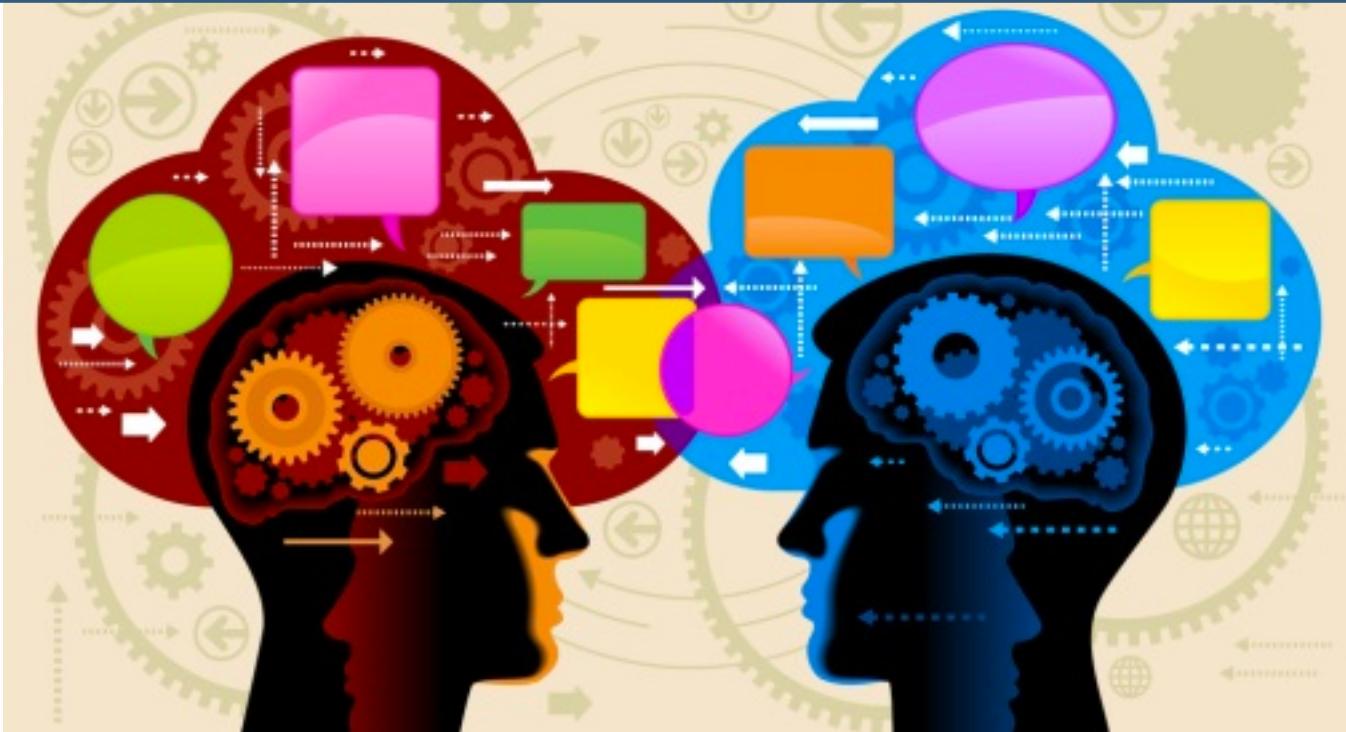


# New Kids on the Block[chain]: Blockchain 101

# Interrupt && Discuss



# The Life of a ... banana!



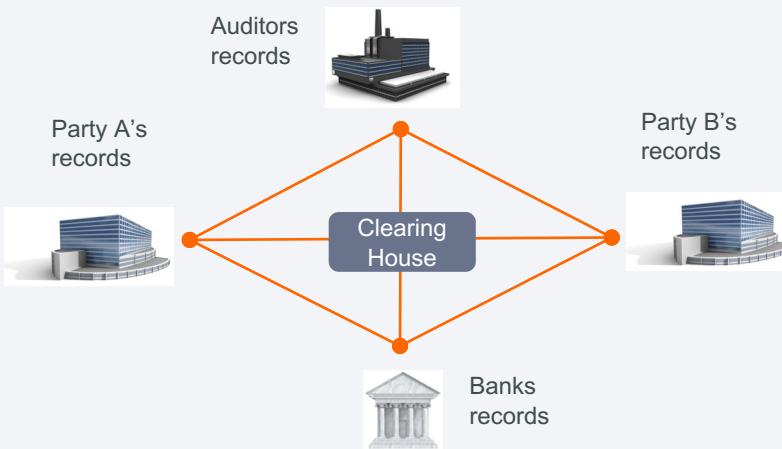


# Why do we need it?



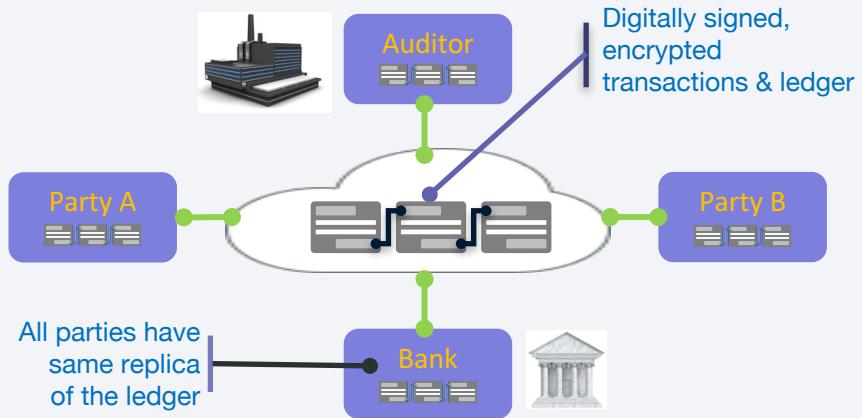
# Blockchain will fundamentally change business processes

## Traditional

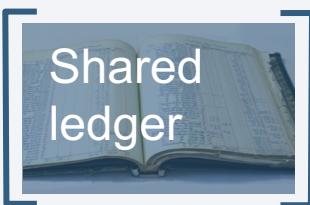


...inefficient, expensive, vulnerable

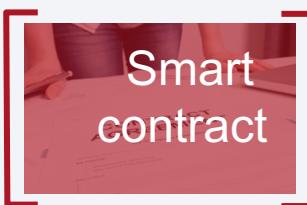
## With Blockchain



...provenance, immutability, finality



Shared ledger



Smart contract



Privacy



Consensus

## The world is complex...



# The Future of Transactions

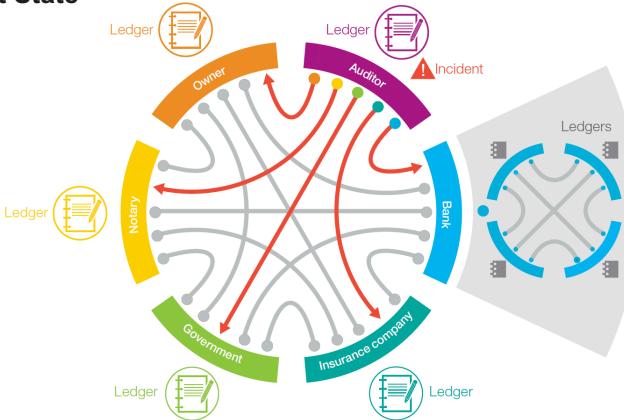
## Current State:

- Transactions are recorded in multiple ledgers.
- They don't record what happens next, what came before, or the role of others – partners, suppliers, consumers – in the transaction.
- Prone to human error and vulnerable to tampering.

## Future State:

- Distributed ledgers can be shared and updated in near real-time.
- Every transaction becomes part of the permanent record.
- Relevant information can be shared with others based on their roles and access privileges.

## Current State



## Future State



# A Blockchain for business enables new business models



## Saves time

Transaction time from days to near instantaneous



## Removes cost

Overheads, paper-intensive processes and cost intermediaries



## Reduces risk

Tampering, fraud & cyber crime caused by single-party system control



## Increases trust

Through shared processes and recordkeeping via new digital economy built on blockchain applications

- **High Value Assets**
- **Intermediated Services**
- **Multi-Party Transactions or Flows**
- **Unique Trust Requirements**

## Blockchain underpins Bitcoin...

 **bitcoin** is:

- An unregulated shadow-currency
- The first blockchain application
- Resource intensive

**Blockchain for business differs in key areas:**

- Identity over anonymity*
- Selective endorsement over proof of work*
- Assets over cryptocurrency*



