# One Qualitative Predictor

Most material from *Probability and Statistics with R, Second Edition*Last modified on August 15, 2023 11:23:37 Eastern Daylight Time

### Qualitative Predictors

The simplest situation where dummy variables might be used in a regression model is when the qualitative predictor has only two levels. The regression model for a single quantitative predictor  $(x_1)$  and a dummy variable  $(D_1)$  is written

$$Y = \beta_0 + \beta_1 x_1 + \beta_2 D_1 + \beta_3 x_1 D_1 + \varepsilon \tag{1}$$

where

$$D_1 = \begin{cases} 0 & \text{for the first level} \\ 1 & \text{for the second level.} \end{cases}$$

The model above when  $D_1$  has two levels will yield one of four possible scenarios, as shown in Figure 1. This type of model requires the user to answer three **basic questions**:

- Are the lines the same?
- Are the slopes the same?
- Are the intercepts the same?

To address whether the lines are the same, the null hypothesis  $H_0: \beta_2 = \beta_3 = 0$  must be tested. One way to perform the test is to use the general linear test statistic based on the full model and the reduced model  $Y = \beta_0 + \beta_1 x_1 + \varepsilon$ . If the null hypothesis is not rejected, the interpretation is that there is one line present (the intercept and the slope are the same for both levels of the dummy variable). This is the case for graph I of Figure 1. If the null hypothesis is rejected, either the slopes, the intercepts, or possibly both the slope and the intercept are different for the different levels of the dummy variable, as seen in graphs II, III, and IV of Figure 1, respectively.

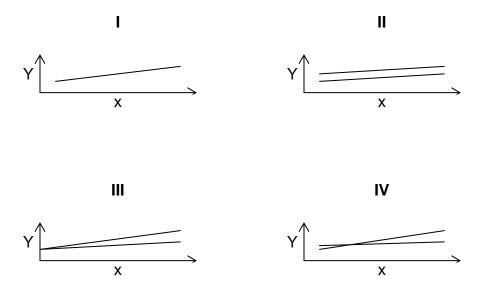


Figure 1: Four possible results for a single dummy variable with two levels. Graph I has the intercept and the slope the same for both levels of the dummy variable. Graph II has the two lines with the same slope, but different intercepts. Graph III shows the two fitted lines with the same intercept but different slopes. Graph IV shows the two lines with different intercepts and different slopes.

To answer whether the slopes are the same, the null hypothesis  $H_0: \beta_3 = 0$  must be tested. If the null hypothesis is not rejected, the two lines have the same slope, but different intercepts, as shown in graph II of Figure 1. The two parallel lines that result when  $\beta_3 = 0$  are

$$Y = \beta_0 + \beta_1 x_1 + \varepsilon \text{ for } (D_1 = 0) \quad \text{and} \quad Y = (\beta_0 + \beta_2) + \beta_1 x_1 + \varepsilon \text{ for } (D_1 = 1).$$

When  $H_0: \beta_3 = 0$  is rejected, one concludes that the two fitted lines are not parallel as in graphs III and IV of Figure 1.

To answer whether the intercepts are the same, the null hypothesis  $H_0: \beta_2 = 0$  for the full model must be tested. The reduced model for this test is  $Y = \beta_0 + \beta_1 x_1 + \beta_3 x_1 D_1 + \varepsilon$ . If the null hypothesis is not rejected, the two fitted lines have the same intercept but different slopes:

$$Y = \beta_0 + \beta_1 x_1 + \varepsilon$$
 for  $(D_1 = 0)$  and  $Y = \beta_0 + (\beta_1 + \beta_3) x_1 + \varepsilon$  for  $(D_1 = 1)$ .

Graph III of Figure 1 represents this situation. If the null hypothesis is rejected, one concludes that the two lines have different intercepts, as in graphs II and IV of Figure 1.

