

Grading Sheet Business Case Study Group Work SECORG

Group number:

Movie URL:

Factor	Points available	Points given
Time	0 – 0-3 or 31-99 min 5 – 3-5 or 21-30 10 – 6-20 minutes	
Faces in the presentation	0 – no faces 5 – some faces 10 – all faces in beginning and end	
Convincing appearance <ul style="list-style-type: none"> - Dress code - Body language - Tone - Gestures - Postures - Overall 	0 – a little bit convincing 5 – convincing 10 – very convincing	
Current security posture <ul style="list-style-type: none"> - Administratively - Technically 	0 – not presented 5 – presented without important points 10 – presented with important points	
The need for improvements	0 – not presented 5 – presented but unclear connection to posture 10 – presented with clear connection to posture	
Resource requirements	0 – not presented 5 – presented but not fact based or without important components 10 – presented fact based and with important components	
Solution motivated	0 – not motivated at all 5 – somewhat motivated e.g. by listing benefits 10 – motivated and justified by some kind of cost-benefit analysis.	
Creative solution – thinking outside the box	0 – very little creativity 5- some creativity in the proposed solution 10 creative solution.	
Movie technically ok	0 – major problems with audio or video 5 – minor problems with audio or video 10 – no problems with audio video	
Would this presentation movie result in a positive decision from a board of directors?	0 – possibly 5 – most probably 10 - definitely	

Total points (100 max):