

if in fact you pick the wrong one. Fortunately, you can exploit this. First up is to use the Marquis De Condorcet's work and get everyone familiar with the business to assign probabilities and take the average of the lot. A more refined version is to use an information market.

Information markets are fairly simple concepts that are fiendishly difficult in practice because of unintended consequences. A basic example of one is as follows. Let us assume we want to know from the company whether a project called "X" will fail to deliver or succeed? We create a bond (called project X) which will pay a certain principal (e.g. \$200) if the project is successful at a specified date but will return \$0 if it is not. We give everyone in the company one bond and \$200 as a bonus. We then let them trade the bond in our own internal market.

Along with the nice "*thank you*" for a \$200 gift (which has its own secondary benefits), the bond itself maybe worth upto \$200 or might be nothing at all. So, people will tend to trade it with others. If I expect the bond is 90% likely to fail then I'll be over the moon to sell it to someone else for \$40 (the strike price) and a bit gutted if it subsequently succeeds as they cash in an additional \$160 bounty (\$200 the bond's principal — the \$40 strike price). The price on the internal market will reflect the likelihood or not of the bond i.e. the question asked. The use of such information markets is well over a decade old but there can be lots of political complications in practice particularly if you get an individual starting to make a small fortune on this. There's nothing wrong with that, they're somehow providing you accurate information on the future but it can cause "*difficulties*".