



# Social Engineering

# Social Engineering

- Social engineering is the practice of manipulating people through a variety of strategies to accomplish desired actions. Social engineers work to influence their targets to take actions that they might not otherwise have taken.
- In practice, there exist a number of techniques to trick the victim into doing something **electronically or in-person** for achieving a digital revenue (in favor of an attacker).  
Revenue can be:
  - Temporary: ends at some point in time, as decided by the attacker
  - Contextualized: e.g., related to a specific system or a specific physical site
  - Intermediate: e.g., the social engineering attack is step in an attack sequence, like a cyber kill chain or an APT
  - Final: the attack is supposed to finish after succeeding
- Social engineering techniques are used by black hats, but also by white hats during tests
  - *penetration testers* and *red teams* make (authorized) use of social engineering techniques to conduct testing campaigns or as part of workers' trainings



# Social engineering psychological leverages

- **Authority:** relies on the fact that most people will obey someone who appears to be in charge or knowledgeable, regardless of whether or not they actually are. A social engineer using the principle of authority may claim to be a manager, a government official, or some other person who would have authority in the situation they are operating in.
- **Intimidation:** relies on scaring or bullying an individual into taking a desired action. The individual who is targeted will feel threatened and respond by doing what the social engineer wants them to do.
- **Consensus:** uses the fact that people tend to want to do what others are doing to persuade them to take an action. A consensus-based social engineering attack might point out that everyone else in a department had already clicked on a link, or might provide fake testimonials about a product making it look safe. Consensus is called “social proof” in some categorization schemes.
- **Scarcity:** used for social engineering in scenarios that make something look more desirable because it may be the last one available.
- **Urgency:** relies on creating a feeling that the action must be taken quickly due to some reason or reasons.
- **Familiarity:** rely on you liking the individual or even the organization the individual is claiming to represent (*liking* schema).
- **Trust:** much like familiarity, relies on a connection with the individual they are targeting. Unlike with familiarity, which relies on targets thinking that something is normal and thus familiar, social engineers who use this technique work to build a connection with their targets so that they will take the actions that they want them to take (*liking* schema).

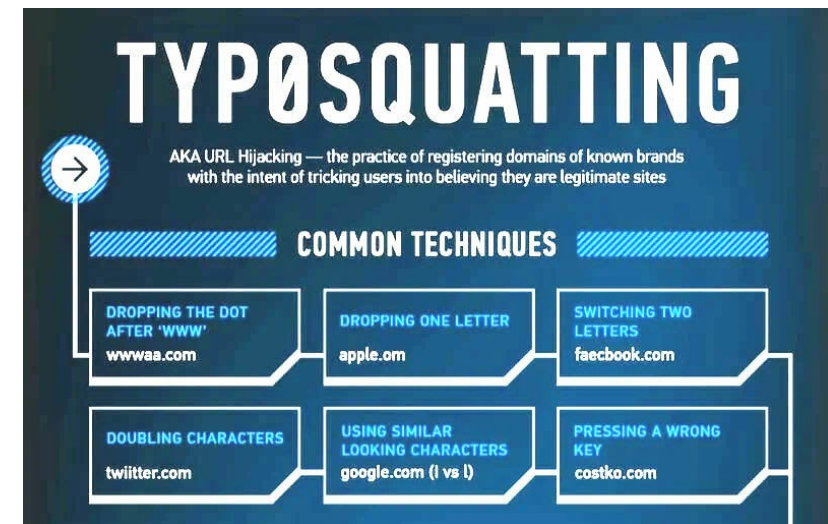
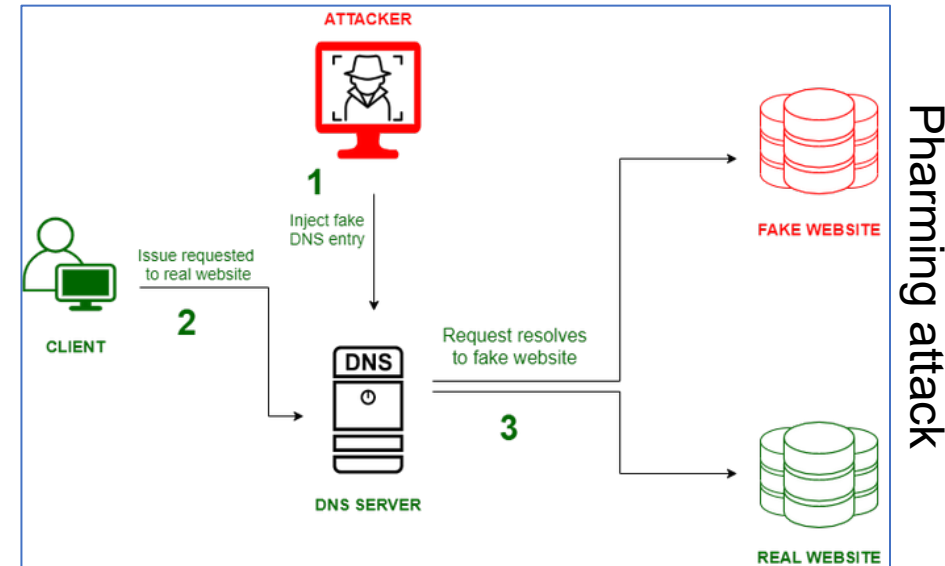
You may have noticed that each of these social engineering principles works because it causes the target to react to a situation, and that many make the target nervous or worried about a result or scenario. Social engineering relies on human reactions, and we are most vulnerable when we are responding instead of thinking clearly.

