

# Multiple Regression

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AGEC 317: Economic Analysis for Agribusiness Management

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Agricultural  
Economics

# Multiple regression

Recall the example where we regressed miles-per-gallon of cars on vehicle weight. The theoretical model was:

$$MPG_i = \beta_0 + \beta_1 weight_i + \varepsilon_i$$

Do you really believe the weight of a car is the only important variable in predicting the MPG of a car?

# Multiple regression

Both of these vehicles weigh about 4500lbs:



Do they have the same MPG? Our original model said: YES

# Multiple regression

How can we improve our theoretical model to better predict MPG?

# Multiple regression

New model:

$$MPG_i = \beta_0 + \beta_1 weight_i + \beta_2 cyl_i + \beta_3 disp_i + \varepsilon_i$$

# Multiple regression

Building models with multiple explanatory (independent) variables is often much better than a univariate model.

- Is quantity demand for Pepsi a function of *only* the price?
- Is the quantity supplied of electricity a function of *only* the cost of production?

## Multiple regression: Interpretation

Multiple regression is a relatively simple extension of univariate linear regression: we are just adding variables! But what does this *mean*? Does it change our interpretation of the variables?

**Yes.**

## Multiple regression: Interpretation

Recall our discussion from early in the semester about interpreting partial effects. Suppose we have the following model:

$$y_i = \alpha + \beta x_i + \gamma z_i$$

And suppose we move from one point on that function to another point. We will move a distance of  $\Delta$ :

$$\Delta y_i = \beta \Delta x_i + \gamma \Delta z_i$$

The effect from a movement of  $x_i$  on  $y_i$  is then:

$$\frac{\Delta y_i}{\Delta x_i} = \beta + \gamma \frac{\Delta z_i}{\Delta x_i}$$



## Multiple regression: Interpretation

$$\frac{\Delta y_i}{\Delta x_i} = \beta + \gamma \frac{\Delta z_i}{\Delta x_i}$$

As we let the change ( $\Delta$ ) become very very small, we get:

$$\frac{\partial y_i}{\partial x_i} = \beta + \gamma \frac{\partial z_i}{\partial x_i}$$

So the partial effect of  $x_i$  on  $y_i$  in a multiple regression framework is  $\beta$  **if**  $z_i$  is held constant so there is no change.

## Multiple regression: Interpretation

In our MPG model:

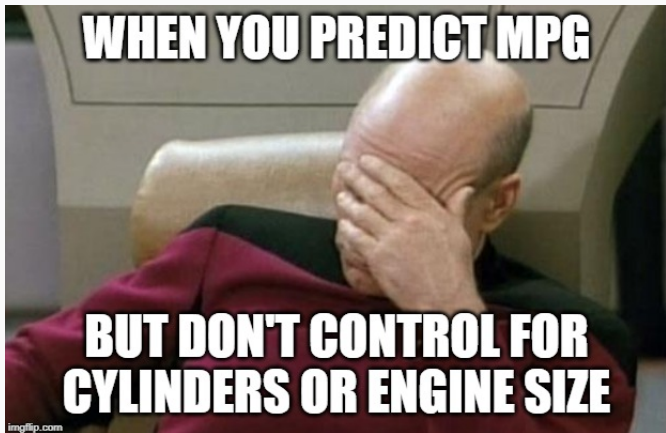
$$MPG_i = \beta_0 + \beta_1 weight_i + \beta_2 cyl_i + \beta_3 disp_i + \varepsilon_i$$

We say that  $\beta_1$  is the partial effect of vehicle weight on MPG, **holding the number of cylinders and engine size constant**. In our naive model:

$$MPG_i = \beta_0 + \beta_1 weight_i + \varepsilon_i$$

$\beta_1$  is the partial effect, but we aren't holding anything constant! That means the estimated effect could be because of weight, or something else we aren't observing.

