

Imperfect Information

players

terminal histories

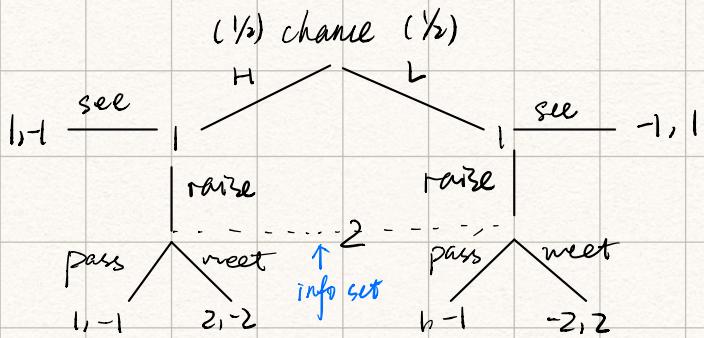
player function

chance

preference

Info set / partitions

Card Game



	P	M
SS	0,0	0,0
SR	1,-1	-1,1
RS	0,0	1,-1
RR	1,-1	0,0

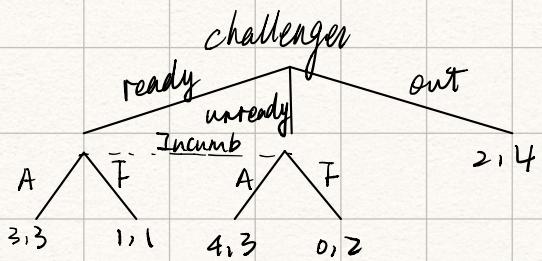
No NE

Strategies

1: SS, SR, RS, RR

2: P, M (do not know what p1 plays)

Entry Game



	A	F
R	3,3	1,1
U	4,3	0,2
O	2,4	2,4

NE (U, A)
(O, F)

Only have the whole game as a the only subgame.
L^o SPE not applicable.

Weak Sequential Equilibrium

Assessment: Belief (where in the game) history takes ↗

Behavioral Strategies

μ

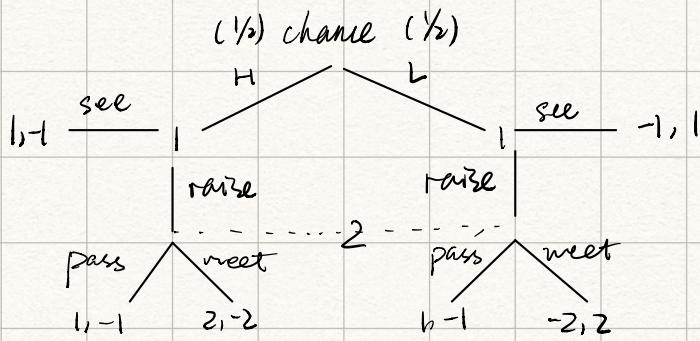
β

NB: can do anything ↗

Requirement: sequentially rationality given beliefs, everyone's strategies.

weak consistency of beliefs with strategies.

Card Game



belief ↘

chance is H when R is played.

$$\mu_H = P(H|R) = \frac{\frac{1}{2}P_H}{\frac{1}{2}P_H + \frac{1}{2}P_L} = \frac{P_H}{P_H + P_L}$$

Bayes Rule ↗

$$P_H = P(\text{play } R|H)$$

$$P_L = P(\text{play } R|L)$$

$$q_P = P(\text{play } P|R)$$

2: play P if $-1 \geq -2\mu_H + 2(1 - \mu_H)$

$$\Rightarrow -1 \geq 2 - 4\mu_H \Rightarrow \mu_H \geq \frac{3}{4} \quad (\text{prob to get } L \text{ to be } < \frac{1}{4})$$

play M if $\mu_H \leq \frac{3}{4}$

Case 1: $P_H = P_L = 0$ no eq.

Case 2: $\mu_H > \frac{3}{4}$ $q_P = 1$ $P_L = 1$, $1 \geq P_H \geq 0$ $\mu_H = \frac{P_H}{P_H + P_L}$ no eq.

Case 3: $\mu_H = \frac{3}{4}$ $q_P = 0$ $P_H = 1$, $P_L = 0$ $\mu_H = \frac{P_H}{P_H + P_L} = 1$ no eq.

