# Adaptive maximization of social welfare in theory and practice

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### How should a policymaker act,

- who aims to maximize social welfare,
  - Weighted sum of utility.
  - ⇒ Tradeoff redistribution vs. cost of behavioral responses.
- and needs to learn agent responses to policy choices?
  - Adaptively updated policy choices.
  - ⇒ Tradeoff exploration vs. exploitation.

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### Taxes and bandits

### Optimal tax theory

Mirrlees (1971); Saez (2001); Chetty (2009)

### Multi-armed bandits

- Bubeck and Cesa-Bianchi (2012); Lattimore and Szepesvári (2020)
- This talk: Merging bandits and welfare economics.
  - Unobserved welfare, as in optimal taxation.
  - Unknown response functions (treatment effects), as in multi-armed bandits.

## Roadmap

- Part I:
  - With Nicolò Cesa-Bianchi and Roberto Colomboni.
  - A minimal model of adaptive welfare maximization.
  - Lower and upper bounds on adversarial regret.
  - Comparison to related learning problems.
- Part II:
  - With Frederik Schwertner.
  - Design of an adaptive basic income experiment in Germany.
  - Building on our ongoing conventional RCT.
  - Algorithm: Structural model of labor supply.
    - ⇒ MCMC sample from posterior for parameters, social welfare.
    - ⇒ Adaptive assignment shares to policies.

# Review: Optimal taxation

- Social welfare = weighted sum of individual utilities.
- Welfare weights:

Relative value of a marginal lump-sum \$ across individuals.

- ≈ Distributional preferences (rich vs. poor, healthy vs. sick,...)
- Envelope theorem:
  - Behavioral responses to marginal tax changes don't affect individual utilities.
  - They only impact public revenue (absent externalities).
  - ⇒ Impact on revenue is a sufficient statistic.
- Absent income effects:
  - Consumer surplus
  - Equivalent variation
  - integrated response function.

### Review: Adversarial bandits

- Canonical bandit problems:
  - Assign treatment sequentially.
  - Observe previous outcomes before the next assignment.
- Regret:

How much worse is an algorithm

than the best alternative in a given comparison set (e.g., fixed treatments).

- Two approaches for analyzing bandits:
  - 1. Stochastic: Potential outcomes are i.i.d. draws from some distribution.
  - 2. Adversarial: Potential outcomes are an arbitrary sequence.
- Adversarial regret guarantees:
  - Bound regret for arbitrary sequences.
  - We can do that because the stable comparison set substitutes for the stable data generating process.

### Part I: Setup

Lower and upper bounds on regret

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# Setup: Tax on a binary choice

Each time period  $i = 1, 2, \dots, T$ :

- Policymaker (algorithm):
  - Chooses tax rate  $x_i \in [0, 1]$ .
- Agent i:
  - Willingness to pay:  $v_i \in [0, 1]$ .
  - Response function:  $G_i(x) = \mathbf{1}(x \le v_i)$
  - Binary agent decision:  $y_i = G_i(x_i)$ .
- Observability:
  - After period i, we observe  $y_i$ .
  - We do *not* observe welfare  $U_i(x_i)$ .

### Social welfare

Weighted sum of public revenue and private welfare:

$$U_i(x_i) = \underbrace{x_i \cdot \mathbf{1}(x_i \leq v_i)}_{ ext{Public revenue}} + \lambda \cdot \underbrace{\max(v_i - x_i, 0)}_{ ext{Private welfare}}.$$

We can rewrite private welfare as an integral (consumer surplus):

$$U_i(x) = \underbrace{x \cdot G_i(x)}_{ ext{Public revenue}} + \lambda \cdot \underbrace{\int_x^1 G_i(x') dx'}_{ ext{Private welfare}}.$$

# Cumulative demand, welfare and regret

Cumulative demand:

$$\mathbb{G}_T(x) = \sum_{i \leq T} G_i(x).$$

Cumulative welfare for a constant policy x:

$$\mathbb{U}_{T}(x) = \sum_{i < T} \mathbb{U}_{i}(x) = x \cdot \mathbb{G}_{T}(x) + \lambda \int_{x}^{1} \mathbb{G}_{T}(x') dx'.$$