# Digital Techniques: Phishing

- *Phishing* is a broad term used to describe the fraudulent acquisition of information, often focused on credentials like usernames and passwords, as well as sensitive personal information like credit card numbers and related data.
- Phishing is most often done via **email**, but a wide range of phishing techniques exist, including things like *smishing*, which is phishing via **SMS (text) messages**, and *vishing*, or phishing via **telephone**.
- Specific terms are also used for specific targets of phishing attempts.
  - *Spear phishing* targets specific individuals or groups in an organization in an attempt to gather desired information or access.
  - *Whaling*, much like spear phishing, targets specific people, but whaling is aimed at senior employees like CEOs and CFOs—“big fish” in the company, thus the term whaling.
- Like most social engineering techniques, one of the most common defenses against phishing of all types is awareness.
  - Teaching staff members about phishing and how to recognize and respond to phishing attacks, and even staging periodic exercises, are all common means of decreasing the risk of successful phishing attacks.
- Technical means also exist, including filtering that helps prevent phishing using reputation tools, keyword and text pattern matching, and other technical methods of detecting likely phishing emails, calls, or texts.

# Digital Techniques: WebSite attacks

- *Pharming* is one example of website attack in social engineering: Pharming attacks redirect traffic away from legitimate websites to malicious versions. Pharming typically requires a successful technical attack that can change DNS entries on a local PC or on a trusted local DNS server, allowing the traffic to be re-directed.
- *Typo squatters* use misspelt and slightly off but similar to the legitimate site URLs to conduct typosquatting attacks: Typo squatters rely on the fact that people will mistype URLs and end up on their sites, thus driving ad traffic or even sometimes using the typo-based website to drive sales of similar but not legitimate products.
- *Watering hole attacks* don't redirect users (unlike pharming); instead, they use websites that target frequent to attack them. These frequently visited sites act like a watering hole for animals and allow the attackers to stage an attack, knowing that the victims will visit the site. Once they know what site their targets will use, attackers can focus on compromising it, either by targeting the site or deploying malware through other means such as an advertising network (malvertising).



# Digital Technique: SPAM

- *Spam* is unsolicited or “junk” email.
  - Spam often employs social engineering techniques to attempt to get recipients to open the message or to click on links inside of it. In fact, spam relies on one underlying truth that many social engineers will take advantage of: if you send enough tempting messages, you're likely to have someone fall for it!
  - **SPAM is a significant carrier of malware**
  - *Scam*: Scam are specific attacks to make business and monetize out of frauds, as opposed to spam that targets harvesting credentials or sensitive information.
- In recent years, the evolving criminal marketplace makes phishing campaigns easier by selling packages to *scammers* that largely automate the process of running the scam.

TECHNOLOGY > CYBERSECURITY | July 11, 2022 | updated 12 Jul 2022 3:12pm

## Fraudsters impersonate CrowdStrike and other security vendors in ‘callback’ scam

Security vendors are being targeted by scammers looking to deploy malware and launch ransomware campaigns.

By Claudia Glover

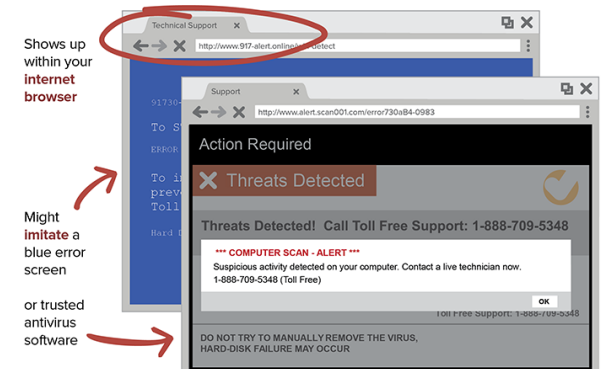


Customers of the cybersecurity vendor CrowdStrike are being scammed with a ‘callback phishing campaign’. Cybercriminals are

## HOW TO SPOT A TECH SUPPORT SCAM

It can start with a call from someone pretending to work for Microsoft, Google or Apple.