Case 4: $\mu_H = \frac{3}{4} = \frac{P_H}{P_H + P_L}$ $3P_H + 3P_L = 4P_H \Rightarrow P_H = 3P_L$

P1 be indifferent between S/R at L ($P_R \neq 0$, $P_L \neq 1$)

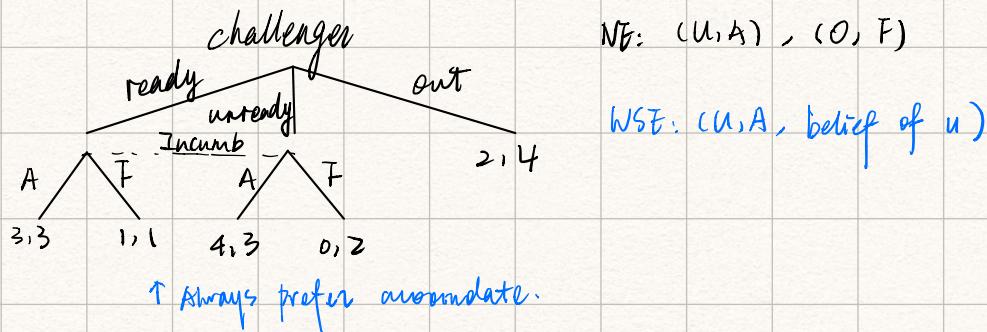
$$\therefore -1 = q_P - 2(1 - q_P)$$

$$q_P = \frac{1}{3}$$

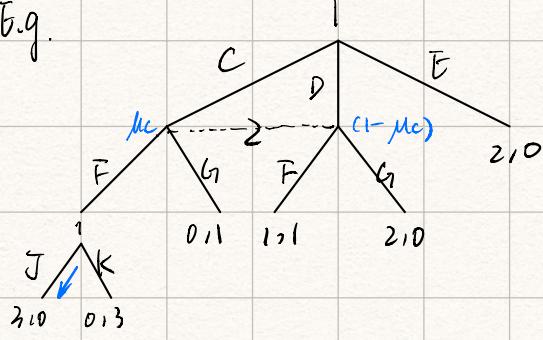
$$P_H = 1 \quad P_L = \frac{1}{3}, \quad \mu_H = \frac{3}{4}$$

WSE

Entry Game



E.g.



Player 2: F if $0 \cdot \mu_c + 1 \cdot (1 - \mu_c) \geq 1 \cdot \mu_c + 0 \cdot (1 - \mu_c)$

$$\mu_c \leq \frac{1}{2}$$

backward induction. Case 1: $P_E = 1$ (payoff for E > payoff for C, D) $P_C, P_D = 0$.

$$(E > C) \quad 2 > 3q_F + 0 \cdot (1 - q_F) \quad q_F \leq \frac{2}{3}$$

$$(E > D) \quad 2 > q_F + 2 \cdot (1 - q_F) = 2 - 2q_F \quad q_F \geq 0.$$

$$\left. \begin{array}{l} 2 \text{ choose } q_F \leq \frac{2}{3} \\ \downarrow \\ \mu_c = \frac{1}{2}. \end{array} \right\}$$

$$WSE: (E, J, q_F \leq \frac{2}{3}, \mu_c = \frac{1}{2})$$

$$(E, J, q_F = 0, \mu_c = \frac{1}{2})$$

IC believed.

Case 2: $P_C > 0$ or $P_D > 0$ or both.

$$\mu_c = \frac{P_C}{P_C + P_D} \quad F \text{ if } P_C < P_D$$

$$G \text{ if } P_C > P_D.$$

$$F \text{ or } G \text{ if } P_C = P_D.$$

a) 2 chooses F: $P_C < P_D \Rightarrow P_C = 1$ (payoff for C > D) \Rightarrow no eq.

b) ... G: $P_C > P_D \Rightarrow P_1$ never choose C, indifferent between D or E $\Rightarrow P_C = 0 \Rightarrow$ no eq.

c) F or G if $P_C = P_D \Rightarrow P_D = 0$ (payoff < E) \Rightarrow no eq.

Signaling

reference: Pg 91. figure 8.5.

Sender: has hidden info

e.g. of lemons "adverse selection"

Receiver: doesn't have info

bad cars draw good cars out of the market.

making decision

thruing

	Finance	other	A person get in finance or other industry with level A or C.
P	A	160	125
1-P	C	60	30

not have complete info

$$\hookrightarrow \text{pooling: wage} = 160p + 60(1-p) = 60 + 100p < 125$$

$$\Rightarrow p < 0.65 \quad A \text{ drop out}$$

\Rightarrow only C's left, paid to

competitive labor market.