## **Example**

Suppose a realtor wants to model the appraised price of an apartment as a function of the predictors living area (in  $m^2$ ) and the presence or absence of elevators. Consider the data frameVIT2005, which contains data about apartments in Vitoria, Spain, including totalprice, area, and elevator, which are the appraised apartment value in Euros, living space in square meters, and the absence or presence of at least one elevator in the building, respectively. The realtor first wants to know if there is any relationship between appraised price (Y) and living area  $(x_1)$ . Next, the realtor wants to know how adding a dummy variable for whether or not an elevator is present changes the relationship: Are the lines the same? Are the slopes the same? Are the intercepts the same?

Solution (is there a realationship between totalprice and area?):

```
R Code
  library(tidyverse)
  library(PASWR2)
  VIT2005 <- VIT2005 %>%
    mutate(elevator = factor(elevator, labels = c("No", "Yes")))
  mod_simple <- lm(totalprice ~ area, data = VIT2005)</pre>
  summary(mod_simple)
Call:
lm(formula = totalprice ~ area, data = VIT2005)
Residuals:
   Min
            1Q Median
                            3Q
                                   Max
                         19493 120674
-156126 -21564 -2155
Coefficients:
            Estimate Std. Error t value Pr(>|t|)
(Intercept) 40822.4
                       12170.1
                                 3.354 0.00094 ***
                         133.6 20.243 < 2e-16 ***
             2704.8
area
___
Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
Residual standard error: 40810 on 216 degrees of freedom
Multiple R-squared: 0.6548, Adjusted R-squared: 0.6532
F-statistic: 409.8 on 1 and 216 DF, p-value: < 2.2e-16
  library(moderndive)
  get_regression_table(mod_simple)
# A tibble: 2 x 7
 term
            estimate std_error statistic p_value lower_ci upper_ci
  <chr>
                        <dbl>
                                  <dbl>
                                          <dbl>
                                                   <dbl>
                                                            <dbl>
             40822.
                       12170.
                                   3.35
                                          0.001
                                                  16835.
1 intercept
                                                           64810.
               2705.
                         134.
                                  20.2
                                          0
                                                   2441.
                                                            2968.
2 area
  ggplot(data = VIT2005, aes(x = area, y = totalprice)) +
    geom_point() +
    theme_bw() +
```

geom\_smooth(method = "lm", se = FALSE)

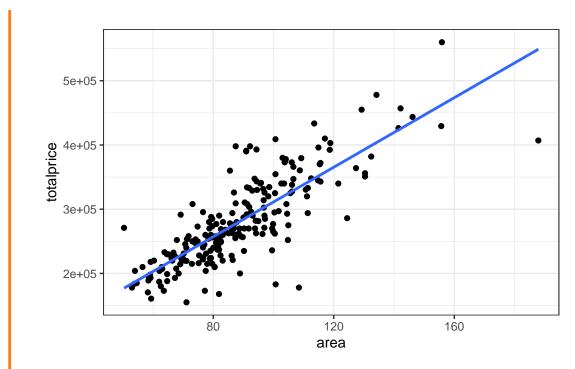


Figure 2: Scatterplot of totalprice versus area with the fitted regression line superimposed from mod\_simple

A linear regression model of the form

$$Y = \beta_0 + \beta_1 x_1 + \varepsilon \tag{2}$$

is fit yielding

$$\widehat{Y}_i = 4.0822416 \times 10^4 + 2704.7510279 x_{i1}$$

and a scatterplot of totalprice versus area with the fitted regression line superimposed over the scatterplot is shown in Figure 2.

Based on Figure 2, there appears to be a linear relationship between appraised price and living area. Further, this relationship is statistically significant, as the p-value for testing  $H_0: \beta_1 = 0$  versus  $H_1: \beta_1 \neq 0$  is less than  $2 \times 10^{-16}$ .

