

Jonathon Smith

Technology & Security Leader

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Kettering, UK

Achievements

- **Built** award winning technology platform for automotive financial services company
- **Scaled** technology team from 0 to 10 members
- **Budgeted** £5m+ revenue business as director & CIO
- **Sold** business delivering multi-million exit for investors

Key Skills

- **Cybersecurity:** 10+ years of networking, software and sysadmin security experience
- **Full Stack Web Developer:** C#, .NET, SQL, TypeScript & more
- **Risk & Governance:** DPO responsible for GDPR within regulated industry
- **People Manager:** Managed a team of 10 and director of business with 50+ staff

Work Experience

Joined Fleet Assist in 2009 as IT Manager to professionalise their approach to technology. Over 10+ years we grew it into a multi-million service provider to the automotive financial services industry. Became CIO in 2016, took equity and a directorship in 2017. Then worked with the MD to sell the business to private equity before fully exiting in July 2021.

Now running Cybersmith which provides cybersecurity protection to SMEs.

Qualifications

Security

- | | | |
|----------------|------------------|---|
| • CISSP | ISC ² | Certified Information Systems Security Professional |
| • ISSMP | ISC ² | Information Systems Security Management Professional |
| • CCSP | ISC ² | Certified Cloud Security Professional |
| • CCSK | CSA | Certificate of Cloud Security Knowledge |
| • CISM | ISACA | Certified Information Security Manager |
| • CISA | ISACA | Certified Information Security Auditor |
| • CISMP | BCS | Certificate in Information Security Management Principles |
| • CRT | CREST | Registered Penetration Tester |
| • CBBH | HTB | Certified Bug Bounty Hunter |

Governance, Risk & Compliance

- | | | |
|-----------------|--------|---|
| • FIP | IAPP | Fellow of Information Privacy |
| • CIPP/E | IAPP | Certified Information Privacy Professional (Europe) |
| • CIPM | IAPP | Certified Information Privacy Manager |
| • CIPT | IAPP | Certified Information Privacy Technologist |
| • PCDP | BCS | Practitioner Certificate in Data Protection (UK) |
| • 27001 | BSI | ISO27001 Lead Auditor Practitioner |
| • ITIL | AXELOS | ITIL Foundation Certificate |
| • COBIT | ISACA | COBIT Foundation Certificate |

Degree & Education

- 1st Class BScEcon International Politics and the Third World (Aberystwyth University)
- 4 A Levels & 10 GCSEs A-C including Maths & English (Latimer College)

Managing Director

Cybersmith *Mar 2022 to Now*

Building a business that provides cybersecurity services and software to SMEs.

Contractor

Contractor *Feb 2020 to Feb 2022 (2 yrs)*

During this time I have taken short term contracts, worked as a volunteer for local organisations and explored other interests.

Chief Information Officer, IT Director & IT Manager

Fleet Assist *Nov 2009 to Jan 2020 (10 yrs 3 mos)*

- **Security:** Worked to ISO 27001 best practices and regularly passed IT security audits from our FCA regulated customers.
- **Software Development:** Developed from a greenfield project, code reviewed and project managed the web based "Atlas" system which was the company's primary system.
- **Data Analytics:** Designed and built a multi-award winning (Fleet News and Alphabet) data analytics platform to process over £2bn in automotive maintenance data.
- **IT & Cloud:** Created and managed an on-prem/cloud hybrid Hyper-V based Windows Server environment within a decommissioned bank vault and Azure.
- **People:** Line managed 6 direct reports, with a team of 10 in total across the IT, Software Development, Analytics, Data and Rental Risk departments.
- **Mentorship:** Shepherded technical staff through multi year apprenticeships and industry certification programs as well as acting as a guide for young staff.
- **Networking:** Procured, configured and monitored a fully redundant network using Juniper firewalls and switches combined with Ubiquiti access points.
- **Telephony:** Scaled an Avaya PABX, call reporting and recording system from a 1 to 20+ seat call centre.
- **Procurement:** Completed multiple IT technology refreshes with budgets up to £100k on projects ranging from software migrations to networking and server installs.
- **Facilities:** Managed the challenging environment of a 15th century manor house and a £250k modern office refurbishment.
- **Sales:** Won multiple new contracts as the lead tender writer & technical sales presenter for new customers.
- **Presentation:** Attended and gave presentations at industry events such as FleetNet and BVRLA forums.
- **M&A:** Involved in further M&A and refinancing activities, with solid experience examining company accounts, managing investors and raising capital.
- **Risk Management:** Built tools to track our exposure and provided final sign off on the supply of vehicles within our multi-million rental finance business.