Company's Signal: tough classes (take n or more \Rightarrow A)

"screening"

| fewer than n \Rightarrow C

Students:

Idea: A takes n classes, C takes 0 classes.

cost: $\frac{3}{4}$ class for A

$\frac{15}{4}$ class for C

$$A: 160 - 3n \geq 60 \Rightarrow n \leq 33.33$$

\Rightarrow Company will set n in this range.

$$C: 60 \geq 160 - 15n \Rightarrow n \geq 6.67$$

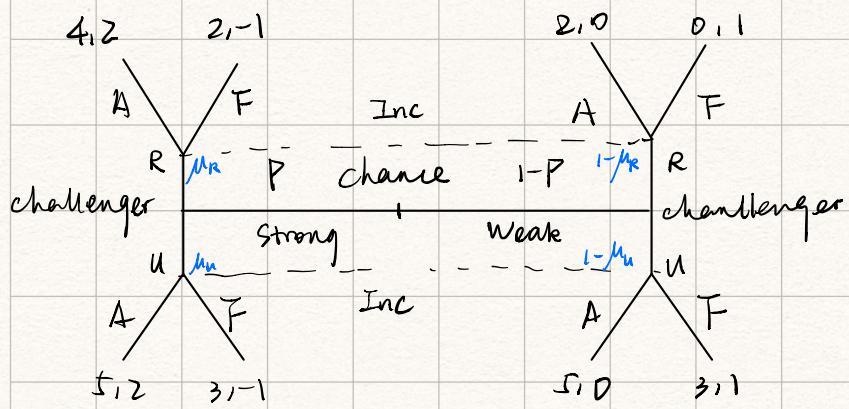
Incentive compatibility constraint

Compared with other options: A: $160 - 3n \geq 125 \Rightarrow n \leq 11.67 \rightarrow$ Combining

$$C: 60 \geq 30$$

$$n \in [6.67, 11.67]$$

Entry Game



costly for weak choose ready.
weak challenger always choose U

Separating: strong chooses R equilibrium. $\Leftrightarrow \mu_R = 0, \mu_F = 1$

Inc [play A if R
play F if U

Pooling: strong chooses U.

$$\mu_R = \frac{P}{P + (1-P)} = P$$

bottom info set - After U: Inc: play A if $2P + 0(1+P) \geq -1P + (1-P)$
 $\Rightarrow P \geq \frac{1}{4}$

top info set - After R: Inc play A if $\mu_R \geq \frac{1}{4}$ (same calculation)

bottom info set - If $P \geq \frac{1}{4}$, strong challenger's plays U. (Inc can play either)
 If $P < \frac{1}{4}$ $4q_A^R + 2(1-q_A^R) \leq 3$ \leftarrow bottom payoff F (payoff 3)
 $q_A^R \geq \frac{1}{2}$.

strong challenger's payoff for U

WSE: (RU, AF, $\mu_R=0, \mu_F=1$) \Leftarrow separating.

$P > \frac{1}{4}$ (UU, AA or FA, $\mu_R=P, \mu_F \in [0,1]$)

