



# Unify

## Sales Expert OpenScape Business

Certification has been presented to

## Michael Alain Reyes Forero

In recognition of the successful completion of all  
certification requirements of Unify Academy.

10.07.2015  
Valid for 2 years  
Cert. No: 120291



Stuart Alan Marshall  
Global Director  
Unify Academy

# Sales Expert OpenScape Business

## Michael Alain Reyes Forero

has passed a theoretical examination covering the following topics

- Sales strategies for OpenScape Business
- Architectural design of OpenScape Business
- OpenScape Business Unified Communications features and benefits
- Network capabilities of OpenScape Business for a multisite customer
- License Options for an OpenScape Business solution
- 'New Way to Work' enabled by an OpenScape Business

The Sales Expert OpenScape Business has been awarded.



Stuart Alan Marshall  
Global Director  
Unify Academy

Cert. No: 120291