# **Aquiles Carattino**



### Profile

Physicist and entrepreneur. With a deep technical background in optics, spectroscopy, and nanotechnology, I have focused my career on developing scientific instruments that can generate a broad impact on society. My ambition is to combine my deep technical knowledge with business development opportunities. I have experience translating user requirements, leading interdisciplinary teams, and managing the entire life-cycle of physical (high-tech) products.

## Experience

2019-2023 Founder, CTO, Dispertech, The Netherlands

I co-founded this deep-tech company to translate basic research into a product. I was in charge of leading both product and business development, grow the team, and fundraise. I lead the effort to develop two scientific instruments from the ground up, including hardware, software, and go-to-market strategy.

Core skills: Project management, team leadership, product and business development

2017-Present Consultant, Instructor, Python for the Lab, The Netherlands/Remote

I help companies and research organizations to adopt new and more efficient software development practices. I organize workshops for researchers who need help controlling their instruments. I'm also the author of the book *Python for the Lab*, and the website pythonforthelab.com

Core skills: Public speaking, workshop organization, content creation

2019-2022 Lead developer/Volunteer, Klimaat Helpdesk, The Netherlands

Design, develop, deploy, and maintain the web application klimaathelpdesk.org. I volunteered my time and technical knowledge to create a platform for the exchange of information between academic researchers and society.

Core skills: Website Design, Django, server management, Heroku, AWS

2018-2018 Postdoc, Nano photonics group, Utrecht Univ., The Netherlands

Part-time postdoc position focused on the development of PyNTA, a software package to perform nanoparticle tracking analysis in real-time and to develop a business plan to bring nanoparticle tracking devices to market. **Core skills**: Business strategy, proposal writing, real-time data analysis

2017-2018 **Founder**, *Uetke*, The Netherlands/Remote

Software development and consulting. Focused on building open-source software for controlling setups and managing data. Consulting on topics relative to information technology infrastructure in research labs.

Core skills: Python, software design, contract negotiation

2012-2017 PhD in Physics, Prof. Michel Orrit Lab, Leiden Univ., The Netherlands

The main focus of my research project was the understanding of the processes behind the luminescence of gold-nanoparticles. I built a confocal microscope, with optical tweezers and photothermal imaging options. I developed new techniques to image nanoparticles and measure their temperature with far-field optics.

Core skills: Team work, project management, time management, optical microscopy, nanotechnology

2011–2012 Research Assistant, Tenaris, Argentina

I worked in the department of Reheat Furnaces at the R&D division. I employed finite element analysis (FEM) methods to optimize industrial processes.

Core skills: Time management, experiment design, industrial safety

### Education

2004–2010 Physics, University of Buenos Aires, Argentina, Final grade: 9.08/10

Combined bachelor and master studies.

O Undergraduate research lab: Single-molecule anisotropy studies in polymer thin films.

Courses and training

- 2022 Unlock\_ incubation program
- 2018 Utrecht Inc. Science Venture Program
- 2016 Nyenrode Business Orientation Week

### Grants and Others

- 2020 Take-Off Phase 2 (NWO), convertible loan, assigned to Dispertech BV. Total budget: 150k€.
- 2019 Seed investment from Nascent Ventures B.V. to develop and commercialize the nanoCET platform through Dispertech BV
- 2018 Take-Off Phase 1 (NWO) to perform commercial viability studies. Budget: 40k€.
- 2012 Ph.D. funded by FOM in Leiden, The Netherlands. The total budget for the project, besides salary: 150k€.

#### Publications

- 2020 "Python for the Lab", ISBN: 979-1716517685
- 2019 "PyNTA: An Open Source Software Application for Live Particle Tracking", S Faez, A Carattino, A Mosk. Preprints
- 2018 "Gold nanoparticles as absolute nanothermometers", A.Carattino, M. Caldarola, M. Orrit. Nano letters 18 (2), 874-880
- 2016 "In situ tuning of gold nanorod plasmon through oxidative cyanide etching", A Carattino, S Khatua, M Orrit. Physical Chemistry Chemical Physics 18 (23), 15619-15624
- 2016 "Background suppression in imaging gold nanorods through detection of anti-stokes emission", A Carattino, VIP Keizer, MJM Schaaf, M Orrit. Biophysical Journal 111 (11), 2492-2499
- 2014 "Influence of the glass transition on rotational dynamics of dyes in thin polymer films: Single-molecule and ensemble experiments", B Araoz, A Carattino, D Tauber, C Von Borczyskowski, PF Aramendia. The Journal of Physical Chemistry A 118 (45), 10309-10317

#### Extra Activities

2015–2017 Coordinator of the network of Argentine scientists in The Netherlands

2018-Present Tutorial development for Python for the Lab

2015 Editor of Thesis, Leiden Ph.D. association magazine

2014 Vice Chair, Treasurer, and Webmaster of Leiden Ph.D. association

## Communication Skills

2019-2023 Several presentations at conferences, pitching competitions, customer interactions

2017-Present Several Python for the Lab Workshops organized

## Languages

Spanish Mothertongue

English Advanced Professionally fluent
Portuguese Advanced Professionally fluent

Italian Advanced Professionally fluent

Dutch Basic words and phrases only, B1 level.

French Studying Basic words and phrases only, A1 level.

## Interests and Hobbies

- Tango Dancing
- Sailing

- Making websites & apps
- Photography