• Cumulative welfare for the policies  $x_i$  actually chosen:

$$\mathbb{U}_T = \sum_{i \leq T} \mathbb{U}_i(x_i).$$

Adversarial regret:

$$\mathcal{R}_{T}(\lbrace v_{i}\rbrace_{i=1}^{T}) = \sup_{x} E\left[\mathbb{U}_{T}(x) - \mathbb{U}_{T} \middle| \lbrace v_{i}\rbrace_{i=1}^{T}\right].$$

# The structure of observability

Choice  $x_i$  reveals  $G_i(x_i)$ . But

$$U_i(x) - U_i(x') = \left[x \cdot G_i(x) - x' \cdot G_i(x')\right] + \lambda \int_{x}^{x'} G_i(x'') dx''$$

depends on values of  $G_i(x'')$  for  $x'' \in [x, x']!$ 

Different from standard adaptive decision-making problems:

- Multi-armed bandits:
   Observe welfare for the choice made.
- Online learning:
   Observe welfare for all possible choices.
- Online convex optimization:
   Observe gradient of welfare for the choice made.

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# Lower bound on regret

### Theorem

There exists a constant C > 0 such that, for any algorithm for the choice of  $x_1, x_2, \ldots$  and any time horizon  $T \in \mathbb{N}$ :

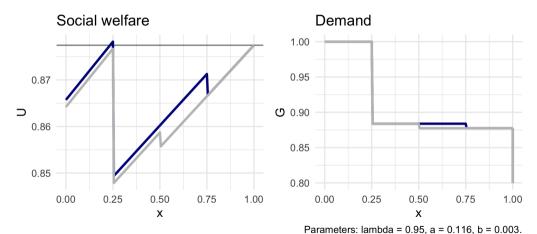
There exists a sequence  $(v_1, ..., v_T)$  for which

$$\mathcal{R}_T(\{v_i\}_{i=1}^T) \geq C \cdot T^{2/3}.$$

# Sketch of proof: Lower bound on regret

- Stochastic regret ≤ adversarial regret. (Since average ≤ maximum.)
- Construct a distribution for v with 4 points of support, e.g.  $(\frac{1}{4}, \frac{1}{2}, \frac{3}{4}, 1)$ .
- Choose the probability of each of these points such that
  - 1. The two middle points are far from optimal.
  - Learning which of the two end points is optimal requires sampling from the middle. (Because of the integral term.)

# Construction for the proof of the lower bound



# Tempered Exp3 for social welfare

**Require:** Tuning parameters K,  $\gamma$  and  $\eta$ .

- 1: Set  $\tilde{\mathbf{x}}_k = (k-1)/K$ , initialize  $\hat{\mathbb{G}}_k = \mathbf{0}$  for  $k=1,\ldots,K+1$ .
- 2: **for** individual i = 1, 2, ..., T **do**
- 3:  $\forall \mathbf{k}$ , set

$$\widehat{\mathbb{U}}_{ik} = \widetilde{\mathbf{x}}_k \cdot \widehat{\mathbb{G}}_{ik} + \frac{\lambda}{K} \cdot \sum_{k' > k} \widehat{\mathbb{G}}_{ik'}. \tag{1}$$

4:  $\forall \mathbf{k}$ , set

$$p_{ik} = (1 - \gamma) \cdot \frac{\exp(\eta \cdot \widehat{\mathbb{U}}_{ik})}{\sum_{k'} \exp(\eta \cdot \widehat{\mathbb{U}}_{ik'})} + \frac{\gamma}{K + 1}.$$
 (2)

- 5: Sample  $k_i \sim (p_{i,1}, \ldots, p_{i,K+1})$ . Set  $x_i = \tilde{x}_{k_i}$ .
- 6:  $\forall \mathbf{k}$ , set

$$\widehat{\mathbb{G}}_{ik_i} = \widehat{\mathbb{G}}_{i-1,k_i} + y_i \cdot \frac{\mathbf{1}(k_i = k)}{p_{ik}}.$$
 (3)