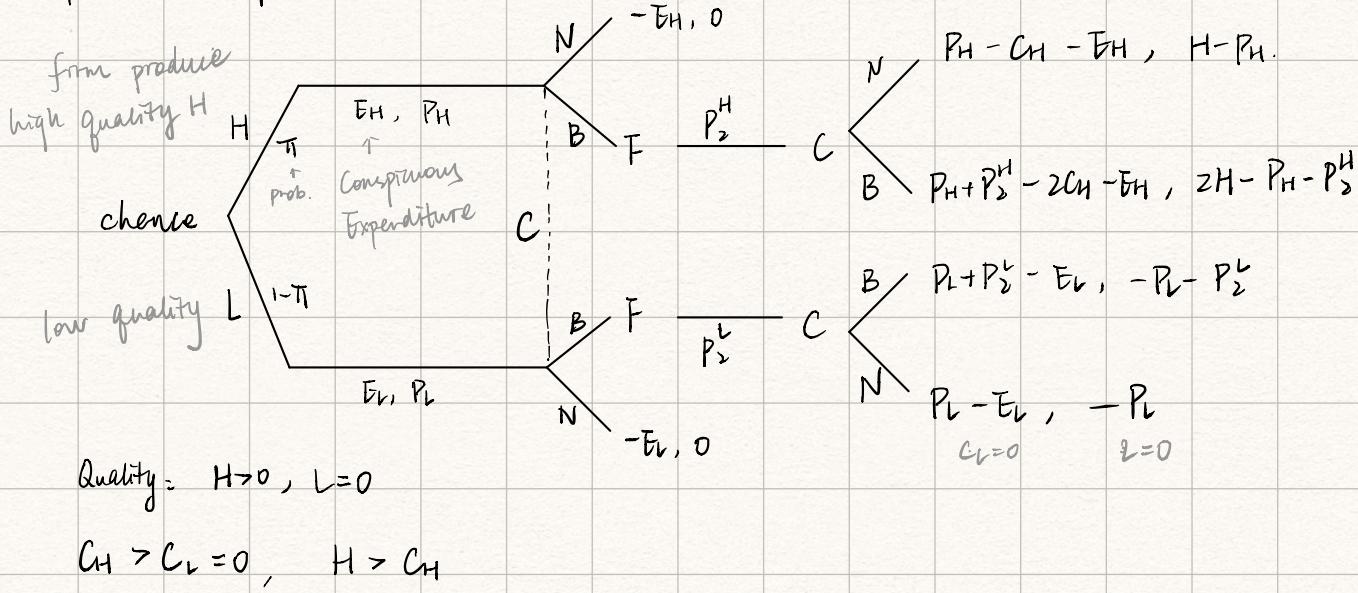
$P < \frac{1}{4}$ (UU, FF, $\mu_R=P, \mu_F \leq \frac{1}{4}$)

(UU, $q_A^R \leq \frac{1}{2}, F, \mu_R=P, \mu_F=\frac{1}{4}$)

\uparrow
mixed strategy.

) pooling.

Conspicuous Expenditure - firm used to advertise, build the brand, etc.



Separate: 2nd

$$\begin{array}{ll} C & \left[\begin{array}{l} L: \text{buy only if } P_L^L = 0 \\ H: \text{buy if } H \geq P_L^L \end{array} \right. \\ F & \left[\begin{array}{l} L: \text{any } P_L^L, \text{ make zero profits.} \\ H: P_L^L = H \end{array} \right. \end{array}$$

C' beliefs: H if $E = E_H, P = P_H$

L otherwise.

Eq. $F: P_H + H - 2C_H - E_H \geq 0 \quad E_L = 0, P_L = 0 \quad \Leftarrow \text{high quality firm will not signal as low quality firm.}$

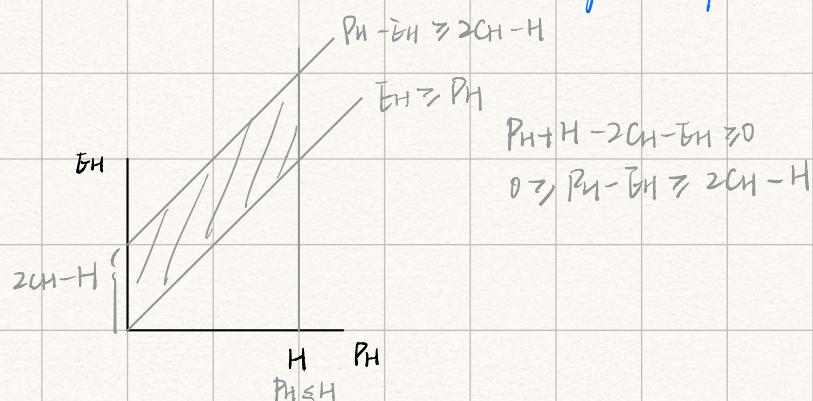
↑
High quality firm signaling that they are high quality

$\theta \geq P_H - E_H \quad \Leftarrow \text{low quality firm will not pretend as high quality firm.}$

\uparrow
zero profit
 \Downarrow C will not go into second round
the payoff for L F to signal as high quality firm.

$H \geq P_H$

$\Leftarrow \text{change the price that C will purchase}$



Pooling = πH firms makes same E and charge same P in the first round

C have same E^* , P^* , then play $\pi H + (1-\pi)L = P^*$.
any other combination $E+E^*$ or $P+P^*$, don't buy.

L participates if $P^* > E^*$ $P_L^* = 0$ same in separate.

H participates if $P^* + H - zCH - E^* \geq 0$.
 \uparrow
second round same in separating.

Bayesian Game

	B	S		B	S	
B	2, 1	0, 0		2, 0	0, 2	
S	0, 0	1, 2		0, 1	1, 0	
P_2 :	Meet		Avoid			
	2: Meet		2: Avoid			
	$\frac{1}{2}$	1	$\frac{1}{2}$			
			Beliefs			

Players, States, Actions,

Signals, Beliefs, Payoffs.