## How it all began...

### Bitcoin: A Peer-to-Peer Electronic Cash System

Satoshi Nakamoto  
satoshin@gmx.com  
[www.bitcoin.org](http://www.bitcoin.org)

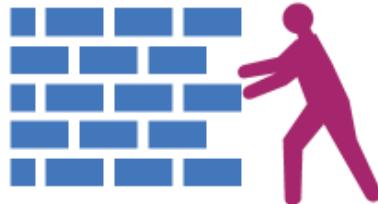
**Abstract.** A purely peer-to-peer version of electronic cash would allow online payments to be sent directly from one party to another without going through a financial institution. Digital signatures provide part of the solution, but the main benefits are lost if a trusted third party is still required to prevent double-spending. We propose a solution to the double-spending problem using a peer-to-peer network.

# Building a blockchain.

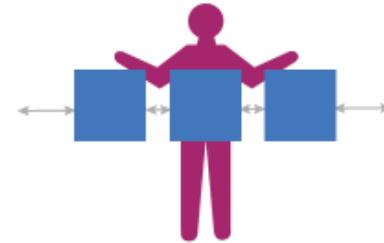
As each transaction occurs, it's put into a block.



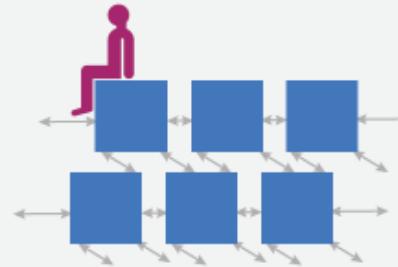
Transactions are blocked together.



Each block is connected to the one before and after it.



Each block is added to the next in an irreversible chain.



But wait...

**BTC, ETH, XRP, BCH, IOTA, LTC, NEO, NEM,  
DASH, Hyperledger... (fill in 200+ DTLs)**



## Requirements of blockchain for business

Append-only distributed system of record shared across business network

### Shared ledger



Ensuring appropriate visibility; transactions are secure, authenticated & verifiable

### Privacy



### Smart contract



Business terms embedded in transaction database & executed with transactions

### Trust



Transactions are endorsed by relevant participants



# Shared ledger

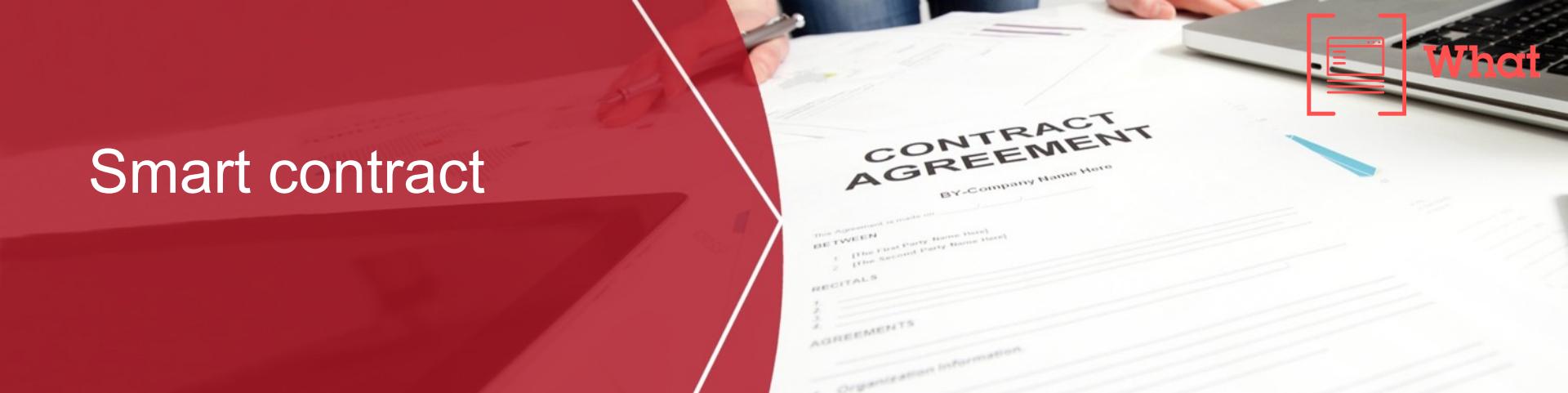


Records all transactions across business network

- Shared between participants
- Participants have own copy through replication
- Permissioned, so participants see only appropriate transactions
- THE shared system of record