**Most often, it starts with a pop-up...**



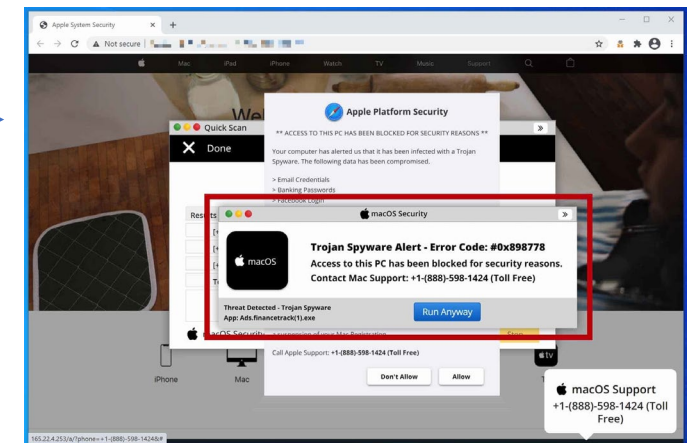


# Digital Technique: Trojan Horses

## General characteristics (1/3)



- A program that looks like a useful one, but has malicious intent
  - gain access to sensitive, personal information stored in the files of a user
  - scans the user's files for the desired sensitive information and sends a copy of it to the attacker via a Web form or e-mail or text message
- **Trojans do not self-replicate** (as compared to Worms and Viruses)
- Examples of Trojan horses wrappers: Videogames, Anti-virus scanners, Security updates, Utilities, Apps
- Strategies of execution:
  - Continuing to perform the function of the original program and additionally performing a separate malicious activity
  - Continuing to perform the function of the original program but modifying the function to perform malicious activity (e.g., a Trojan horse version of a login program that collects passwords) or to disguise other malicious activity (e.g., a Trojan horse version of a process listing program that does not display certain processes that are malicious)
  - Performing a malicious function that completely replaces the function of the original program
- May be part of a Scam, like the Tech Support scams



# Digital Technique: Trojan Horses

## Types (2/3)

- **Remote Access Trojans (RATs):**
  - Remote Access Trojans are today better known as Remote Administration Tool. They provide full access over victim's system to attackers and enable him/her to remotely access files, private conversations, transactional data etc.
- **Data Sending Trojans:**
  - These Trojans are used for stealing information like passwords, credit card numbers, companies private and confidential data etc. They do this by installing keystroke loggers in system and send record to attacker via ftp or emails.
- **Destructive Trojans:**
  - As name suggests these are written solely for destructive purposes and can destroy OS by deleting core files of system.
- **Denial Of Service DoS Attack Trojans:**
  - They enable an attacker to launch a Distributed Denial Of Service(DDoS) attack against another victim.
- **Proxy Trojans:**
  - These Trojans turn victim's PC into a proxy server for attacker, enabling him/her to do any malicious activity online with full anonymity.
- **FTP Trojans:**
  - These allow attacker to connect victim as a FTP server due to which he can download all files in victim PC using port 21.
- **Security Disablers:**
  - These are a special kind of Trojans specially used to attack security measures in victim PC.





# Digital Technique: Trojan Horses

## Mobile trojans (3/3)

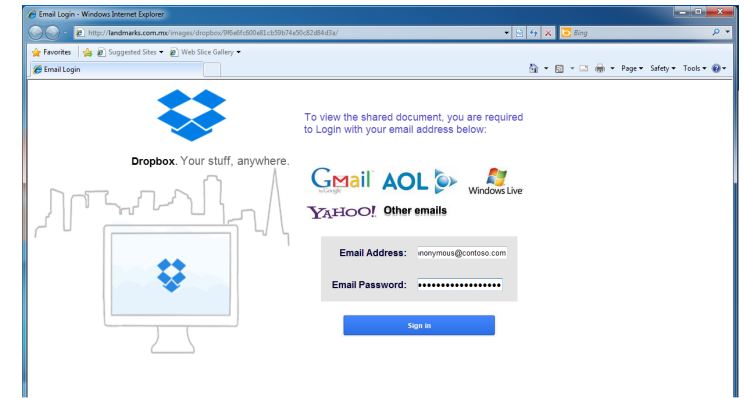
- Easy target of Trojans are smartphones with Android and Apple systems, or devices with similar Operating Systems
  - <https://blog.tdstelecom.com/security/jailbroken-streaming-devices-and-apps-are-trojan-horses-for-malware/>
- Significant use of *marketplaces*
  - Weak controls by vendors on apps available on the marketplace
  - Alternative marketplaces used by “jailbroken” phones



Example: XcodeGhost is the first compiler malware in OS X. It infected the app development environment for iPhones. All apps created with the malicious development environment were acting as a trojan horse stealing data (e.g., WeChat, NetEase).



