ID	Salesperson	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total	Rank	Label	Items sold total	Max items sold	_
	1 Diana Coolen	353	378	396	387	1514	2	Great	34	20	
	2 Marc Desmet	370	408	387	386	1551	1	Great	29	10	Т1
	3 Kris Goossens	175	146	167	203	691	3	Low	19	19	114
	4 Birgit Kenis	93	98	96	105	392	4	Low	17	15	
B1 = T1	l[:,1] B2 = T1[:,2]			B3 = T1[:,3	:8]			B4 = T1[:,9]	B5 = T1[:,10:11]	_

Total	991	1030	1046	1081		
Average	247.75	257.5	261.5	270.25	1037	B6 = T2[1:4,:]
Max	370	408	396	387	1551	B0 - 12[1.4,.]
Min	93	98	96	105	392	

Scores Label

0% Low
80% Normal
120% Great

B7 = T3[:,1] B8 = T3[:,2]

		T2)
omer	Contact	Contact Name	

Customer	Contact	Contact Contact Name	
Frank	1	Diana Coolen	
Sarah	3	Kris Goossens	
George	3	Kris Goossens	T4
Mary	2	Diana Coolen	
Tim	4	Birgit Kenis	

B9 = T4[: 1]	B10 = T4[:,2]	B11 = T4[: 3]
DJ - 17[.,1]	DIO - 17[.,2]	DII - 17[.,0]

Quarter	Income	Expenses	Total	
Q1	991	212	779	
Q2	1030	710	1099	
Q3	1046	137	2008	
Q4	1081	240	2849	

Salesperson	Items sold	
Diana Coolen	5	
Marc Desmet	10	
Marc Desmet	8	
Diana Coolen	9	
Birgit Kenis	15	TE
Marc Desmet	8	15
Birgit Kenis	2	
Diana Coolen	20	
Marc Desmet	3	
Kris Goossens	19	