ID	Salesperson	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total	Rank	Label	Items sold total	Max items sold	1_
1	Diana Coolen	353	378	396	387	1514	2	Great	34	20)
2	Marc Desmet	370	408	387	386	1551	1	Great	29	10)
3	Kris Goossens	175	146	167	203	691	3	Low	19	19)
4	Birgit Kenis	93	98	96	105	392	4	Low	17	15	;
R1	R2			B3				R/I		15	

Total	991	1030	1046	1081	4148	
Average	247.75	257.5	261.5	270.25	1037	B6
Max	370	408	396	387	1551	ь
Min	93	98	96	105	392	

Scores		Label	_
		Low	
	80%	Normal	T3
	120%	Great	

B7 B8

Customer		Contact	Contact Name	_
Frai	nk	1	Diana Coolen	
Sara	ah	3	Kris Goossens	
Geo	orge	3	Kris Goossens	T4
Mai	ry	2	Diana Coolen	
Tim	ı	4	Birgit Kenis	
	В9	B10	B11	

	Salesperson	Items sold	_
	Diana Coolen	5	
	Marc Desmet	10	
	Marc Desmet	8	
	Diana Coolen	9	
	Birgit Kenis	15	TE
	Marc Desmet	8	13
	Birgit Kenis	2	
	Diana Coolen	20	
	Marc Desmet	3	
	Kris Goossens	19	
,	B12	B13	-

Quarter	Income	Expenses	Total	
Q1	991	212	779	
Q2	1030	710	1099	Τ,
Q3	1046	137	2008	1
Q4	1081	240	2849	

B15 **B14**