## Multiple regression: Interpretation



Last lecture, we used calculus to show that a model of the form:

$$y_i = \beta_0 + \beta_1 x_i$$

is best estimated as the minimization of the sum of squared residuals, resulting in the following parameter estimates:

$$\begin{aligned}\hat{\beta}_0 &= \bar{y} - \hat{\beta}_1 \bar{x} \\ \hat{\beta}_1 &= \frac{\sum_{i=1}^n (x_i - \bar{x})(y_i - \bar{y})}{\sum_{i=1}^n (x_i - \bar{x})^2}\end{aligned}$$

In this lecture, we want to perform linear regression on a more complicated model:

$$y_i = \beta_0 + \beta_1 x_{1i} + \beta_2 x_{2i} + \cdots + \beta_n x_{ni}$$

...and we want to be explicit about the assumptions we make when we run regressions. We also want to apply multiple to regression in a meaningful way.

## Derivation of OLS: Multiple Regression

Suppose we start with a general multivariate regression model:

$$y_i = \beta_0 + \beta_1 x_{1i} + \beta_2 x_{2i} + \cdots + \beta_n x_{ni}$$

The **residual** associated with an estimation of the above true model is:

$$\begin{aligned} y_i - \hat{y}_i &= y_i - (\hat{\beta}_0 + \hat{\beta}_1 x_{1i} + \hat{\beta}_2 x_{2i} + \cdots + \hat{\beta}_n x_{ni}) \\ &= \hat{u}_i \end{aligned}$$

# Derivation of OLS: Multiple Regression

Our optimization problem is then:

$$\min_{\hat{\beta}_0, \dots, \hat{\beta}_n} [y_i - (\hat{\beta}_0 + \hat{\beta}_1 x_{1i} + \hat{\beta}_2 x_{2i} + \dots + \hat{\beta}_n x_{ni})]$$

If we have a model with 10 variables, that means we will have 11 FOCs...

Solving a system of 11 equations with 11 unknowns. Does that sound fun?

## Derivation of OLS: Multiple Regression

Lucky for us, we can use **linear algebra** to solve for the 11 coefficients in the model.



# Derivation of OLS: Multiple Regression

Remember this?

	A	B	C
1	ID	AGEC 317 Grade	Starting Salary
2	1	91	89
3	2	79	24
4	3	99	100



$$\begin{bmatrix} 1 & 91 & 89 \\ 2 & 79 & 24 \\ 3 & 99 & 100 \end{bmatrix}$$

## Derivation of OLS: Multiple Regression

Let's derive the optimal estimates for  $\hat{\beta}_0, \dots, \hat{\beta}_k$ . Some assumptions before we start:

- The true model is:  $y_i = \beta_0 + \beta_1 x_{1i} + \beta_2 x_{2i} + \dots + \beta_k x_{ki}$
- The model has  $k + 1$  unknowns: all slope coefficients plus the intercept. Let  $k + 1 = j$ .
- There are  $n$  observations

## Derivation of OLS: Multiple Regression

$y$	$x_1$	$x_2$	$\cdots$	$x_k$
45	300	0	$\cdots$	10
100	300	15	$\cdots$	5
80	280	10	$\cdots$	15

↓

$$45 = 300x_{1i} + 0x_{2i} + \cdots + 10x_{ki} + u_i$$

$$100 = 300x_{1i} + 15x_{2i} + \cdots + 5x_{ki} + u_i$$

$$80 = 280x_{1i} + 10x_{2i} + \cdots + 15x_{ki} + u_i$$

↓

$$y_i = \beta_0 + \beta_1 x_{1i} + \beta_2 x_{2i} + \cdots + \beta_k x_{ki} + u_i$$

## Derivation of OLS: Multiple Regression

$$Y = \begin{bmatrix} y_1 \\ y_2 \\ \vdots \\ y_n \end{bmatrix}, \beta = \begin{bmatrix} \beta_0 \\ \beta_1 \\ \beta_2 \\ \vdots \\ \beta_k \end{bmatrix}, U = \begin{bmatrix} u_1 \\ u_2 \\ \vdots \\ u_n \end{bmatrix},$$
$$X = \begin{bmatrix} 1 & x_{11} & x_{12} & x_{13} & \cdots & x_{1k} \\ 1 & x_{21} & x_{22} & x_{23} & \cdots & x_{2k} \\ 1 & x_{31} & x_{32} & x_{33} & \cdots & x_{3k} \\ \vdots & \vdots & \vdots & \vdots & \ddots & \vdots \\ 1 & x_{n1} & x_{n2} & x_{n3} & \cdots & x_{nk} \end{bmatrix}$$