# Smart contract



Business rules implied by the contract ... embedded in the Blockchain  
and executed with the transaction

- Verifiable, signed
- Encoded in programming language
- Example:
  - Defines contractual conditions under which corporate Bond transfer occurs



# Privacy



The ledger is shared, but participants require privacy

- Participants need:
  - Appropriate confidentiality between subsets of participants
  - Identity not linked to a transaction
- Transactions need to be authenticated
- Cryptography central to these processes

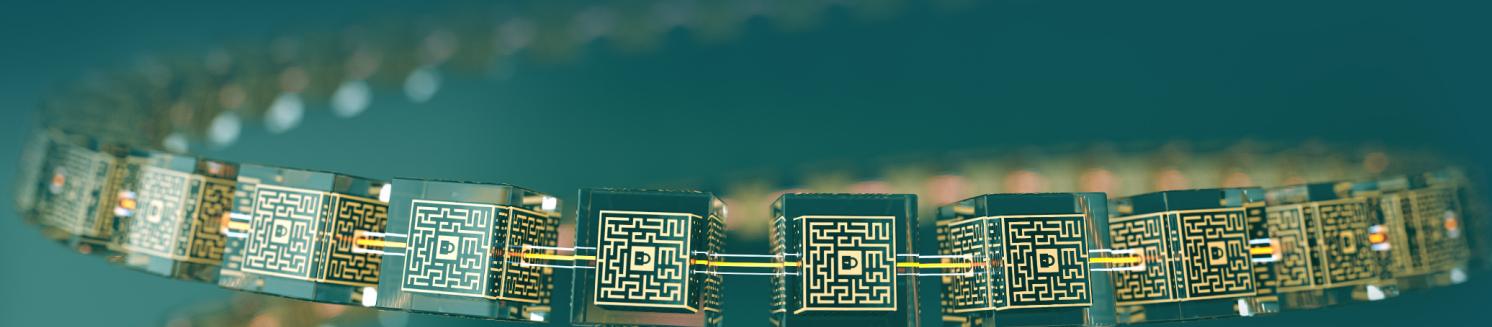
# Trust



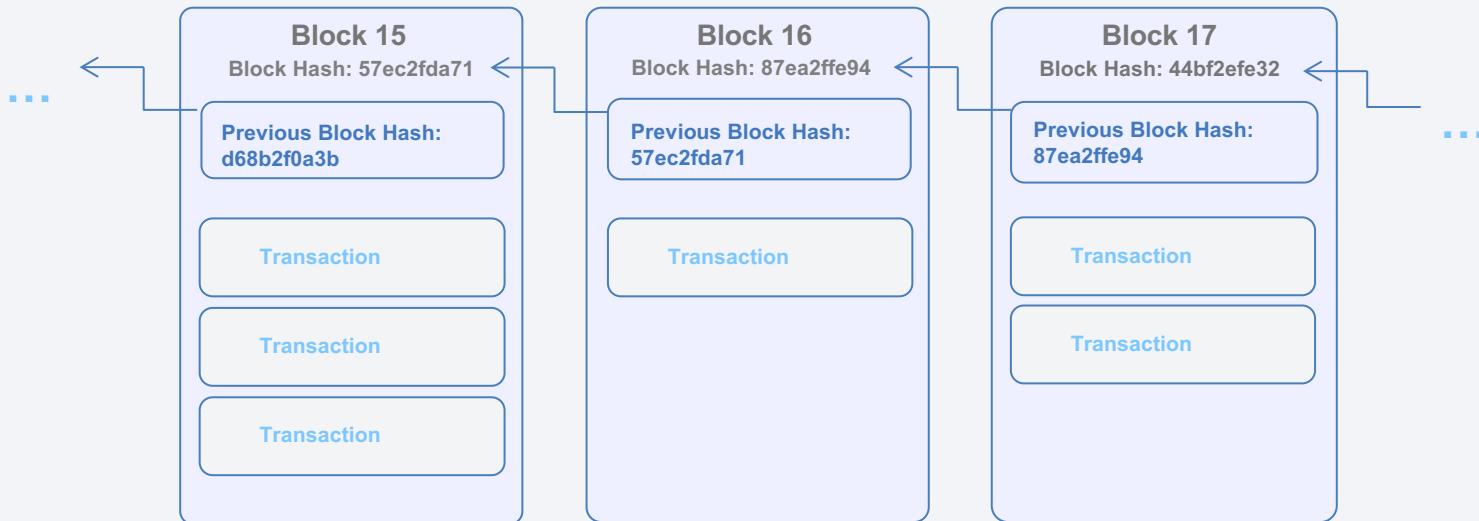
The ledger is a trusted source of information

