



# Amazon AI Conclave 2023

## Welcome Note

Kumara Raghavan

Head of Startup Sales, AWS India and  
South Asia

# The world's largest and most broadly adopted public cloud

**Millions**

**100k+**

Of active customers

**240+**

Fully featured services

**102**

Availability Zones

**32**

Geographic regions



# Our AWS India Mission

**Empowering builders and businesses to  
build a better India**



# India is building on AWS

**88 / Top 100**

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**7 / Top 10**

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Indian Enterprises by Market Cap  
build on AWS

Largest Banks in India have adopted  
AWS

**Over 90% of**

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**40K SMBs**

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India's digital natives and unicorns

Indian SMBs are transforming using  
AWS



# We have a long term commitment to India and we're just getting started

**\$12.7B**

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To be invested  
in the country  
by 2030

**131,700**

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Jobs supported at  
external businesses  
annually by 2030

**\$23.3B**

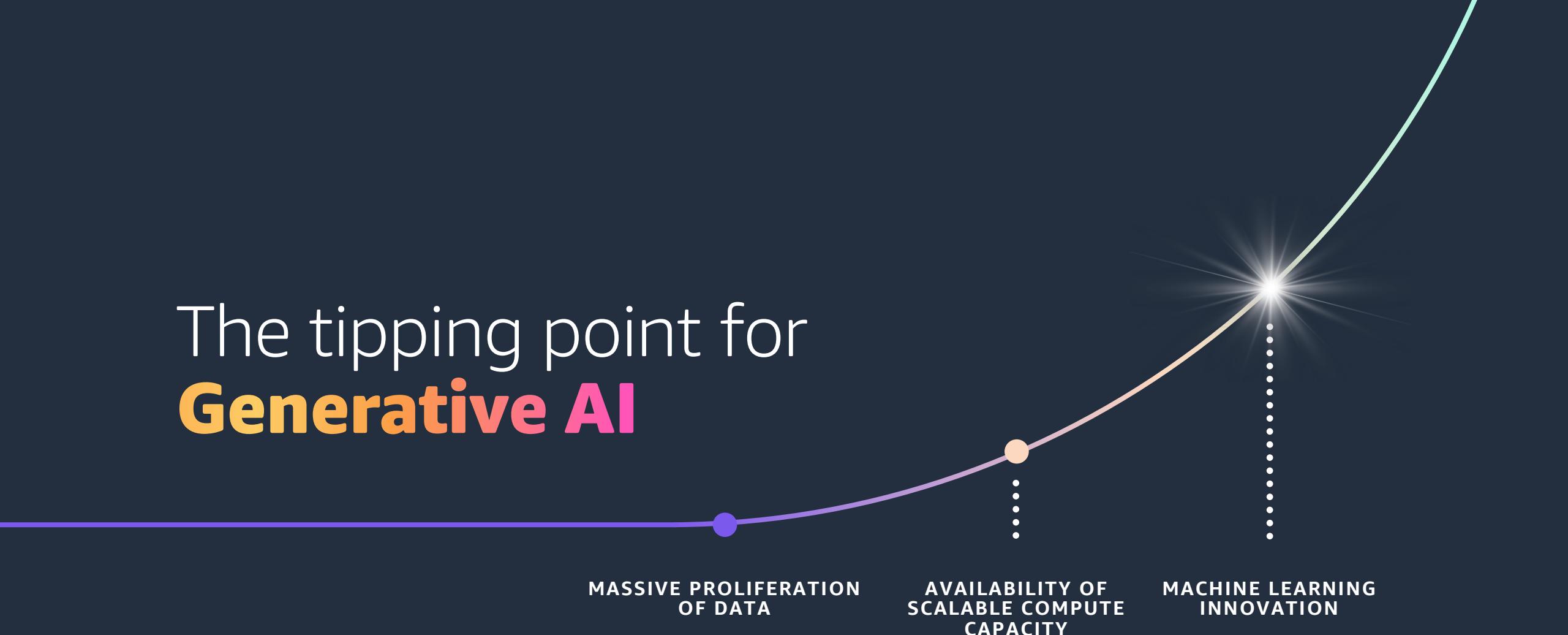
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Contributed to  
India's GDP by  
2030