7: end for

# Upper bound on regret

### **Theorem**

Consider the algorithm "Tempered Exp3 for social welfare." There exists a constant C' and choices for  $K, \gamma, \eta$  such that, for any sequence  $(v_1, \ldots, v_T)$ ,

$$\mathcal{R}_T(\{v_i\}_{i=1}^T) \leq C' \cdot \log(T)^{1/3} \cdot T^{2/3}.$$

### Note:

- Same rate as the lower bound, up to the logarithmic term.
- Upper bounds on adversarial regret are closely related to "Blackwell approachability."

# Sketch of proof: upper bound on regret

- Discretize to balance the approximation error against the cost of having to learn G<sub>i</sub> on more points.
- $\widehat{\mathbb{G}}$  is an unbiased estimator for cumulative demand  $\mathbb{G}_i$ .  $\widehat{\mathbb{U}}$  is an unbiased estimator for cumulative discretized welfare.
- Consider  $W_i = \sum_k \exp(\eta \cdot \widehat{\mathbb{U}}_{ik})$ .
  - $E[\log W_T]$  is bounded below by  $\eta$  times optimal constant policy welfare.
  - $E\left[\log\left(\frac{W_i}{W_{i-1}}\right)\right]$  is bounded above by a combination of expected  $\mathbb{U}_i$ , and a term based on the second moment of  $\widehat{\mathbb{U}}_i$ .
- Bounding this second moment, and optimizing tuning parameters, yields the bound on adversarial regret.

Part I: Setup

Lower and upper bounds on regret

Comparison to related learning problems

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# Comparison to related learning problems

### • Monopoly pricing:

Monopolist profits:

$$U_i^{MP}(x) = \underbrace{x \cdot G_i(x)}_{\text{Monopolist revenue}}$$

Easier – like a continuous multi-armed bandit.

### Bilateral trade:

Buyer plus seller welfare:

$$U_i^{BT}(x) = G_i^b(x) \cdot \underbrace{\int_0^x G_i^s(x') dx'}_{ ext{Seller welfare}} + G_i^s(x) \cdot \underbrace{\int_x^1 G_i^b(x') dx'}_{ ext{Buyer welfare}}.$$

Harder – even gradients depend on global information.

# Comparison of regret rates

Model	Policy space		Objective function	
	Discrete	Continuous	Pointwise	One-sided Lipschitz
Monopoly price setting	T <sup>1/2</sup>	$T^{2/3}$	Yes	Yes
Optimal tax	$T^{2/3}$	$T^{2/3}$	No	Yes
Bilateral trade	$T^{2/3}$	T	No	No

- Rates are up to logarithmic terms.
- They reflect:
  - 1. Information structures: Pointwise (like bandit) vs. global (require exploration away from optimum).
  - Smoothness properties: One-sided Lipschitzness allows us to bound the discretization error.

Part I: Setup

Lower and upper bounds on regret

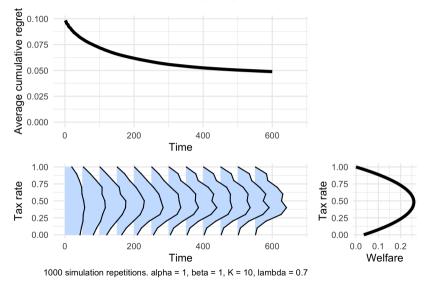
Comparison to related learning problems

### Simulations

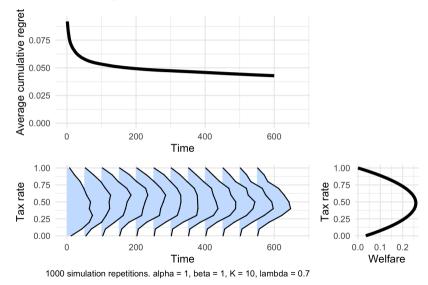
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# Algorithm performance for $v \sim U[0,1]$



