

Market Analysis in Banking Domain

spark-shell

Question1: Load data and create Spark data frame

```
var rdd = sc.textFile("\\\\Banking.csv")

var formatted_data = rdd.map(input => input.replace("*****", ""))

formatted_data.coalesce(1).saveAsTextFile("Desktop/Data/Formatted2/")

var bankdf
=spark.read.format("csv").option("header","true").option("delimiter",";").option("inferSchema","true").load("Desktop/D
ata/Formatted2/")
```

```
ip-10-0-41-79 login: satyajitchakraborty22gmai
Password:
Last login: Tue Feb 22 10:19:50 on pts/76
[satyajitchakraborty22gmai@ip-10-0-41-79 ~]$ spark-shell
Setting default log level to "ERROR".
To adjust logging level use sc.setLogLevel(newLevel). For SparkR, use setLogLevel(newLevel).
22/02/22 10:26:55 WARN cluster.YarnSchedulerBackend$YarnSchedulerEndpoint: Attempted to request executors before the AM has registered!
22/02/22 10:26:55 WARN lineage.LineageWriter: Lineage directory /var/log/spark/lineage doesn't exist or is not writable. Lineage for this application will be disabled.
Spark context available as 'sc' (master = yarn, app id = application_1640258093152_10881).
Spark session available as 'spark'.
Welcome to

  ____      _
 / ___|  _ \| | | |
 \___ \| |_) | |_| |
  ___) | |_) | |_| |
 |____|_|_|\___|_|_|_|

version 2.4.0-cdh6.3.2

Using Scala version 2.11.12 (Java HotSpot(TM) 64-Bit Server VM, Java 1.8.0_144)
Type in expressions to have them evaluated.
Type :help for more information.

scala> var rdd = sc.textFile("\\\\Banking.csv")
rdd: org.apache.spark.rdd.RDD[String] = \\Banking.csv MapPartitionsRDD[1] at textFile at <console>:24

scala> var formatted_data = rdd.map(input => input.replace("*****", ""))
formatted_data: org.apache.spark.rdd.RDD[String] = MapPartitionsRDD[2] at map at <console>:25

scala> formatted_data.coalesce(1).saveAsTextFile("Desktop/Data/Formatted2/")

scala> var bankdf = spark.read.format("csv").option("header","true").option("delimiter",";").option("inferSchema","true").load("Desktop/Data/Formatted2/")
22/02/22 10:28:22 WARN lineage.LineageWriter: Lineage directory /var/log/spark/lineage doesn't exist or is not writable. Lineage for this application will be disabled.
bankdf: org.apache.spark.sql.DataFrame = [age: int, job: string ... 15 more fields]
```

bankdf.show

Question2: Give marketing success rate. (No. of people subscribed / total no. of entries)

```
bankdf.agg((count(when(col("y") === "yes", 1))/count("*")*100).as("Success")).show
```

```
scala> bankdf.show
```

	age	job	marital	education	default	balance	housing	loan	contact	day	month	duration	campaign	pdays	previous	outcome	y
58		management	married	tertiary	no	2143	yes	no	unknown	5	may	261	1	-1	0	unknown	no
44		technician	single	secondary	no	29	yes	no	unknown	5	may	151	1	-1	0	unknown	no
33		entrepreneur	married	secondary	no	2	yes	yes	unknown	5	may	76	1	-1	0	unknown	no
47		blue-collar	married	unknown	no	1506	yes	no	unknown	5	may	92	1	-1	0	unknown	no
33		unknown	single	unknown	no	1	no	no	unknown	5	may	198	1	-1	0	unknown	no
35		management	married	tertiary	no	231	yes	no	unknown	5	may	139	1	-1	0	unknown	no
28		management	single	tertiary	no	447	yes	yes	unknown	5	may	217	1	-1	0	unknown	no
42		entrepreneur	divorced	tertiary	yes	2	yes	no	unknown	5	may	380	1	-1	0	unknown	no
58		retired	married	primary	no	121	yes	no	unknown	5	may	50	1	-1	0	unknown	no
43		technician	single	secondary	no	593	yes	no	unknown	5	may	55	1	-1	0	unknown	no
41		admin.	divorced	secondary	no	270	yes	no	unknown	5	may	222	1	-1	0	unknown	no
29		admin.	single	secondary	no	390	yes	no	unknown	5	may	137	1	-1	0	unknown	no
53		technician	married	secondary	no	6	yes	no	unknown	5	may	517	1	-1	0	unknown	no
58		technician	married	unknown	no	71	yes	no	unknown	5	may	71	1	-1	0	unknown	no
57		services	married	secondary	no	162	yes	no	unknown	5	may	174	1	-1	0	unknown	no
51		retired	married	primary	no	229	yes	no	unknown	5	may	353	1	-1	0	unknown	no
45		admin.	single	unknown	no	13	yes	no	unknown	5	may	98	1	-1	0	unknown	no
57		blue-collar	married	primary	no	52	yes	no	unknown	5	may	38	1	-1	0	unknown	no
60		retired	married	primary	no	60	yes	no	unknown	5	may	219	1	-1	0	unknown	no
33		services	married	secondary	no	0	yes	no	unknown	5	may	54	1	-1	0	unknown	no

only showing top 20 rows

```
scala> bankdf.agg((count(when(col("y") === "yes", 1))/count("*")*100).as("Success")).show
```

