WomenTechWomenYes, Inc. Street Team Placement

Exploratory Data Analysis Manveer Sadhal Sep 17, 2021

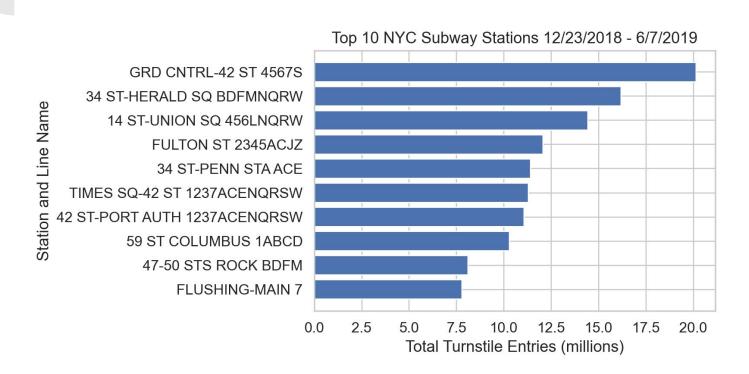
Background

- WTWY annual gala planned for summer 2022.
- Data analysis performed on NYC MTA turnstile data to inform WTWY decisions on where to place street teams.

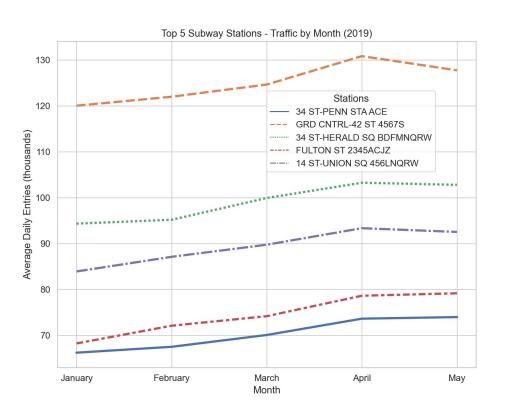
Data Set

- Data primarily from 2019 Q1 and Q2 selected for analysis.
- Spring 2020 and 2021 data also evaluated, but traffic drastically reduced from 2019 due to COVID-19 pandemic.
- 2020 and 2021 data is not anticipated to be representative of MTA traffic during the promotional period for the gala in 2022.
- Q1 and Q2 evaluated since this is the anticipated time of year for promotion of the gala.

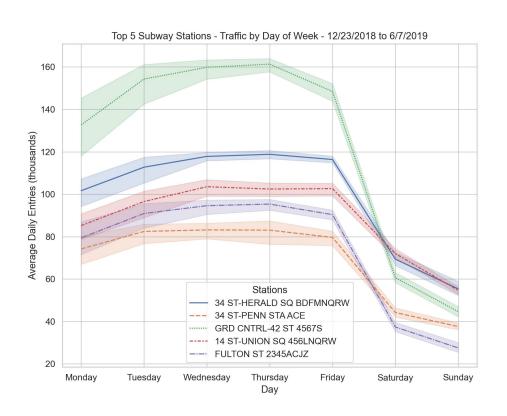
Total Traffic



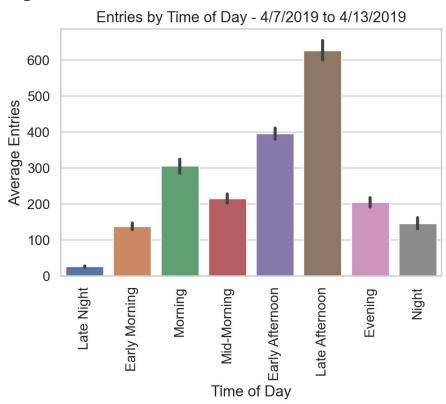
Monthly Traffic



Weekly Traffic



Intraday Traffic



Takeaways

- 1. Stations with the highest traffic are Grand Central, Times Square, Union Square, Herald Square, Penn Station, and Fulton Street. Consistent even in post-pandemic times.
- 2. Weekday traffic is higher than weekends. Wednesday to Friday traffic is consistently higher than the rest of the week.
- Peak traffic is in the afternoons.

Recommendations

- 1. Plan to place street teams at turnstile entrances for the highest traffic stations.
- 2. Focus on weekday afternoons with priority given to Wednesday through Friday.
- 3. Rotate teams through different stations to reach a wider base.

Proposal for Further Analysis

- WTWY to provide target audience demographics.
- Recommendations on locations to place street teams can be refined after taking demographic information into account.
- Traffic data can be combined with location data into an interactive tool which will allow for evaluation of candidate subway stations in specific neighborhoods.

Appendix