### Solution (does adding a dummy variable (elevator) change the relationship?):

The regression model including the dummy variable for elevator is written

$$Y = \beta_0 + \beta_1 x_1 + \beta_2 D_1 + \beta_3 x_1 D_1 + \varepsilon \tag{3}$$

where

$$D_1 = \begin{cases} 0 & \text{when a building has no elevators} \\ 1 & \text{when a building has at least one elevator.} \end{cases}$$

To determine if the lines are the same (which means that the linear relationship between appraised price and living area is the same for apartments with and without elevators), the hypotheses are

$$H_0:\beta_2=\beta_3=0$$
 versus  $H_1:$  at least one  $\beta_i\neq 0$  for  $i=2,3.$ 

```
R Code

mod_full <- lm(totalprice ~ area + elevator + area:elevator, data = VIT2005)
anova(mod_simple, mod_full) # compare models

Analysis of Variance Table

Model 1: totalprice ~ area
Model 2: totalprice ~ area + elevator + area:elevator
    Res.Df    RSS Df Sum of Sq    F    Pr(>F)
1    216 3.5970e+11
2    214 3.0267e+11 2 5.704e+10 20.165 9.478e-09 ***
---
Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
```

In this problem, one may conclude that at least one of  $\beta_2$  and  $\beta_3$  is not zero since the p-value =  $9.4780144 \times 10^{-9}$ . In other words, the lines have either different intercepts, different slopes, or different intercepts and slopes.

To see if the lines have the same slopes (which means that the presence of an elevator adds constant value over all possible living areas), the hypotheses are

$$H_0: \beta_3 = 0$$
 versus  $H_1: \beta_3 \neq 0$ .

```
R Code
  anova(mod_full)
Analysis of Variance Table
Response: totalprice
                      Sum Sq
               Df
                               Mean Sq F value
                                                   Pr(>F)
                1 6.8239e+11 6.8239e+11 482.4846 < 2.2e-16 ***
area
                                                4.83e-08 ***
                1 4.5308e+10 4.5308e+10
                                        32.0352
elevator
                1 1.1732e+10 1.1732e+10
                                         8.2949
                                                  0.00438 **
area:elevator
             214 3.0267e+11 1.4143e+09
Residuals
Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
```

Based on the p-value = 0.0043797, it may be concluded that  $\beta_3 \neq 0$ , which implies that the lines are not parallel.

To test for equal intercepts (which means that appraised price with and without elevators starts at the same value), the hypotheses to be evaluated are

$$H_0: \beta_2 = 0$$
 versus  $H_1: \beta_2 \neq 0$ .

```
R Code

mod_full <- lm(totalprice ~ area + elevator + area:elevator, data = VIT2005)
mod_inter <- lm(totalprice ~ area + area:elevator, data = VIT2005)
anova(mod_inter, mod_full) # compare models

Analysis of Variance Table

Model 1: totalprice ~ area + area:elevator
Model 2: totalprice ~ area + elevator + area:elevator
Res.Df RSS Df Sum of Sq F Pr(>F)
1 215 3.0624e+11
2 214 3.0267e+11 1 3576497188 2.5288 0.1133
```

Since the p-value for testing the null hypothesis is 0.1132635, one fails to reject  $H_0$  and should conclude that the two lines have the same intercept but different slopes.

```
R Code
  summary(mod_inter)
Call:
lm(formula = totalprice ~ area + area:elevator, data = VIT2005)
Residuals:
    Min
             1Q Median
                             3Q
                                     Max
                  -2201
-125093 -21762
                                 112252
                          18117
Coefficients:
                 Estimate Std. Error t value Pr(>|t|)
(Intercept)
                 71352.08
                            12309.18
                                        5.797 2.39e-08 ***
                              180.59 10.510 < 2e-16 ***
                  1897.94
area
                                        6.127 4.23e-09 ***
area:elevatorYes
                   553.99
                               90.42
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
Residual standard error: 37740 on 215 degrees of freedom
Multiple R-squared: 0.7061,
                                Adjusted R-squared: 0.7034
F-statistic: 258.3 on 2 and 215 DF, p-value: < 2.2e-16
  coef(mod_inter)
     (Intercept)
                             area area:elevatorYes
      71352.0844
                        1897.9368
                                           553.9856
  b0 <- coef(mod_inter)[1]</pre>
  b1NO <- coef(mod_inter)[2]
  b1YES <- coef(mod_inter)[2] + coef(mod_inter)[3]
  c(b0, b1N0, b1YES)
(Intercept)
                   area
                                area
  71352.084
               1897.937
                           2451.922
```

