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Google Glass Enabled Connected Care



#### The Problem



Decentralized medical information Record charting is time



consuming and bland, not personalized



Low access to mobile information Paper vs. electronic medical records



Training can be cumbersome



No real-time analysis of records

## The Solution

Google Glass | wearable app Facial recognition capabilities Real-time personal medical suggestions, reminders, & advice Mobile electronic medical records Cloud or Raspberry Pi deployment Virtual Narrative charting Centralized medical info e Live-stream medical video



Real-time advice & info based on specific patient profiles



### Advantages



User-friendly and frictionless



Provide education and surgical training on video streaming



Interacting with the patients while pulling data from EMR



Patient teaching & Complex procedure modeling



Interactive guide and getting real time instructions

Real-time advice & info based on specific patient profiles



# Mobile Medical Records

# Hands-Free Charting





## Why Now?



High demand for quality healthcare



Aging population | **Growing Baby Boomers** 



Google Glass for apps enterprise



AR/VR assisted reality upward trend



Mobile is penetrating everything



First responder innovation is lacking



Glass tech growth opportunity



Multiple apps for charting

## Market Size



Web-based EHR is observed to be the largest and fastest growing product segment since it can be deployed without in-house installation of complex hardware infrastructure.



Acute care EHR held the majority of EHR type market share at around 48% in the year 2016; Plus, post-acute care EHR is likely to showcase fastest growth rate over the forecast period.



The hospital use EHR segment accounted for the largest end-use share due to the large adoption rate among hospitals, also ambulatory care EHR is expected to be the fastest growing segment.



By 2022

Market worth of wearable medical devices





## Competition

- 900 Vendors in *traditional* EMR Limited portable chart data that
- costs extra as 'add-ons'
- CrowdOptic's live streaming product
- Augmedix: transcribes notes for doctors
- Long term: generalized charting, companies like Ubimax and Pristine

# Competitive Advantages



Pioneer, Experienced Glass Explorers



Clinical based, EMR design team



Highly experienced Android development team



Markets focus on Clinic niche & Mobile Urgent Care



Connections in Latin
America & United States







# Revenue Model



Hospital Access: Site install

\$2.5k/ bed

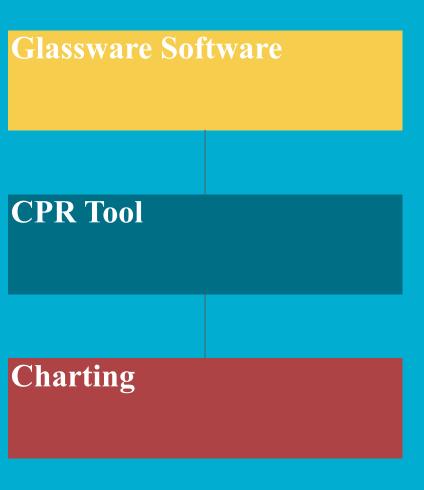


Yearly Server Access: \$500/ per

bed/ per year



Provider access for independent practices: \$3k/per provider/ per year



# **Growth Strategy**

Start quick, iterate often

Key Partners

Direct Sales

Online Mktg

Affiliates

### The Team

#### Where experience meets passion



**Dave Martinez** 

#### CEO

30+ Years in technology ventures and involvement with startup business development and venture capital. Google Glass Evangelist.



**Chris Vukin** 

#### **CTO**

Experience in ER, ICU, Healthcare Informatics Clinical Analyst, Homecare and Clinic settings as a RN and CENA for 15+ years.

### The Team

#### Where experience meets passion

**Alexander Openstone** 

**Andrew Foster** 

Derek VanGalder



Advisor



**Advisor** 

Advisor

Experience with software development for medical devices and healthcare IT end-to-end integration project work

HealthIT Systems Engineer. 14+ years in the healthcare IT space with extensive experience in engineering & administration.

PharmD, Pharmacy Integrations Adviser. Almost 10 years of Pharmacy experience in various medical institutions.

#### Milestones

Progress begins with a decision. The time is now.