# Time-dependent tuning parameters



Part I: Setup

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Comparison to related learning problems

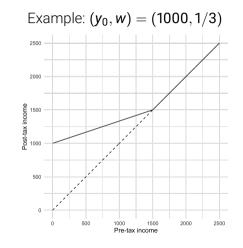
Simulations

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# In the field: An adaptive basic income experiment in Germany

- Currently:
  - Classic RCT.
  - Evaluating a basic income (lump sum).
  - With the NGO "Mein Grundeinkommen" in Germany.
- In preparation:
  - Adaptive follow-up.
  - Negative income tax:
     Basic income y<sub>0</sub>,
     taxed away until 0 transfer is reached.
  - Net-of-tax rate w.



# Policy grid

Basic income  $y_0$ , net-of-tax rate w

(0,0)	-	_	_
-	(500, 1/4)	(500, 1/2)	(500, 3/4)
-	(1000, 1/4)	(1000, 1/2)	(1000, 3/4)
-	(500, 1/4) (1000, 1/4) (1500, 1/4)	(1500, 1/2)	(1500, 3/4)

- Every 6 months, a new cohort of participants will be enrolled.
- Participants receive basic income for 12 months.
- Fixed number of observations in the control group (0,0).
- Assignment shares across the 9 policy combinations are updated across waves.

# Algorithm construction for the basic income experiment

- 1. Structural model of labor supply:
  - Extensive and intensive margins.
  - Non-convex budget sets.
  - Observations near kink ⇒ optimization errors.
  - Observed and unobserved heterogeneity.
- 2. MCMC (Metropolis-Hastings):

Sample from the posterior for structural parameters.

- ⇒ Posterior distribution of social welfare for policy choices.
- ⇒ Posterior probability that a policy is optimal.
- 3. Tempered Thompson sampling:
  - Like tempered Exp3.
  - But with "probability optimal" replacing the Exp3 term.

# Structural model of labor supply

Individual utility:

$$u_i(y) = \underbrace{y - T(y)}_{\text{Consumption}} - \underbrace{\frac{y}{\beta}[\log(y) - 1 - \alpha_i]}_{\text{Disutility of work}} - \underbrace{\left(\frac{\exp(\alpha_i)}{\beta} + \eta_i\right)}_{\text{Fixed cost of work}} \cdot \mathbf{1}(y > 0),$$

- where
  - $y \ge 0$  is reported earnings,
  - T(y) is net taxes owed,
  - $\alpha_i$  shifts the intensive margin,
  - $\eta_i$  shifts the extensive margin.

# Labor supply and welfare for linear budget sets

Linear tax schedule:

$$y-T(y)=y_0+wy.$$

• FOC for labor supply, conditional on y > 0:

$$\mathbf{w} = \frac{\log(\mathbf{y})}{\beta} - \frac{\alpha_i}{\beta}.$$

Thus

$$y_i = \underbrace{\exp(\alpha_i + \beta w)}_{\text{Labor supply conditional on } y_i > 0}$$
 $u_i = y_0 + \underbrace{\exp(\alpha_i) \cdot \frac{\exp(\beta w) - 1}{\beta} - \eta_i}_{\text{Net utility of working.}}$ 

• If net utility of working < 0, then  $y_i = 0$  and  $u_i = y_0$ .

# Negative income tax

- Individual has a choice between 3 options:
  - 0. Not working: y = 0;
  - 1. Working under basic income  $y_0$ , plus tax with net-of tax rate w;
  - 2. Working under  $y_0 = 0$  and w = 1.
- Utilities of these 3 options

$$u_i^0 = y_0,$$
  

$$u_i^1 = y_0 + \exp(\alpha_i) \cdot \frac{\exp(\beta w) - 1}{\beta} - \eta_i,$$
  

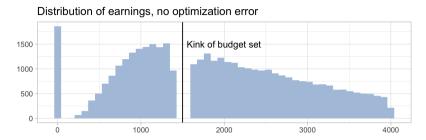
$$u_i^2 = \exp(\alpha_i) \cdot \frac{\exp(\beta) - 1}{\beta} - \eta_i.$$