## Derivation of OLS: Multiple Regression

In matrix form:

$$\begin{aligned} Y &= X\beta + U \\ (n \times 1) &= (n \times j)(j \times 1) + (n \times 1) \end{aligned}$$

## Derivation of OLS: Multiple Regression

Example:

$$Y = \begin{bmatrix} 45 \\ 100 \\ 80 \end{bmatrix}, \beta = \begin{bmatrix} \beta_0 \\ \beta_1 \\ \beta_2 \\ \beta_3 \end{bmatrix}, U = \begin{bmatrix} u_1 \\ u_2 \\ u_3 \end{bmatrix},$$
$$X = \begin{bmatrix} 1 & 300 & 0 & 10 \\ 1 & 300 & 15 & 5 \\ 1 & 280 & 10 & 15 \end{bmatrix}$$

# Derivation of OLS: Multiple Regression

Example:

$$Y = X\beta + U$$
$$\begin{bmatrix} 45 \\ 100 \\ 80 \end{bmatrix} = \begin{bmatrix} 1 & 300 & 0 & 10 \\ 1 & 300 & 15 & 5 \\ 1 & 280 & 10 & 15 \end{bmatrix} \begin{bmatrix} \beta_0 \\ \beta_1 \\ \beta_2 \\ \beta_3 \end{bmatrix} + \begin{bmatrix} u_1 \\ u_2 \\ u_3 \end{bmatrix}$$

$$Y = X\hat{\beta} + U$$
$$\begin{bmatrix} 45 \\ 100 \\ 80 \end{bmatrix} = \begin{bmatrix} 1 & 300 & 0 & 10 \\ 1 & 300 & 15 & 5 \\ 1 & 280 & 10 & 15 \end{bmatrix} \begin{bmatrix} \hat{\beta}_0 \\ \hat{\beta}_1 \\ \hat{\beta}_2 \\ \hat{\beta}_3 \end{bmatrix} + \begin{bmatrix} u_1 \\ u_2 \\ u_3 \end{bmatrix}$$

## Derivation of OLS: Multiple Regression

In matrix form, note that:

$$Y = X\beta + U$$

$$\hat{Y} = X\hat{\beta}$$

$$\hat{U} = Y - \hat{Y} = Y - X\hat{\beta}$$



## Derivation of OLS: Multiple Regression

Using linear algebra this time, let's take another look at our minimization problem:

$$\min_{\hat{\beta}} \hat{U}'\hat{U} = \min_{\hat{\beta}} (Y - X\hat{\beta})'(Y - X\hat{\beta})$$

## Derivation of OLS: Multiple Regression

$$\begin{aligned}\min \hat{U}'\hat{U} &= \min(Y - X\hat{\beta})'(Y - X\hat{\beta}) \\ &= \min(Y' - \hat{\beta}'X')(Y - X\hat{\beta}) \\ &= \min Y'Y - Y'X\hat{\beta} - \hat{\beta}'X'Y + \hat{\beta}'X'X\hat{\beta} \\ &= \min Y'Y - 2\hat{\beta}'X'Y + \hat{\beta}'X'X\hat{\beta}\end{aligned}$$

## Derivation of OLS: Multiple Regression

Now we need to take the FOC wrt the  $\hat{\beta}$  vector:

$$\frac{\partial Y'Y - 2\hat{\beta}'X'Y + \hat{\beta}X'X\hat{\beta}}{\partial \hat{\beta}} = 0$$

$$0 - 2X'Y + 2X'X\hat{\beta} = 0$$

$$2X'X\hat{\beta} = 2X'Y$$

$$X'X\hat{\beta} = X'Y$$

$$(X'X)^{-1}X'X\hat{\beta} = (X'X)^{-1}X'Y$$

$$\hat{\beta} = (X'X)^{-1}X'Y$$

$$\hat{\beta} = (X'X)^{-1}X'Y$$

## Derivation of OLS: Multiple Regression

See the “matrixOLS.xlsx” for an example of how we can use our new equation for  $\hat{\beta}$ .