Innovation can  
**transform industries**



# The tipping point for **Generative AI**



MASSIVE PROLIFERATION  
OF DATA

AVAILABILITY OF  
SCALABLE COMPUTE  
CAPACITY

MACHINE LEARNING  
INNOVATION

# Generative AI is transforming all industries



Financial Services



Healthcare & Life Sciences



Automotive



Manufacturing



Media & Entertainment



Retail



Telecom



Energy

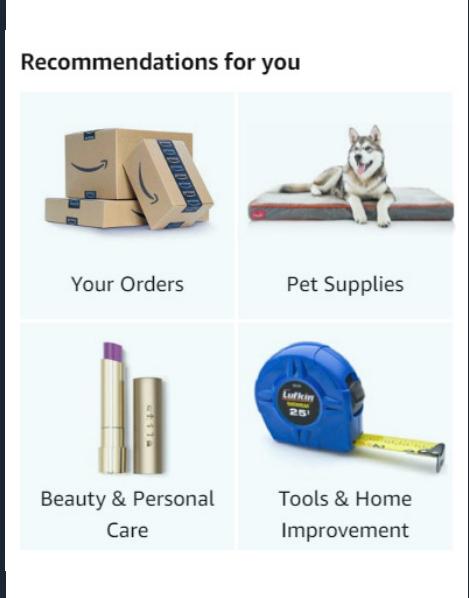


Travel & Hospitality



Consumer packaged goods

# ML innovation is in Amazon's DNA



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**4,000 products  
per minute** sold  
on Amazon.com

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**1.6M packages**  
every day

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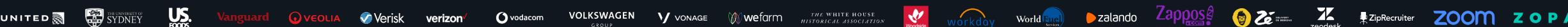
**Billions** of Alexa  
interactions each week

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**Just Walk Out**  
technology in airports,  
stadiums and more



# More than 100,000 customers use AWS for ML



# Indian businesses are leveraging the power of generative AI

HCLTech

Paytm

druva

uniphore

mindtickle™

genpact

P phenom



fractaloo.

NOVUS  
HI-TECH

AUTHBRIDGE  
Building trust through data

SirionLabs

IND<sup>TM</sup>  
money

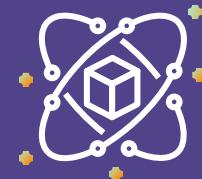
Travelopia

FR  
FIGHTRIGHT

Quinnox  
accelerate success



Everything you  
need to  
accelerate  
your generative  
AI journey



## Easiest way to build

with leading foundation models



## Differentiate with your data

in a secure and private environment



## Increase productivity

with generative AI applications and services



## Most performant, low cost

infrastructure to scale generative AI

Everything you  
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# AWS Skill Builder equips your teams with practical skills that can be applied immediately



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80+ digital courses and learning resources on AI and ML, including generative AI, designed by AWS experts.



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Practice with game-based learning and interactive challenges in a secure sandbox environment.



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Validate expertise with an AWS Certification:  
**AWS Certified Machine Learning – Specialty**

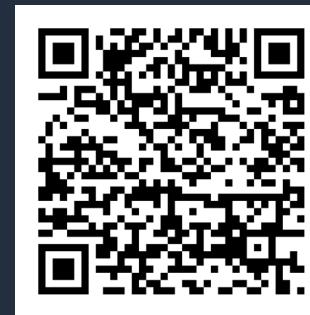
**AWS is here to  
help you get the  
generative AI  
skills you need  
to transform  
your business.**

[aws.com/training](https://aws.com/training)

**AWS Learning Needs Analysis:**  
Build a data-driven plan to accelerate learning



**Learn more about AWS Skill Builder:**





# Thank you!

Kumara Raghavan

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AWS India and South Asia