Success
11.698480458295547

Question 2a: Give marketing failure rate

```
bankdf.agg((count(when(col("y") === "no", 1))/count("*")*100).as("Failure")).show
```

Question3: Maximum, Mean, and Minimum age of average targeted customer

```
bankdf.agg(max(col("age")).as("Max_Age"),mean(col("age")).as("Mean"),min(col("age")).as("Min")).show
```

Question4: Check quality of customers by checking average balance, median balance of customers

```
bankdf.groupBy(col("job")).agg(avg(col("balance")).as("Average_bal")).show
```

```
scala> bankdf.agg((count(when(col("y") === "no", 1))/count("*")*100).as("Failure")).show
+-----+
|          Failure|
+-----+
|88.30151954170445|
+-----+

scala> bankdf.agg(max(col("age")).as("Max_Age"),mean(col("age")).as("Mean"),min(col("age")).as("Min")).show
+-----+-----+-----+
|Max_Age|      Mean|Min|
+-----+-----+-----+
|    95|40.93621021432837| 18|
+-----+-----+-----+

scala> bankdf.groupBy(col("job")).agg(avg(col("balance")).as("Average_bal")).show
+-----+-----+
|      job|   Average_bal|
+-----+-----+
|management|1763.6168323112709|
|retired|1984.215106007067|
|unknown|1772.357638888889|
|self-employed|1647.9708676377454|
|student|1388.0607675906183|
|blue-collar|1078.8266543362104|
|entrepreneur|1521.470073974445|
|admin.|1135.838909301876|
|technician|1252.6320916151112|
|services|997.0881078478575|
|housemaid|1392.3951612903227|
|unemployed|1521.7459708365311|
+-----+-----+
```

Questions: 5, 6, 7

```
bankdf.groupBy(col("y"),col("marital")).agg(count("marital").as("count"),avg(col("age")).as("Average_age")).show
```

Question8: Do feature engineering for the bank and find the right age effect on the campaign

```
val agecampaigndf=bankdf.select(col("y"),when(col("Age")>=90,"90-100").otherwise(
when(col("Age")>=80,"80-89").otherwise(
when(col("Age")>=70,"70-79").otherwise(
when(col("Age")>=60,"60-69").otherwise(
when(col("Age")>=50,"50-59").otherwise(
when(col("Age")>=40,"40-49").otherwise(
when(col("Age")>=30,"30-39").otherwise(
"19-29"
)
)
)
```

```
)  
)  
)  
) .as("Age_group")  
)  
agecampaigndf.show()  
agecampaigndf.groupBy(col("y"),col("Age_group")).agg(count("*")).show
```

y	marital	count	Average_age
no	married	24459	43.05854695613067
no	single	10878	33.96258503401361
yes	single	1912	32.22907949790795
yes	married	2755	46.51143375680581
no	divorced	4585	45.31297709923664
yes	divorced	622	49.247588424437296

```
agecampaigndf: org.apache.spark.sql.DataFrame = [y: string, Age_group: string]
```

y	Age_group
no	50-59
no	40-49
no	30-39
no	40-49
no	30-39
no	30-39
no	19-29
no	40-49
no	50-59
no	40-49
no	40-49
no	19-29
no	50-59
no	50-59
no	50-59
no	50-59
no	40-49
no	50-59
no	60-69
no	30-39

only showing top 20 rows

```
scala> agecampaigndf.groupBy(col("y"),col("Age_group")).agg(count("*")).show
```

```
+---+-----+-----+
|  y|Age_group|count(1)|
+---+-----+-----+
|yes|  70-79|    180|
|no|  40-49|   10592|
|no|  70-79|    244|
|no|  50-59|   7625|
|yes|  30-39|   1913|
|yes|  40-49|   1063|
|no|  60-69|    865|
|no|  80-89|     73|
|no|  30-39|  16176|
|yes|  50-59|    785|
|yes|  80-89|     48|
|no|  19-29|   4345|
|yes|  60-69|    365|
|yes|  19-29|    928|
|no|  90-100|     2|
|yes|  90-100|     7|
+---+-----+-----+
```