# Digital Technique: Credential Harvesting



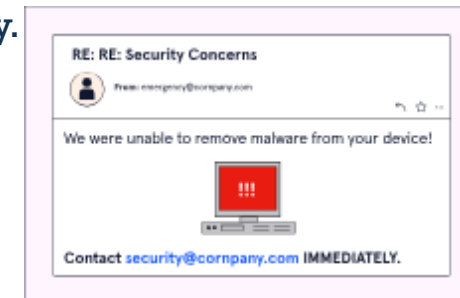
- *Credential harvesting* is the process of gathering credentials like logins, usernames and passwords.
  - Credential harvesters are often combined with another type of attack, like phishing or web attacks, during which credentials from a compromised site may be sent to a centralized location controlled by malicious actors.
  - A credential harvester attack is an attack that targets information stored on computers. When successful, this type of hack leads to the theft of a person's username and password. And although it doesn't lead to stealing any private data, it jeopardizes any kind of service that requires authentication, such as Facebook or email account.
- User awareness and Multifactor authentication (MFA) are valid strategy of defense.



# In-Person techniques of social engineering



- *Dumpster diving*: retrieving potentially sensitive information from a dumpster. Dumpster diving can provide treasure troves of information about an organization, including documentation and notes. Organizations that want to avoid this will secure their dumpsters, use secure disposal services for documents.
- *Shoulder surfing*: is the process of looking over a person's shoulder to capture information like passwords or other data. Although shoulder surfing typically implies actually looking over a person's shoulder, other similar attacks such as looking into a mirror behind a person entering their credentials would also be considered shoulder surfing. Preventing shoulder surfing requires awareness on the part of potential targets, although tools like polarized security lenses over mobile devices like laptops can help prevent shoulder surfing in public spaces.
- *Tailgating*: is a physical entry attack that requires simply following someone who has authorized access to an area so that as they open secured doors you can pass through as well. Much like shoulder surfing, tailgating is best prevented by individual awareness. If someone attempts to follow you through a secure door, you should make them present their own credentials instead of letting them in or report the intrusion immediately!
- *Eliciting information*: often called elicitation, is a technique used to gather information without targets realizing they are providing it. Techniques like flattery, false ignorance, or even acting as a counselor or sounding board are all common elements of an elicitation effort. Talking a target through things, making incorrect statements so that they correct the person eliciting details with the information they need, and other techniques are all part of the elicitation process.
- *Prepending*: attacker prepends, or attaches, a trustworthy value like "RE:" or "MAILSAFE: PASSED" to a message in order to make the message appear more trustworthy.



# Identity Fraud and Impersonation

- ***Social engineering reconnaissance*** refers to the act of an attacker to interact with a victim's system in order to gain more information about a victim or their system.
- ***Pretexting*** use of a fabricated story, or pretext, to gain a victim's trust and trick or manipulate them into sharing sensitive information, downloading malware, sending money to criminals, or otherwise harming themselves or the organization they work for.
- ***Identity fraud***, or identity theft, is the use of someone else's identity for financial or some other objective. Identity theft is usually followed by
- ***Impersonation***, where you act as if you are someone else, or someone belonging to an organization/company.
- ***Hoaxes***. A hoax is a message that deceives people into thinking that something is true when it isn't. It could be a fake message telling you that your device is infected with malware and the only way to remove it is to send it to your friends, click a link, or download some sort of software.
  - Example, "Mark Zuckerberg will share his millions with you if you forward this message"
- ***Invoice scams*** involve sending fake invoices to organizations in the hopes of receiving payment. Invoice scams can be either physical or electronic, and they rely on the recipient not checking to see if the invoice is legitimate.

# Influence Campaigns & Hybrid Warfare

- As cyberwarfare and traditional warfare have continued to cross over in deeper and more meaningful ways, online ***influence campaigns***, which have traditionally focused on social media, email, and other online-centric mediums, have become part of what has come to be called hybrid warfare. Although the formal definition of hybrid warfare is evolving, it is generally accepted to include competition short of conflict, which may include active measures like cyberwarfare as well as propaganda and information warfare.
- **Hybrid warfare** is a type of warfare that uses conventional and unconventional means. To fit into the category of hybrid warfare, a campaign might use tactics like espionage, hacking, and spreading disinformation or fake news.





# Fake news and influential campaigns

false stories that appear to be news, spread on the internet or using other media, usually created to influence political views or as a joke



Fake news



Deep fake