

# 6 things you need to know about UPL

1

## Promoters



The Company is led by visionary invested promoters. The Company was founded by Mr. Rajju Shroff in the late Sixties, who is an industry statesman. The promoters invested ahead of the curve, built large and integrated capacities, generating economies of scale at one end and manufacturing economies at the other. The result is that UPL did not just emerge as India’s largest crop protection chemicals company but one of the fastest growing in the global crop protection chemicals sector. The Company is actively managed by Jai Shroff, Global CEO, and a team of competent professionals.

2

## Global presence



UPL (incorporated in 1969) commenced with the manufacture of phosphorous-based industrial chemicals. Between 1980 and 2000, it diversified into crop protection chemicals and specialty chemicals. Between 2000 and 2018, it transformed itself from a local to global player with more than 25 international acquisitions. The core of the Company’s product selection has centred around products enjoying robust demand even after going off-patent. UPL markets products in 130+ countries.

3

## Products



UPL has graduated from crop protection chemicals into a complete agro solutions provider (seeds, crop protection chemicals, biologicals, soil nutrients and post-harvest solutions). The Company’s product basket comprises offerings for multiple crops, fruits and vegetables, insulating from an excessive dependence on any one segment. The Company is the second largest post-patent global player in the crop protection market. Its broad portfolio addresses >10 major crop sectors. Its product range addresses crops with relevance across seasons, de-risking it from seasonality.

## UPL in numbers

2<sup>nd</sup>

GLOBAL RANKING AS  
A POST-PATENT CROP  
PROTECTION CHEMICALS  
COMPANY

130+

NUMBER OF COUNTRIES  
IN WHICH THE COMPANY  
SELLS ITS PRODUCTS

35

NUMBER OF  
MANUFACTURING  
FACILITIES

7,435

NUMBER  
OF GLOBAL  
EMPLOYEES