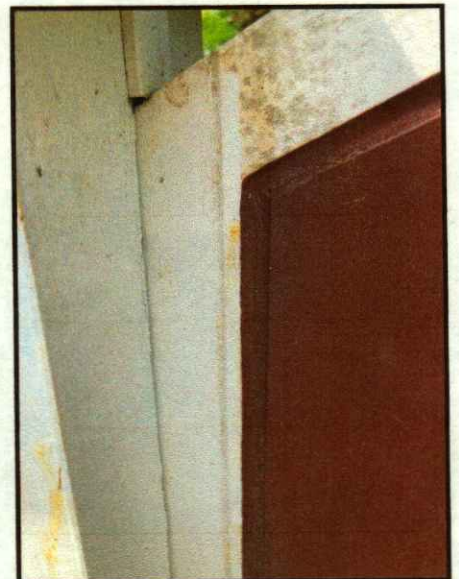


The Condition of the Signs is Generally Very Poor





x1



x2

QVHA Signs

Current → New



Current Dimensions → New Dimensions

QVHA Entrance Signs (current signs)			
	Hogan	Palmer	Snead
Width of Sign - total width	60"	39"	48"
Width of sign - color area	57"	34"	46"
Height of Sign	36"	24"	29"
Height of letters	5"	3"	3 ½"
Logo oval - width	30"	15"	24"
Logo oval - height	16"	10 ½"	13"
Distance - ground to top of sign	48"	48"	45"
		* elevated area	
Distance: Street to Sign	9'	13'	8'
Distance: Street to Fence	19'	13'	10'
Height of Fence	48"	46"	32"

QVHA Entrance Signs (new signs)			
	Hogan	Palmer	Snead
Width of Sign - total width	60"	48"	48"
Width of sign - color area	60"	48"	48"
Height of Sign	36"	32"	32"
Height of letters	5" + 6"	3 ¼" + 4 ½"	3 ¼" + 4 ½"
Logo oval - width	25"	20"	20"
Logo oval - height	14"	11"	11"
Distance - ground to top of sign	48"	48"	48"
		* elevated area	
Distance: Street to Sign	9'	13'	8'
Distance: Street to Fence	19'	13'	10'
Height of Fence	48"	46"	32"

Quotes to Build and Install 3 Quashnet Valley Estates Entrance Signs

D.Allen 8/29/2020

- June - July, we met with the owners of 4 sign makers and solicited sign design recommendations and quotes for manufacture of (2) 48" wide signs and (1) 60" wide sign; price to include removal of existing signs and installation of new signs
- Three sign makers provided quotes: inputs varied in material specifications and \$
- I met a 2nd and 3rd time with three sign maker owners and requested re-quotations; all quotes to align with \$5,000 budget limit and reflect the same SignFoam specifications: 2" thick and 18# density
- **8/29/2020 Update:** (see notes) Day Signs and Plymouth Signs have declined to submit a re-quote per the above request.

Sign Maker	Original Quotes				Revised Quotes		Notes
	Material	\$	Size of Signs	Paint Details	Material	\$	
Day Signs Mashpee	SignFoam 2" thick 18# density	\$9,662 6/30/2020	(2) 48" signs (1) 60" sign	2 coats Primer 2 coats Finish	SignFoam 2" thick 18# density	No Re-quote 8/28/2020	8/25/2020 met with Mike Day and he advised he was not aware of \$5,000 budget. He thought he could revise design details to achieve budget. Requested a re-quote to align with \$5,000 budget. 8/28/2020 email from Mike Day "I have reviewed all my numbers and just can't see how to cut down on the price and still produce high quality signs."
	PolyCarve ¾" thk	\$7,303					
Kiwi Signs Falmouth	SignFoam 1 ½" thick 18# density	\$4,571 6/19/2020	(2) 48" signs / 63" overall (1) 60" sign / 76" overall	4 coats Primer 3 coats Finish	SignFoam 2" thick 18# density	\$5,028 8/18/2020	8/18/2020 met with Matt Anderson and requested a re-quote to align with 2" thick SignFoam material with 18# density 8/20/2020 email from Matthew with revised quote of \$5,028
	PVC ¾" thk	\$3,265					
Plymouth Signs Yarmouth (the sign maker with the most extensive experience and installations in Upper Cape, Mid Cape and Lower Cape areas)	SignFoam 2" thick 15# density	\$6,175 7/15/2020	(2) 48" signs (1) 60" sign	3-4 coats Primer 1 coat Finish	SignFoam 2" thick 18# density	No Re-quote 8/28/2020	8/18/2020 met with Michael Caggiano and requested a re-quote to align with 2" thick SignFoam material with 18# density Mike advised original \$6,2000 quote was lower than normal pricing. Received no new re-quote. 8/28/2020 tele followup with Mike and he advised he can not lower original quoted price.
Cape & Island Signs Hyannis		No quote					

