

Profit Planning

* Profit Planning

→ Profit planning is a set of actions taken to achieve a targeted profit level.

→ simply, A plan to achieve a target level.

* Budgets

→ A budget is a quantitative plan for acquiring and using resources over a specified time period.

Advantages of budgets

* Increase communication throughout the organization.

* Increase activity

budget defines goals and objectives that can serve as benchmarks for evaluating.

Self imposed budget

→ A self-imposed budget or participative budget is a budget that is prepared with the full cooperation and participation of managers at all levels.

Advantages of self-imposed budget.

- All employees are recognized as team members
- Budget will be more accurate & reliable.
- Worker flow motivation increase
- No excuse in working.

Process of budget preparation:

- Update budget assumptions
- Review bottlenecks
- Available funding
- step costing point
- Create budget package
- Update the budget model
- review the budget model
- Process budget iterations
- Issue the budget
- Load the budget

Step in preparing production budget,
Production Budget: It is a detailed plan showing the number of units that must be produced during a period in order to satisfy both sales & inventory needs.

- Production Planning
- Production Capacity of plant
- Loading capacity of store
- Consideration of sales budget

Zero-base budget:

① Zero-based budget is budget-planning procedure for the reevaluation of an organization's programme & expenditure.

② It starts with the assumption that zero will be spent on activity, thus, the term Zero-Based.

* Cash Budgets

Cash budget is the projection or estimate of the anticipated receipts and cash disbursement and resulting cash balance within a specified period.

* Master Budget

- Master budget refers to a summary of a company's plan including specific targets of sales, production and financing activities.

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Flexible Budget

- * A flexible budget is a budget designed to change in accordance with level of activity attained.

Static Budgets

A static budget is prepared at the beginning of the budgeting period and is valid for only the planned level of activity.

- * Predetermined Overhead Rate

$$= \frac{\text{Est. Total manuf. off cost}}{\text{Est. Total Amount of the base}}$$

Variable overhead Spending Variance,

$$= AH(AR - SR)$$

AH = Actual Hour

AR = Actual Rate

SR = Standard Rate

Variable Overhead Efficiency Variance,

$$= SR(AH - SH)$$

Fixed Overhead Volume Variance,
= fixed ~~cost~~ component of the
predetermined overhead rate \times
(Denominator - SH allowed)

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✓ standard costing ✓

⇒ A standard cost card shows the standard quantities and costs of the inputs required to produce a unit of a specific product.

Advantages of standard Costs:

- improve cost control
- more useful information for managerial planning and decision making
- cost saving in record saving
- possible reduction in production cost.

- * Material Price Variance, $= A \phi (A \phi \times S \phi)$
- * Material Quantity Variance, $= S \phi (A \phi \times S \phi)$
- * Labor rate variance $= A H (A R \times S R)$
- * Labor Efficiency Variance $= S R (A H \times S H)$
- * ~~Labor E. OH. Variance~~ =
- * Variable overhead spending variance,
 $= A H (A R \times S R)$
- * Variable OH efficiency Variance,
 $= S R (A H \times S H)$
- # MEER (Manufacturing Cycle Efficiency)

$$MEER = \frac{\text{Value Added time (process time)}}{\text{Throughput (Manufacturing cycle) time}}$$