- Participants **endorse** transactions
  - Business network decides who will endorse transactions
  - Endorsed transactions are added to the ledger with appropriate confidentiality
- Assets have a verifiable audit trail
  - Transactions cannot be modified, inserted or deleted
- Achieved through consensus, provenance, immutability and finality

# Under the hood...

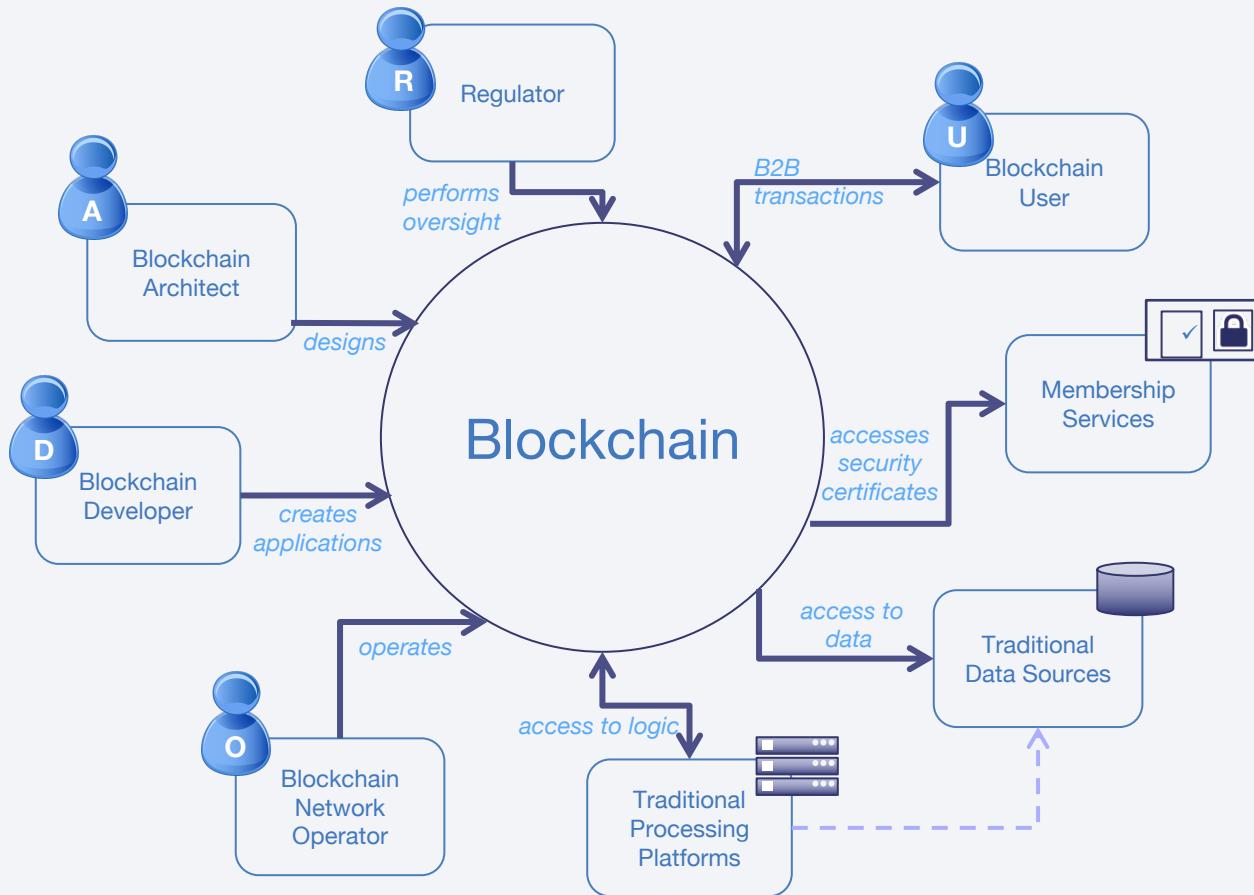


# Block detail



- A blockchain is made up of a series of blocks with new blocks always added to the end
- Each block contains zero or more transactions and some additional metadata
- Blocks achieve immutability by including the result of a hash function of the previous block
- The first block is known as the “genesis” block

