## IV. SHAREHOLDING PATTERN (Equity Share Capital Breakup as percentage of Total Equity)

## I) Category-wise Shareholding

| Sr.<br>No. | Category of Shareholders  | No. of Shares held at the beginning of the<br>year<br>(As on 01-04-2017) |          |           |                         | No. of Shares held at the end of the year<br>(As on 31-03-2018) |          |           |                         | %<br>Change<br>during |
|------------|---|--|----------|-----------|-------------------------|---|----------|-----------|-------------------------|-----------------------|
|            |   | Demat  | Physical | Total     | % of<br>Total<br>Shares | Demat   | Physical | Total     | % of<br>Total<br>Shares | the year              |
| (A)        | Shareholding of Promoter and<br>Promoter Group                    |  |          |           |                         |   |          |           |                         |                       |
| (1)        | Indian  |  |          |           |                         |   |          |           |                         |                       |
| (a)        | Individuals/H.U.F   | 3394956  | 0        | 3394956   | 0.73                    | 2923490   | 0        | 2923490   | 0.0.57                  | -0.16                 |
| (b)        | Central/State Government(s)                                       | 0  | 0        | 0         | 0.00                    | 0   | 0        | 0         | 0.00                    | 0.00                  |
| ( c)       | Bodies Corporate  | 127932775  | 0        | 127932775 | 27.54                   | 128279292   | 0        | 128279292 | 25.20                   | -2.34                 |
| (d)        | Financial Institutions/Banks                                      | 0  | 0        | 0         | 0.00                    | 0   | 0        | 0         | 0.00                    | 0.00                  |
| (e)        | Any Other (specify)   | 0  | 0        | 0         | 0.00                    | 0   | 0        | 0         | 0.00                    | 0.00                  |
|            | Sub-Total (A)(1)  | 131327731  | 0        | 131327731 | 28.27                   | 131202782   | 0        | 131202782 | 25.77                   | -2.50                 |
| (2)        | Foreign   |  |          |           |                         |   |          |           |                         |                       |
| (a)        | Non Resident Individuals/ Foreign<br>Nationals                    | 9310000  | 0        | 9310000   | 2.00                    | 9902992   | 0        | 9902992   | 1.95                    | -0.05                 |
| (b)        | Bodies Corporate  | 0  | 0        | 0         | 0.00                    | 0   | 0        | 0         | 0.00                    | 0.00                  |
| ( c)       | Institutions  | 0  | 0        | 0         | 0.00                    | 0   | 0        | 0         | 0.00                    | 0.00                  |
| (d)        | Qualified Foreign Investor  | 0  | 0        | 0         | 0.00                    | 0   | 0        | 0         | 0.00                    | 0.00                  |
| (e)        | Any Other (specify)   | 0  | 0        | 0         | 0.00                    | 0   | 0        | 0         | 0.00                    | 0.00                  |
|            | Sub_Total (A)(2)  | 0  | 0        | 0         | 0.00                    | 0   | 0        | 0         | 0.00                    | 0.00                  |
|            | Total holding of Promoter and<br>Promoter Group (A)=(A)(1)+(A)(2) | 140637731  | 0        | 140637731 | 30.27                   | 141105774   | 0        | 141105774 | 27.72                   | -2.55                 |
| (B)        | Public Shareholding3  |  |          |           |                         |   |          |           |                         |                       |
| (1)        | Institutions  |  |          |           |                         |   |          |           |                         |                       |
| (a)        | Mutual Fund/UTI   | 50463256   | 0        | 50463256  | 10.86                   | 48138841  | 0        | 48138841  | 9.46                    | -1.40                 |
| (b)        | Financial Institutions/Banks                                      | 3107344  | 0        | 3107344   | 0.67                    | 3937072   | 0        | 3937072   | 0.77                    | 0.10                  |
| ( c)       | Central/State Government(s)                                       | 987951   | 0        | 987951    | 0.21                    | 987951  | 0        | 987951    | 0.19                    | -0.02                 |
| (d)        | Venture Capital Funds   | 0  | 0        | 0         | 0.00                    | 0   | 0        | 0         | 0.00                    | 0.00                  |
|            | Alternate Investment fund   | 0  | 0        | 0         | 0.00                    | 60000   | 0        | 60000     | 0.01                    | 0.01                  |
| (e)        | Insurance Companies   | 0  | 0        | 0         | 0.00                    | 0   | 0        | 0         | 0.00                    | 0.00                  |
| (f)        | Foreign Portfolio Investors                                       | 213202105  | 18500    | 213220605 | 45.89                   | 205656337   | 0        | 205656337 | 40.40                   | -5.49                 |
| (g)        | Foreign Venture Cap. Inv  | 0  | 0        | 0         | 0.00                    | 0   | 0        | 0         | 0.00                    | 0.00                  |
| (h)        | Qualified Foreign Investor  | 0  | 0        | 0         | 0.00                    | 0   | 0        | 0         | 0.00                    | 0.00                  |
| (i)        | Any Other (specify)   | 0  | 0        | 0         | 0.00                    | 0   | 0        | 0         | 0.00                    | 0.00                  |
|            | Foreign Bank  | 18000  | 23000    | 41000     | 0.01                    | 18000   | 15000    | 33000     | 0.01                    | 0.00                  |
|            | Sub-Total (B)(1)  | 267778656  | 41500    | 267820156 | 57.64                   | 258798201   | 15000    | 258813201 | 50.84                   | -6.80                 |
| (2)        | Non Institutions  |  |          |           |                         |   |          |           |                         |                       |
| (a)        | Bodies Corporate  | 15995310   | 0        | 15995310  | 3.44                    | 22235207  | 0        | 22235207  | 4.51                    | 1.07                  |
| (b)        | Individuals   |  |          |           |                         |   |          |           |                         |                       |
| ,          | i) Holding nominal share capital upto ₹ 2 lakh                    | 22299140   | 4414230  | 26713370  | 5.75                    | 25554210  | 3680637  | 29234847  | 5.74                    | -0.01                 |
|            | ii) Holding nominal share capital in excess of ₹ 2 lakh.          | 4287933  | 0        | 4287933   | 0.92                    | 4372881   | 0        | 4372881   | 0.86                    | -0.06                 |