

cim Lingen - Business Track

# Azure Lighthouse - Manage multiple Customers more easily

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# Speaker



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[itinsights.org](http://itinsights.org)

# Agenda

- Azure Lighthouse
- Technology Stack
- Demo
- Question

# Azure Lighthouse

- central plane for Service Providers to control their Customers Resources within their own Azure Portal
- provide Managed Services to Customers
- manage Customer Resources
- ADRM – Azure Delegated Resource Management
- Azure Active Directory
- Azure Resource Manger
- Resource projection
- everything that is ARM defined

# Azure Lighthouse

- Benefits
  - central Management
  - Automation
  - Security
  - Governance
  - at Scale
  - Intellectual Property protection

# Azure Lighthouse

- free to use
- being a Microsoft Partner is required
- access to <https://cloudpartner.azure.com>
- consumable with
  - CSP – Cloud Solution Provider
  - EA – Enterprise Agreement
  - pay as you go

# Azure Lighthouse Architecture



## 3 Access new customer markets, enabling partner to partner scenarios



Marketplace offers (new)



ARM Template



APIs



Managed Apps

## 2 Cross-tenant experience integrated into Azure and third-party services

Azure Policy



Azure Monitor



Azure Security Center



Azure Portal



Azure Kubernetes Service (AKS)



Azure Virtual Network



And more...

## 1 Azure Delegated Resource Management acts as foundational fabric



Azure Resource Manager (ARM)



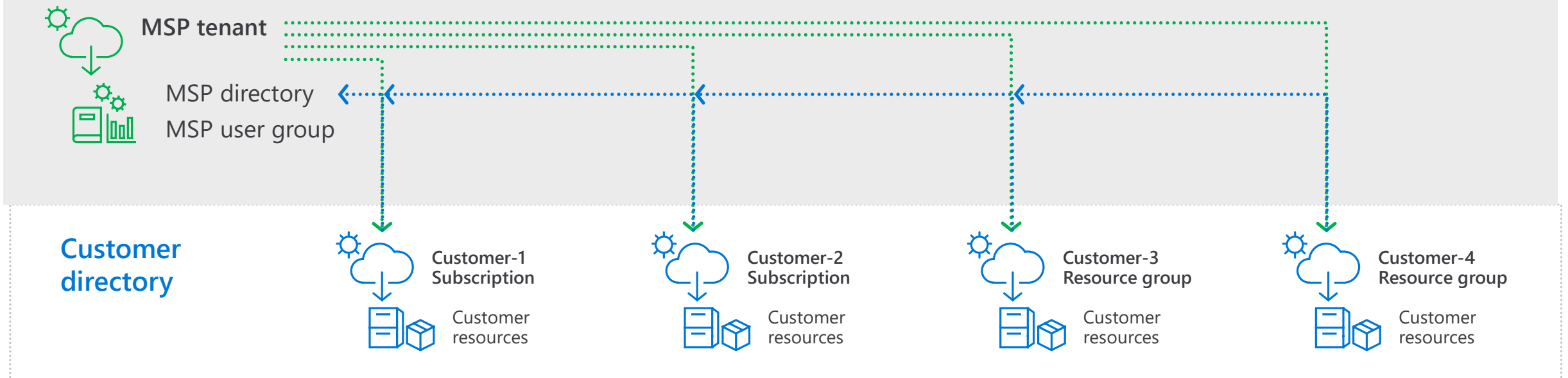
Azure Identity

# Azure Lighthouse

Customer resources, projected into MSP tenant to be managed by authorized MSP users

MSP connects to each customer cloud individually, takes 4X the amount of time

MSP can perform CRUD (Create, Read, Update, Delete) operations at scope





# DEMO

Customer View

Provider View

Cloudpartner Portal