

ID	Salesperson	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total	Rank	Label	Items sold total	Max items sold
1	Diana Coolen	353	378	396	387	1514	2	Great	34	20
2	Marc Desmet	370	408	387	386	1551	1	Great	29	10
3	Kris Goossens	175	146	167	203	691	3	Low	19	19
4	Birgit Kenis	93	98	96	105	392	4	Low	17	15

B1 = T1[:,1] **B2 = T1[:,2]** **B3 = T1[:,3:8]** **B4 = T1[:,9]** **B5 = T1[:,10:11]**

Total	991	1030	1046	1081	4148
Average	247.75	257.5	261.5	270.25	1037
Max	370	408	396	387	1551
Min	93	98	96	105	392

B6 = T2[1:4,:]

Scores	Label
0%	Low
80%	Normal
120%	Great

B8 = T3[:,1] **B9 = T3[:,2]**

Customer	Contact	Contact Name
Frank	1	Diana Coolen
Sarah	3	Kris Goossens
George	3	Kris Goossens
Mary	2	Diana Coolen
Tim	4	Birgit Kenis

B10 = T4[:,1] **B11 = T4[:,2]** **B12 = T4[:,3]**

Quarter	Income	Expenses	Total
Q1	991	212	779
Q2	1030	710	1099
Q3	1046	137	2008
Q4	1081	240	2849

B15 = T5[:,1] **B16 = T6[:,2:4]**

Salesperson	Items sold
Diana Coolen	5
Marc Desmet	10
Marc Desmet	8
Diana Coolen	9
Birgit Kenis	15
Marc Desmet	8
Birgit Kenis	2
Diana Coolen	20
Marc Desmet	3
Kris Goossens	19

B13 = T5[:,1] **B14 = T5[:,2]**