## Regression: Technical Model Fit

When we perform regression, we minimize the sum of squared residuals. That results in the best fit, right? Well, it results in the best fit *given the model specification*. If we add or subtract variables, the SSR could go up or down, and if it goes down (decreases) the model fit improves.

But what about just looking at a single regression. Can we assess the goodness of fit without comparing to another model?

## Regression: Technical Model Fit

Recall the following:

$$SST = \sum_{i=1}^n (y_i - \bar{y})^2$$

$$SSE = \sum_{i=1}^n (\hat{y}_i - \bar{y})^2$$

$$SSR = \sum_{i=1}^n (y_i - \hat{y}_i)^2$$

Recall that:  $SST = SSE + SSR$ .

$$R^2 = \frac{SSE}{SST} = 1 - \frac{SSR}{SST}$$

“R-squared” is the fraction of the sample variation of the dependent variable explained by the independent variable(s).  $R^2$  is bounded by 0 and 1, and as  $R^2 \rightarrow 1$ , the model does a better job at “explaining” the dependent variable.



$$R^2 = \frac{SSE}{SST} = 1 - \frac{SSR}{SST}$$

Recall that  $SSR = \sum_{i=1}^n (y_i - \hat{y}_i)^2$ . If we add additional explanatory variables, SSR will fall (as long as there is some error in the model), which suggests that  $R^2$  improves with more variables. Indeed it does. We can even drive  $R^2$  to 1 if we include as many variables as observations!

We can also look at **adjusted- $R^2$** :

$$\bar{R}^2 = 1 - \frac{\frac{SSR}{n-k-1}}{\frac{SST}{n-1}}$$

where  $n$  is the number of observations, and  $k$  is the number of independent (explanatory) variables.

How you should use  $R^2$  and  $\bar{R}^2$ :

1. Is the model a multivariate regression?
  - Yes: Use  $\bar{R}^2$ , move to (2)
  - No: Use  $R^2$ , move to (2)
2. Do you have another model you are comparing to?
  - Yes: the model with the higher  $R^2$  or  $\bar{R}^2$  is better.
  - No: check to make sure the  $R^2$  or  $\bar{R}^2$  is not low\*.

\* “Low” is subjective; if the  $R^2$  or  $\bar{R}^2$  is 0.01, that’s not great.

# Regression: Assumptions

When we run a regression, we are making implicit assumptions. These are:

- **Linear in parameters:** the true (population) model *can* be written as:

$$y = \beta_0 + \beta_1 x_1 + \cdots + \beta_k x_k$$

- **Random sampling:** the sample we use for regression is randomly selected from the population of interest.

Continued:

- **No perfect co-linearity:** there can be no exact relationship between independent (explanatory) variables.
- **Zero conditional mean:** the expected value (average) of the error term is zero, given the values of the independent variables.
- **Homoskedasticity:** the variance of the error term is constant, and *not* a function of anything.

Under the first four assumptions,  $E[\hat{\beta}_j] = \beta_j$ , meaning the OLS estimate is **unbiased**.

Under all five assumptions, for any other type of estimate that is linear and unbiased,  $\tilde{\beta}_j$ ,  $var(\hat{\beta}_j) \leq var(\tilde{\beta}_j)$ , meaning any other type of estimator is not as **efficient** (has higher variance) than our  $\hat{\beta}_j$  from OLS.

The first theorem (and thus four assumptions) tells us our OLS estimate  $\hat{\beta}_j$  is linear and unbiased, and the second theorem tells us we have the *best* linear and unbiased estimator. That is, our estimate is BLUE. This second theorem is better known as the **Gauss-Markov Theorem**.

What if we include irrelevant variables or forget to include important ones? Will our estimates be affected?



## Including irrelevant variables

Including irrelevant variables does not affect the regression and is not a source of bias. Suppose:

$$y = \beta_0 + \beta_1 x + \beta_2 z + \varepsilon$$

where  $\beta_2 = 0$  in the population model.

