

*Free and Open Source Software for Geospatial - FOSS4G*

FOSS4G 2023

Innovation & Training Park, Prizren, Kosovo

26 June - 1 July 2023

"The world's largest gathering of open source geospatial users, developers, and researchers."

Organized by OSGeo and with more than 15 years of experience, this international annual gathering of location enthusiasts is the largest global gathering for geospatial software. For FOSS4G 2023, NGO FLOSSK from Kosovo is your host and the local conference organizer.

## **2 Overview FOSS4G**

Thank you for your interest in the FOSS4G 2023.

This brochure provides an overview of the sponsorship opportunities for FOSS4G 2023, which will be held at the Innovation & Training Park in Prizren, Kosovo, from the 26th of June to the 1st of July 2022.

*FOSS4G means Free and Open Source Software for Geospatial. It is the annual recurring global event hosted by [OSGeo](#), the non-profit organization that supports and promotes the collaborative development of free and open-source geographic technologies and open geospatial data. The conference covers all kinds of topics related to geospatial information and earth observation openness from Software development to Transition to FOSS4G, Use cases and applications, Education and research, and Open data.*

### **Conference Details**

Website: <https://2023.foss4g.org/>

2023 Estimated Attendance: 1000\* participants

*\*In 2019 and 2022 FOSS4G had an average of 1200 participants.*

### **Audience Profile**

- Developers and users of geospatial software
- Managers of geospatial projects
- Decision-makers
- Geospatial technical opinion leaders
- Companies looking to connect with open source communities
- Urban planners and designers
- Public participation policy-makers

## **Why you should sponsor**

FOSS4G is a unique marketing opportunity, and we are confident your involvement as a sponsor will provide your company with exceptional industry rewards. High outreach and visibility, exposing your company to around 1,000 participants and more than 100 companies. Your organization will receive exposure to key decision-makers in the open-source geo community of businesses, users, and academia.

## **Sponsorship benefits include**

- Obtaining direct access to current and potential clients during and after the event
- Opportunities to engage a premium audience of key industry stakeholders and potential clients
- Demonstrating the strength of your corporate brand, products, and/or services
- Network and build relationships

### **3. Become a sponsor page: sponsorship table**

We offer potential sponsors many ways to support the event. You will find six of them presented in the table below, and additional sponsorship possibilities on the page after.

	Diamond (one spot)	Platinum (two spots)	Gold (five spots)	Silver	Bronze	Supporter
Contribution in EUR	30,000	20,000	12,000	6,000	3,000	1,000
Sponsored talk in main track	✓	✓				
Sponsored Workshop	✓	✓				
Mention in press releases	✓	✓				
Logo on podium banners in all meeting rooms	✓	✓				
Logo on general conference banners	✓	✓	✓	✓		

Blog post of your company on the conference website	✓	✓	✓	✓	✓	
Access to swag bags	✓	✓	✓	✓	✓	
Conference passes	7	6	4	3	2	1
Tickets for B2B event	5	4	3	2	1	
Speech/presentation during B2B	4 minutes	3 minutes	2 minutes			
Exhibition space in the hall	4x3m	3x3m	3x2	2x2	1 table	
Logo on main conference banner	✓	✓	✓	✓	✓	✓
Logo on conference website	✓	✓	✓	✓	✓	✓

Important dates:

Mon 26 June	Tue 27 June	Wed 28 June	Thu 29 June	Fri 30 June	Sat 1 July
Workshops	Workshops	Main Conference			Code Sprint
	B2B Meeting	Welcome Party	Gala Dinner		
Pub Race					

#### **4. Become a sponsor page: Additional Sponsorship opportunities**

Like other conference formats, FOSS4G also involves different opportunities and activities where companies or individuals can increase their visibility and enlarge their network by supporting the event.

##### **Catering sponsor conference**

If you are not a software company but still want to contribute to free software and increase your brand's visibility within this community, catering sponsorship is the solution for you. Your products will be present during the conference.

There are only **6 spots** available for catering companies, covering the main events of the conference, the Welcome Party and the Gala dinner.

Catering Sponsor conference - **€ 2,000**

- mentioned as partner on the conference website and on printed materials
- 2 banners during one evening (Ice-breaker or gala dinner) of the event

##### **Additional Options**

Exhibition Table - € 1,000 - a standing table and space for 1 banner in the hall. A conference pass is not included in the price.

Exhibition Stand - € 3,000 - an exhibition space in the hall 3x2 and space for 1 banner- in the hall. A conference pass is not included in the price.

##### **Diversity and Participation Grant**

As in previous years, we will continue to reach out to groups who would otherwise be less likely to attend our conference, in an effort to increase diversity among our attendees. We have travel grants earmarked for diversity, as we find this benefits both the conference and the open-source geo community as a whole.

If you would like to sponsor FOSS4G2023 in any other way or you want to discuss additional sponsorship opportunities, please contact the team at [sponsors@foss4g.org](mailto:sponsors@foss4g.org).

We are always looking for new and creative ideas regarding the involvement of our sponsors with the community.



## 5. Venue

### Kosovo

The Republic of Kosovo lies at the centre of the Balkans and is a developing country experiencing solid economic growth over the last decade.

The borders of Kosovo are largely mountainous, characterized by sharp peaks and narrow valleys. The Sharr Mountains lie along the southern border with North Macedonia, while the Kopaonik Mountains are situated along the northeastern border with Serbia.

Besides the beautiful mountains and ancient ruins, Kosovo is known for its people's hospitality. The capital city of Kosovo is Prishtina is known for the nightlife and its café culture.

*Area: 10,887 km<sup>2</sup> (4,203 sq mi)*

*Capital: Prishtina*

*Country Code: +383*

*Population: 1.873 million (2020)*

*Currency: Euro €*

*Ethnic Groups: 95% Albanians, 2% Bosniaks, 1.5% Serbs, 4% others*

*Official Language: Albanian*

*Religion: Islam, Catholicism, Orthodoxy*

*Time Zone: UTC/GMT +2 hours*

### ITP

Innovation and Training Park (ITP) Prizren is a business park located in the Eastern suburb of the city of Prizren. The area of 39 hectares has been used for military purposes from 1906 until recently. Now an Innovation and Training Park, the space offers a networking atmosphere which builds on collaboration and shared resources. ITP benefits traditional economic sectors by acting as a center for the distribution of innovative technologies. In this regard, it impacts the general productivity and increases local consumption as well as international exports. The buildings in the area include 23 accommodation houses, administrative buildings, maintenance buildings, workshop sheds, a sports facility, recreational facilities such as cafés, a church (not functional), a modern canteen, and a hospital (not functional).



- 6. Thank you (meme)

#### flossk logo

Free Libre Open Source Software Kosova (FLOSSK) is a non-governmental organization based in Prishtina, Kosovo, established in 2009 to support, promote, and develop free and open-source software. FLOSSK also contributes to open and participatory knowledge, education in information technologies through open courseware, and open standards, culture, and open society using open communication.

#### osgeo logo

The Open Source Geospatial Foundation (OSGeo) is a not-for-profit organization whose mission is to support and promote the collaborative development of open geospatial technologies and data. The foundation provides financial, organizational, and legal support to the broader open source geospatial community.

Contact us at:

[sponsors@foss4g.org](mailto:sponsors@foss4g.org)