

ID	Salesperson	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total	Rank	Label	Items sold total	Max items sold
1	Diana Coolen	353	378	396	387	1514	2	Great	34	20
2	Marc Desmet	370	408	387	386	1551	1	Great	29	10
3	Kris Goossens	175	146	167	203	691	3	Low	19	19
4	Birgit Kenis	93	98	96	105	392	4	Low	17	15
Total		991	1030	1046	1081	4148			Scores	Label
Average		247.75	257.5	261.5	270.25	1037			0%	Low
Max		370	408	396	387	1551			80%	Normal
Min		93	98	96	105	392			120%	Great

Customer	Contact	Contact Name	Salesperson	Items sold
Frank	1	Diana Coolen	Diana Coolen	5
Sarah	3	Kris Goossens	Marc Desmet	10
George	3	Kris Goossens	Marc Desmet	8
Mary	1	Diana Coolen	Diana Coolen	9
Tim	4	Birgit Kenis	Birgit Kenis	15
			Marc Desmet	8
			Birgit Kenis	2
Quarter	Income	Expenses	Total	
Q1	991	212	779	Diana Coolen 20
Q2	1030	710	1099	Marc Desmet 3
Q3	1046	137	2008	Kris Goossens 19
Q4	1081	240	2849	