



Unify

Sales Specialist OpenScape Business

Certification has been presented to

Juan Carlos Montaña Herrera

In recognition of the successful completion of all
certification requirements of Unify Academy.

13.04.2015
Valid for 2 years
Cert. No: 118120



Stuart Alan Marshall
Global Director
Unify Academy

Sales Specialist OpenScape Business

Juan Carlos Montaña
Herrera

has passed a theoretical examination covering the following topics

- Overview of Unify and company history
- Overview of current SMB industry trends and marketing messages
- Review of Unify SMB and LAB portfolio to include OpenScape Business and OpenScape Enterprise
- Knowledge of OpenScape Business portfolio
- Overview of competitive positioning of our OpenScape Business solution
- Review of available sales resources

The Sales Specialist OpenScape Business has been awarded.



Stuart Alan Marshall
Global Director
Unify Academy

Cert. No: 118120