The fitted model is  $\widehat{Y}_i = 7.1352084 \times 10^4 + 1897.9368262x_{i1} + 553.9856453x_{i1}D_{i1}$ , and the fitted regression lines for the two values of  $D_1$  are shown in Figure 3. The fitted model using the same intercept with different slopes has an  $R_a^2$  of 0.7033949, a modest improvement over the model without the variable elevator, which had an  $R_a^2$  value of 0.6532269.

```
ggplot(data = VIT2005, aes(x = area, y = totalprice, color = elevator)) +
  geom_point(alpha = 0.5) +
  theme_bw() +
  geom_abline(intercept = b0, slope = b1N0, color = "red") +
  geom_abline(intercept = b0, slope = b1YES, color = "blue") +
  scale_color_manual(values = c("red", "blue")) +
  xlim(10, 200) +
  ylim(50000, 500000) +
  labs(x = "Living Area is Square Meters",
      y = "Appraised Price in Euros")
```

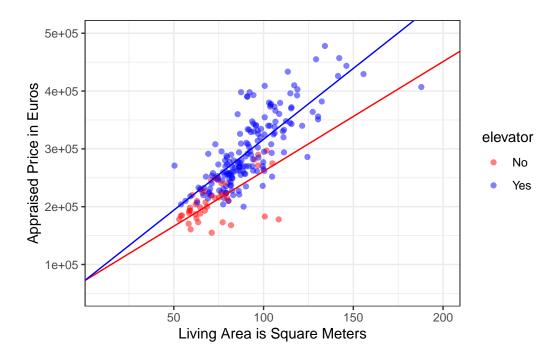


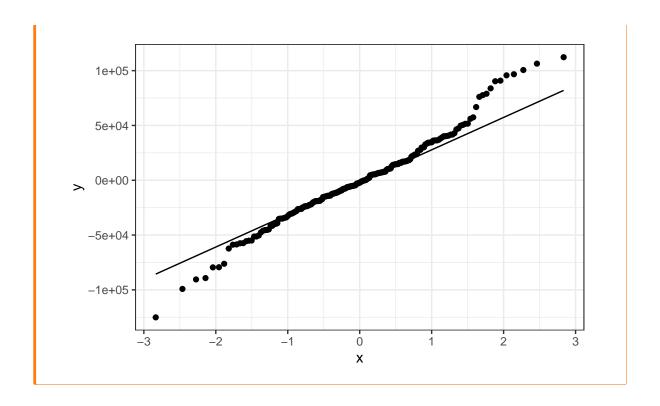
Figure 3: Fitted regression lines for mod\_inter

## **Diagnostics**

```
R Code
  MDF <- get_regression_points(mod_inter)</pre>
  ggplot(data = MDF, aes(x = totalprice_hat, y = residual)) +
    geom_point() +
    theme_bw() +
    labs(title = "Residuals versus Fitted Values") +
    geom_hline(yintercept = 0, lty = "dashed")
            Residuals versus Fitted Values
      1e+05
      5e+04
  residual
      0e+00
     -5e+04
     -1e+05 -
                                                                5e+05
                 2e+05
                                 3e+05
                                                 4e+05
                                     totalprice_hat
  ggplot(data = MDF, aes(x = residual)) +
    geom_histogram(fill = "lightblue", color = "blue") +
    theme_bw()
```

```
20
10
10
-1e+05 -5e+04 0e+00 5e+04 1e+05
residual
```

```
ggplot(data = MDF, aes(sample = residual)) +
  geom_qq() +
  geom_qq_line() +
  theme_bw()
```

