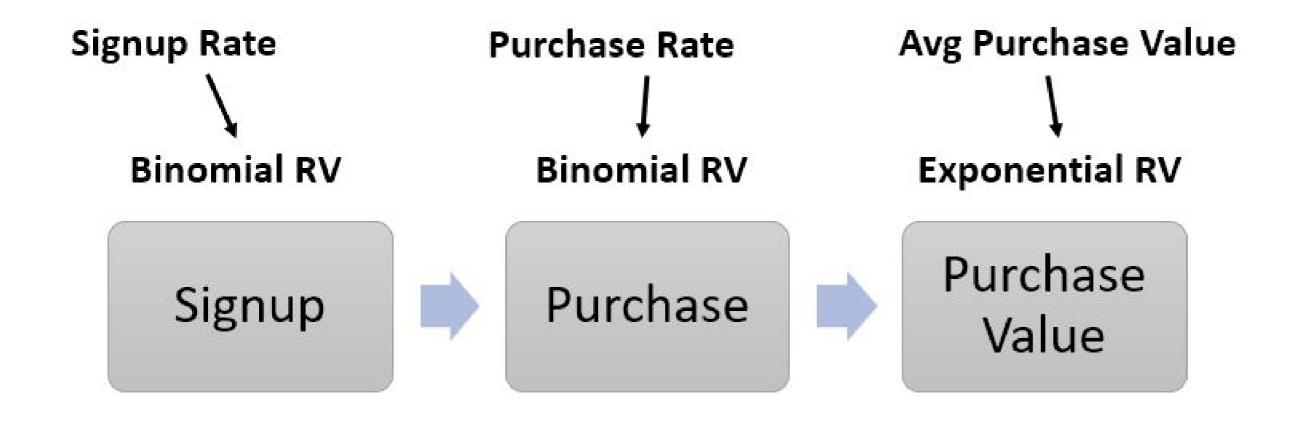


### Signup Flow





#### Purchase Flow







## Let's practice!