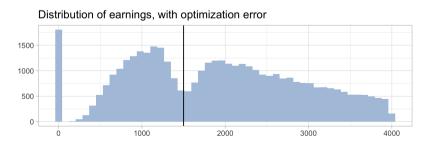
# Completing the model

- Problems with this model:
  - 1. No probability mass near kink, discontinuous distribution of  $y_i$ .
  - 2. Discontinuous likelihood as function of  $\beta$ .
  - ⇒ Breaks maximum likelihood and MCMC.
- Solution: Optimization error.
  - When choosing which of the two schedules to optimize for, agents observe  $\alpha_i$  with (small) error  $\epsilon_i$ . Then they choose optimally.
  - Put differently: Uncertainty about which marginal tax will apply to them.
  - ⇒ Smooth distribution, likelihood.
- Parametric specification: Covariates x,

$$egin{aligned} & lpha | \mathbf{x} \sim \mathbf{N}(\mathbf{x} \cdot \gamma_{lpha}, \sigma^2), \ & \eta | lpha, \mathbf{x} \sim \mathbf{N}\left(-\mathbf{x} \cdot \gamma_{\eta}/ au, 1/ au^2\right) \ & \epsilon | \eta, lpha, \mathbf{x} \sim \mathbf{N}(\mathbf{0}, 
ho^2). \end{aligned}$$

# Simulated distribution of earnings





# Markov Chain Monte Carlo sampling from the posterior

- Metropolis-Hastings:
  - Proposal  $\tilde{\theta}_{t+1} \sim N(\hat{\theta}_t, \Omega)$ .
  - Acceptance of proposal based on  $U_t \sim U([0,1])$ , posterior  $\pi$ ,

$$\hat{\theta}_{t+1} = \begin{cases} \tilde{\theta}_{t+1} & U_t \leq \pi(\tilde{\theta}_{t+1}) / \pi(\hat{\theta}_t), \\ \hat{\theta}_t & \text{else.} \end{cases}$$

- $\pi$  is the stationary distribution of this Markov chain.
- Convergence requires careful tuning:
  - Optimal proposal distribution for a normal posterior (Rosenthal, 2011):

$$\Omega = \frac{(2.38)^2}{d} \cdot \Sigma,$$

where  $\Sigma$  is the posterior variance,  $d = \dim(\theta)$ .

 $\Rightarrow$  We estimate  $\Sigma$  via the Hessian  $-\nabla^2\pi$  at argmax  $\pi$  (maximum a posteriori).

# Tempered Thompson sampling

- Thompson sampling:
  - Assign treatment arm x with probability  $P_i(X_i = x)$  equal to
  - the posterior probability that x is optimal,

$$P_i\left(x = \underset{x' \in \mathcal{X}}{\operatorname{argmax}} \ \boldsymbol{U}(x')\right).$$

- ⇒ Optimal convergence rate of regret (Agrawal and Goyal, 2012) for canonical bandits.
  - But too little exploration for welfare maximization.
- Tempered Thompson sampling:

$$P_i(X_i = x) = (1 - \gamma) \cdot P_i\left(x = \underset{x' \in \mathcal{X}}{\operatorname{argmax}} \ \boldsymbol{U}(x')\right) + \frac{\gamma}{|\mathcal{X}|}.$$

• The posterior probability that x is optimal takes the place of the exponential weights in the Tempered Exp3 algorithm.

### Conclusion

• A canonical economic problem:

Choosing policies to maximize social welfare, while needing to learn behavioral responses.

More difficult than canonical bandits, monopoly pricing:

Learning the optimal policy requires exploration of sub-optimal policies.

- Broader agenda:
  - 1. Adapt tools from machine learning for the purpose of public good. (Vs. profit maximization monopoly pricing, ad click maximization...)
  - 2. Unify insights from (welfare) economics and computer science.
  - 3. Span the range from theoretical performance guarantees to practical implementation.

# Thank you!