Jonathon Smith

Technology & Security Leader

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Achievements

- Built award winning technology platform for automotive financial services company
- Scaled technology team from 0 to 10 members
- Budgeted £5m+ revenue business as director & CIO
- **Sold** business delivering multi-million exit for investors

Key Skills

- Cybersecurity: 10+ years of networking, software and sysadmin security experience
- Full Stack Web Developer: C#, .NET, SQL, TypeScript & more
- Data Protection: DPO responsible for GDPR within regulated industry
- People Manager: Managed a team of 10 and director of business with 50+ staff

Work Experience

Joined Fleet Assist in 2009 as IT Manager to professionalise their approach to technology. Over 10+ years we grew it into a multi-million service provider to the automotive financial services industry. Became CIO in 2016, took equity and a directorship in 2017. Then worked with the MD to sell the business to private equity before fully exiting in July 2021.

Worked with a huge range of technologies including Windows Server, Azure, AWS, Juniper, Avaya, HP, .NET, C#, TypeScript, Postgres, SQL Server and many more.

Now building Cybersmith which will provide cybersecurity protection to SMEs.

Qualifications

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•	CISSP	ISC ²	Certified Information Systems Security Professional
•	ISSMP	ISC ²	Information Systems Security Management Professional
•	CCSP	ISC ²	Certified Cloud Security Professional
•	CCSK	CSA	Certificate of Cloud Security Knowledge
•	CISM	ISACA	Certified Information Security Manager
•	CISA	ISACA	Certified Information Security Auditor
•	CISMP	BCS	Certificate in Information Security Management Principles
•	CPSA	CREST	Practitioner Security Analyst

Governance, Risk & Compliance

•	FIP	IAPP	Fellow of Information Privacy
•	CIPP/E	IAPP	Certified Information Privacy Professional (Europe)
•	CIPM	IAPP	Certified Information Privacy Manager
•	CIPT	IAPP	Certified Information Privacy Technologist
•	PCDP	BCS	Practitioner Certificate in Data Protection (UK)
•	27001	BSI	ISO27001 Lead Auditor Practitioner
•	ITIL	AXELOS	ITIL Foundation Certificate
•	COBIT	ISACA	COBIT Foundation Certificate

Degree & Education

- 1st Class BScEcon International Politics and the Third World (Aberystwyth University)
- 4 A Levels & 10 GSCEs A-C including Maths & English (Latimer College)

Cybersmith

Founder Mar 2022 to Now

I am now building a new business that will provide cybersecurity services to SMEs. I am currently building the SaaS product that will be our core offering with a planned launch date of Jan 2023.

Contractor

Contractor Feb 2020 to Feb 2022 (2 yrs)

After 10 years at Fleet Assist I sold my stake in the company in 2020 but was retained as a contractor into 2021. During this time I have taken short term contracts, worked as a volunteer for local organisations and explored other interests.

Chief Information Officer, IT Director & IT Manager

Fleet Assist Nov 2009 to Jan 2020 (10 yrs 3 mos)

- **Security**: Worked to ISO 27001 best practices and regularly passed IT security audits from our FCA regulated customers.
- **Software Development**: Developed from a greenfield project, code reviewed and project managed the web based "Atlas" system which was the company's primary system.
- **Data Analytics**: Designed and built a multi-award winning (Fleet News and Alphabet) data analytics platform to process over £2bn in automotive maintenance data.
- IT & Cloud: Created and managed an on-prem/cloud hybrid Hyper-V based Windows Server environment within a decommissioned bank vault and Azure.
- **People**: Line managed 6 direct reports, with a team of 10 in total across the IT, Software Development, Analytics, Data and Rental Risk departments.
- **Mentorship**: Shepherded technical staff through multi year apprenticeships and industry certification programs as well as acting as a guide for young staff.
- **Networking**: Procured, configured and monitored a fully redundant network using Juniper firewalls and switches combined with Ubiquiti access points.
- **Telephony**: Scaled an Avaya PABX, call reporting and recording system from a 1 to 20+ seat call centre.
- **Procurement**: Completed multiple IT technology refreshes with budgets up to £100k on projects ranging from software migrations to networking and server installs.
- **Facilities**: Managed the challenging environment of a 15th century manor house and a £250k modern office refurbishment.
- **Sales**: Won multiple new contracts as the lead tender writer & technical sales presenter for new customers.
- Presentation: Attended and gave presentations at industry events such as FleetNet and BVRLA forums.
- M&A: Involved in further M&A and refinancing activities, with solid experience examining company accounts, managing investors and raising capital.
- Risk Management: Built tools to track our exposure and provided final sign off on the supply of vehicles within our multi-million rental finance business.