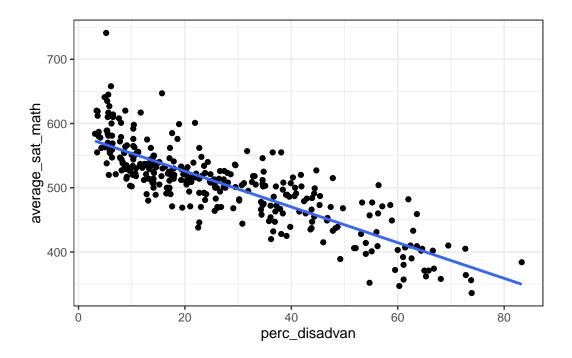


## **Example**

Consider the MA\_schools data frame from the moderndive package which contains 2017 data on Massachusetts public high schools provided by the Massachusetts Department of Education. Consider a model with SAT math scores (average\_sat\_math) modeled as a function of percentage of the high school's student body that are economically disadvantaged (perc\_disadvan) and the a categorical variable measuring school size (size).

Solution (is there a relationship between average\_sat\_math and perc\_disadvan?):

## R Code



#### Call:

lm(formula = average\_sat\_math ~ perc\_disadvan, data = MA\_schools)

#### Residuals:

Min 1Q Median 3Q Max -80.74 -21.26 -4.12 18.54 174.17

#### Coefficients:

```
Estimate Std. Error t value Pr(>|t|)
             581.2811
                          3.2668
                                   177.9
                                           <2e-16 ***
(Intercept)
perc_disadvan -2.7798
                          0.1011
                                   -27.5
                                           <2e-16 ***
Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
Residual standard error: 33.54 on 330 degrees of freedom
Multiple R-squared: 0.6962,
                               Adjusted R-squared: 0.6953
F-statistic: 756.2 on 1 and 330 DF, p-value: < 2.2e-16
  get_regression_table(mod_simple)
# A tibble: 2 x 7
  term
               estimate std_error statistic p_value lower_ci upper_ci
  <chr>
                  <dbl>
                            <dbl>
                                      <dbl> <dbl>
                                                       <dbl>
                                                                <dbl>
                            3.27
1 intercept
                 581.
                                      178.
                                                      575.
                                                               588.
                  -2.78
                                      -27.5
2 perc_disadvan
                            0.101
                                                  0
                                                       -2.98
                                                                -2.58
```

You complete the rest....

### Solution (does adding a dummy variable size change the relationship?):

```
perc_disadvan
                                                     perc_disadvan
  mod_full <- lm(lm(average_sat_math ~ perc_disadvan + size + perc_disadvan; size, data = M</pre>
  anova(mod_simple, mod_full)
Analysis of Variance Table
Model 1: average_sat_math ~ perc_disadvan
Model 2: average_sat_math ~ perc_disadvan + size + perc_disadvan:size
  Res.Df
            RSS Df Sum of Sq
                                 F Pr(>F)
     330 371191
     326 367669 4
                       3521.5 0.7806 0.5384
  anova(mod_full)
```

#### Analysis of Variance Table

Response: average\_sat\_math

Df Sum Sq Mean Sq F value Pr(>F) 1 850615 850615 754.2112 <2e-16 \*\*\* perc\_disadvan 2 3133 1566 1.3888 0.2508 389 194 0.1724 0.8417 perc\_disadvan:size 2