**Including  $z$  in the regression does not affect the identification of  $\beta_1$ .**

## Excluding relevant variables

Excluding relevant variables **does** affect the regression and is a source of bias. Suppose:

$$y = \beta_0 + \beta_1 x + \beta_2 z + \varepsilon$$

And suppose  $\beta_2 \neq 0$  and  $\text{corr}(x, z) \neq 0$

## Excluding relevant variables

Now suppose instead of:

$$y = \beta_0 + \beta_1 x + \beta_2 z + \varepsilon$$

We estimate:

$$y = \beta_0 + \beta_1 x + \varepsilon$$

And  $z = \delta_0 + \delta_1 x + u$

## Excluding relevant variables

$$\Rightarrow y = \beta_0 + \beta_1 x + \beta_2(\delta_0 + \delta_1 x + u) + \varepsilon$$

$$y = (\beta_0 + \beta_2 \delta_0) + (\beta_1 + \beta_2 \delta_1)x + (\beta_2 u + \varepsilon)$$

$$\Rightarrow \text{bias} = \hat{\beta}_1 - \beta_1 = \beta_1 + \beta_2 \delta_1 - \beta_1 = \beta_2 \delta_1$$

This type of bias is known as **omitted variable bias**.

## Direction of OVB

<i>if</i>	$\text{corr}(x, z) > 0$ or $\delta_1 > 0$	$\text{corr}(x, z)$ or $\delta_1 < 0$
$\beta_2 > 0$	$\beta_2 \delta_1 > 0$ : Positive bias	$\beta_2 \delta_1 < 0$ : Negative bias
$\beta_2 < 0$	$\beta_2 \delta_1 < 0$ : Negative bias	$\beta_2 \delta_1 > 0$ : Positive bias

Remember:

- **Including irrelevant variables is fine.**
- **Excluding relevant variables is not fine.**

In a multivariate regression, we can test the *joint* significance of the model:

$$y = \beta_0 + \beta_1 x + \beta_2 z$$

Are *any* of the variables significant? We can use an F-test for this.

$$y = \beta_0 + \beta_1 x + \beta_2 z$$

$$H_0 : \beta_1 = \beta_2 = 0$$

$$H_1 : \text{any } \beta_j \neq 0$$

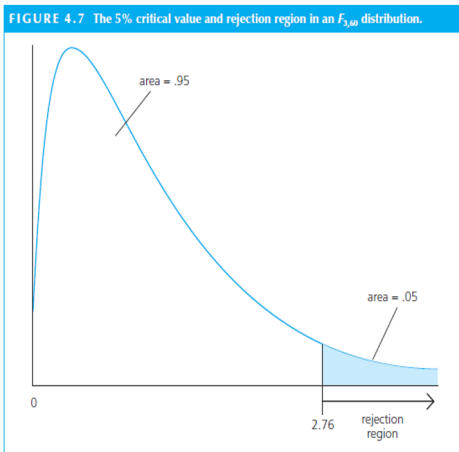


The F-statistic is calculated from the regression results as:

$$F_{stat} = \frac{SSE/k}{SSR/(n-k-1)} = \frac{R^2/k}{(1-R^2)/(n-k-1)}$$

# Regression F-test

The  $F_{stat}$  follows a  $(k, n-k-1)$  distribution:



# Regression F-test

The hypothesis decision follows a similar process to the t-test:

1. Form your null hypothesis
2. Form the alternative hypothesis
3. Compute F-stat
4. Use critical value to make decision to reject or fail-to-reject null.

(1) is always “everything equal to zero”, and (2) is always “something is not zero”, at least in this class

Now let's apply multiple regression to a few models...

## Key Skills

In this lecture, we discussed how to estimate and interpret a multivariate regression, and some major assumptions and sources of bias. At this point, you should be able to:

- Perform multivariate regression in Excel without using the Data Analysis ToolPak
- Perform multivariate regression in Excel using the Data Analysis ToolPak
- Interpret the results from a multivariate regression
- Confirm that a multivariate regression is BLUE
- Defend a multivariate regression from potential sources of bias
- Test for the joint significance of a multivariate regression