

# Jonathon Smith

## Technology & Security Leader

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## Achievements

- **Built** award winning technology platform for automotive financial services company
- **Scaled** technology team from 0 to 10 members
- **Budgeted** £5m+ revenue business as director & CIO
- **Sold** business delivering multi-million exit for investors

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## Key Skills

- **Cybersecurity:** 10+ years of networking, software and sysadmin security experience
- **Full Stack Web Developer:** C#, .NET, SQL, TypeScript & more
- **Data Protection:** DPO responsible for GDPR within regulated industry
- **People Manager:** Managed a team of 10 and director of business with 50+ staff

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## Qualifications

### Security

- **CISSP** ISC<sup>2</sup> Certified Information Systems Security Professional
- **CCSP** ISC<sup>2</sup> Certified Cloud Security Professional
- **CCSK** CSA Certificate of Cloud Security Knowledge
- **CISMP** BCS Certificate in Information Security Management Principles
- **CPSA** CREST Practitioner Security Analyst

### Governance, Risk & Compliance

- **CIPP/E** IAPP Certified Information Privacy Professional (Europe)
- **CIPM** IAPP Certified Information Privacy Manager
- **CIPT** IAPP Certified Information Privacy Technologist
- **PCDP** BCS Practitioner Certificate in Data Protection (UK)

### Degree & Education

- 1st Class BScEcon International Politics and the Third World (Aberystwyth University)
- 4 A Levels & 10 GCSEs A-C including Maths & English (Latimer College)

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## Work Experience

Joined Fleet Assist in 2009 as IT Manager to professionalise their approach to technology. Over 10+ years we grew it into a multi-million service provider to the automotive financial services industry.

Worked with a huge range of technologies including Windows Server, Azure, AWS, Juniper, Avaya, HP, .NET, C#, TypeScript, Postgres, SQL Server and many more.

Became CIO in 2016, took equity and a directorship in 2017. Then worked with the MD to sell the business to private equity before fully exiting in July 2021.

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# Chief Information Officer, IT Director & IT Manager

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**Fleet Assist** Nov 2009 to Jan 2020 (10 yrs 3 mos)

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- **Security:** Worked to ISO 27001 best practices and regularly passed IT security audits from our FCA regulated customers.
- **Software Development:** Developed from a greenfield project, code reviewed and project managed the web based "Atlas" system which was the company's primary system.
- **Data Analytics:** Designed and built a multi-award winning (Fleet News and Alphabet) data analytics platform to process over £2bn in automotive maintenance data.
- **IT & Cloud:** Created and managed an on-prem/cloud hybrid Hyper-V based Windows Server environment within a decommissioned bank vault and Azure.
- **People:** Line managed 6 direct reports, with a team of 10 in total across the IT, Software Development, Analytics, Data and Rental Risk departments.
- **Mentorship:** Shepherded technical staff through multi year apprenticeships and industry certification programs as well as acting as a guide for young staff.
- **Networking:** Procured, configured and monitored a fully redundant network using Juniper firewalls and switches combined with Ubiquiti access points.
- **Telephony:** Scaled an Avaya PABX, call reporting and recording system from a 1 to 20+ seat call centre.
- **Procurement:** Completed multiple IT technology refreshes with budgets up to £100k on projects ranging from software migrations to networking and server installs.
- **Facilities:** Managed the challenging environment of a 15<sup>th</sup> century manor house and a £250k modern office refurbishment.
- **Sales:** Won multiple new contracts as the lead tender writer & technical sales presenter for new customers.
- **Presentatin:** Attended and gave presentations at industry events such as FleetNet and BVRLA forums.
- **M&A:** Involved in further M&A and refinancing activities, with solid experience examining company accounts, managing investors and raising capital.
- **Risk Management:** Built tools to track our exposure and provided final sign off on the supply of vehicles within our multi-million rental finance business.

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## Contractor

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**Contractor** Jan 2020 to Now

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After 10 years at Fleet Assist I stepped back from being a full time employee to explore other interests, both in technology and more broadly.

I was retained as a contractor by Fleet Assist into 2021. During this time I have taken short term contracts, worked as a volunteer for local organisations and formalised my skills through certification.