

# InstaCart

What will you order next?

michael fedell - 2019-06-10





### Shopping

Shopping is ubiquitous in our lives. With so much data, we can solve lots of problems



### Food

am a personal lover of food and think it's exciting to explore new foods and ways to shop



### (Y) Solution

This application quantifies grocery shopping history and exposes hidden value to shoppers and suppliers



### Overview of Data



#### **Products**

Specific product information like name, aisle, department, etc.



#### **Orders**

Data for each order including attributes like date/time of order, size, and individual products



### **Order Types**

Archetype labels describing the type of order based on data-mined attributes



#### **Shoppers**

Shopper profiles built on all historical orders in the dataset



## **Modeling Techniques**



### Clustering

Orders were clustered based on produce-level statistics and metadata. Gaussian Mixture Models were used to find 6 distinct neighborhoods of similar orders.



#### Classification

After extensive model evaluation, a linear support vector classifier was chosen based on its light weight and relatively strong classification power.



### **Factor Analysis**

The model predicts on 52 features - this would not be ideal for user input. To remedy, features were mapped to 4 dimensions obtained by factor analysis



# Insights gained

- Shoppers are predictable
- Orders are not easily classified
- Significant pattern in temporality
- Online grocery shopping likely different than in-store



## Thanks for listening!

### **Any Questions?**

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