## Actors in a blockchain solution



## Some examples of consensus algorithms



**Proof of work**



**Proof of stake**



**Solo**



**Kafka /  
Zookeeper**



**Proof of  
Elapsed Time**



**PBFT  
based**

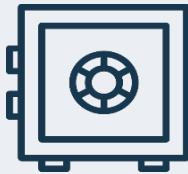
**Recommended: “[Blockchain Consensus Protocols in the Wild](#)”**

# Use Cases

## Everledger traces and tracks the supply of diamonds from mine to market



everledger is a permanent digital global ledger...



...that protects  
items of value...

...providing insurance  
companies, owners,  
claimants...

... with an immutable history  
of item's authenticity,  
existence and ownership.

# The paper trail of a shipping container

How blockchain will help manage and track the paper trail of tens of millions of shipping containers across the world

The ocean freight industry accounts for **90%** of goods in global trade.

But transport remains highly dependent on a flood of paper that is never digitized.



**Shipping flowers overseas: the journey from grower to retailer is complex**



The value of the global flower trade industry is nearly **USD 105 billion.<sup>1</sup>**



**700,000 metric tons** of cut flowers are shipped each year.<sup>2</sup>

Shipping information must pass through many hands, increasing potential for delays in transport.



One shipment can require sign-off from **30 unique organizations** and up to **200 communications**.



One **lost form or late approval** could leave the container stuck in port.



The entire process can take more than one month.

## Imagine if the same process were digitized and using blockchain technology

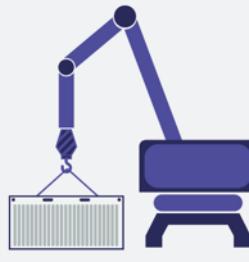
Blockchain—a shared, distributed ledger—can trace the container's path through the supply chain with exceptional transparency and security.



The flower grower readies the product for international shipment. Shipment information is added to the blockchain.



As the container awaits transfer to port, officials submit approvals electronically. Blockchain confirms the transaction and executes a smart contract, releasing the shipment.



The container is loaded onto the ship.



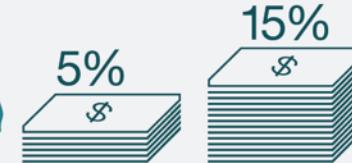
All parties have end-to-end visibility of the container's progress through the supply chain.

The container arrives at the destination port and clears customs.



Retailer receives the flowers on time and signs electronically. Information is relayed back to the blockchain.

Blockchain helps enable unprecedented, secure transparency across the global supply chain.



This could increase worldwide GDP by almost 5% and total trade volume by 15%.<sup>3</sup>

Blockchain can help all parties involved in a shipment:



Reduce or eliminate fraud and errors



Improve inventory management



Minimize courier costs



Reduce delays from paperwork



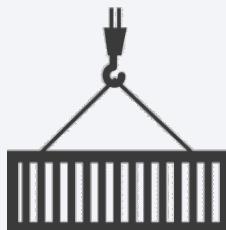
Reduce waste



Identify issues faster

With blockchain, delays will be reduced, resulting in significant cost savings for all parties.

# Maersk: Complex Global Distribution



## Banks

Manual, paper-based processes  
Lack of Real-Time information

## Importers and Exporters

Excess Inventory  
Manual, paper-based processes  
Duplication of Administrative Process

## Carriers

No single version of "the Truth"  
Manual, paper-based processes

## Forwarders

Manual Data Collection  
Manual, paper-based processes

## Ports

Collection and Delivery Black Holes  
Sub-optimal stack placement  
Manual Data Collection

## Authorities

False Positives  
Lack of visibility pre-manifest  
Lack of visibility into land movement before/after ocean transport

