

# TANNER DAVISON

## Full Stack Developer/ Software Engineer

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🔗 <https://github.com/Tanner-Davison>



## SUMMARY

Since a young age, my world has revolved around software engineering. It began with the intricate coding of Arduino and matured into crafting comprehensive full-stack web applications. Each day, my drive for fusing creativity and technical proficiency only intensifies. As I relentlessly advance my skills, the line between work and passion blurs, showcasing my unwavering dedication to this dynamic field. This isn't just a career for me—it's a heartfelt pursuit, one that I dive into daily with dedication, enthusiasm, and a genuine love for Web-Development.

## EDUCATION

### Full Stack Web Dev Bootcamp

#### DevMountain

📅 02/2023 - 10/2023 📍 Lehi, Ut

- Developed full stack web applications using React and node.js
- Learned and used technologies such as HTML, CSS, JavaScript, and SQL.
- Collaborated with a team on a group project to build a full-stack web application.
- Capstone Project: [Provide a brief description of a major project you developed during the boot camp, e.g., "Conceived and executed a comprehensive e-commerce platform utilizing MERN stack, which garnered praise for its user experience, security features, and scalability."]

### Bachelor of Science in Computer Science

#### Utah Valley University

📅 10/2017 - 06/2021

## EXPERIENCE

### Web Developer | Full-Stack

#### pickledCourts

📅 05/2023 - Present

- Engineered an internal web application to streamline the management and communication of pickleball court orders for the company installers
- Implemented design tools enabling staff to visualize and configure court designs efficiently allowing for color design and measurements
- Incorporated an automated product calculator, optimizing material allocation for each unique court build based off of the court dimensions

## SKILLS

Javascript	HTML/CSS	React	
UX/UI	TypeScript	Git	GitHub
postgresSQL	Node.js	MongoDB	
MySQL	REST	JSON	Express
Responsive Web Design			jQuery
Next.js	Figma	Redux	

## Other Technologies

Davinci Resolve	Lightroom	
Adobe Premier Pro	Final Cut Pro X	
JustinMind	Unreal Engine 5	Unity

## LANGUAGES

English	Native	●●●●●
Portugues	Proficient	●●●●●

## ACHIEVEMENTS



### UX/UI Excellence

Recognized by In-A-Pickle for crafting the best UX/UI design, combining intuitive navigation with a visually engaging interface.



### Database Mastery

Honored by Dev Mountain for developing the best-structured database integration, a testament to my expertise and innovative approach to complex data solutions.



### Entrepreneurial Initiative

Founded & managed a successful YouTube podcast, equipped with a professional studio setup. Weekly, I hosted guests, spotlighting their business journeys and amplifying their hard work to a global audience.

# EXPERIENCE

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## Sr. Account Executive

### Sunrun

📅 01/2022 - 01/2023    📍 Remote

Residential solar, storage and energy services company.

- Consistent track record of closing accounts between 15k-85k on average
- Outperformed quota by an average of 25% for more than eight months consecutively
- Top 10 lead performers in the AE department with a high sale to close ratio
- Managed both of the external and internal affiliate programs
- Handled B2B and B2C email marketing and analytics
- Setup and managed monthly, quarterly and annual affiliate revenue goals

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## Developer | Editor & Host

### The Davison Boys

📅 05/2022

A YouTube podcast spotlighting entrepreneurs, showcasing their journeys and connecting their stories to a global audience.

- Established and grew a YouTube podcast channel, complete with a state-of-the-art studio setup.
- Curated and hosted weekly episodes, inviting guests to share their entrepreneurial journeys and business insights.
- Amplified the stories of numerous business professionals, providing them a platform to connect with a wider audience.

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## Inside Sales Manager

### Vivint

📅 03/2019 - 01/2020    📍 Remote

Radically accessible real estate investing - Real Estate and Financial Tech

- Sales Leadership: Led a dynamic team of inside sales representatives to achieve and exceed monthly and annual sales targets, consistently ranking among the top performing teams within the organization.
- Performance Analysis: Regularly reviewed and analyzed sales metrics to gauge team performance, identify areas of improvement, and implement corrective measures to ensure sales targets were met or exceeded.
- Team Collaboration: Fostered a collaborative work environment, encouraging team members to share insights, feedback, and strategies, resulting in a more cohesive and high-performing team.
- Innovation: Introduced and piloted a new CRM tool that streamlined the sales process and improved lead tracking and conversion rates.

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## Digital Account Executive|| Neil Patel SEO Strategist

### Neil Patel

📅 02/2018 - 03/2019    📍 Remote

Hosting and Plugins - stellarwp.com

- Client SEO Strategy Development: Collaborated with diverse clientele to develop tailored SEO strategies that align with their business goals, driving organic traffic, and increasing online visibility.
- Keyword Research & Analysis: Conducted in-depth keyword research using industry-leading tools to identify high-potential search terms and incorporated them into clients' content strategies.
- Link Building: Orchestrated white-hat link-building campaigns to enhance domain authority for both NeilPatel.com and client websites, establishing credibility and trust with search engines.
- Client SEO Strategy Development: Collaborated with diverse clientele to develop tailored SEO strategies that align with their business goals, driving organic traffic, and increasing online visibility.

# REFERENCES

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### Chad Burdette || BambooHR

(801) 865-0031

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### Bubba Godinet || Neil Patel

(801) 787-4962

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### Hayden Little || Davison Boys

(801) 910-1300

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### Deven Pyper || Vivint Inside Sales VP

(435) 705-9084

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### Benjamin Cook || Dev Mountain

(801) 834-8095

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### Lisa Bearnston || Pickled Courts CEO

(801) 413-9825

# EXPERIENCE

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## Account Executive | HR

### BambooHR

📅 02/2018 - 08/2022 📍 Remote

Affiliate Program Management and Techniques

- Sales & Business Development: Managed a portfolio of potential clients, identifying their HR software needs and proposing tailored BambooHR solutions that align with their business objectives.
- Contract Negotiations: Led negotiations for terms, pricing, and service agreements, ensuring that both client expectations and company revenue targets were met.
- Client Onboarding: Assisted new clients with the onboarding process, ensuring a smooth transition and setting the foundation for long-term success with BambooHR.

# PROJECTS

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## Full Stack Web Developer, Pickled Courts

📅 05/2023 - 10/2023

At Pickled Courts, I crafted a web application for customer-driven pickleball court design, integrating real-time customization and an automated material calculator for precise builds.

- Spearheaded the design and implementation of an intuitive web application tailored to streamline customer management for pickleball court orders.
- Pioneered a dynamic, real-time court customization tool, allowing customers to visualize and design their ideal court, adjusting colors and dimensions to their preference.
- Engineered an automated system that intelligently calculates and recommends the precise amount of required materials for each unique court configuration, enhancing operational efficiency and reducing wastage.
- Collaborated cross-functionally with sales and product teams, ensuring the application aligns with business goals and customer needs.

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## Capstone Project: Full-Stack Chat Application

This is my Capstone project for my time spent at Dev Mountain.

- Built using React (front-end), Node.js & Express (back-end). Leveraged socket.io for instant messaging and MongoDB for data storage. Integrated user authentication and handled cross-origin requests with CORS. Supported dynamic room creation and user interactions.