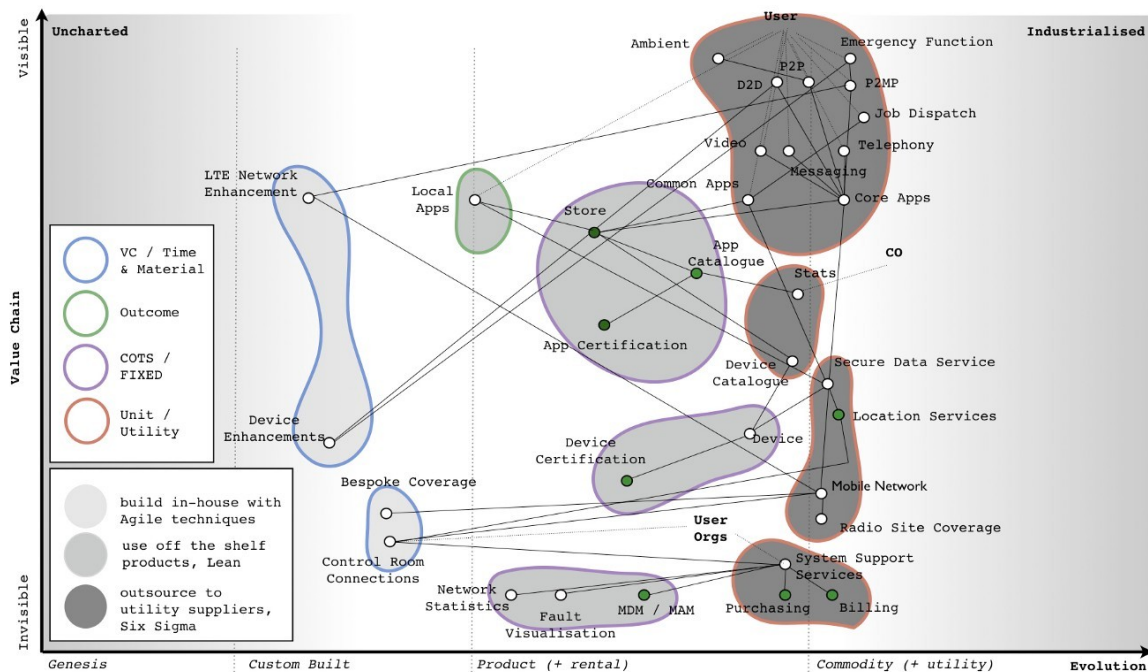


approach can be used. We're still trying to mitigate risk but this time we have a targets and a rough goal of what we're aiming for. As a product evolves we can switch to a more commercial off the shelf (COTS) type arrangement. Finally, as it becomes defined, we have a known market and are focused on a more unit or utility based pricing around defined standards and expectations.

Figure 249 — Capital and Purchasing.



The point of this is that not only does capital evolve (whether activities, practices, data or otherwise) but so does the means by which we should purchase it. In any organisation you need at least four different purchasing frameworks across the company. In any large complicated system, there isn't such a thing as a one size fits all purchasing method and you'll need to use multiple of these