

Jonathon Smith

Technology & Security Leader

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Achievements

- **Built** award winning technology platform for automotive financial services company
- **Scaled** technology team from 0 to 10 members
- **Budgeted** £5m+ revenue business as director & CIO
- **Sold** business delivering multi-million exit for investors

Key Skills

- **Cybersecurity:** 10+ years of networking, software and sysadmin security experience
- **Full Stack Web Developer:** C#, .NET, SQL, TypeScript & more
- **Data Protection:** DPO responsible for GDPR within regulated industry
- **People Manager:** Managed a team of 10 and director of business with 50+ staff

Work Experience

Joined Fleet Assist in 2009 as IT Manager to professionalise their approach to technology. Over 10+ years we grew it into a multi-million service provider to the automotive financial services industry. Became CIO in 2016, took equity and a directorship in 2017. Then worked with the MD to sell the business to private equity before fully exiting in July 2021.

Worked with a huge range of technologies including Windows Server, Azure, AWS, Juniper, Avaya, HP, .NET, C#, TypeScript, Postgres, SQL Server and many more.

Now running Cybersmith which provides cybersecurity protection to SMEs.

Qualifications

Security

- | | | |
|----------------|------------------|---|
| • CISSP | ISC ² | Certified Information Systems Security Professional |
| • ISSMP | ISC ² | Information Systems Security Management Professional |
| • CCSP | ISC ² | Certified Cloud Security Professional |
| • CCSK | CSA | Certificate of Cloud Security Knowledge |
| • CISM | ISACA | Certified Information Security Manager |
| • CISA | ISACA | Certified Information Security Auditor |
| • CISMP | BCS | Certificate in Information Security Management Principles |
| • CRT | CREST | Registered Penetration Tester |

Governance, Risk & Compliance

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|-----------------|--------|---|
| • FIP | IAPP | Fellow of Information Privacy |
| • CIPP/E | IAPP | Certified Information Privacy Professional (Europe) |
| • CIPM | IAPP | Certified Information Privacy Manager |
| • CIPT | IAPP | Certified Information Privacy Technologist |
| • PCDP | BCS | Practitioner Certificate in Data Protection (UK) |
| • 27001 | BSI | ISO27001 Lead Auditor Practitioner |
| • ITIL | AXELOS | ITIL Foundation Certificate |
| • COBIT | ISACA | COBIT Foundation Certificate |

Degree & Education

- 1st Class BScEcon International Politics and the Third World (Aberystwyth University)
- 4 A Levels & 10 GCSEs A-C including Maths & English (Latimer College)

Founder

Cybersmith *Mar 2022 to Now*

I am now building a new business that will provide cybersecurity services to SMEs. I am currently building the SaaS product that will be our core offering with a planned launch date of Jan 2023.

Contractor

Contractor *Feb 2020 to Feb 2022 (2 yrs)*

After 10 years at Fleet Assist I sold my stake in the company in 2020 but was retained as a contractor into 2021. During this time I have taken short term contracts, worked as a volunteer for local organisations and explored other interests.

Chief Information Officer, IT Director & IT Manager

Fleet Assist *Nov 2009 to Jan 2020 (10 yrs 3 mos)*

- **Security:** Worked to ISO 27001 best practices and regularly passed IT security audits from our FCA regulated customers.
- **Software Development:** Developed from a greenfield project, code reviewed and project managed the web based "Atlas" system which was the company's primary system.
- **Data Analytics:** Designed and built a multi-award winning (Fleet News and Alphabet) data analytics platform to process over £2bn in automotive maintenance data.
- **IT & Cloud:** Created and managed an on-prem/cloud hybrid Hyper-V based Windows Server environment within a decommissioned bank vault and Azure.
- **People:** Line managed 6 direct reports, with a team of 10 in total across the IT, Software Development, Analytics, Data and Rental Risk departments.
- **Mentorship:** Shepherded technical staff through multi year apprenticeships and industry certification programs as well as acting as a guide for young staff.
- **Networking:** Procured, configured and monitored a fully redundant network using Juniper firewalls and switches combined with Ubiquiti access points.
- **Telephony:** Scaled an Avaya PABX, call reporting and recording system from a 1 to 20+ seat call centre.
- **Procurement:** Completed multiple IT technology refreshes with budgets up to £100k on projects ranging from software migrations to networking and server installs.
- **Facilities:** Managed the challenging environment of a 15th century manor house and a £250k modern office refurbishment.
- **Sales:** Won multiple new contracts as the lead tender writer & technical sales presenter for new customers.
- **Presentation:** Attended and gave presentations at industry events such as FleetNet and BVRLA forums.
- **M&A:** Involved in further M&A and refinancing activities, with solid experience examining company accounts, managing investors and raising capital.
- **Risk Management:** Built tools to track our exposure and provided final sign off on the supply of vehicles within our multi-million rental finance business.