### Root Causes:

*Multiple data formats*

*Point-to-point interactions*

*Absence of messaging standards*

# Food Traceability in China



## What?

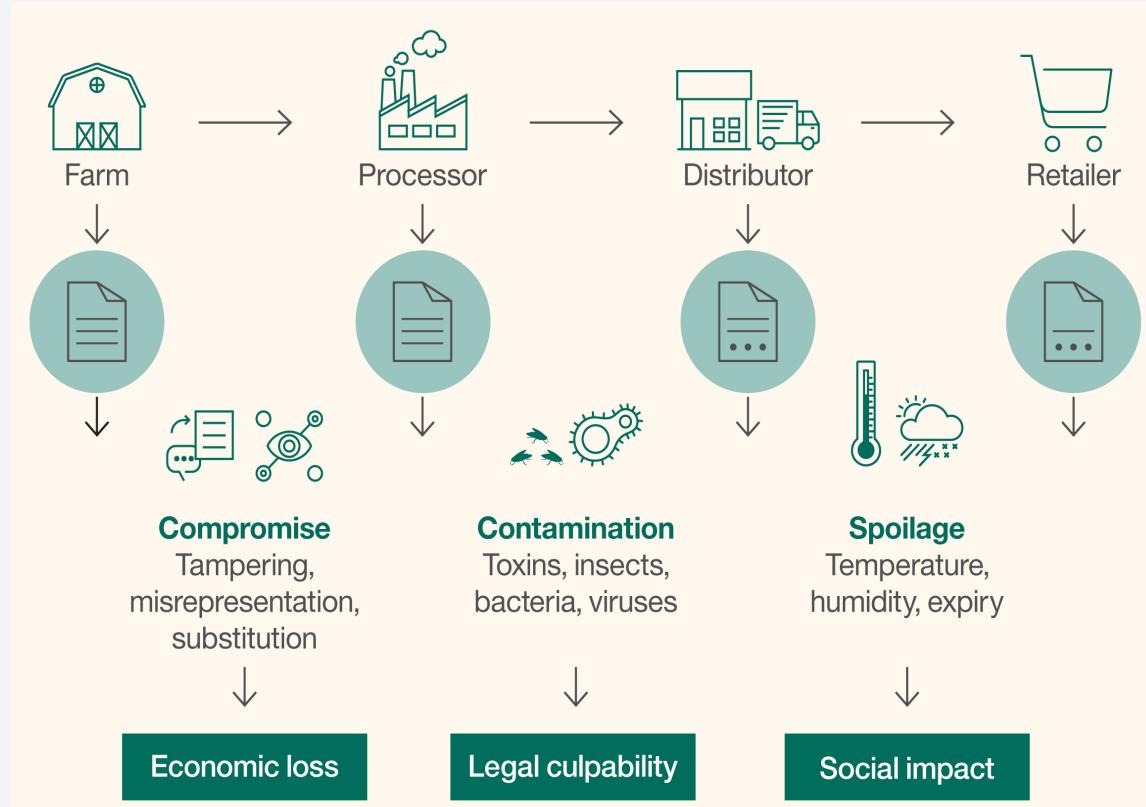
- Traceability of food from “farm to fork”

## How?

- Blockchain holds history of food items processed through entire supply chain

## Benefits

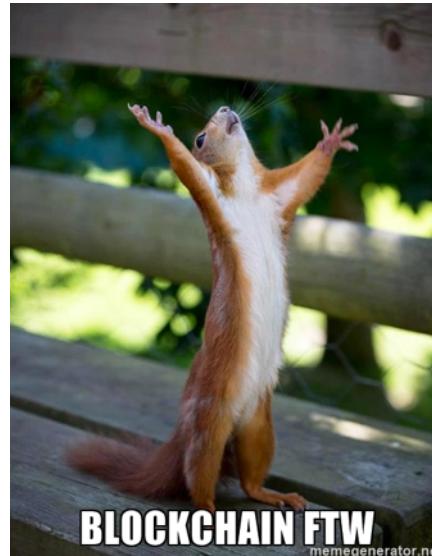
1. Increased trust – multiplied by each participant in food supply chain
2. Pinpoint source of compromised food, reducing the unnecessarily broad recall
3. Improved co-ordination in food supply chain



