



# Unify


## Sales Expert OpenScape 4000

Certification has been presented to

Michael Alain Reyes Forero

In recognition of the successful completion of all  
certification requirements of Unify Academy.

23.07.2015  
Valid for 2 years  
Cert. No: 120449



Stuart Alan Marshall  
Global Director  
Unify Academy

# Sales Expert OpenScape 4000

## Michael Alain Reyes Forero

has passed a theoretical examination covering the following topics

- Architectural design of OpenScape 4000 including IP distributed components
- OpenScape 4000 use cases to ensure business continuity via redundancy
- Advantages and disadvantages of deploying OpenScape components in a VMWare virtualized deployment
- Sales strategies that have proven successful in the OpenScape 4000 environment
- 'New Way to Work' enabled by an OpenScape 4000 with UC App implementation

The Sales Expert OpenScape 4000 has been awarded.



Stuart Alan Marshall  
Global Director  
Unify Academy

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