From: **matthew anderson** matthew@kiwi-signs.com
Subject: Re: Best logo picture
Date: August 20, 2020 at 12:25 PM
To: Don Allen donallen254@gmail.com



Hi Don,

Please see attached revised estimate and proof.
I hope the meeting goes well and we look forward to working with you.

Thanks!

On Tue, Aug 18, 2020 at 4:27 PM Don Allen <donallen254@gmail.com> wrote:

Sent from my iPhone

--
Matt Anderson
Ph. 508-444-6149
Matthew@kiwi-signs.com
56 Scranton Ave
Falmouth, MA 02540



KIWI SIGNS & MARINE GRAPHICS, LLC
56 SCRANTON AVE
FALMOUTH, MA 02540 US
matthew@kiwi-signs.com
WWW.KIWI-SIGNS.COM



Estimate

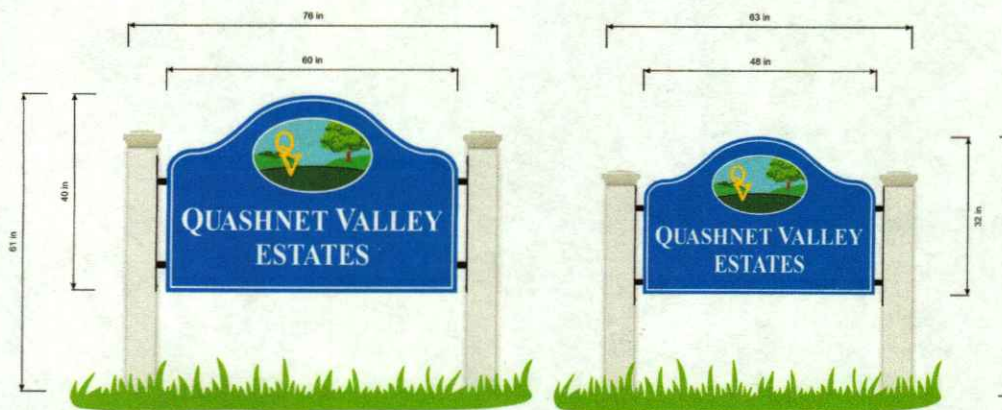
ADDRESS
Quashnet Valley Estates

ESTIMATE # 1468
DATE 08/19/2020

ACTIVITY	QTY	RATE	AMOUNT
Design/Layout	1	90.00	90.00
Sales	2	925.00	1,850.00T
High Density Urethane Signs 63" x 53" tall overall. Panel - 32" x 48" x 2.0"			
Sales	1	1,175.00	1,175.00T
High Density Urethane Signs 76" x 61" tall overall. Panel - 40" x 60" x 2.0"			
Sales	6	65.00	390.00T
6x6" posts with PVC sleeves and caps			
INSTALLATION	8	90.00	720.00
Install 3 signs in Mashpee, MA Burial installation with concrete footing.			
Sales	3	185.00	555.00T
Steel frame slot fitted to HDU and mounted to posts with Lag bolts or similar. All hardware to be rust proof.			
SUBTOTAL			4,780.00
TAX (6.25%)			248.13
TOTAL			\$5,028.13

Accepted By

Accepted Date



x1

x2