Residuals 326 367669 1128

Signif. codes: 0 '\*\*\*' 0.001 '\*\*' 0.01 '\*' 0.05 '.' 0.1 ' ' 1

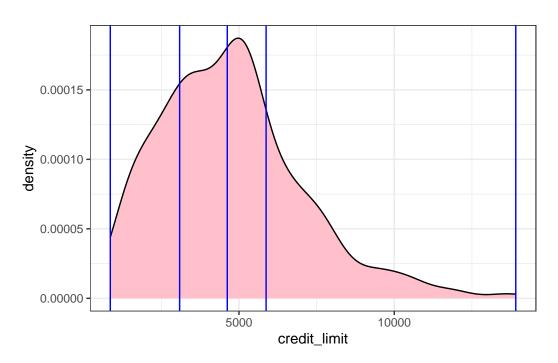
## Simpson's Paradox

```
R Code
  library(ISLR)
  credit_paradox <- Credit %>%
    select(ID, debt = Balance, credit_limit = Limit,
           credit_rating = Rating, income = Income, age = Age)
  ggplot(data = credit_paradox, aes(x = credit_limit, y = debt)) +
    geom_point() +
    geom_smooth(method = "lm", se = FALSE) +
    theme_bw() -> p1
  ggplot(data = credit_paradox, aes(x = income, y = debt)) +
    geom_point() +
    geom_smooth(method = "lm", se = FALSE) +
    theme_bw() -> p2
  library(patchwork)
  p1 + p2
  2000
                                        1500
1000
                                      1000
                  credit_limit
                                                         income
  library(plotly)
  p <- plot_ly(data = credit_paradox, z = ~debt, x = ~credit_limit, y = ~income) %>%
    add_markers()
  p
```

MENGE IS HOLD

MENGE IS HOLD

```
qs <- quantile(credit_paradox$credit_limit, probs = seq(0, 1, .25))</pre>
  # credit_paradox$credit_cats <- cut(credit_paradox$credit_limit, breaks = qs, include.lo
  ########### Or above
  credit_paradox <- credit_paradox %>%
    mutate(credit_cats = cut(credit_limit, breaks = qs, include.lowest = TRVE))
  head(credit_paradox)
  ID debt credit_limit credit_rating income age
                                                        credit_cats
  1 333
                 3606
                                283 14.891 34 (3.09e+03,4.62e+03]
2
  2 903
                 6645
                                483 106.025 82 (5.87e+03,1.39e+04]
                                514 104.593 71 (5.87e+03,1.39e+04]
3
  3 580
                 7075
  4 964
                 9504
                                681 148.924 36 (5.87e+03,1.39e+04]
                                357 55.882 68 (4.62e+03,5.87e+03]
5
  5 331
                 4897
 6 1151
                 8047
                                569 80.180 77 (5.87e+03,1.39e+04]
  ggplot(data = credit_paradox, aes(x = credit_limit)) +
    geom_density(fill = "pink", color = "black") +
    geom_vline(xintercept = qs, color = "blue") +
    theme_bw()
```



```
credit_paradox %>%
    group_by(credit_cats) %>%
    summarize(n())
# A tibble: 4 x 2
  credit_cats
                        `n()`
  <fct>
                        <int>
1 [855,3.09e+03]
                          100
2 (3.09e+03,4.62e+03]
                          100
3 (4.62e+03,5.87e+03]
                          100
4 (5.87e+03,1.39e+04]
                          100
  p1 <- ggplot(data = credit_paradox, aes(x = income, y = debt)) +
    geom_point() +
    geom_smooth(method = "lm", se = FALSE) +
    theme_bw() +
    labs(y = "Credit card debt (in $)",
          x = "Income (in $1000)")
  p2 <- ggplot(data = credit_paradox, aes(x = income, y = debt, color = credit_cats)) +
    geom_point() +
    geom_smooth(method = "lm", se = FALSE) +
    theme_bw() +
    labs(y = "Credit card debt (in $)",
          x = "Income (in $1000)",
          color = "Credit limit bracket")
  p1 + p2

    [855,3.09e+03]

                                                                       (3.09e+03.4.62e+03)
                                                                        (4.62e+03,5.87e+03]
                                                                        (5.87e+03,1.39e+04]
               Income (in $1000)
```

Figure 4: Relationship between credit card debt and income by credit limit bracket