Signal: 1 = only 1

2: meet or avoid
signal reverse.

treat players in different states as different players

play 1 believe: $\frac{1}{2}$ times B wants meet, $\frac{1}{2}$ times P_2 wants avoid.

1's payoffs.

BB BS SB SS

B	2	1	1	0	NE (B, BS)
S	0	$\frac{1}{2}$	$\frac{1}{2}$	1	

Cournot Game

C_L	C_H
Low	High
z_{1L}	z_{1H}
0	1
	$1-z$

$$1: \max \theta q_1 (\alpha - q_1 - q_H - C) + (1-\theta) q_1 (\alpha - q_1 - q_L - C)$$

$$= q_1 (\alpha - q_1 - \theta q_H - (1-\theta) q_L - C)$$

$$2L: \max q_L (\alpha - q_1 - q_H - C_L)$$

$$2H: \max q_H (\alpha - q_1 - q_L - C_H)$$

$$BR. q_1 = \frac{\alpha - c - \theta q_H - (1-\theta) q_L}{2}$$

$$q_H = \frac{\alpha - C_H - q_1}{2}$$

$$q_L = \frac{\alpha - C_L - q_1}{2}$$

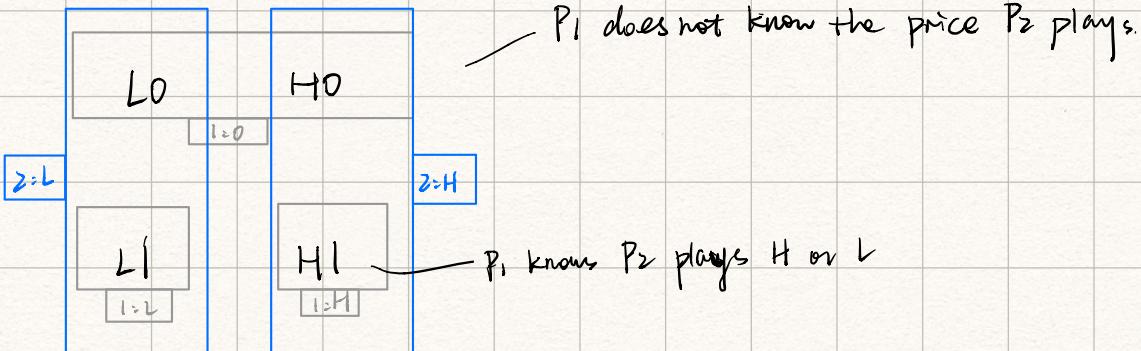
$$Eq: q_1 = \frac{\alpha - 2c + \theta C_L + (1-\theta) C_H}{3}$$

$$q_H = \frac{2\alpha + 2c - (3+\theta) C_L - (1-\theta) C_H}{6} \quad \leftarrow \text{take into account the cost of other type}$$

$$q_L = \frac{2\alpha + 2c - (4+\theta) C_H - \theta C_L}{6}$$

as q_1 consider such.

Extension:



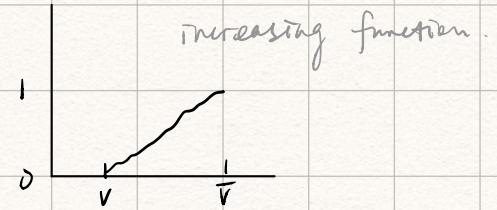
Public Good with private valuation.

i) valuation with distribution func: $F(v) = P_r(x \leq v)$

cost $c > 0$ of provision.

provide or not provide.

receive own valuation if someone provide the good.



provide if $v_i > v^*$.

Assume Symmetric Eq. prob that any other player provide the good.

$$\text{provide} \rightarrow v_i - c = v_i (1 - F(v^*))^{n-1} \quad \leftarrow \text{not provide.}$$

Tq: $c = v^* [f(v^*)]^{n-1}$

\uparrow

point of Eq.

$$\text{Prob of provision} = 1 - [F(v^*)]^n = 1 - \frac{c F(v^*)}{v^*}$$

ii) uniform distribution V^n uniform $[0,1]$ $F(v) = v$.

$$c = v^* (v^*)^{n-1} = (v^*)^n \Rightarrow v^* = c^{\frac{1}{n}}$$

$$\text{Prob of provision} = 1 - F(v^*)^n = 1 - c$$