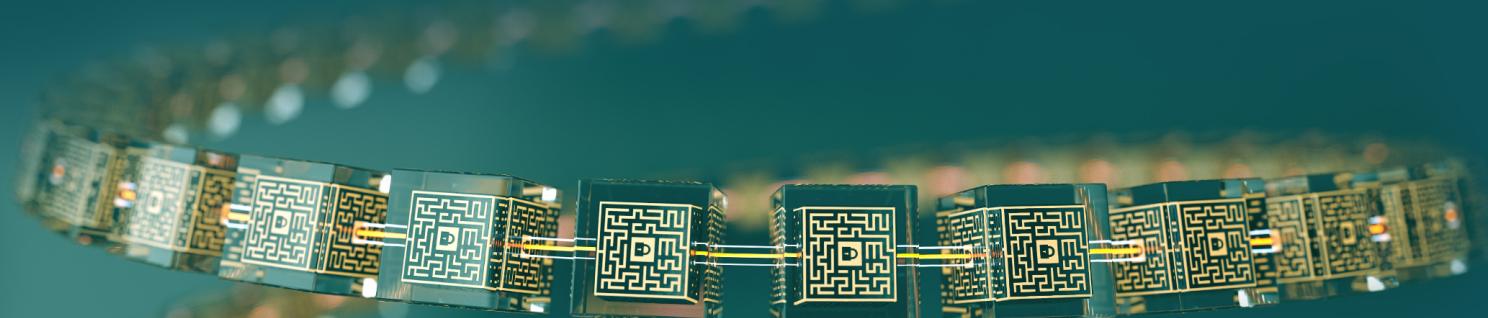
# Summary

## Blockchain ...

- is a shared, replicated, permissioned ledger technology
- can open up business networks by taking out cost, improving efficiencies and increase accessibility
- addresses an exciting and topical set of business challenges, which cross every industry



# Learn, discuss & build!



Gerhard Dinhof, gerhard.dinhof@at.ibm.com / gerhard.dinhof@iot-austria.at, @gdinhof  
“Blockchainer Vienna” Meetup – sektor5, August 14<sup>th</sup> 2017



Reach out to me for questions or discussing / sharing your ideas – I love to hear them and support!

Gerhard Dinhof

IBM / Technikum Wien / Hyperledger Vienna Meetup Co-Founder / IoT Austria Mentor

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Twitter: @gdinhof

## Interesting Projects to follow

Industry Use Cases: <https://www.hyperledger.org/industries>

IBM Blockchain Use Cases: <https://www.ibm.com/blockchain/>

Hyperledger Industries: <http://hyperledger.org/industries>

Everledger: <https://www.everledger.io>

Ujo: <https://ujomusic.com>

DECENT: <https://decent.ch>

Follow My Vote: <https://followmyvote.com/>

IPFS / Keybase: <https://keybase.io>

Recommended wallets:

- <https://jaxx.io>
- <https://electrum.org>
- <https://trezor.io> / <https://www.ledgerwallet.com/>

# Handpicked Resources

## Blockchain General:

Blockchain for Dummies: <https://public.dhe.ibm.com/common/ssi/ecm/xi/en/xim12354usen/XIM12354USEN.PDF>

WeUseCoins: <https://www.weusecoins.com>

Mastering Bitcoin: <https://github.com/bitcoinbook/bitcoinbook>

Julian Hosp: <https://www.julianhosp.com>

## Development:

IBM Blockchain for Developers Course: <https://developer.ibm.com/courses/all-courses/blockchain-for-developers/>

Fabric Docs: <https://hyperledger-fabric.readthedocs.io/en/latest/>

Hyperledger Composer: <https://github.com/hyperledger/composer>

## Handpicked Resources

### Advanced:

Hyperledger Architecture: [http://hyperledger.org/wp-content/uploads/2017/08/Hyperledger\\_Arch\\_WG\\_Paper\\_1\\_Consensus.pdf](http://hyperledger.org/wp-content/uploads/2017/08/Hyperledger_Arch_WG_Paper_1_Consensus.pdf)

Ethereum Mining Algorithm:

- proof-of-work: <https://github.com/ethereum/wiki/wiki/Ethash>
- proof-of-stake: <https://github.com/ethereum/wiki/wiki/Proof-of-Stake-FAQ>

Bitcoin hashing Algorithm (proof-of-work): [https://en.bitcoin.it/wiki/Block\\_hashing\\_algorithm](https://en.bitcoin.it/wiki/Block_hashing_algorithm)

Blockchain Consensus Protocols in the Wild: <https://arxiv.org/abs/1707.01873>